

Product Note

HSBC Tax Saver Equity Fund (HTSF)

Equity Linked Savings Scheme - An open ended equity linked saving scheme with a statutory lock in of 3 years and tax benefit July 2023

| Fund Category | Fund Manager | Benc | hmark ¹ | Inception Dat | e AUM |
|---------------------------------|---|----------------------|--------------------|----------------------------------|---|
| Equity Linked Savings Scheme | Gautam Bhupal and Cheenu Gupta | Nifty | 500 TRI | 5 Jan 2007 | Rs. 190.69 Cr |
| 11.49% CAGR since incept | ion ² | t | | .0X nception ² | |
| % | 61,07,61 Value of SIP inv INR 10,000 p.r Inceptior | vestment m. since | | | INR 6,00,820 Value of Lump Sum Investment INR 100,000 since inception ² |
| Portfolio | % of | net assets | Sector - Al | llocation | % of net assets |
| ICICI Bank Limited | | 9.31% | Banks | | 28.71% |
| HDFC Bank Limited | | 9.28% | IT - Software | | 10.55% |
| Infosys Limited | | 6.72% | Consumer Du | irables | 8.32% |
| Axis Bank Limited | | 5.49% | Pharmaceutic | als & Biotechnology | 6.71% |
| State Bank of India | | 4.63% | Construction | | 5.64% |
| Larsen & Toubro Limited | | 4.35% | Industrial Proc | ducts | 4.91% |
| Reliance Industries Limited | | 4.22% | Realty | | 4.66% |
| KEI Industries Limited | rice Limited | 3.28% | Petroleum Pro | | 4.22% |
| Sun Pharmaceutical Indust | Hes Limited | 3.06% | Auto Compon | nents | 3.25% |
| | | 2.70% | Automobiles | | 3.17% |
| Risk Ratios ⁴ | | | Load / Exper | nses | |
| Standard Deviation | | 14.89% | Entry Load | | NA |
| Beta | | 0.97 | Exit Load - NIL | (after 1 year), 1% (bef | ore 1 year) ⁶ |
| Sharpe Ratio ⁵ | | 1.02 | Expense ratio (| (Other than Direct) ⁷ | 2.48% |
| R2 | | 0.96 | Expense ratio (| (Direct) | 1.30% |

Product Note

2As on 30 June 2023 of Growth option. During the same period, scheme benchmark (Nifty 500 TRI) has moved by 5.9X to Rs 598,090 from Rs 100,000 and delivered return of 11.45%. Please refer page no. 3 for detailed performance of HSBC Tax Saver Equity Fund.

³ During the same period, value of scheme benchmark (Nifty 500 TRI) has moved to 6,386,737

⁴ Statistical Ratios disclosed are as per monthly returns (Annualized) for the last 3 years. ⁵ Risk free rate: 6.90% (FIMMDA-NSE Mibor) as on June 30, 2023

⁶Exit Load - If the units redeemed or switched out are upto 10% of the units purchased or switched in ("the limit") within 1 year from the date of allotment - Nil • If units redeemed or switched out are over and above the limit within 1 year from the date of allotment - 1% • If units are redeemed or switched out on or after 1 year from the date of allotment – Nil ⁷ Continuing plans. Data as on 30 June 2023 unless otherwise given)

The fund has undergone merger/consolidation along with changes to its fundamental attributes as per the notice published on 15 Oct '22. For more details visit our website page - https://www.assetmanagement.hsbc.co.in/en/mutual-funds/acquisition-of-lt-mutual-fund.

¹ SEBI vide its circular no. SEBI/HO/IMD/IMD/II DF3/P/ CIR/2021/652 dated October 27, 2021, on 'Guiding Principles for bringing uniformity in Benchmarks of Mutual Fund Schemes' has introduced two-tiered structure for benchmarking of certain categories of schemes. Accordingly, the benchmark has been classified as Tier 1 benchmark. Furthermore , the same is effective from 01 December 2021

Most of us have a tendency to wait until the last moment in the financial year to start making tax saving investments, and more often than not, we end up making the wrong decisions. The key here is to begin investing at the start of the financial year and change the notion of "tax saving" into "tax planning". This involves creating a strategy to help you maximise your tax savings together with wealth creation.

Why HSBC Tax Saver Fund?

- To save taxes under Section 80C of Income Tax Act
- The investment approach is bottom-up stock picking. The Scheme seeks to add the best opportunities that the market presents, without any sector/cap bias
- Bottom-up stock picking: The Scheme focuses on bottom-up stock picking (i.e. focusing solely on prospects of individual stocks) as opposed to a top-down approach (i.e. predicting macro-economic and political trends and taking investment decisions based on them)
- No cap bias: It will seek to identify the best stocks at a point in time, regardless of any market cap bias.
- To create a corpus through generating inflation-adjusted returns to cater to long-term goals

Fund Philosophy

- The fund aims for bottom-up investment approach for stocks' and companies' selection for a well-diversified quality portfolio
- The 3 year lock-in helps the fund manager take positions in stocks with longer term return potential
- The scheme focuses on delivering superior risk-adjusted performance over the long term coupled with tax saving under section 80C makes it an attractive investment option for long term investors
- The fund has a proven long-term track record with consistent outperformance across various time periods / market cycles
- The fund with its flexible investment approach of investing across the market spectrum, has stood the test of time and has a
 proven track record of over 10 years

Investment Objective

Aims to provide long term capital appreciation by investing in a diversified portfolio of equity & equity related instruments of companies across various sectors and industries, with no capitalisation bias. The Fund may also invest in fixed income securities. However, there can be no assurance or guarantee that the investment objective of the scheme would be achieved.

Fund Managers - Gautam Bhupal (No of Schemes Managed – 6) - Managing Fund Since 23 July 2019 and Cheenu Gupta (No of Schemes Managed – 8) - Managing Fund Since 26 Nov 2022 and Sonal Gupta (No of Schemes Managed - 4, for investment in foreign securities)

| Lump Sum Investment Performance | | | | | | | | | Inception |
|-------------------------------------|--------------|-----------|--------------|-----------|--------------|-----------|-----------------|-----------|-----------|
| Fund / Benchmark | 1 Year | | 3 Years | | 5 Years | | Since Inception | | Date |
| (Value of Rs 10,000 invested) | Amount in Rs | Returns % | Amount in Rs | Returns % | Amount in Rs | Returns % | Amount in Rs | Returns % | |
| HSBC Tax Saver Equity Fund-Regular | 12057 | 20.57 | 18666 | 23.13 | 16832 | 10.96 | 60082 | 11.49 | 05- |
| Scheme Benchmark (Nifty 500 TRI) | 12390 | 23.90 | 20030 | 26.06 | 18963 | 13.64 | 59809 | 11.45 | Jan |
| Additional Benchmark (Nifty 50 TRI) | 12291 | 22.91 | 19315 | 24.54 | 19018 | 13.70 | 58715 | 11.33 | -07 |

| Performance of other funds managed by t | 1 | | 1 | | | | 1 | | Inception | |
|---|----------------------------------|-------|-----------------------------------|-------|-----------------------------------|-------|--------------------------|----------------------|--------------|--|
| Fund / Benchmark | 1 Year Amount in Rs Returns % | | 3 Years Amount in Rs Returns % | | 5 Years Amount in Rs Returns % | | Since In Amount in Rs | ception Returns % | Date | |
| (Value of Rs 10,000 invested) | | | Amount in Rs | | | | | | | |
| HSBC Large and Mid Cap Fund-Regular | 12970 | 29.70 | 19298 | 24.50 | NA | NA | 17263 | 13.67 | 28-Mar- | |
| Scheme Benchmark (NIFTY Large Midcap 250 TRI) | 12772 | 27.72 | 21528 | 29.12 | NA | NA | 19309 | 16.70 | | |
| Additional Benchmark (Nifty 50 TRI) | 12291 | 22.91 | 19315 | 24.54 | NA | NA | 17460 | 13.98 | .19 | |
| HSBC Infrastructure Fund-Regular ⁸ | 14109 | 41.09 | 24372 | 34.58 | 18704 | 13.33 | 30319 | 7.29 | 27. | |
| Scheme Benchmark (NIFTY Infrastructure TRI) | 12524 | 25.24 | 19704 | 25.37 | 19941 | 14.79 | 15543 | 2.84 | '-Sep-07 | |
| Additional Benchmark (Nifty 50 TRI) | 12291 | 22.91 | 19315 | 24.54 | 19018 | 13.70 | 46236 | 10.20 | -07 | |
| HSBC ELSS Fund-Regular | 12862 | 28.62 | 18691 | 23.18 | 16262 | 10.20 | 88570 | 13.40 | 27 | |
| Scheme Benchmark (Nifty 500 TRI) | 12390 | 23.90 | 20030 | 26.06 | 18963 | 13.64 | 75816 | 12.39 | 27-Feb-06 | |
| Additional Benchmark (Nifty 50 TRI) | 12291 | 22.91 | 19315 | 24.54 | 19018 | 13.70 | 77281 | 12.51 | 06 | |
| HSBC Mid Cap Fund-Regular ⁹ | 12338 | 23.38 | 19046 | 23.96 | 16746 | 10.85 | 226738 | 17.95 | 09- | |
| Scheme Benchmark (NIFTY Midcap 150 TRI) | 13440 | 34.40 | 24428 | 34.68 | 21838 | 16.89 | NA | NA | -Aug | |
| Additional Benchmark (Nifty 50 TRI) | 12291 | 22.91 | 19315 | 24.54 | 19018 | 13.70 | 148422 | 15.34 | j- 04 | |
| HSBC Conservative Hybrid Fund – Regular | 11081 | 10.81 | 12571 | 7.92 | 14205 | 7.26 | 47493 | 8.38 | 24-Feb-04 | |
| Scheme Benchmark (NIFTY 50 Hybrid Composite Debt 15:85 Index) | 11058 | 10.58 | 12590 | 7.98 | 15446 | 9.07 | 47389 | 8.37 | | |
| Additional Benchmark (CRISIL 10 year Gilt Index) | 10928 | 9.28 | 10959 | 3.10 | 13872 | 6.76 | 28578 | 5.57 | -04 | |
| HSBC Equity Savings Fund-Regular | 11304 | 13.04 | 15172 | 14.91 | 14731 | 8.05 | 25337 | 8.27 | 18 | |
| Scheme Benchmark (NIFTY Equity Savings Index) | 11214 | 12.14 | 13906 | 11.62 | 15449 | 9.08 | 29217 | 9.59 | 8-Oct-11 | |
| Additional Benchmark (CRISIL 10 year Gilt Index) | 10928 | 9.28 | 10959 | 3.10 | 13872 | 6.76 | 21562 | 6.78 | | |
| HSBC Aggressive Hybrid Fund-Regular | 12212 | 22.12 | 16328 | 17.75 | 15626 | 9.33 | 40388 | 11.92 | 07 | |
| Scheme Benchmark (NIFTY 50 Hybrid Composite Debt 65:35 Index) | 11784 | 17.84 | 16283 | 17.65 | 17807 | 12.22 | 36756 | 11.07 | 07-Feb- | |
| Additional Benchmark (Nifty 50 TRI) | 12291 | 22.91 | 19315 | 24.54 | 19018 | 13.70 | 41422 | 12.14 | 11 | |
| HSBC Managed Solutions India – Conservative – Regular | 10767 | 7.67 | 12077 | 6.49 | 13229 | 5.75 | 18423 | 6.89 | | |
| Scheme Benchmark (CRISIL Composite Bond Fund-Regular Index,S&P BSE 200 TRI) | 11129 | 11.29 | 12619 | 8.06 | 15309 | 8.88 | 22582 | 9.29 | 30-Aj | |
| Additional Benchmark (Nifty 50 TRI) | 12291 | 22.91 | 19315 | 24.54 | 19018 | 13.70 | 32141 | 13.57 | Apr-14 | |
| Additional Benchmark (CRISIL 10 Year Gilt Index) | 10928 | 9.28 | 10959 | 3.10 | 13872 | 6.76 | 18734 | 7.08 | | |
| HSBC Managed Solutions India – Growth | 12275 | 22.75 | 17895 | 21.41 | 16914 | 11.07 | 29392 | 12.47 | | |
| Scheme Benchmark (CRISIL Composite Bond Fund-Regular Index, S&P BSE 200 TRI) | 12165 | 21.65 | 18544 | 22.86 | 18617 | 13.22 | 32731 | 13.80 | 30-A | |
| Additional Benchmark (Nifty 50 TRI) | 12291 | 22.91 | 19315 | 24.54 | 19018 | 13.70 | 32141 | 13.57 | Apr-14 | |
| Additional Benchmark (CRISIL 10 Year Gilt Index) | 10928 | 9.28 | 10959 | 3.10 | 13872 | 6.76 | 18734 | 7.08 | 4 | |
| HSBC Managed Solutions India – Moderate | 11935 | 19.35 | 16442 | 18.03 | 16130 | 10.02 | 26588 | 11.25 | | |
| Scheme Benchmark (CRISIL Hybrid 35+65 – Aggressive Index) | 11806 | 18.06 | 16486 | 18.13 | 17851 | 12.27 | 30015 | 12.73 | 30-A | |
| Additional Benchmark (Nifty 50 TRI) | 12291 | 22.91 | 19315 | 24.54 | 19018 | 13.70 | 32141 | 13.57 | 30-Apr-14 | |
| Additional Benchmark (CRISIL 10 Year Gilt Index) | 10928 | 9.28 | 10959 | 3.10 | 13872 | 6.76 | 18734 | 7.08 | 4 | |

Note - Sonal Gupta shall be dedicated fund manager for investments in foreign securities by all the schemes of HSBC Mutual Fund.

Past performance may or may not be sustained in the future. Source: HSBC Asset Management India, data as at 30 June 2023

Past performance may or may not be sustained in the future. Refer note below.

| Name of Scheme | Fund Manager | No. of funds managed and Co-managed |
|--|--|---|
| HSBC Tax Saver Fund | Gautam Bhupal- Since July 23, 2019 Cheenu Gupta- Since Nov 26, 2022 | Gautam Bhupal-8 Cheenu Gupta-8 |
| HSBC Large & Mid Cap Fund | Cheenu Gupta- Since Nov 26, 2022 Neelotpal Sahai-Since Mar 28, 2019 | Cheenu Gupta-8 Neelotpal Sahai-4 |
| HSBC Infrastructure Fund | Venugopal Manghat- Since Dec 17, 2019 Gautam Bhupal-Since Nov 26, 2022 | Venugopal Manghat-5 Gautam Bhupal-8 |
| HSBC ELSS Fund | Cheenu Gupta- Since Jul 02, 2021 Gautam Bhupal- Since Nov 26,2022 | Cheenu Gupta-8 Gautam Bhupal-8 |
| HSBC Midcap Fund | Vihang Shankar Naik- Since June 28 2016 Cheenu Gupta- Since Nov 26 2022 | Vihang Shankar Naik-4 Cheenu Gupta-8 |
| HSBC Conservative Hybrid Fund | Ritesh Jain (Fixed Income) Since Nov 26,2022 Cheenu Gupta (Equity) Since Nov 26,2022 | Ritesh Jain-5 Cheenu Gupta-8 |
| HSBC Equity Savings Fund | Cheenu Gupta (Equity) -Since Jul 02, 2021 Ritesh Jain (Fixed Income) -Since Nov 26,2022 | Cheenu Gupta-8 Ritesh Jain-5 |
| HSBC Aggressive Hybrid Fund | Cheenu Gupta (Equity)- Since July 02, 2021 Shriram Ramanathan (Fixed Income)-Since May 30, 2016 | Cheenu Gupta-8 Shriram Ramanathan-11 |
| HSBC Managed Solutions India - Conservative | Gautam Bhupal- since October 21, 2015 | Gautam Bhupal-8 |
| HSBC Managed Solutions India - Growth | Gautam Bhupal- since October 21, 2015 | Gautam Bhupal-8 |
| HSBC Managed Solutions India - Moderate | Gautam Bhupal- since October 21, 2015 | Gautam Bhupal-8 |

⁸ HSBC Infrastructure Fund: The launch date of the S&P BSE India Infrastructure Index (INR) is May 19, 2014 whereas the inception date of the scheme is September 27, 2007.

The corresponding benchmark returns since inception of the scheme is not available.

⁹ HSBC Mid Cap Fund: The launch date of the S&P BSE 150 Mid Cap TRI is November 30, 2017 whereas the inception date of the scheme is August 09, 2004. The corresponding benchmark returns since inception of the scheme is not available.

| SIP Performance - HSBC Tax Saver Fund - Reg | | | | | |
|---|---------|---------|---------|-----------------|--|
| Scheme Name & Benchmarks | 1 Year | 3 Years | 5 Years | Since Inception | |
| Total amount invested (₹) | 120000 | 360000 | 600000 | 1970000 | |
| Market Value as on June 30, 2023 (₹) | 130,212 | 443,190 | 855,142 | 6,107,617 | |
| Scheme Returns (%) | 16.27 | 14.02 | 14.17 | 12.59 | |
| Nifty 500 TRI - Scheme Benchmark (₹) | 132,123 | 459,729 | 913,508 | 6,386,737 | |
| Nifty 500 TRI - Scheme Benchmark Returns (%) | 19.39 | 16.59 | 16.86 | 13.06 | |
| Nifty 50 TRI - Additional Benchmark (₹) | 131,535 | 454,311 | 894,567 | 6,124,240 | |
| Nifty 50 TRI - Additional Benchmark Returns (%) | 18.43 | 15.75 | 16.00 | 12.62 | |

Since Inception returns are provided from the date of allotment of units. PTP returns – Point to Point returns.

For SIP returns, monthly investment of Rs.10,000 invested on the 1st day of every month has been considered. SIP Return are calculated on XIRR basis.

The performance details provided herein is of Regular Plan - Growth Option. Returns on ₹10,000 are point-to-point returns for the specific time period, invested at the start of the period. The returns for the respective periods are provided as on last available NAV of June 2023 for the respective Schemes. Returns for 1 year and above are Compounded Annualized. Returns for less than 1 year is Simple Annualized. Load is not taken into consideration for computation of performance. Different plans shall have a different expense structure. The expenses of the Direct Plan under the Scheme will be lower to the extent of the distribution expenses / commission charged to the Regular Plan.

Pursuant to the transfer of schemes of L&T Mutual Fund to HSBC Mutual Fund, which was effective from the close of business hours of November 25, 2022, the performance of the Scheme (which is the surviving scheme out of the merger of schemes with similar features) provided above is computed as per the provisions of SEBI Circular No- SEBI/HO/IMD/DF3/CIR/P/2018/69 dated April 12, 2018 using the weighted average performance of both transferor and transferee schemes. The details of the transferor and transferee schemes please refer to our notice dated October 14, 2022 available on www.assetmanagement.hsbc.co.in.

Product Label

| Scheme name and Type of scheme | *Riskometer of the Scheme | Riskometer of the benchmark |
|---|--|---|
| This product is suitable for investors who are seeking*: HSBC Tax Saver Equity Fund - Equity Linked Savings Scheme - An open ended equity linked saving scheme with a statutory lock in of 3 years and tax benefit | Moderate Moderately High Holderately High High | Moderate Moderately High Hold de High |
| Long term capital growth Investment predominantly in equity and equity-related securities. (Benchmark : NIFTY 500 TRI Index) | Low Very High RISKOMETER Investors understand that their | Low Very High RISKOMETER |
| HSBC Large and Mid Cap Fund (Erstwhile HSBC Large & Mid Cap Equity Fund) - Large and Mid Cap Fund – An open ended equity scheme investing in both large cap and mid cap stocks. Long term wealth creation and income Investment predominantly in equity and equity related securities of Large and Mid cap companies (Benchmark : NIFTY Large Midcap 250 TRI) | principal will be at Very High risk | |
| HSBC Infrastructure Fund - Thematic Fund (Erstwhile L&T Infrastructure Fund) – An open-ended Equity Scheme following Infrastructure theme. • To create wealth over long term | | |
| Investment in equity and equity related securities, primarily in themes that play an important role in India's economic development. (Benchmark : NIFTY Infrastructure TRI) HSBC ELSS Fund (Erstwhile L&T Tax Advantage Fund) - Equity Linked Savings Scheme - An | | |
| open ended equity linked saving scheme with a statutory lock in of 3 years and tax benefit • Long term capital growth | | |
| Investment predominantly in equity and equity-related securities. (Benchmark : NIFTY 500 TRI Index) | | |
| HSBC Midcap Fund (Erstwhile L&T Midcap Fund) - Midcap Fund – An open ended equity scheme predominantly investing in mid cap stocks. | | |
| Long term wealth creation | | |
| Investment in equity and equity related securities of mid cap companies. (Benchmark : NIFTY MIdcap 150 TRI) | | |

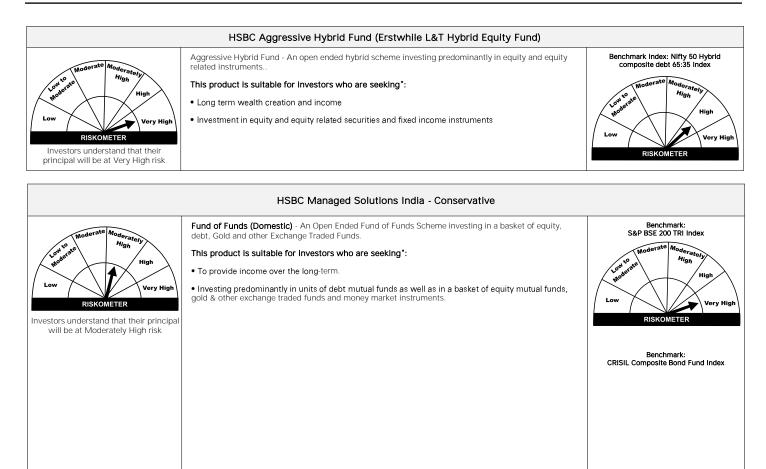
HSBC Conservative Hybrid Fund (Erstwhile HSBC Regular Savings Fund)

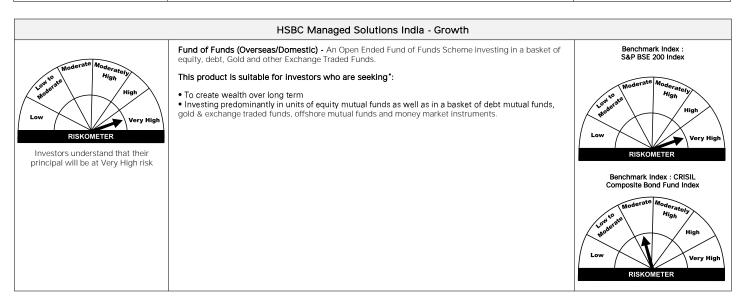




Past performance may or may not be sustained in the future. Source: HSBC Asset Management India, data as at 31 June 2023

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* Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

Note on Risk-o-meters: Riskometer is as on 30 June 2023, Any change in risk-o-meter shall be communicated by way of Notice cum Addendum and by way of an e-mail or SMS to unitholders of that particular scheme

Past performance may or may not be sustained in the future. Source: HSBC Asset Management India, data as at 30 June 2023

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Mutual fund investments are subject to market risks, read all scheme related documents carefully.