

Distinct market cycles

call for distinct themes,

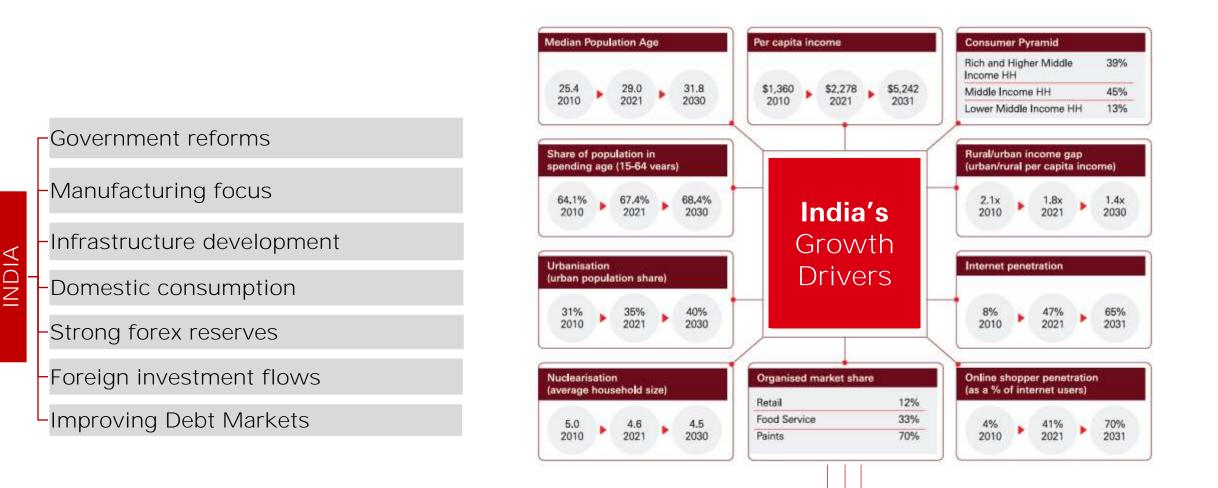
Explore the Powerful Five

HSBC Value Fund | HSBC Large and Mid Cap Fund | HSBC Multi Cap Fund | HSBC Flexi Cap Fund | HSBC Focused Fund Product Deck | April 2024

Distinct market

Favourable themes





PUBLIC

Source: Bloomberg, Morgan Stanley, BCG Rai, India's growth drivers', Latest available data as on 31 March 2024

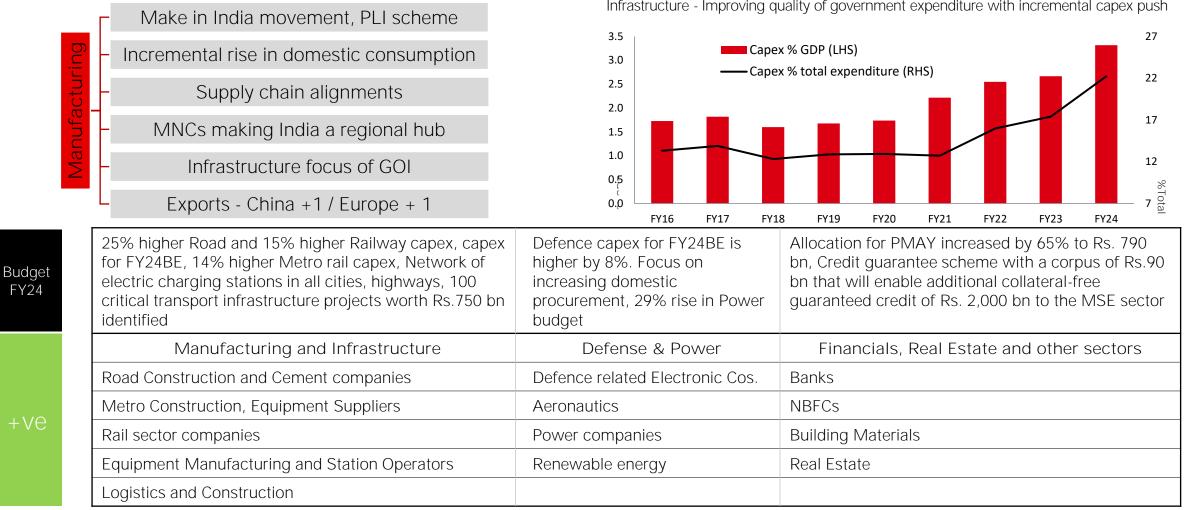
3

HSBC Mutual Fund

Driving trends – Consumption, Penetration, Premiumisation, Formalisation, Digitisation and Indianisation

Consum	nption	Penet	tration	Premiumisation	Formalisation	Digitisation and Indianisation
Consumer spe year: 30 La			ner stores across nation	Rising market of premium products – Apple India sales	GST: Taxpayers Count, growth Fy23(%) vs FY19	Rising Digitisation Indianisation of global consumption
	5,43,200		2014 – 163 2024 - 466	FY20: INR 160 bn	11,731 (+56%)	Internet users: 850 mn
Apparel		Titan (Caratlane)	2014 – nil 2024 - 262	FY22: INR 300 bn	47,178 (+48%)	Smartphone users: 600 mn
Jewellery	6,11,100 Jewellery	Page (Jockey)	2014 – 139 2024 - 1390		58,371 (+46%)	Online transactions volume: 134 bn
Eliut	3,55,000	Jubilant (Dominos)	2014 – 726 2024 - 1928	FY23: INR 500 bn	1,75,213 (+48%)	Sales of Indian enterprises on Amazon: > US\$ 5 bn
Pharmacy & Hospitals		Trent (Zudio)	2014 – nil 2024 - 460	FY20: INR 160 bn	2,63,759 (+41%)	Expanded to UAE, Singapore: Lenskart
(((۱))) • • • • • • • • • • • • • • • • • •	5,05,550	Avenue (Dmart)	2014 – 75 2024 - 341	FY24e: INR 800 bn	24,59,490 (+31%)	Indian exporters > 1 Cr sales in 2022: 1200

Focus themes to back rapid economic expansion – e.g. Manufacturing and Infrastructure



Infrastructure - Improving quality of government expenditure with incremental capex push

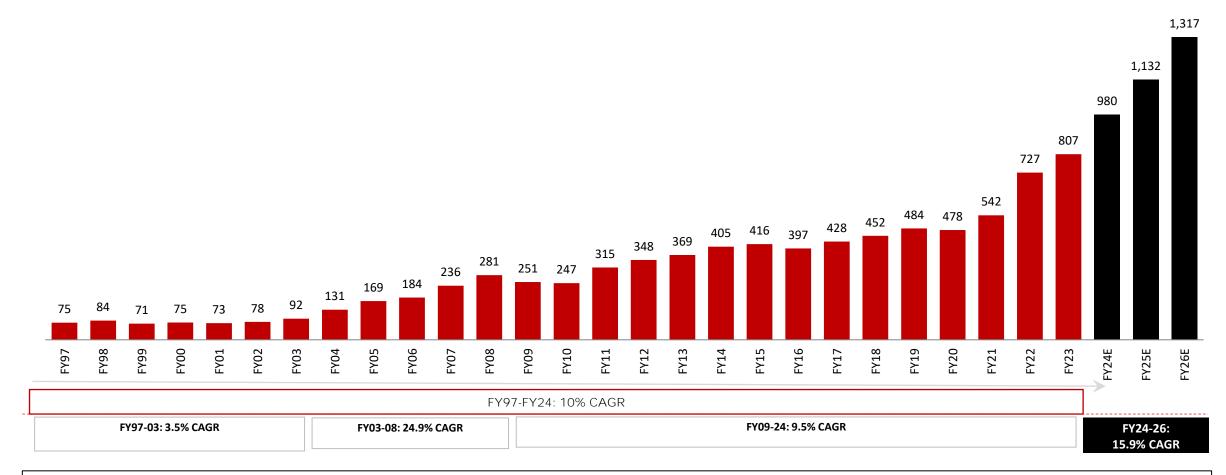
Positive outlook for Manufacturing, Infrastructure, Power and Financials companies



Source: Bloomberg, HSBC Mutual Fund, CEIC, India Union Budget, Latest available data as on 31 Mar 2024 or as latest available The above information is for illustrative purposes only. The sector(s)/stock(s)/issuer(s) mentioned in this document do not constitute any research report nor it should be considered as an 5 investment research, investment recommendation or advice to any reader of this content to buy or sell any stocks / investments. The Fund/portfolio may or may not have any existing / future position in these sector(s)/stock(s)/issuer(s). Past performance may or may not be sustained in the future and is not indicative of future results

PUBLIC

Healthy corporate earnings continue to support valuations



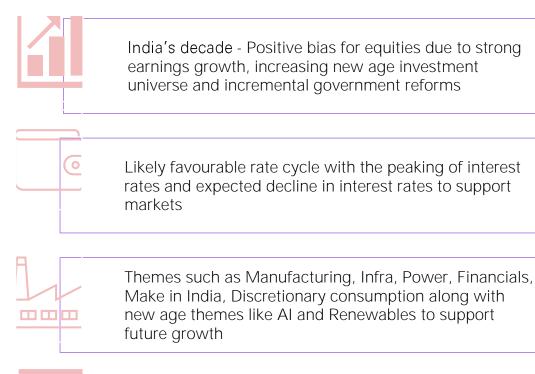
Nifty EPS shows strong growth trend

Source: MOSL, Bloomberg, E: Estimates, P/B – Price to Book ratio, EPS – Earnings Per Share, Data as on 31 March 2024

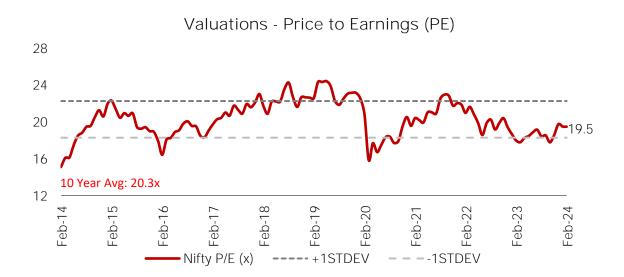


factors

Positive



Inclusion of India Government Bonds in global indices may result in considerable foreign inflows in India which may help currency strengthening and generating investors' interest in domestic equity markets.



Expected earnings growth supporting optimism in equity markets indicating investment opportunities though valuations marginally above long-term averages.

Top-down assessment across factors indicate a positive bias for large and mid cap segment



Long term equity performance strength appealing

Equity performance



- May have the ability to beat inflation by significant margin on an average over long term
- As evident from rolling returns chart, probability of achieving positive returns increases as the investment horizon increases
- Volatility decreases with an increase in the investment horizon



Source: HSBC Mutual Fund, CRISL, Long term data till completed calendar years, Data as on 31 Dec 2023, Average annualised returns on a daily rolling basis since inception (1979) of S&P BSE Sensex TRI considered across various holding periods 8 Past performance may or may not be sustained in the future and is not indicative of future results

PUBLIC

Explore the Powerful Five

HSBC Value Fund | HSBC Large and Mid Cap Fund | HSBC Multi Cap Fund | HSBC Flexi Cap Fund | HSBC Focused Fund



Powerful Five

Fit Five for current market scenario

Fund	Fund Category	Benchmark	AUM&
HSBC Value Fund	Value Fund	Nifty 500 TRI	Rs. 11430.6 Cr
HSBC Large and Mid Cap Fund	Large and Mid Cap Fund	NIFTY Large Midcap 250 TRI	Rs. 2768.7 Cr
HSBC Multi Cap Fund	Multi Cap Fund	NIFTY 500 Multicap 50:25:25 TRI	Rs. 2669.8 Cr
HSBC Flexi Cap Fund	Flexi Cap Fund	NIFTY 500 TRI	Rs. 4245.4 Cr
HSBC Focused Fund	Focused Fund	Nifty 500 TRI	Rs. 1569.6 Cr

Portfolio overlap across five funds

Portfolio overlap (%)	HVAF	HLMF	HMCF	HFCF	HFOF
HSBC Value Fund (HVAF)	-	24.7	47.3	35.3	23.4
HSBC Large and Mid Cap Fund (HLMF)	24.7	-	40.0	31.4	23.1
HSBC Multi Cap Fund (HMCF)	47.3	40.0	-	40.2	28.7
HSBC Flexi Cap Fund (HFCF)	35.3	31.4	40.2	-	28.9
HSBC Focused Fund HFOF)	23.4	23.1	28.7	28.9	-

Source: HSBC Mutual Fund, Data as on 31 March 2024

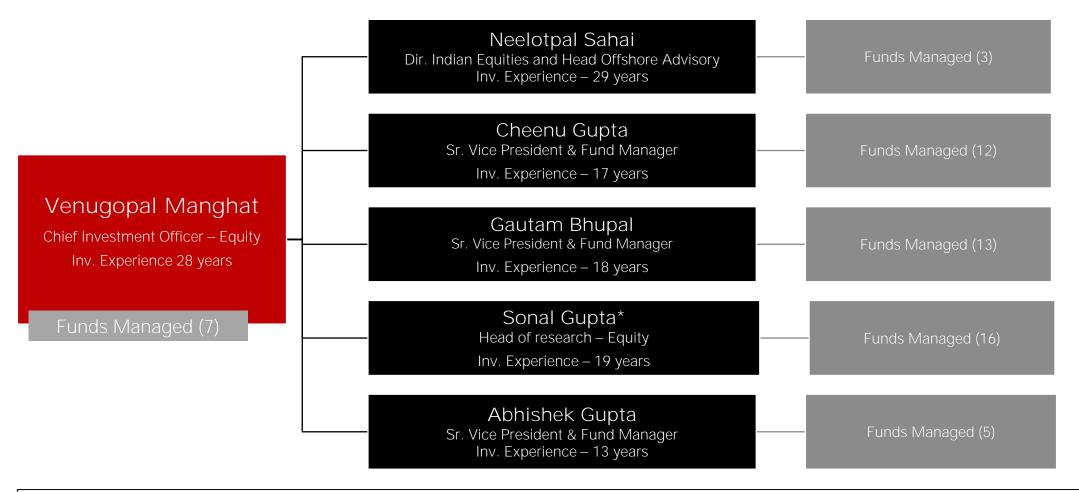
[&]For disclosure of quarterly AUM/AAUM and AUM by geography, please visit our website: <u>https://www.assetmanagement.hsbc.co.in/en/mutual-funds/investor-resources/information-</u>

library#&accordion1446811090=4

10

Fund Management Team for Powerful Five

Fund Managers with over 21 years of average investment experience



Fund Management team backed by strong pillar of investment research

Source: HSBC Mutual Fund, Data as on 31 March 2024.* Sonal Gupta is dedicated fund manager for foreign securities investment in 16 funds.

11



Discover.

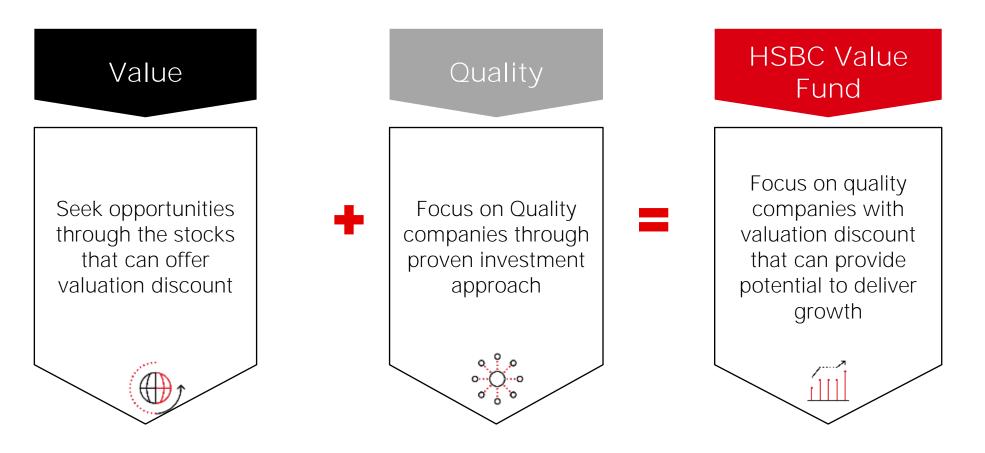
Potential that's rare.

HSBC Value Fund

An open ended equity scheme following a value investment strategy

HSBC Value Fund

An open ended equity scheme following a value investment strategy



HSBC Value Fund aims to offer alpha generation in the long run



HSBC Value Fund (HVAF)

An open ended equity scheme following a value investment strategy

14

l snapshot					
Fund Category	Fund Manager	Benchmark ¹	Inception	Date	AUM ^{&}
Value	Venugopal Manghat, Gautam Bhupal [@] and Sonal Gupta [#]	Nifty 500 TRI	8 Jan 20)10 R	s. 11430.68 Cr
Why HSBC Value	Fund?			Portfolio	% to net asse
				NTPC Limited	4.
•To seek an exposure to	value style companies			ICICI Bank Limited	4
•Aim to identify undervalued stocks having the potential to deliver long term risk-adjusted returns				Jindal Stainless Limited	4
 Undervalued stocks wo 	ould include stocks which the Fund Managers believe are tradii	ng at less than their assessed values		State Bank of India	3
 Aim for Long term capit 	tal appreciation			Indian Bank	2
 Aim to create a corpus 	through generating inflation-adjusted returns to help cater to le	ong-term goals		Canara Bank	2
Fund approach				Sun Pharmaceutical Industries	
				Limited	2
•Divorsified equity fund y	with strong value bias that aims to deliver long term reasonabl	o risk adjusted returns		Reliance Industries Limited	2
	luation anomalies versus the economic potential of the busine			Larsen & Toubro Limited	2
, , ,	blio risk by investing in quality companies, monitoring corporat			Mahindra & Mahindra Limited	2
•	t in fundamentally strong companies that the fund manager be	3	essed values thus	Sector - Allocation	% to net ass
•This approach not only	helps in identifying undervalued stocks but also factor-in the r	isk elements while picking stocks		Banks	21
Investment Object	tivo			IT - Software	10
				Construction	8
•The investment chiesti	is of the Scheme is to generate long term conital approxision	from a diversified partfalle of prodomin	opthy	Industrial Products	5
	ve of the Scheme is to generate long-term capital appreciation ad securities, in the Indian markets with higher focus on underv			Ferrous Metals	5
	preign Securities in international markets.		<u> </u>	Realty	4
				Power	4
	ar dated May 19, 2023, on 'Guiding Principles for bringing uniformity in Benchm			Automobiles	4
	ies. Accordingly, the benchmark has been classified as Tier 1 benchmark effective hemes of HSBC Mutual Fund. & For disclosure of guarterly AUM/AAUM and AUI		ated fund manager for	Cement & Cement Products	3
vw.assetmanagement.hsbc.co.in/en/muti	ual-funds/investor-resources/information-library#&accordion1446811090=4	5 5 5 1 5 1		Petroleum Products	3
ne sector(s)/stock(s)/issuer(s) mention	ned in this document do not constitute any research report nor it should be cons	idered as an investment research, investment recor	nmendation or advice to		

Note: The sector(s)/stock(s)/issuer(s) mentioned in this document do not constitute any research report nor it should be considered as an investment research, investment recommendation or advice to any reader of this content to buy or sell any stocks / investments. The Fund/portfolio may or may not have any existing / future position in these sector(s)/stock(s)/issuer(s). Data as on 31 March 2024, HSBC Mutual Fund

Bottom-up

Adopts a bottom-up stock selection approach with focus on valuations to spot businesses whose stocks have a potential to deliver performance over medium to long term

Reduce risk

Aims to invest in stocks with adequate margin of safety to reduce risk in a volatile market environment

Investments across market spectrum

Complete flexibility to invest across market cap segments and sectors, thus allowing it to capitalise on investment opportunities across market spectrum without any restrictions

Investing factors

For assessing the value of a stock, the Fund Manager typically assesses various parameters such as growth potential, cash flows, dividend payouts, subsidiary valuations, sum of the parts, etc

Valuations

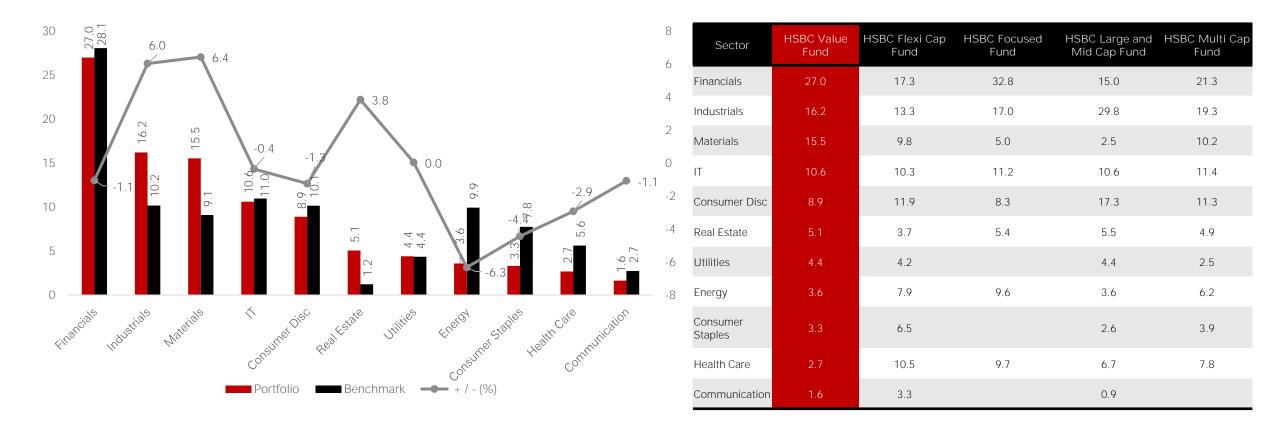
The Fund Managers looks at valuation of a stock vis-à-vis its (a) earning growth prospects, (b) historical long period valuation, and (c) relative valuation compared to peers

Risk management

Robust risk management framework - a well diversified portfolio with focus on managing liquidity and other portfolio risks

Prefer companies with differentiated business models which can act as moats to ensure growth trajectory

HSBC Value Fund: Sector allocation



The fund is overweight on Materials, Industrials and Real Estate sectors vs benchmark

Note: The sector(s)/stock(s)/issuer(s) mentioned in this document do not constitute any research report nor it should be considered as an investment research, investment recommendation or advice to any reader of this content to buy or sell any stocks / investments. The Fund/portfolio may or may not have any existing / future position in these sector(s)/stock(s)/issuer(s). Source: Bloomberg, Data as on 29 Feb 2024



PUBLIC

HSBC Value Fund – portfolio allocation

Stocks (Top 20 by weight)	Portfolio (%)	Benchmark	+/- (%)
NTPC Limited	4.4	1.0	3.5
ICICI Bank Limited	4.2	4.7	-0.5
Jindal Stainless Limited	4.2	0.1	4.0
State Bank of India	3.8	1.8	2.0
Indian Bank	2.8	0.1	2.7
Canara Bank	2.8	0.2	2.6
Sun Pharmaceutical Industries Limited	2.7	1.1	1.6
Reliance Industries Limited	2.6	6.2	-3.6
Larsen & Toubro Limited	2.4	2.7	-0.3
Mahindra & Mahindra Limited	2.4	1.1	1.3
KEC International Limited	2.4	0.1	2.3
Multi Commodity Exchange of India Limited	2.3	0.1	2.2
Federal Bank Limited	2.1	0.2	1.9
Karur Vysya Bank Limited	2.1	0.1	2.0
Kirloskar Oil Eng Limited	2.1		2.1
Zensar Technolgies Limited	2.0	0.0	1.9
Brigade Enterprises Limited	1.9	0.1	1.8
Axis Bank Limited	1.9	1.8	0.0
Birlasoft Limited	1.8	0.1	1.8
Bharti Airtel Limited	1.8	2.0	-0.2

Top Stocks Weight %	HSBC Value Fund	HSBC Large and Mid Cap Fund	HSBC Multi Cap Fund	HSBC Flexi Cap Fund	HSBC Focused Fund
NTPC Limited	4.4	1.6	2.4	1.8	
ICICI Bank Limited	4.2	1.6	1.9	3.7	8.7
Jindal Stainless Limited	4.2		1.5	1.0	
State Bank of India	3.8	0.5	1.8	1.9	
Indian Bank	2.8	0.7	0.7	1.1	
Canara Bank	2.8	0.9	2.2	1.0	
Sun Pharmaceutical Industries Limited	2.7	0.4	0.9	2.1	4.1
Reliance Industries Limited	2.6	1.0	2.9	5.7	5.7
Larsen & Toubro Limited	2.4	4.3	2.4	2.7	5.6
Mahindra & Mahindra Limited	2.4	0.1	0.9	1.2	
Portfolio's Total Active Allocation %	54.6	57.4	64.4	44.5	66.8

Top holdings of HSBC Value Fund are NTPC, ICICI Bank and Jindal Stainless

Note: The sector(s)/stock(s)/issuer(s) mentioned in this document do not constitute any research report nor it should be considered as an investment research, investment recommendation or advice to any reader of this content to buy or sell any stocks / investments. The Fund/portfolio may or may not have any existing / future position in these sector(s)/stock(s)/issuer(s). Source: Bloomberg, Data as on 31 March 2024





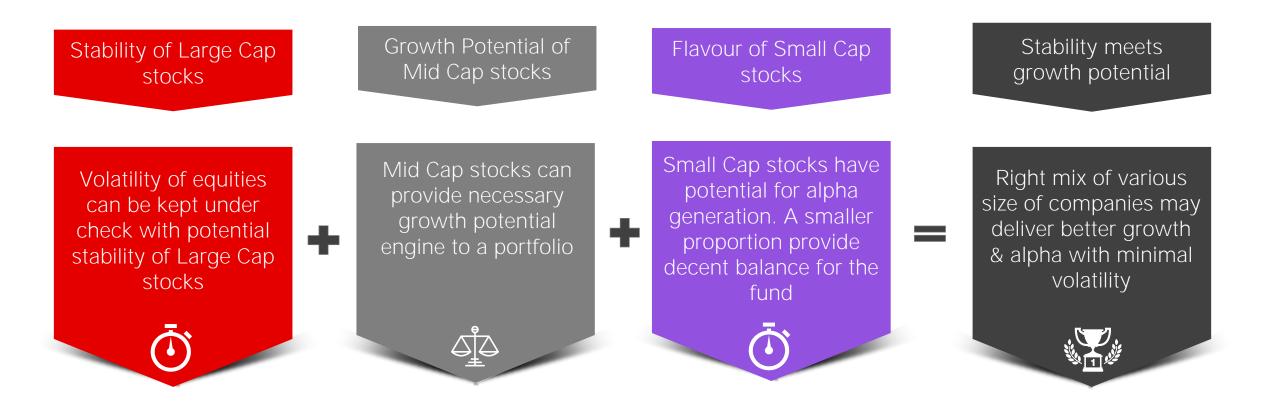
Promising when apart.

Powerful when together.

HSBC Large and Mid Cap Fund

Large & Mid Cap Fund: An open ended equity scheme investing in both large cap and mid cap stocks

HSBC Large and Mid Cap Fund



Large Cap complement Mid Cap stocks to give strength to a growth portfolio



ind snapshot					
Fund Category	Fund Manager	Benchmark ¹ Ind	ception Date	AUM&	
Large & Mid Cap Fund	Cheenu Gupta and Abhishek Gupta [#]	NIFTY Large Midcap 250 TRI 2	8 Mar 2019	Rs. 2768.75	5 Cr
Why HSBC Large and	Mid Cap Fund?		Portfolio	%	to net assets
•True to label fund – The	allocation to large caps n-up approach will be used to invest in equity ar e fund will stay true to its objective in keeping w by generating inflation-adjusted returns to help	ith the mandate reposed by the investor	Larsen & Toubro Trent Limited Bharat Heavy Ele CG Power and Ir Zensar Technolg	ectricals Limited ndustrial Solutions Limited	4.32 3.14 2.57 2.53 2.51
Fund approach			Zomato Limited		2.50
	alable businesses available at reasonable valuat n with dominant players to continue and disrupt		Bharat Electronic Power Finance C Varun Beverages	Corporation Limited	2.20 2.18 2.04
 We would be looking to leaders or niche players For example, specialty of 			Persistent Syster Sector - Alloo		2.03' to net assets
play), we have a mix of	large and mid-cap players		Electrical Equipn	nent	12.13
Investment Objective			IT - Software Banks		9.569 6.679
	al growth through investments in both large cap stment objective of the Scheme will be achieved		Construction Retailing Realty		6.029 5.649 5.379
			Industrial Produc	cts	5.33
re for benchmarking of certain categor	clause 1.9 of the SEBI Master Circular dated May 19, 2023, on 'Guiding Principles for bringing uniformity in Benchmarks of Mutual Fund Schemes' has introduced two-tiered for benchmarking of certain categories of schemes. Accordingly, the benchmark has been classified as Tier 1 benchmark effective from 01 December 2021. *For disclosure 'ly AUM/AAUM and AUM by geography, please visit our website https://www.assetmanagement.hsbc.co.in/en/mutual-funds/investor-resources/information-			bles	5.16 [°] 4.66 [°]
*&accordion1446811090=4, # Managing sinc	e 1 April 2024	BC.CO.In/en/mutual-funds/investor-resources/information- nor it should be considered as an investment research, investment d/portfolio may or may not have any existing / future position in the	Aerospace & Del	fense	4.499

recommendation or advice to any reader of this content to buy or sell any stocks / investments. The Fund/portfolio may or may not have any existing / future position in these sector(s)/stock(s)/issuer(s). Source - HSBC Mutual Fund, Data as on 31 March 2024.

.

Leader / Consistent performers Large Cap Companies Top 100 companies] .
Challengers / Growth leaders – Mid Cap Companies 101st to 250th companies	-
Themes and Turnarounds	•

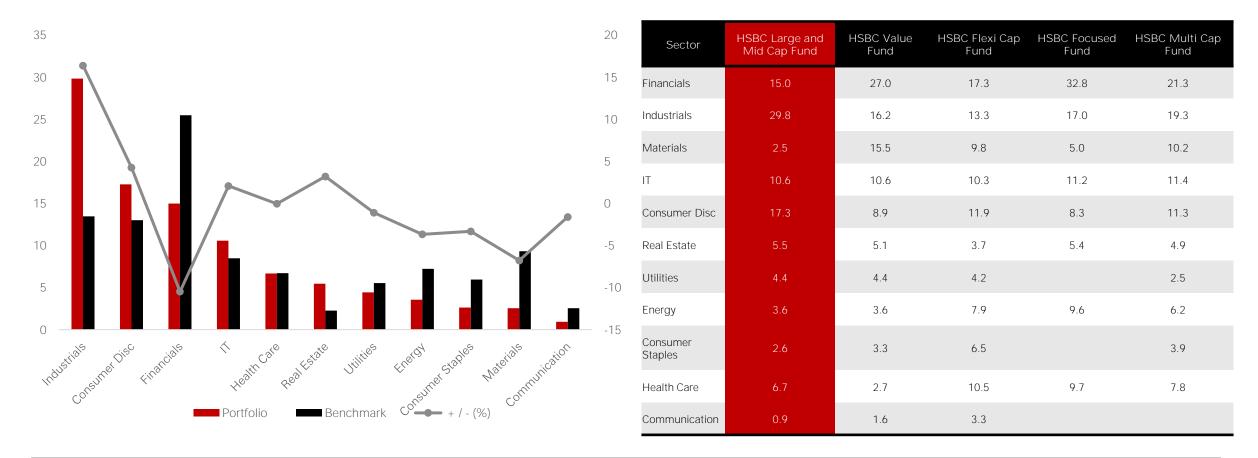
Key Portfolio Themes

- From the medium term perspective, we are positive on the industrial and manufacturing oriented sectors benefiting from government policies and import substitution
- From the long term perspective, we continue to be positive on the consumption theme in India based on demographics and aspiration
- Within consumption, have an interplay between discretionary and staples depending on phases of economy
- We remain focused on the fundamentals of companies and especially the earnings growth trajectory
- Sectoral preference is driven by assessment of sectors / segments leading contribution to the market earnings growth over the next 2-3 years

Opportunity to gain from the mix of power of Large Caps and growth potential of Mid Caps with HLMF



HSBC Large and Mid Cap Fund: Industry allocation



The fund is overweight on Industrials, Consumer Discretionary and IT vs benchmark

Note: The sector(s)/stock(s)/issuer(s) mentioned in this document do not constitute any research report nor it should be considered as an investment research, investment recommendation or advice to any reader of this content to buy or sell any stocks / investments. The Fund/portfolio may or may not have any existing / future position in these sector(s)/stock(s)/issuer(s). Source: Bloomberg, Data as on 29 Feb 2024



Stocks	Portfolio %	Benchmark %	+/- (%)
Larsen & Toubro Limited	4.3	1.8	2.5
Trent Limited	3.1	0.4	2.8
Bharat Heavy Electricals Limited	2.6	0.6	2.0
CG Power and Industrial Solutions Limited	2.5	0.6	1.9
Zensar Technolgies Limited	2.5		2.5
Zomato Limited	2.5	0.4	2.1
Bharat Electronics Limited	2.2	0.3	1.9
Power Finance Corporation Limited	2.2	0.2	1.9
Varun Beverages Limited	2.0	0.3	1.8
Persistent Systems Limited	2.0	0.8	1.3
Max Healthcare Institute Limited	2.0	1.1	0.9
KPIT Technologies Limited	2.0	0.4	1.5
JSW Energy Limited	1.8	0.4	1.4
Sonata Software Limited	1.8		1.8
Bank of India	1.8	0.3	1.5
Safari Industries India Limited	1.8		1.8
Hindustan Petroleum Corporation Limited	1.7	0.6	1.1
ICICI Bank Limited	1.6	3.2	-1.5
The Indian Hotels Company Limited	1.6	1.0	0.7
Godrej Properties Limited	1.6	0.5	1.1

Top Stocks Weight%	HSBC Value Fund	HSBC Large and Mid Cap Fund	HSBC Multi Cap Fund	HSBC Flexi Cap Fund	HSBC Focused Fund
Larsen & Toubro Limited	2.4	4.3	2.4	2.7	5.6
Trent Limited		3.1	2.2	0.6	
Bharat Heavy Electricals Limited		2.6			
CG Power and Industrial Solutions Limited		2.5			
Zensar Technolgies Limited	2.0	2.5	1.7	0.7	3.5
Zomato Limited		2.5		1.8	
Bharat Electronics Limited		2.2	1.3	1.5	
Power Finance Corporation Limited	1.5	2.2	2.2	0.9	
Varun Beverages Limited	1.1	2.0	1.6	1.5	
Persistent Systems Limited	0.7	2.0	0.7		
Portfolio's Total Active Allocation %	54.6	57.4	64.4	44.5	66.8

Top holdings of HSBC Large and Mid Cap Fund are L&T, Trent and BHEL

Note: The sector(s)/stock(s)/issuer(s) mentioned in this document do not constitute any research report nor it should be considered as an investment research, investment recommendation or advice to any reader of this content to buy or sell any stocks / investments. The Fund/portfolio may or may not have any existing / future position in these sector(s)/stock(s)/issuer(s). Source: Bloomberg, Data as on 31 March 2024



PUBLIC

Why stop at one

HSBC Multi Cap Fund

Multi Cap Fund - An open ended equity scheme investing across large cap, mid cap, small cap stocks

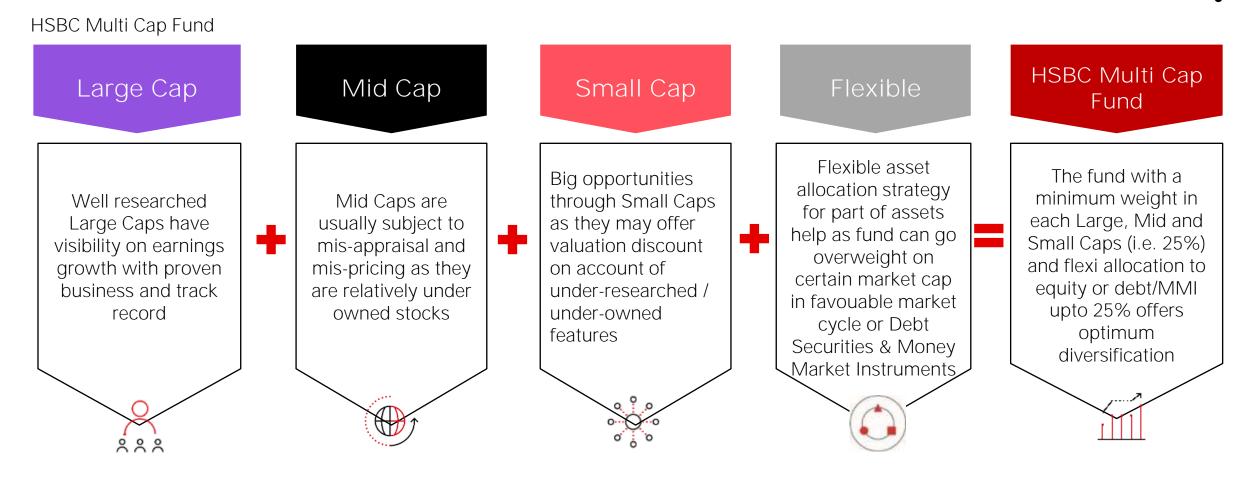


when you can aim to win them all?

ALS ALTS

SL-BRO

One fund four benefits



Access benefits in multiple market cycles through one fund

Source – HSBC Mutual Fund, For illustration purpose only.

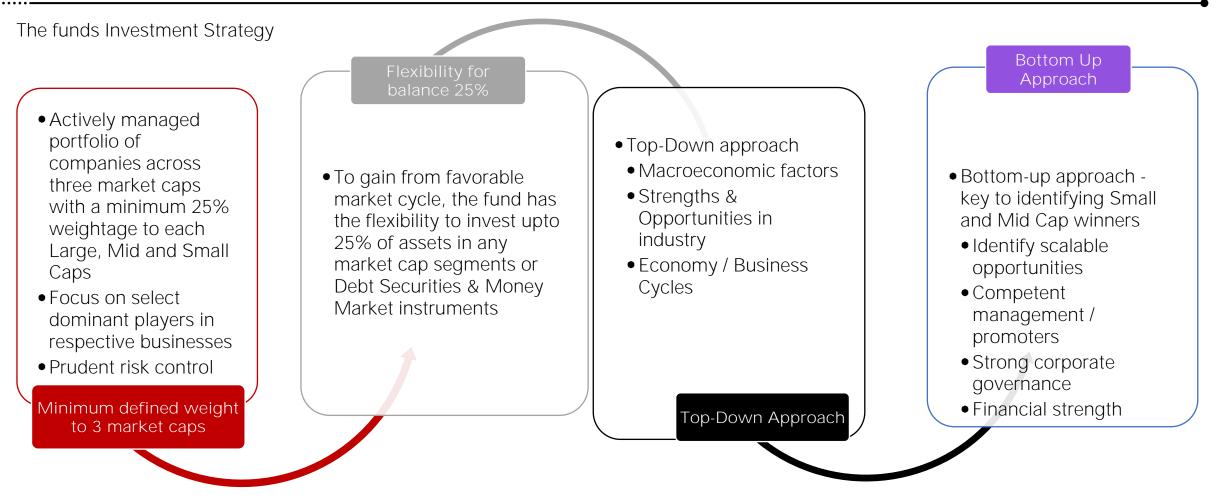
Note - Large-caps are represented by the top 100 stocks on full market capitalisation basis & Mid caps are represented by the next 150 stocks based on full market capitalisation and Small Cap stocks beyond 250th stock based on full market capitalisation basis .

HSBC Multi Cap Fund (HMCF)

An open ended equity scheme investing across large cap, mid cap, small cap stocks

Fund snapshot

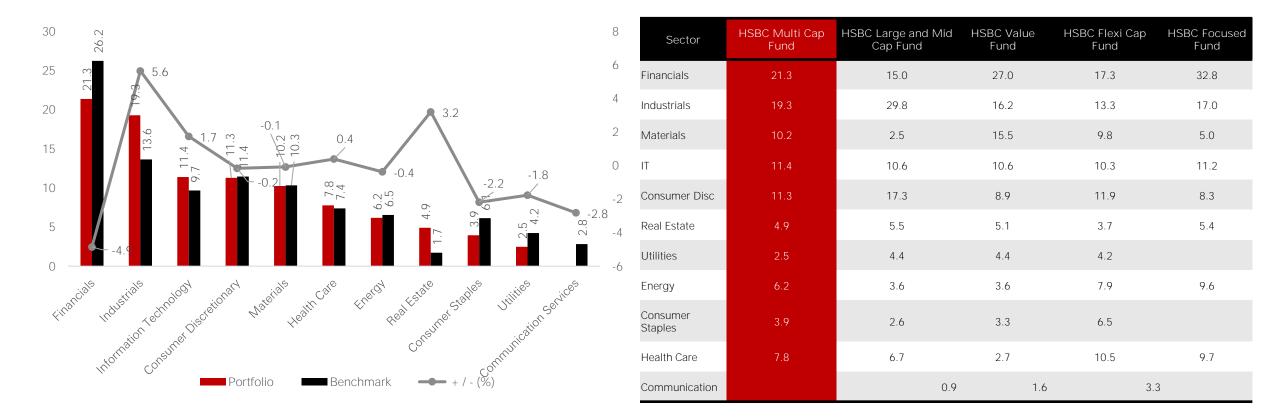
Fund Category	Fund Manager	Benchmark ¹	Inception Date	AUM ^{&}
Multi Cap Fund	Venugopal Manghat, Gautam Bhupal*, Kapil Punjabi and Sonal Gupta [#]	NIFTY 500 Multicap 50:25:25 TRI	30 Jan 2023	Rs. 2669.86 Cr
Aim to focus on small Focus on growth pote Follows bottom-up str Aims to invest in unde Valuation is the most Fund approach	p Fund? s Large, Mid and Small Caps ler size businesses in their early stage of development that have ential in revenue and profit opportunities as compared to broader ock selection using proprietary investment approach ervalued, under-owned, and under researched segments that ma important key focus while investing in stocks icking is rewarding across cycles	market	Portfolio Reliance Industries L Kirloskar Oil Eng Lim Larsen & Toubro Lim NTPC Limited DLF Limited Power Finance Corp Canara Bank Zydus Lifesciences L	111ed 2.52% 111ed 2.40% 2.40% 2.40% 2.21% 2.21% 111ed 2.20% 2.19% 2.19%
	e economic cycle throw up diverse stock picking opportunities		Trent Limited	2.17%
Business cycles and Strong franchises	ny, some companies exhibit better growth and earnings visibility macros driving them can be directional indicators but ultimately thrive in bad macros c conditions are a blessing for good franchises		Sundaram Finance L Sector - Allocat	
	inputs forces weaker players in an industry to close capacity. Th	is helps stronger / organized players to gain market sha	re and IT - Software	10.95%
dominate the industr • Consumer staples co	y ompanies do well generally in a high inflation environment. Simila	arly, rising crude prices have helped Paint companies ev	en as their Banks	9.84%
input prices have rise			Industrial Products	8.54%
			Finance	8.43%
Investment Objectiv			Construction	7.23%
	tive of the fund is to generate long-term capital growth from an a ket capitalization. However, there can be no assurance or guaran		Pharmaceuticals & E	Biotechnology 6.17%
be achieved			Realty	5.10%
			Electrical Equipmen	
¹ As per clause 1.9 of the SEBI Mast	er Circular dated May 19, 2023, on 'Guiding Principles for bringin enchmarking of certain categories of schemes. Accordingly, the	ng uniformity in Benchmarks of Mutual Fund Schemes' benchmark has been classified as Tier 1 benchmark eff	has Petroleum Products	4.02%
01 December 2021. Source – HSBC Fund ^{&} For disclosure of quarterly A resources/information-library#&accordion Note: The sector(s)/stock(s)/issuer(s investment recommendation or advi	Mutual Fund, *Sonal Gupta shall be dedicated fund manager for UM/AAUM and AUM by geography, please visit our website. <u>http</u> <u>1446811090=4</u> , * Managing since 1 April 2024) mentioned in this document do not constitute any research rep ce to any reader of this content to buy or sell any stocks / investi suer(s). Data as on 31 March 2024, HSBC Mutual Fund	investments in foreign securities by all the schemes of s://www.assetmanagement.hsbc.co.in/en/mutual-funds/investor overt nor it should be considered as an investment resear	HSBC Mutual <u>Capital Markets</u> <u>r-</u> ch.	3.09%



Focus on strong businesses with sustainable profitability, higher earnings potential and reasonable valuations

Source: HSBC Mutual Fund. Note - Large-caps are represented by the top 100 stocks on full market capitalisation basis & Mid caps are represented by the next 150 stocks based on full market capitalisation and Small Cap stocks beyond 250th stock based on full market capitalisation basis.

HSBC Multi Cap Fund: Sector allocation



The fund is overweight on Industrials, IT and Real Estate vs Benchmark

Note: The sector(s)/stock(s)/issuer(s) mentioned in this document do not constitute any research report nor it should be considered as an investment research, investment recommendation or advice to any reader of this content to buy or sell any stocks / investments. The Fund/portfolio may or may not have any existing / future position in these sector(s)/stock(s)/issuer(s). Source: Bloomberg, Data as on 29 Feb 2024



HSBC Multi Cap Fund: Portfolio allocation

Stocks	Portfolio %	Benchmark %	+/- (%)
Reliance Industries Limited	2.9	4.1	-1.3
Kirloskar Oil Eng Limited	2.5		2.5
NTPC Limited	2.4	0.7	1.7
Larsen & Toubro Limited	2.4	1.8	0.6
DLF Limited	2.2	0.2	2.0
Power Finance Corporation Limited	2.2	0.2	2.0
Canara Bank	2.2	0.2	2.0
Trent Limited	2.2	0.4	1.8
Zydus Lifesciences Limited	2.2	0.1	2.1
Sundaram Finance Limited	2.0	0.3	1.7
KPIT Technologies Limited	1.9	0.2	1.7
Birlasoft Limited	1.9	0.2	1.7
ICICI Bank Limited	1.9	3.2	-1.3
Multi Commodity Exchange of India Limited	1.9	0.3	1.6
Global Health Limited	1.8	0.2	1.6
Power Mech Projects Limited	1.8		1.8
State Bank of India	1.8	1.2	0.6
Shriram Finance Limited	1.8	0.3	1.5
Infosys Limited	1.7	2.2	-0.5
Oil India Limited	1.7	0.2	1.5

Stock	HSBC Value Fund	HSBC Large and Mid Cap Fund	HSBC Multi Cap Fund	HSBC Flexi Cap Fund	HSBC Focused Fund
Reliance Industries Limited	2.6	1.0	2.9	5.7	5.7
Kirloskar Oil Eng Limited	2.1		2.5		
Larsen & Toubro Limited	2.4	4.3	2.4	2.7	5.6
NTPC Limited	4.4	1.6	2.4	1.8	
DLF Limited		1.4	2.2	1.5	5.4
Power Finance Corporation Limited	1.5	2.2	2.2	0.9	
Canara Bank	2.8	0.9	2.2	1.0	
Trent Limited		3.1	2.2	0.6	
Zydus Lifesciences Limited			2.2	1.1	
Sundaram Finance Limited		0.7	2.0		2.6
Portfolio's Total Active Allocation %	54.6	57.4	64.4	44.5	66.8

Top holdings of HSBC Multi Cap Fund are Reliance, Kirloskar Oil Engines and L&T

Note: The sector(s)/stock(s)/issuer(s) mentioned in this document do not constitute any research report nor it should be considered as an investment research, investment recommendation or advice to any reader of this content to buy or sell any stocks / investments. The Fund/portfolio may or may not have any existing / future position in these sector(s)/stock(s)/issuer(s). Source: Bloomberg, Data as on 31 March 2024



HSBC Flexi Cap Fund

Flexi cap fund - An open ended dynamic equity scheme investing across large cap, mid cap, small cap stocks.







HFCF invests in dominant players across market caps

Fund snapshot

Fund Category	Fund Manager	Benchmark ¹	Inception Date	AUM&
Flexi Cap Fund	Abhishek Gupta [#] and Venugopal Manghat ^{##}	NIFTY 500 TRI	24 Feb 2004	Rs. 4245.42 Cr
Why HSBC Flexi Cap			Portfolio	% to net assets
small, mid and or large •True to label fund – The investing in the fund	any one or all across market capitalisations in the portfolio t cap segments e fund will stay true to its objective in keeping with the mand through generating inflation-adjusted returns to cater to long	ate reposed by the investor whilst	Reliance Industries Limited HDFC Bank Limited ICICI Bank Limited Infosys Limited ITC Limited Larsen & Toubro Limited	5.73% 4.38% 3.67% 3.66% 2.73% 2.67%
	calable businesses available at reasonable valuations		Bharti Airtel Limited Sun Pharmaceutical Industries Lim Lupin Limited	2.57% ited 2.10% 2.00%
•	n with dominant players to continue and disruption to accele s on earnings growth trajectory and within that, the emphasis		Sector - Allocation	2.00% % to net assets
Investment Objective			Banks	16.90%
	tal growth through investments made dynamically across ma		IT - Software Pharmaceuticals & Biotechnology	9.15%
to predominantly inves	nvestment could be in any one, two or all three types of mark t in equity and equity related securities. However, in line with	the asset allocation pattern of the	Petroleum Products	5.73%
	its assets between equity and fixed income securities depen no assurance or guarantee that the investment objective of t		Automobiles Finance	4.82% 4.59%
As per clause 1.9 of the SEBI Master Circular d	ated May 19, 2023, on 'Guiding Principles for bringing uniformity in Benchmarks of Mu Accordingly, the benchmark has been classified as Tier 1 benchmark effective from 01	tual Fund Schemes' has introduced two-tiered structure for December 2021 @ Managing since October 01, 2023, Please ref.	Auto Components Diversified FMCG	4.44%
notice cum addendum dated September 29, 202 funds/investor-resources/information-library#&accordi an investment research, investment recommend	3. *For disclosure of quarterly AUM/AAUM and AUM by geography, please visit our w <u>an1446811090-4</u> . Note: The sector(s)/stock(s)/issuer(s) mentioned in this document do i tition or advice to any reader of this content to buy or sell any stocks / investments. The since March 1 2024, ## Managing since 1 April 2024 April 1 2024, Source - I	ebsite <u>https://www.assetmanagement.hsbc.co.in/en/mutual-</u> not constitute any research report nor it should be considered as E Fund/portfolio may or may not have any existing / future position	Electrical Equipment	4.05%

Advantage Flexi Cap strategy



Performance across Market Caps

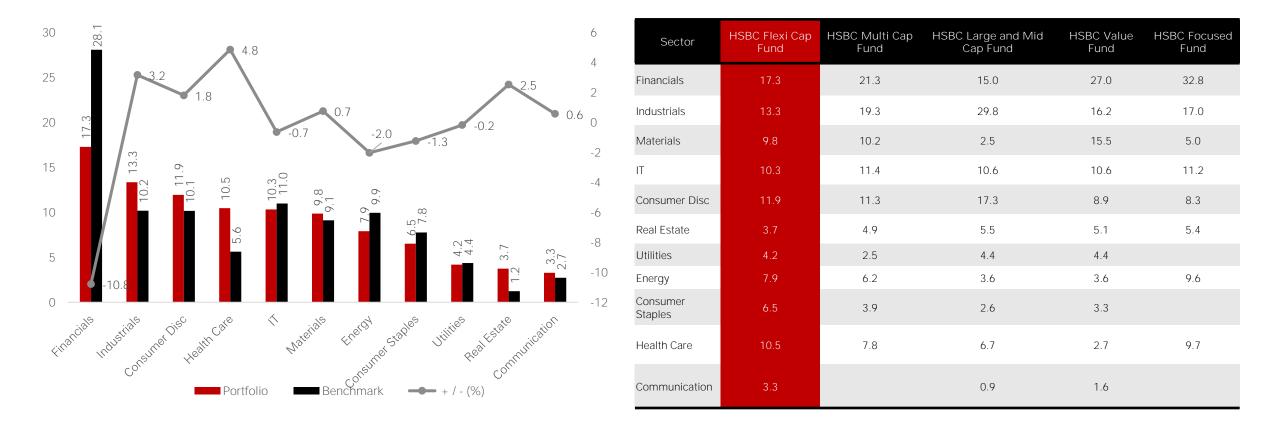
- Winners may change based on favourable or unfavorable market cycle
- Large Cap stocks have outperformed / fallen less in 2006, 2008, 2010, 2011, 2013, 2018, 2019 and 2022
- Mid Cap stocks have outperformed in 2012, 2015, 2016, 2024*
- Small Cap stocks were the best performers in the year 2005, 2007, 2009, 2014, 2017, 2020, 2021, 2023
- Investing across market caps with flexi cap investment strategy at favourable times could be rewarding

Flexi Cap strategy has potential to perform in the different market cycles

Source: MFI ICRA, Long term completed calendar years data, Data as on 31 Dec 2023, * 2024 – YTD data, Chart representation - Large cap – S&PBSE Sensex, Mid Cap – S&P BSE Midcap, Small Cap – S&P BSE Small Cap index. Past performance may or may not be sustained in the future. Note - Large-caps are represented by the top 100 stocks on full market capitalisation basis & Mid caps are represented by the next 150 stocks based on full market capitalisation and Small Cap stocks beyond 250th stock based on full market capitalisation basis.



HSBC Flexi Cap Fund: Sector allocation



The fund is overweight on Industrials, Consumer Discretionary and Healthcare vs Benchmark

Note: The sector(s)/stock(s)/issuer(s) mentioned in this document do not constitute any research report nor it should be considered as an investment research, investment recommendation or advice to any reader of this content to buy or sell any stocks / investments. The Fund/portfolio may or may not have any existing / future position in these sector(s)/stock(s)/issuer(s). Source: Bloomberg, Data as on 29 Feb 2024



Stocks	Portfolio %	Benchmark %	+/- (%)
Reliance Industries Limited	5.7	6.2	-0.5
HDFC Bank Limited	4.4	6.7	-2.3
ICICI Bank Limited	3.7	4.7	-1.1
Infosys Limited	3.7	3.3	0.4
ITC Limited	2.7	2.3	0.4
Larsen & Toubro Limited	2.7	2.7	-0.1
Bharti Airtel Limited	2.6	2.0	0.6
Sun Pharmaceutical Industries Limited	2.1	1.1	1.0
Tata Consultancy Services Limited	2.0	2.4	-0.4
Lupin Limited	2.0	0.2	1.8
Bajaj Auto Limited	2.0	0.6	1.4
State Bank of India	1.9	1.8	0.1
NTPC Limited	1.8	1.0	0.9
Zomato Limited	1.8	0.7	1.2
Siemens Limited	1.6	0.3	1.3
UltraTech Cement Limited	1.6	0.7	0.9
Bharat Electronics Limited	1.5	0.4	1.1
DLF Limited	1.5	0.4	1.2
Varun Beverages Limited	1.5	0.4	1.1
Kotak Mahindra Bank Limited	1.5	1.6	-0.2

Stock	HSBC Value Fund	HSBC Large and Mid Cap Fund	HSBC Multi Cap Fund	HSBC Flexi Cap Fund	HSBC Focused Fund
Reliance Industries Limited	2.6	1.0	2.9	5.7	5.7
HDFC Bank Limited	1.2	1.0	1.3	4.4	5.5
ICICI Bank Limited	4.2	1.6	1.9	3.7	8.7
Infosys Limited	1.6	0.7	1.7	3.7	3.4
ITC Limited	1.3		0.9	2.7	
Larsen & Toubro Limited	2.4	4.3	2.4	2.7	5.6
Bharti Airtel Limited	1.8	1.0		2.6	
Sun Pharmaceutical Industries Limited	2.7	0.4	0.9	2.1	4.1
Lupin Limited		1.1		2.0	
Tata Consultancy Services Limited				2.0	
Portfolio's Total Active Allocation %	54.6	57.4	64.4	44.5	66.8

Top holdings of HSBC Flexi Cap Fund are Reliance, HDFC Bank and ICICI Bank

Note: The sector(s)/stock(s)/issuer(s) mentioned in this document do not constitute any research report nor it should be considered as an investment research, investment recommendation or advice to any reader of this content to buy or sell any stocks / investments. The Fund/portfolio may or may not have any existing / future position in these sector(s)/stock(s)/issuer(s). Source: Bloomberg, Data as on 31 March 2024



PUBLIC

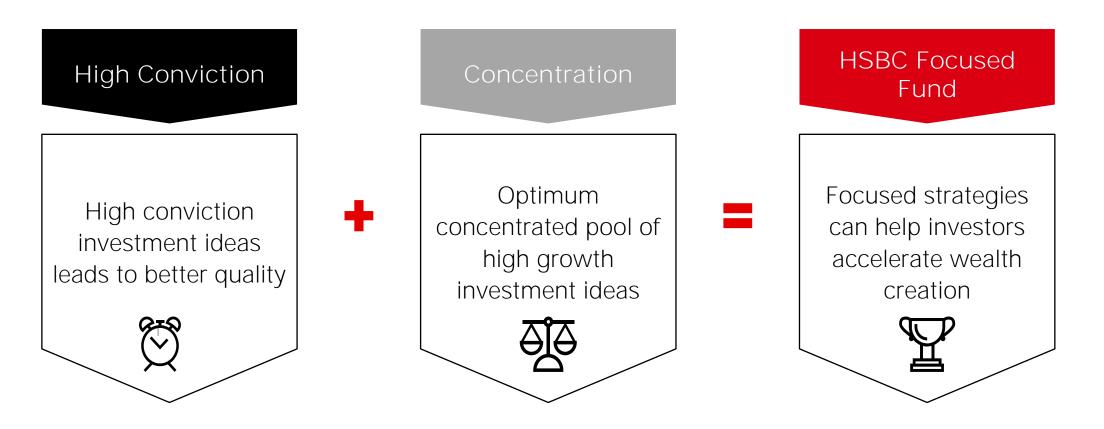


Reach new heights with great focus

HSBC Focused Fund

Focused Fund: An open ended equity scheme investing in maximum 30 stocks across market capitalisation (i.e. Multi-cap)

HSBC Focused Fund (HFOF)



High Conviction & Concentration can build potential outperformer



Focused Fund - An open ended equity scheme investing in maximum 30 stocks across market caps (i.e. Multi-Cap)

Concentration with high conviction



HSBC Focused Fund aims to seek long term capital growth through investments in a concentrated portfolio of equity & equity related instruments of up to 30 companies across market capitalization.

HFOF may help build wealth with an optimum concentration of high conviction stocks



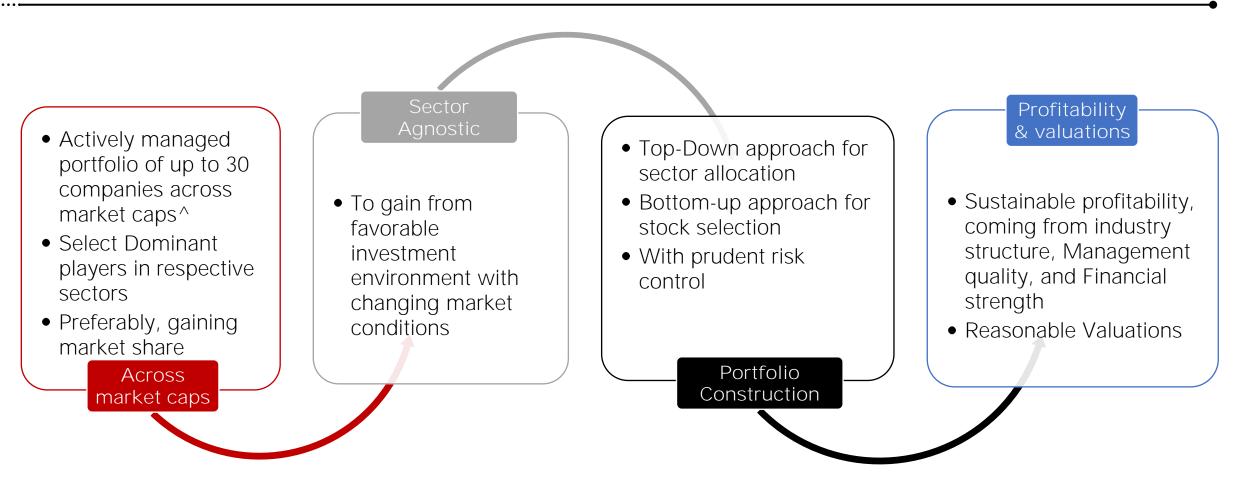
38

HSBC Focused Fund (HFOF)

Focused Fund - An open ended equity scheme investing in maximum 30 stocks across market caps (i.e. Multi-Cap).

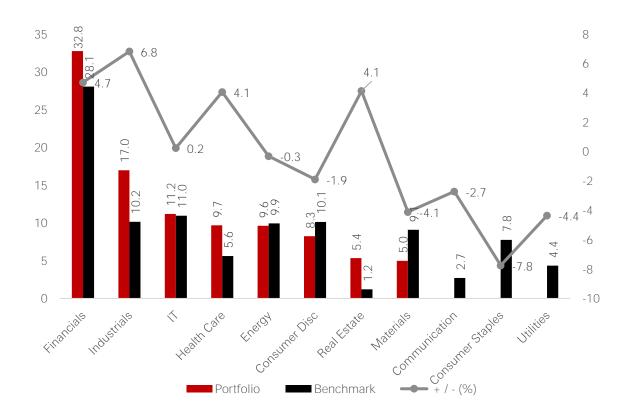
Fund snapshot

Fund Category	Fund Manager	Benchmark ¹	Inception Date	AUM&
Focused	Neelotpal Sahai and Cheenu Gupta	Nifty 500 TRI	22 July 2020	Rs. 1569.67 Cr
•To seek long term (Multi Caps) •Top down and bott	C Focused Fund? growth from an actively managed portfolio comprising of up to 30 compa tom up approach will be used to invest in equity and equity related instrum a based on the Investment Team's analysis of business cycles, regulatory	ments	Portfolio ICICI Bank Limited Reliance Industries Limited Larsen & Toubro Limited HDFC Bank Limited DLF Limited Oil & Natural Gas Corpor	5.63% 5.53% 5.43% ation Limited 4.61%
Fund appro	bach		Sun Pharmaceutical Indu Axis Bank Limited Titan Company Limited Zensar Technolgies Limit	4.00% 3.63%
 Profit pool consolic 	flexi-cap strategy with a flexibility to invest across the market capitalization dation with dominant players to continue and disruption to accelerate this suses on earnings growth trajectory and within that, the emphasis lies on	shift.	Sector - Allocation Banks	% to net assets
			IT - Software	9.40%
Investmen ⁻	t Objective		Construction	9.08%
			Finance	7.12%
•To seek long term	capital growth through investments in a concentrated portfolio of equity a	& equity related instruments of up to 30	Consumer Durables	6.88%
	market capitalization. However, there is no assurance that the investmen		Pharmaceuticals & Biote	chnology 6.70%
achieved.			Industrial Products	6.62%
¹ As per clause 1.9 of the SEBI Master C	ircular dated May 19, 2023, on 'Guiding Principles for bringing uniformity in Benchmarks of M	utual Fund Schemes' has introduced two-tiered structure	for Petroleum Products	5.68%
benchmarking of certain categories of sc	chemes. Accordingly, the benchmark has been classified as Tier 1 benchmark effective from 0	1 December 2021 *For disclosure of quarterly AUM/AAU		5.43%
Note: The sector(s)/stock(s)/issuer(s) me	bsite_https://www.assetmanagement.hsbc.co.in/en/mutual-funds/investor-resources/information-library# ntioned in this document do not constitute any research report nor it should be considered as any stocks / investments. The Fund/portfolio may or may not have any existing / future position //utual Fund	an investment research, investment recommendation or a	advice to Oil	4.61%



Dominant players + Sustainable profitability + Reasonable valuations = DSR portfolio framework for HFOF

HSBC Focused Fund: Sector allocation



Sector	HSBC Focused Fund	HSBC Flexi Cap Fund	HSBC Multi Cap Fund	HSBC Large and Mid Cap Fund	HSBC Value Fund
Financials	32.8	17.3	21.3	15.0	27.0
Industrials	17.0	13.3	19.3	29.8	16.2
Materials	5.0	9.8	10.2	2.5	15.5
IT	11.2	10.3	11.4	10.6	10.6
Consumer Disc	8.3	11.9	11.3	17.3	8.9
Real Estate	5.4	3.7	4.9	5.5	5.1
Utilities		4.2	2.5	4.4	4.4
Energy	9.6	7.9	6.2	3.6	3.6
Consumer Staples		6.5	3.9	2.6	3.3
Health Care	9.7	10.5	7.8	6.7	2.7
Communication		3.3		0.9	1.6

The fund is overweight on Financials, Industrials and Healthcare vs Benchmark

Note: The sector(s)/stock(s)/issuer(s) mentioned in this document do not constitute any research report nor it should be considered as an investment research, investment recommendation or advice to any reader of this content to buy or sell any stocks / investments. The Fund/portfolio may or may not have any existing / future position in these sector(s)/stock(s)/issuer(s). Source: Bloomberg, Data as on 29 Feb 2024



Stocks Portfolio % Benchmark % +/- (%)					
CICI Bank Limited 8.7 4.7 4.0	Stock	Stock Fund			
Reliance Industries Limited5.76.2-0.5					
arsen & Toubro Limited5.62.72.9	ICICI Bank Limite	ICICI Bank Limited 4.2	ICICI Bank Limited 4.2 1.6	ICICI Bank Limited 4.2 1.6 1.9	ICICI Bank Limited 4.2 1.6 1.9 3.7
HDFC Bank Limited 5.5 6.7 -1.2	Reliance Industrie	Reliance Industries Limited 2.6	Reliance Industries Limited 2.6 1.0	Reliance Industries Limited2.61.02.9	Reliance Industries Limited2.61.02.95.7
DLF Limited 5.4 0.4 5.1					
Dil & Natural Gas Corporation Limited4.60.64.0	Larsen & Toubro	Larsen & Toubro Limited 2.4	Larsen & Toubro Limited2.44.3	Larsen & Toubro Limited2.44.32.4	Larsen & Toubro Limited 2.4 4.3 2.4 2.7
Sun Pharmaceutical Industries Limited4.11.13.1					
xis Bank Limited 4.0 1.8 2.2	HDFC Bank Limit	HDFC Bank Limited 1.2	HDFC Bank Limited 1.2 1.0	HDFC Bank Limited 1.2 1.0 1.3	HDFC Bank Limited 1.2 1.0 1.3 4.4
Fitan Company Limited3.61.02.7	DLF Limited	DLE Limited	DLF Limited 1.4	DLF Limited 1.4 2.2	DLF Limited 1.4 2.2 1.5
Zensar Technolgies Limited3.50.03.4					
Power Mech Projects Limited3.53.5		Oil & Natural Gas	0.8	0.8	0.8
nfosys Limited 3.4 3.3 0.2	Corporation Limit	Corporation Limited	Corporation Limited	Corporation Limited	Corporation Limited
IVS Motor Company Limited3.40.33.1		Sun Pharmaceutical			
Rainbow Children's Medicare Limited 3.3 0.0 3.3	Industries Limited	Industries Limited	Industries Limited	Industries Limited	Industries Limited
KEI Industries Limited 3.3 0.1 3.2	Axis Bank Limited	Axis Bank Limited 1.9	Axis Bank Limited 1.9	Axis Bank Limited1.90.9	Axis Bank Limited1.90.91.4
Blue Star Limited 3.3 0.1 3.1	Titan Company Li	Titan Company Limited	Titan Company Limited 0.2	Titan Company Limited 0.2	Titan Company Limited 0.2
Multi Commodity Exchange of India Limited3.20.13.1					
Shriram Finance Limited 3.0 0.4 2.6	Zensar Technoigi	Zensar Technolgies Limited 2.0	Zensar Technolgies Limited 2.0 2.5	Zensar Technolgies Limited 2.0 2.5 1.7	Zensar Technolgies Limited 2.0 2.5 1.7 0.7
APL Apollo Tubes Limited 2.9 0.2 2.7	Portfolio's	Portfolio's Total	Portfolio's Total	Portfolio's Total	Portfolio's Total
Sundaram Finance Limited 2.6 0.2 2.5	Active Alloca	Active Allocation % 54.6	Active Allocation % 54.6 57.4	Active Allocation % 54.6 57.4 64.4	Active Allocation % 54.6 57.4 64.4 44.5

Top holdings of HSBC Focused Fund are ICICI Bank, Reliance and L&T

Note: The sector(s)/stock(s)/issuer(s) mentioned in this document do not constitute any research report nor it should be considered as an investment research, investment recommendation or advice to any reader of this content to buy or sell any stocks / investments. The Fund/portfolio may or may not have any existing / future position in these sector(s)/stock(s)/issuer(s). Source: Bloomberg, Data as on 31 March 2024



PUBLIC

Scheme name and Type of scheme	Scheme Risk-o-meter	Benchmark Risk-o-meter
HSBC Value Fund An open ended equity scheme following a value investment strategy. This product is suitable for investors who are seeking*: • Long term capital appreciation • Investment predominantly in equity and equity-related securities in Indian markets and foreign securities, with higher focus on undervalued securities.	Noderate Moderate Moderate Migh High Low Very High RISKOMETER Investors understand that their principal will be at Very High risk	Benchmark : NIFTY 500 TRI
Scheme name and Type of scheme	Scheme Risk-o-meter	Benchmark Risk-o-meter
 HSBC Multi Cap Fund An open ended equity scheme investing across large cap, mid cap, small cap stocks This product is suitable for investors who are seeking*: To create wealth over long-term Investment predominantly in equity and equity related securities across market capitalization 	Noderate Moderate High High High Low RISKOMETER Investors understand that their principal will be at Very High risk	Benchmark: NIFTY 500 Multicap 50:25:25 TRI Noderate High High Low Very High RISKOMETER
Scheme name and Type of scheme	Scheme Risk-o-meter	Benchmark Risk-o-meter
 HSBC Large and Mid Cap Fund Large & Mid Cap Fund – An open ended equity scheme investing in both large cap and mid cap stocks This product is suitable for investors who are seeking*: Long term wealth creation and income Investment predominantly in equity and equity related securities of Large and Mid cap companies 	Low Very High RISKOMETER Investors understand that their principal will be at Very High risk	Benchmark : NIFTY Large Midcap 250 TRI Moderate High High Low RISKOMETER

* Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

Note on Risk-o-meters: Riskometer is as on 31 March 2024, Any change in risk-o-meter shall be communicated by way of Notice cum Addendum and by way of an e-mail or SMS to unitholders of that particular scheme, Source: HSBC Mutual Fund,



PUBLIC

Product Label

Scheme name and Type of scheme	Scheme Risk-o-meter	Benchmark Risk-o-meter
HSBC Focused Fund Focused Fund – An open ended equity scheme investing in maximum 30 stocks across market caps (i.e. Multi-Cap).	vo Noderate Moderately	Benchmark Index: NIFTY 500 TRI
This product is suitable for investors who are seeking*:	Kew to stee	to ^{N to} to ^{N to} to ^{N to} High
Long term wealth creation	Low Very High	
 Investment in equity and equity related securities across market capitalization in maximum 30 stocks 	RISKOMETER	Low Very High
	Investors understand that their principal will be at Very High risk	RISKOMETER

Scheme name and Type of scheme	Scheme Risk-o-meter	Benchmark Risk-o-meter	
 HSBC Flexi Cap Fund Flexi Cap Fund – An open ended dynamic equity scheme investing across large cap, mid cap, small cap stocks. This product is suitable for investors who are seeking*: To create wealth over long term Investment in equity and equity related securities across market capitalizations. 	RISKOMETER Investors understand that their principal will be at Very High risk	Benchmark Index: NIFTY 500 TRI	

* Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

Note on Risk-o-meters: Riskometer is as on 31 March 2024, Any change in risk-o-meter shall be communicated by way of Notice cum Addendum and by way of an e-mail or SMS to unitholders of that particular scheme. Source: HSBC Mutual Fund,



Investors are requested to note that as per SEBI (Mutual Funds) Regulations, 1996 and guidelines issued thereunder, HSBC AMC, its employees and/or empaneled distributors/agents are forbidden from guaranteeing/promising/assuring/predicting any returns or future performances of the schemes of HSBC Mutual Fund. Hence please do not rely upon any such statements/commitments. If you come across any such practices, please register a complaint via email at <u>investor.line@mutualfunds.hsbc.co.in</u>.

Views are personal and based on information available in the public domain at present. Investors should not consider the same as investment advice. Please consult your financial advisor for all your investment decision.

This document has been prepared by HSBC Asset Management (India) Private Limited (HSBC) for information purposes only with an intent to provide market overview and should not be construed as an offer or solicitation of an offer for purchase of any of the funds of HSBC Mutual Fund. All information contained in this document (including that sourced from third parties), is obtained from sources, which HSBC/ third party, believes to be reliable but which it has not been independently verified by HSBC/ the third party. Further, HSBC/ the third party makes no guarantee, representation or warranty and accepts no responsibility or liability as to the accuracy or completeness of such information. The information and opinions contained within the document are based upon publicly available information and rates of taxation applicable at the time of publication, which are subject to change from time to time. Expressions of opinion are those of HSBC only and are subject to change without any prior intimation or notice. It does not have regard to specific investment objectives, financial situation and the particular needs of any specific person who may receive this document. Investors should seek financial advice regarding the appropriateness of investing in any securities or investment nor the units of HSBC Mutual Fund have been registered in any jurisdiction. The distribution of this document in certain jurisdictions may be restricted or totally prohibited and accordingly, persons who come into possession of this document are required to inform themselves about, and to observe, any such restrictions.

This document is intended only for those who access it from within India and approved for distribution in Indian jurisdiction only. Distribution of this document to anyone (including investors, prospective investors or distributors) who are located outside India or foreign nationals residing in India, is strictly prohibited. Neither this document nor the units of HSBC Mutual Fund have been registered under Securities law/Regulations in any foreign jurisdiction. The distribution of this document in certain jurisdictions may be unlawful or restricted or totally prohibited and accordingly, persons who come into possession of this document are required to inform themselves about, and to observe, any such restrictions. If any person chooses to access this document from a jurisdiction other than India, then such person do so at his/her own risk and HSBC and its group companies will not be liable for any breach of local law or regulation that such person commits as a result of doing so.

Mutual Fund investments are subject to market risks, read all scheme related documents carefully.

© Copyright. HSBC Asset Management (India) Private Limited 2024, ALL RIGHTS RESERVED.

HSBC Asset Management (India) Private Limited, 9-11 Floors, NESCO IT Park, Building no. 3, Western Express Highway, Goregaon (East), Mumbai – 400 063, India. Website: www.assetmanagement.hsbc.co.in

