## Details of Votes cast during the quarter ended March 2017 of the Financial year 2016-17

| Details of V    | otes cast during the quarter ende                   | a march 2017 of the Financia | ii year 2016-17 |  |   |                                       |  |
|-----------------|---|------------------------------|-----------------|--|---|---------------------------------------|--|
| MEETING<br>DATE | COMPANY NAME  | TYPE OF MEETING<br>(AGM/EGM) | PROPOSAL BY     | PROPOSAL'S DESCRIPTION   | INVESTEE<br>COMPANY'S<br>MANAGEMENT<br>RECOMMENDA<br>TION | VOTE<br>(FOR/<br>AGAINST/<br>ABSTAIN) | REASON SUPPORTING THE VOTE DECISION  |
| 03-Jan-17       | CHOLAMANDALAM INVESTMENT<br>AND FINANCE COMPANY LTD | POSTAL BALLOT                | MANAGEMENT      | AMEND MEMORANDUM OF ASSOCIATION RE:<br>CORPORATE PURPOSE   | FOR   | FOR                                   | A vote FOR this resolution is warranted given the proposal would enable the company to engage in additional<br>business activities.  |
| 03-Jan-17       | CHOLAMANDALAM INVESTMENT<br>AND FINANCE COMPANY LTD | POSTAL BALLOT                | MANAGEMENT      | ADOPT NEW ARTICLES OF ASSOCIATION  | FOR   | FOR                                   | A vote FOR this resolution is warranted given the proposal would render the company's articles updated and<br>ensure compliance to the prevailing laws.  |
| 03-Jan-17       | CHOLAMANDALAM INVESTMENT<br>AND FINANCE COMPANY LTD | POSTAL BALLOT                | MANAGEMENT      | APPROVE CHOLAMANDALAM INVESTMENT AND<br>FINANCE COMPANY LIMITED EMPLOYEE STOCK OPTION<br>PLAN 2016 (ESOP PLAN)         | FOR   | FOR                                   | A vote FOR this resolution is warranted given the acceptable features of the proposed plan.  |
| 03-Jan-17       | CHOLAMANDALAM INVESTMENT<br>AND FINANCE COMPANY LTD | POSTAL BALLOT                | MANAGEMENT      | APPROVE STOCK OPTION PLAN GRANTS TO<br>EMPLOYEES OF THE SUBSIDIARY COMPANIES UNDER<br>THE ESOP PLAN                    | FOR   | FOR                                   | A vote FOR this resolution is warranted given the acceptable features of the proposed plan.  |
| 06-Jan-17       | HINDUSTAN PETROLEUM<br>CORPORATION LTD.             | POSTAL BALLOT                | MANAGEMENT      | APPROVE ISSUE OF REDEEMABLE NON-CONVERTIBLE<br>BONDS/DEBENTURES  | FOR   | FOR                                   | A vote FOR this resolution is warranted given that the potential increase in debt is within a reasonable range.  |
| 06-Jan-17       | GAMMON INDIA LIMITED                                | COURT CONVENED MEETING       | MANAGEMENT      | APPROVE SCHEME OF ARRANGEMENT  | FOR   | FOR                                   | The proposed demerger would rationalize the group's businesses resulting in operational efficiencies and greater<br>focus, and enable an independent entity to pursue growth of the Civil EPC Undertaking. The share consideration is<br>based on the fair value of the Civil EPC Undertaking as appraised by an independent valuer and is deemed fair<br>and reasonable by an independent merchant banker.  |
| 12-Jan-17       | WOCKHARDT LTD.                                      | POSTAL BALLOT                | MANAGEMENT      | APPROVE REVISION IN THE REMUNERATION OF H. F.<br>KHORAKIWALA AS EXECUTIVE CHAIRMAN                                     | FOR   | FOR                                   | A vote FOR this resolution is warranted given the absence any known large issues regarding this remuneration<br>proposal   |
| 12-Jan-17       | WOCKHARDT LTD.                                      | POSTAL BALLOT                | MANAGEMENT      | APPROVE REVISION IN THE REMUNERATION OF<br>HUZAIFA KHORAKIWALA AS EXECUTIVE DIRECTOR                                   | FOR   | FOR                                   | A vote FOR this resolution is warranted given the absence any known large issues regarding this remuneration<br>proposal   |
| 12-Jan-17       | WOCKHARDT LTD.                                      | POSTAL BALLOT                | MANAGEMENT      | APPROVE REVISION IN THE REMUNERATION OF<br>MURTAZA KHORAKIWALA AS MANAGING DIRECTOR                                    | FOR   | FOR                                   | A vote FOR this resolution is warranted given the absence any known large issues regarding this remuneration<br>proposal   |
| 08-Feb-17       | JAGRAN PRAKASHAN LTD.                               | POSTAL BALLOT                | MANAGEMENT      | APPROVE BUY BACK OF EQUITY SHARES THROUGH<br>TENDER OFFER ROUTE  | FOR   | AGAINST                               | AGAINST as the shares are proposed to be repurchased at premium in excess of 10% of the market price at the<br>time of announcement  |
| 10-Feb-17       | AHLUWALIA CONTRACTS (INDIA)<br>LTD                  | POSTAL BALLOT                | MANAGEMENT      | APPROVE ISSUANCE OF SHARES TO BIKRAMJIT<br>AHLUWALIA, PROMOTER OF THE COMPANY  | FOR   | FOR                                   | A vote FOR this resolution is warranted in light of the following:<br>o The proposal would enable the company to raise the necessary funds to repay debt.<br>o The issue price will be determined in accordance with the requirements of relevant regulations.<br>o The dilution to existing public shareholders of 1.57 percent is deemed reasonable.   |
| 12-Feb-17       | NBCC (INDIA) LTD                                    | POSTAL BALLOT                | MANAGEMENT      | APPROVE BONUS ISSUE  | FOR   | FOR                                   | A vote FOR this resolution is warranted given the bonus issue would increase the liquidity of the company's<br>shares.   |
| 03-Mar-17       | GRASIM INDUSTRIES LIMITED                           | EGM                          | MANAGEMENT      | APPROVE INCREASE IN LIMIT ON FOREIGN<br>SHAREHOLDINGS  | FOR   | FOR                                   | A vote FOR this resolution is warranted given the proposal would facilitate increased participation by foreign<br>groups in the company.   |
| 06-Mar-17       | V-GUARD INDUSTRIES LIMITED                          | EGM                          | MANAGEMENT      | APPROVE INCREASE IN AUTHORIZED SHARE CAPITAL<br>AND AMEND MEMORANDUM OF ASSOCIATION TO<br>REFLECT CHANGE IN CAPITAL    | FOR   | FOR                                   | A vote FOR this resolution is warranted given the capital increase is within a reasonable range.   |
| 06-Mar-17       | V-GUARD INDUSTRIES LIMITED                          | EGM                          | MANAGEMENT      | APPROVE BONUS ISSUE  | FOR   | FOR                                   | A vote FOR this resolution is warranted given the bonus issue would increase the liquidity of the company's<br>shares.   |
| 08-Mar-17       | EVEREST INDUSTRIES LIMITED                          | POSTAL BALLOT                | MANAGEMENT      | APPROVE REVISION IN THE REMUNERATION OF Y.<br>SRINIVASA RAO, EXECUTIVE DIRECTOR  | FOR   | FOR                                   | A vote FOR this resolution is warranted given the proposal would simply reduce the period for payment of<br>managerial remuneration in compliance with the provisions of the Companies Act, 2013.  |
| 08-Mar-17       | EVEREST INDUSTRIES LIMITED                          | POSTAL BALLOT                | MANAGEMENT      | APPROVE REVISION IN THE REMUNERATION OF ADITYA<br>VIKRAM SOMANI, EXECUTIVE CHAIRMAN                                    | FOR   | FOR                                   | A vote FOR this resolution is warranted given the proposal would simply reduce the period for payment of<br>managerial remuneration in compliance with the provisions of the Companies Act, 2013.  |
| 08-Mar-17       | EVEREST INDUSTRIES LIMITED                          | POSTAL BALLOT                | MANAGEMENT      | APPROVE REVISION IN THE REMUNERATION OF<br>MANISH SANGHI, MANAGING DIRECTOR  | FOR   | FOR                                   | A vote FOR this resolution is warranted given the proposal would simply reduce the period for payment of<br>managerial remuneration in compliance with the provisions of the Companies Act, 2013.  |
| 10-Mar-17       | HOUSING DEVELOPMENT FINANCE<br>CORPORATION LIMITED  | POSTAL BALLOT                | MANAGEMENT      | INCREASE AUTHORIZED SHARE CAPITAL AND AMEND<br>MEMORANDUM OF ASSOCIATION   | FOR   | FOR                                   | A vote FOR this resolution is warranted given the size of capital increase is deemed reasonable and the<br>underlying purpose (i.e. stock option plan and grants) also warrants shareholder approval.  |
| 10-Mar-17       | HOUSING DEVELOPMENT FINANCE<br>CORPORATION LIMITED  | POSTAL BALLOT                | MANAGEMENT      | APPROVE EMPLOYEE STOCK OPTION SCHEME 2017  | FOR   | FOR                                   | A vote FOR this resolution is warranted given the following:<br>o The potential dilution of the proposed and existing (i.e. shares remaining unexercised) plans of 5.62 percent is<br>deemed reasonable and given the tenure as well as vesting and exercise schedules of the proposed plan,<br>potential dilution would be gradual and take place over a period of nine years.<br>o The options will be granted at an exercise price equal to the market share price. |
| 12-Mar-17       | APOLLO TYRES LIMITED                                | POSTAL BALLOT                | MANAGEMENT      | APPROVE ISSUANCE OF EQUITY OR EQUITY-LINKED<br>SECURITIES WITHOUT PREEMPTIVE RIGHTS                                    | FOR   | AGAINST                               | A vote AGAINST this resolution is warranted given that the potential dilution of this issuance request of 17.34% is<br>considered excessive  |
| 14-Mar-17       | MRF LTD.  | POSTAL BALLOT                | MANAGEMENT      | AUTHORIZE ISSUANCE OF NON- CONVERTIBLE<br>DEBENTURES   | FOR   | FOR                                   | A vote FOR this resolution is warranted given that the potential increase in debt is within a reasonable range.  |
| 14-Mar-17       | LARSEN & TOUBRO LTD                                 | COURT CONVENED MEETING       | MANAGEMENT      | APPROVE SCHEME OF ARRANGEMENT  | FOR   | FOR                                   | A vote FOR this resolution is warranted in light of the following:<br>o The transaction would facilitate growth of a wholly-owned subsidiary and ultimately create shareholder value.<br>o The consideration is based on the net asset value of the target, as appraised by an independent valuer and the<br>transaction is deemed fair and reasonable by an independent financial advisor.  |
| 15-Mar-17       | JAMMU & KASHMIR BANK LTD.<br>(THE)                  | POSTAL BALLOT                | MANAGEMENT      | APPROVE ISSUANCE OF SHARES TO THE<br>GOVERNMENT OF JAMMU AND KASHMIR, PROMOTER<br>AND MAJORITY SHAREHOLDER OF THE BANK | FOR   | ABSTAIN                               | HSBC MF will not exercise voting rights in the stocks of the banking companies in India in accordance with the RBI<br>approval letter dated May 23, 2008   |
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| 16-Mar-17 | ITC LTD.               | POSTAL BALLOT          | MANAGEMENT | AMEND OBJECTS CLAUSE OF MEMORANDUM OF<br>ASSOCIATION   | FOR | FOR     | A vote AGAINST this resolution was warranted for the following reasons;<br>(a) This is an unrelated diversification for the company. &<br>(b) We feel this is an inefficient way to allocate capital.<br>However, due to an inadvertant manual error, the final vote was registered as FOR rather than AGAINST.  |
| 17-Mar-17 | J.K. CEMENT LIMITED    | POSTAL BALLOT          | MANAGEMENT | APPROVE CONTRACT FOR RENDERING OF EXPERT<br>ADVISORY SERVICES BY PAUL HEINZ HUGENTOBLER,<br>DIRECTOR OF THE COMPANY                    | FOR | AGAINST | A vote AGAINST the proposal as the scope of the director's advisory service fee overlaps with the role and duties<br>shareholders expect from Paul Heinz Hugentobler as a director of the company. In addition, the proposed payment<br>of remuneration to a non-exec  |
| 20-Mar-17 | HERITAGE FOODS LIMITED | COURT CONVENED MEETING | MANAGEMENT | APPROVE SCHEME OF ARRANGEMENT  | FOR | FOR     | A vote FOR this resolution is warranted in light of the following:<br>o The proposed scheme would rationalize the group's businesses resulting in operational efficiencies and<br>greater focus, and enable the independent entities to pursue growth of the agri, veterinary care, bakery, and retail<br>businesses.<br>o The proposal would provide the company direct participation on the demerged undertaking through its equity<br>shares in the resulting company.<br>O The consideration for the demerger is recommended by an independent valuer and is deemed fair by an<br>independent advisor. |
| 22-Mar-17 | SOMANY CERAMICS LTD    | POSTAL BALLOT          | MANAGEMENT | APPROVE INCREASE IN BORROWING POWERS   | FOR | FOR     | This would allow the company to raise funds by way of loans/borrowings to fund future growth opportunities and<br>hence a vote FOR is warranted.   |
| 22-Mar-17 | SOMANY CERAMICS LTD    | POSTAL BALLOT          | MANAGEMENT | APPROVE PLEDGING OF ASSETS FOR DEBT  | FOR | Abstain | Abstain, given the lack of enough information regarding this proposal and also value of this transaction is<br>significant relative to the company's market capitalisation.  |
| 22-Mar-17 | SOMANY CERAMICS LTD    | POSTAL BALLOT          | MANAGEMENT | APPROVE LOANS, GUARANTEES, SECURITIES AND/OR<br>INVESTMENTS IN OTHER BODY CORPORATE  | FOR | Abstain | Abstain, given the lack of enough information regarding this proposal and also value of this transaction is<br>significant relative to the company's market capitalisation.  |
| 22-Mar-17 | SOMANY CERAMICS LTD    | POSTAL BALLOT          | MANAGEMENT | APPROVE RELATED PARTY TRANSACTIONS   | FOR | FOR     | A vote FOR this resolution is warranted given that the proposed transactions are within the ordinary course of the<br>company's business, and are entered into with the company's subsidiaries and associates  |
| 22-Mar-17 | SOMANY CERAMICS LTD    | POSTAL BALLOT          | MANAGEMENT | APPROVE ISSUANCE OF SECURED OR UNSECURED<br>REDEEMABLE NON-CONVERTIBLE DEBENTURES ON<br>PRIVATE PLACEMENT BASIS                        | FOR | FOR     | A vote FOR this resolution is warranted given that the potential increase in debt is within a reasonable range.  |
| 25-Mar-17 | GAMMON INDIA LIMITED   | POSTAL BALLOT          | MANAGEMENT | APPROVE ACQUISITION OF UP TO 20 PERCENT OF THE<br>EQUITY SHARES OF GAMMON INFRASTRUCTURE<br>PROJECTS LIMITED FROM GAMMON POWER LIMITED | FOR | FOR     | A vote FOR this resolution is warranted given the following<br>As a strategic and prudent business decision, the proposals would consolidate the company's loan liability and<br>corresponding security into itself, and at the same time, raise funds to partly repay the same loan liability.<br>The proposals would be undertaken at purchase and sale considerations based on the prevailing share price<br>of the target company.   |
| 25-Mar-17 | GAMMON INDIA LIMITED   | POSTAL BALLOT          | MANAGEMENT | APPROVE SALE OF UP TO 30 PERCENT OF EQUITY<br>SHARES OF GAMMON INFRASTRUCTURE PROJECTS<br>LIMITED HELD BY GAMMON POWER LIMITED         | FOR | FOR     | A vote FOR this resolution is warranted given the following<br>A sa strategic and prudent business decision, the proposals would consolidate the company's loan liability and<br>corresponding security into itself, and at the same time, raise funds to partly repay the same loan liability.<br>The proposals would be undertaken at purchase and sale considerations based on the prevailing share price<br>of the target company.   |
| 30-Mar-17 | UPL LIMITED            | EGM                    | MANAGEMENT | APPROVE UPL LIMITED - EMPLOYEE STOCK OPTION<br>PLAN 2017   | FOR | FOR     | Stock Option plan is a good way to retain & motivate employees. A vote FOR this resolution is warranted given the<br>acceptable features of the proposed plan.   |
| 30-Mar-17 | UPL LIMITED            | EGM                    | MANAGEMENT | APPROVE GRANT OF OPTIONS TO EMPLOYEES OF THE<br>SUBSIDIARY COMPANY(IES) UNDER THE ESOP 2017  | FOR | FOR     | Stock Option plan is a good way to retain & motivate employees. A vote FOR this resolution is warranted given the<br>acceptable features of the proposed plan.   |
| 31-Mar-17 | INFOSYS LTD.           | POSTAL BALLOT          | MANAGEMENT | APPROVE REVISION IN COMPENSATION OF U B PRAVIN<br>RAO AS CHIEF OPERATING OFFICER & WHOLE-TIME<br>DIRECTOR                              | FOR | FOR     | The proposed remuneration seems reasonable in the context of the company's scale of operations and profitability   |
| 31-Mar-17 | INFOSYS LTD.           | POSTAL BALLOT          | MANAGEMENT | ELECT D N PRAHLAD AS INDEPENDENT DIRECTOR  | FOR | FOR     | A vote FOR this proposal is warranted given the absence of any major issues concerning the nominee and the<br>company's board and committee dynamics.  |
| 31-Mar-17 | INFOSYS LTD.           | POSTAL BALLOT          | MANAGEMENT | ADOPT NEW ARTICLES OF ASSOCIATION  | FOR | FOR     | A vote FOR this resolution is warranted given the proposal would render the company's articles updated and<br>ensure compliance to the prevailing laws.  |