



HSBC India Next Portfolio

PMS Product Note

July 2026

Which themes can benefit the most in economic revival?

CONSUMPTION		GLOCAL		DIGITISATION		HIGH ALPHA
- Secular growth sector - Conventional yet progressive theme	+	- Play on MNCs in India - Structural, long term theme	+	Disruptive and New age theme	=	Disruptive themes combined with secular & progressive ones aim to have potential to deliver alpha

Inception Date : 18 February 2021

Minimum Application Amount

For (1) Fixed fee option and (2) Fixed & Performance-linked option = INR 5 million

Investment Objective

HSBC India Next Portfolio aims to generate returns and provide long term capital appreciation by investing in equity and equity related securities across market cap of businesses benefitting from transformation in Indian economy

Benchmark: BSE 500 TRI

Rationale for selection of benchmark – Primary Benchmark prescribed by APMI as mandated by SEBI to evaluate relative performance of the portfolio. It is as per market cap based methodology for equity strategy.

Fund Manager

Sheetalkumar Shah, Total Experience: 28 years, managing this portfolio since 18 February 2021

Indicative tenure or investment horizon

Medium to Long Term (3 years+)

Description of types of securities

- Equity and equity related securities including convertible bonds and debentures and warrants carrying the right to obtain equity shares.
- Derivative instruments as may be permitted by SEBI / RBI.
- Units of liquid funds/overnight funds of HSBC Mutual Fund. Cash and cash equivalents
- Any other instruments as may be permitted by RBI / SEBI / such other Regulatory Authorities from time to time

Investors should note that pursuant to Clause 2.3 of SEBI Master Circular for Portfolio Managers dated July 16, 2025, an option to invest directly, i.e. without intermediation of persons engaged in distribution services, is available to the investors.

Portfolio Manager's commentary:

Indian equities endured a turbulent first half of 2026 as geopolitical tensions, persistent foreign selling, earnings downgrades and concerns over artificial intelligence weighed on investor sentiment. The West Asia war heightened volatility in crude oil prices, bond yields and rupee. Persistent foreign selling was another major drag on the Indian market. Foreign portfolio investors withdrew a record Rs 2.74 tn from domestic equities during 1H CY26. Today, the backdrop has turned considerably more constructive. Geopolitical concerns have mellowed, energy prices have eased from their peaks, and global oil trade has largely normalized.

For India, the combination of softer crude, easing geopolitical tensions and lighter foreign positioning is creating a more supportive market backdrop. Investor sentiment could gradually improve after an extended period of caution and sustained selling. The potential mobilisation of FCNR deposits could provide an additional near-term catalyst by improving dollar liquidity, supporting the rupee and reducing external funding pressures once operational issues are resolved. Corporate commentary also remains constructive, with resilient domestic demand, healthy pricing power across several sectors and exports becoming a more important growth driver. Companies are increasingly moving up the value chain and expanding into adjacent businesses to improve margins and broaden their addressable markets. India's southwest monsoon has had one of the weakest starts in over a century, but emerging trends suggest the season is delayed rather than derailed. The all-India rainfall deficit has narrowed sharply from 42% to 24% as of 4 July'26, with daily rainfall moving into surplus territory. We remain constructive on rural demand for FY27. Non-farm income drivers should continue to cushion any farm-side softness.

We will closely monitor 1QFY27 corporate earnings & subsequent management commentary and will restructure the portfolio if required while adhering to our investment framework

We added Shriram Finance in the portfolio during the month. The company is among India's largest retail asset-financing NBFCs, with assets under management exceeding Rs 3.0 trillion. SFL continues to reinforce its position as a leading retail-focused NBFC, backed by its strong presence in rural and semi-urban markets, diversified product portfolio, and disciplined execution capabilities. MUFG's entry as a strategic partner is a key inflection point for SFL, materially enhancing its capital adequacy, funding mix, and credit standing. Vehicle finance remains robust, supported by replacement led demand, a gradual rural recovery and SFL's strong position in the used-vehicle market. SFL is positioned for healthy AUM expansion, supported by operating leverage gains and strong capitalisation with MUFG's stake. Also valuations are quite attractive, providing rerating potential. We booked partial profits in Nippon Life India Asset Management, SPR Auto Technologies, Schneider Electric and increased weight to APL apollo during the month.

Source -HSBC Asset Management India, Bloomberg

Top 10 Holdings

Name	Weight%	Theme	ROE (FY26) %	EPS CAGR (2Yrs)
STATE BANK OF INDIA	6.11	Consumption + Digital	15.4	10.9
SPR AUTO TECHNOLOGIES LTD	6.09	Consumption	20.9	25.9
PHOENIX MILLS LTD	5.15	Consumption	11.4	24.1
TITAN CO LTD	4.88	Consumption	37.1	22.2
GE VERNOVA T&D INDIA LTD	4.69	GLOCAL	55.3	26.6
INTERGLOBE AVIATION LTD	4.58	Consumption	(29.3)	-
MARUTI SUZUKI INDIA LTD	4.58	GLOCAL + Consumption	14.4	29.6
INDIAN HOTELS CO LTD	4.57	Consumption	17.2	31.7
FORTIS HEALTHCARE LTD	4.53	GLOCAL + Consumption	11.1	30.1
NIPPON LIFE INDIA ASSET MANA	3.73	GLOCAL + Consumption	34.5	18.9

Performance#	1 Month	3 Months	6 Months	1 Year	2 Years	3 Years	4 Years	5 Years	Since Inception
Portfolio (HINP)	3.70 %	17.18 %	1.58 %	2.00 %	3.51 %	12.10 %	15.34 %	12.22 %	13.43 %
BSE 500 TRI ^	1.73 %	12.10 %	-3.53 %	-1.96 %	1.52 %	12.53 %	15.29 %	12.21 %	12.87 %

Source – HSBC Asset Management India, Bloomberg, Data as on 30 June 2026. Returns upto 1 year are absolute & over 1 year are Compounded Annualized. Returns are adjusted for inflows/outflows. The above information is for general information purpose only and it should not be considered as investment research, investment recommendation or advice to any reader of this content to buy or sell investments. The portfolio may or may not have any future position in these stocks. ^ Regulatory benchmark, #Refer page no. 2 for detailed disclaimer. To view the portfolio's performance relative to other Portfolio Managers, you may click here (APMI (apmiindia.org)).

Basis of selection of types of securities

The investment approach is to create long term wealth for investors by participating in companies from sectors that are likely to be beneficiaries of transformation in the Indian economy including themes such as, digitization, consumption, GLOCAL i.e. Global companies working in local markets, etc. The portfolio manager intends to do the same by buying equities of these businesses and hence, equity and equity related securities are chosen for investment. The portfolio manager may, from time to time, invest un-deployed funds in units of liquid funds/ overnight funds of HSBC Mutual Fund including cash and cash equivalents for cash management purposes

* For cash management and pending deployment in the portfolio

Why invest in HSBC India Next Portfolio (HINP)?

Fueled by focused themes

The portfolio aims to gain by focusing on the select themes such as Consumption, GLOCAL and Digitisation in a more concentrated manner that can propel growth.

Growth with new age portfolio

HINP's allocation to Discretionary spending can offer above average growth over a long term. Allocation to Digitisation adds new age investment ideas.

Earning visibility

Expected earnings acceleration can offer high alpha generation opportunities effectively.

High conviction and concentration

High conviction and concentrated portfolio of HINP can provide high alpha generation opportunities with our portfolio construction process and TVSQ strategy. (TVSQ – Dominant Themes, Reasonable Valuations, Scalability & Sustainability and Management Business Quality)

Sector Allocation

Sector Name	% of Net Assets
Consumer Discretionary	28.13
Financials	19.02
Industrials	11.76
Real Estate	8.48
Health Care	7.29
Information Technology	5.20
Communication Services	4.48
Energy	3.41
Consumer Staples	2.93
Utilities	2.86
Materials	2.19

Market Capitalisation

Large Cap:	42.06%
Mid Cap:	32.58%
Small Cap:	21.11%
Avg. Weighted Market Capitalisation Rs. 2,72,693 Cr	
Median Market Capitalisation Rs. 87,956 Cr	
Large Cap:1st 100 company in terms of full market capitalization. Mid Cap: 101st to 250th company in terms of full market capitalization. Small Cap: 251st company onwards in terms of full market capitalisation.	

Portfolio Fundamentals & Attributes

Dividend yield FY26	0.6%	2 year EPS CAGR	33.9%
P/E FY26	54.3x	ROE FY26	15.0%
P/E FY27 estimates	38.8x	Beta:	1.0
P/E FY28 estimates	29.9x		

2 years EPS CAGR: FY26 to FY28

Investment Strategy

The portfolio strategy endeavors to capitalize on long term wealth creation opportunity by investing in select high growth potential businesses from sectors that are likely to be beneficiaries of transformation in the Indian economy including themes such as Digitisation, Consumption, GLOCAL i.e. Global companies working in local markets, etc. The portfolio would be market cap agnostic and would focus on select themes with potential to deliver alpha over medium to long term.[&] However, it is expressly clarified that clients are not being offered any guaranteed / assured returns and that the Portfolio Manager only endeavors to meet the investment objective

HSBC India Next Portfolio offers high conviction, concentrated investment portfolio focused on sectors that are likely to be beneficiaries of transformation in the Indian economy

[&] The Portfolio Manager may also participate in the Securities Lending Scheme.
Portfolio Disclaimer: The portfolio attributes of the investment approach mentioned above are based on all clients' portfolios existing as on the date stated above, excluding any temporary cash investments, and does not represent the model portfolio being offered to the clients, including prospective clients, and hence it is possible that these stocks may not be part of the portfolios constructed for new clients. **The above information is for illustrative purpose only and it should not be considered as investment recommendation or advice or opinion from the Portfolio Manager on the above mentioned stocks/ sectors.** In no event shall the Portfolio Manager, its directors or employees or its affiliates have any liability for any financial impact to the recipient on account of use of the above information.

Past performance may or may not be sustained in future and is not a guarantee of any future returns. Time weighted - Daily valuation method is used for rate of return calculation. Returns up to 1 year are absolute & over 1 year are Compounded Annualized. The performance disclosed above is based on all clients' portfolios under the investment approach, existing as on the performance calculation date, using Time Weighted Rate of Return (TWRR) of each client. All cash holdings and investments in liquid funds are also considered for calculation of performance and the performance data is net of all fees and all expenses (including taxes). Since inception date stated above is the date on which the first client investment was made under the investment approach. Please note that the actual performance for a client portfolio may vary due to factors such as expenses charged, timing of additional flows and redemption, individual client investment restrictions, if any, etc. These factors may have an impact on client's portfolio performance and hence may vary significantly from the performance disclosed above. Neither the Portfolio Manager, nor its directors or employees shall in any way liable for any variation noticed in the returns of individual client portfolios. The performance related information provided herein is not verified by SEBI.
Source – HSBC Asset Management India, Bloomberg, Data as on 30 June 2026.

Risk associated with investment approach

Deployment of monies under the investment strategy will be oriented towards equity and equity related securities of companies belonging to themes/sectors that are likely to be beneficiaries of transformation in the Indian economy including themes such as digitization, consumption, GLOCAL i.e. Global companies working in local markets, etc. and hence will be affected by risks associated with these industries as well as any factors that affect the broader macro-economic environment such as interest rate changes, liquidity, cross border fund flows, statutory/regulatory changes etc. Since the portfolio is expected to be concentrated with exposure to select themes/sectors, it may perform differently from the broader stock markets/ benchmark but may still be impacted by broad market movements. It is likely that the portfolio may also experience period of volatile performance and liquidity challenges in view of the limited number of stocks invested in by the fund manager.

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