

HSBC India Next Portfolio

PMS Product Note

August 2024

Which themes can benefit the most in economic revival?

CONSUMPTION		GLOCAL		DIGITISATION		HIGH ALPHA
<ul style="list-style-type: none"> Secular growth sector Conventional yet progressive theme 	+	<ul style="list-style-type: none"> Play on MNCs in India Structural, long term theme 	+	<ul style="list-style-type: none"> Disruptive and New age theme 	=	Disruptive themes combined with secular & progressive ones aim to have potential to deliver alpha

Growth themes may have potential to deliver sustainable growth

HSBC India Next Portfolio (HINP)

Focus on Consumption | GLOCAL | Digitisation

Inception Date : 18 February 2021

Minimum Application Amount

For (1) Fixed fee option and (2) Fixed & Performance-linked option = INR 5 million

Investment Objective

HSBC India Next Portfolio aims to generate returns and provide long term capital appreciation by investing in equity and equity related securities across market cap of businesses benefitting from transformation in Indian economy

Benchmark: Primary - BSE 500 TRI, Secondary - BSE 200 Index.

Rationale for selection of benchmark – Primary Benchmark prescribed by APMI as mandated by SEBI to evaluate relative performance of the portfolio. It is as per market cap based methodology for equity strategy. Secondary benchmark – Since its composition is in line with the objective of the investment approach. Index is broad based and is also suited for comparing the performance of the portfolio.

Fund Manager

Sheetalkumar Shah, Total Experience: 27 years, managing this portfolio since 18 February 2021

Indicative tenure or investment horizon

Medium to Long Term (3 years+)

Description of types of securities

- Equity and equity related securities including convertible bonds and debentures and warrants carrying the right to obtain equity shares.
- Derivative instruments as may be permitted by SEBI / RBI.
- Units of liquid funds/overnight funds of HSBC Mutual Fund. Cash and cash equivalents
- Any other instruments as may be permitted by RBI / SEBI / such other Regulatory Authorities from time to time

Investors should note that pursuant to Clause 2.3 of Master Circular for Portfolio Managers dated June 7, 2024, an option to invest directly i.e. without intermediation of persons engaged in distribution services, is available to the investors.

Portfolio Manager's commentary:

Broader markets continued to reach new highs during the month of July amid quarterly earnings, progressing monsoon & strong liquidity both by FIIs & DIIs. The recently announced Union Budget delivered a judicious balance between capital expenditure, fiscal prudence and welfare. However, removal of indexation in real estate, increasing LTCG & STCG tax were some of the negatives from the market perspective. Another important global development was the Bank of Japan increased interest rate by 25 bps after keeping it zero for many years. This move has caused violent movement across the financial markets due to carry trade unwinding globally. The gradual weakening of the US economy especially in labour markets, with consistently soft inflation prints, has sharply increased the probability of US Fed cutting rates.

Moving forward, the direction of the domestic market will likely be influenced by global economic updates, any further escalation in middle east region, progress of earnings season & upcoming RBI policy.

During the month, we have exited CRISIL Ltd in view of the second consecutive weak quarterly result. Its non-rating business especially global research & analytics has been impacted due to curtailed discretionary spends by global banks & institutions. Though CRISIL has historically been ahead of peers in building broader set of capabilities, short & medium-term outlook in non-ratings business is cautious and hence the decision of selling the stock to allocate this cash to other alternate investment idea.

We added Shriram Pistons & Rings Ltd, an auto ancillary stock to the portfolio. Part of the Shriram group, it is the leading manufacturer of pistons, piston pins, piston rings and engine valves catering to both domestic and international markets. Its revenue stream is well diversified with OEMs 51% of revenue and aftermarkets, exports & non-auto comprises 49%. The company caters to all leading OEMs in 2-wheelers/CV/passenger cars. The company has @50% revenue market share in the domestic market and 70% share of the profit pool with superior profitability relative to peers. The management is confident of continued outperformance vs the underlying automobile industry driven by new business wins/client additions at subsidiaries and growth in alternative fuels, incl. opportunities for faster growth in content per vehicle. The company has strong financials with double digit RoE & ROCE & free cash flows consistently. Continued strengthening of the already dominant core engine product franchise via emerging opportunities (CNG, hybrids, hydrogen, etc.), strong export tailwinds amid extended visibility for ICE, and accelerated foray into EV-specific and powertrain-agnostic parts via M&A drive will help the company to report strong revenue & earnings growth in medium term.

Top 10 Holdings

Name	Weight%	Theme	ROE (FY23) %	EPS CAGR (2Yrs)
STATE BANK OF INDIA	6.61	Consumption + Digital	16.5	10.4
INTERGLOBE AVIATION LTD	5.26	Consumption	N/A	3.9
INDIAN HOTELS CO LTD	5.20	Consumption	13.3	26.4
DLF LTD	5.17	Consumption	5.5	25.8
ABB INDIA LTD	5.10	GLOCAL	22.6	27.3
PHOENIX MILLS LTD	5.08	Consumption	17.8	23.8
INFOSYS LTD	4.82	Digital	32.0	7.4
MARUTI SUZUKI INDIA LTD	4.77	GLOCAL+Consumption	14.1	24.8
ZOMATO LTD	4.71	Consumption	(5.4)	211.9
PERSISTENT SYSTEMS LTD	4.65	Digital	25.1	25.1

Performance [#]	1 Month	3 Months	6 Months	1 Year	2 Years	3 Years	Since Inception
Portfolio (HINP)	2.34 %	5.71 %	14.56 %	30.18 %	23.93 %	17.79 %	20.05 %
BSE 500 TRI [^]	4.44 %	12.74 %	19.57 %	38.94 %	27.70 %	21.08 %	21.18 %
BSE 200 ^{^^}	4.26 %	11.68 %	18.55 %	35.33 %	24.53 %	18.95 %	18.45 %

Source – Bloomberg, Data as on 31 July 2024. Returns upto 1 year are absolute & over 1 year are Compounded Annualized. Returns are adjusted for inflows/outflows. The above information is for general information purpose only and it should not be considered as investment research, investment recommendation or advice to any reader of this content to buy or sell investments. The portfolio may or may not have any future position in these stocks. [^] Regulatory benchmark ^{^^} Secondary benchmark. #Refer page no. 2 for detailed disclaimer. To view the portfolio's performance relative to other Portfolio Managers, you may click here (APMI (apmiindia.org)).

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Basis of selection of types of securities

The investment approach is to create long term wealth for investors by participating in companies from sectors that are likely to be beneficiaries of transformation in the Indian economy including themes such as, digitization, consumption, GLOCAL i.e. Global companies working in local markets, etc. The portfolio manager intends to do the same by buying equities of these businesses and hence, equity and equity related securities are chosen for investment. The portfolio manager may, from time to time, invest un-deployed funds in units of liquid funds/ overnight funds of HSBC Mutual Fund including cash and cash equivalents for cash management purposes

* For cash management and pending deployment in the portfolio

Why invest in HSBC India Next Portfolio (HINP)?

Fueled by focused themes

The portfolio aims to gain by focusing on the select themes such as Consumption, GLOCAL and Digitisation in a more concentrated manner that can propel growth.

Growth with new age portfolio

HINP's allocation to Discretionary spending can offer above average growth over a long term. Allocation to Digitisation adds new age investment ideas.

Earning visibility

Expected earnings acceleration can offer high alpha generation opportunities effectively.

High conviction and concentration

High conviction and concentrated portfolio of HINP can provide high alpha generation opportunities with our portfolio construction process and TVSQ strategy. (TVSQ – Dominant Themes, Reasonable Valuations, Scalability & Sustainability and Management Business Quality)

Risk associated with investment approach

Deployment of monies under the investment strategy will be oriented towards equity and equity related securities of companies belonging to themes/sectors that are likely to be beneficiaries of transformation in the Indian economy including themes such as digitization, consumption, GLOCAL i.e. Global companies working in local markets, etc. and hence will be affected by risks associated with these industries as well as any factors that affect the broader macro-economic environment such as interest rate changes, liquidity, cross border fund flows, statutory/regulatory changes etc.

Since the portfolio is expected to be concentrated with exposure to select themes/sectors, it may perform differently from the broader stock markets/ benchmark but may still be impacted by broad market movements. It is likely that the portfolio may also experience period of volatile performance and liquidity challenges in view of the limited number of stocks invested in by the fund manager.

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Sector Allocation

Sector Name	% of Net Assets
Consumer Discretionary	21.34
Financials	17.97
Information Technology	13.76
Industrials	10.36
Real Estate	10.25
Health Care	7.15
Energy	4.40
Utilities	3.57
Communication Services	3.07
Consumer Staples	2.98

Portfolio Fundamentals & Attributes

Dividend yield FY24	0.6%	2 year EPS CAGR	18.9%
P/E FY24 estimates	57.2x	RoE FY24	18.4%
P/E FY25 estimates	44.4x	Beta:	0.90

2 years EPS CAGR: FY24 – 26, Data as on 31 July 2024

Investment Strategy

The portfolio strategy endeavors to capitalize on long term wealth creation opportunity by investing in select high growth potential businesses from sectors that are likely to be beneficiaries of transformation in the Indian economy including themes such as Digitisation, Consumption, GLOCAL i.e. Global companies working in local markets, etc. The portfolio would be market cap agnostic and would focus on select themes with potential to deliver alpha over medium to long term.*

However, it is expressly clarified that clients are not being offered any guaranteed / assured returns and that the Portfolio Manager only endeavors to meet the investment objective

HSBC India Next Portfolio offers high conviction, concentrated investment portfolio focused on sectors that are likely to be beneficiaries of transformation in the Indian economy

* The Portfolio Manager may also participate in the Securities Lending Scheme.

Portfolio Disclaimer: The portfolio attributes of the investment approach mentioned above are based on all clients' portfolios existing as on the date stated above, excluding any temporary cash investments, and does not represent the model portfolio being offered to the clients, including prospective clients, and hence it is possible that these stocks may not be part of the portfolios constructed for new clients. **The above information is for illustrative purpose only and it should not be considered as investment recommendation or advice or opinion from the Portfolio Manager on the above mentioned stocks/ sectors.** In no event shall the Portfolio Manager, its directors or employees or its affiliates have any liability for any financial impact to the recipient on account of use of the above information.

*** Past performance may or may not be sustained in future.** Time weighted - Daily valuation method is used for rate of return calculation. Returns up to 1 year are absolute & over 1 year are Compounded Annualized. The performance disclosed above is based on all clients' portfolios under the investment approach, existing as on the performance calculation date, using Time Weighted Rate of Return (TWRR) of each client. All cash holdings and investments in liquid funds are also considered for calculation of performance and the performance data is net of all fees and all expenses (including taxes). Since inception date stated above is the date on which the first client investment was made under the investment approach. Please note that the actual performance for a client portfolio may vary due to factors such as expenses charged, timing of additional flows and redemption, individual client investment restrictions, if any, etc. These factors may have an impact on client's portfolio performance and hence may vary significantly from the performance disclosed above. Neither the Portfolio Manager, nor its directors or employees shall in any way liable for any variation noticed in the returns of individual client portfolios. The performance related information provided herein is not verified by SEBI.