

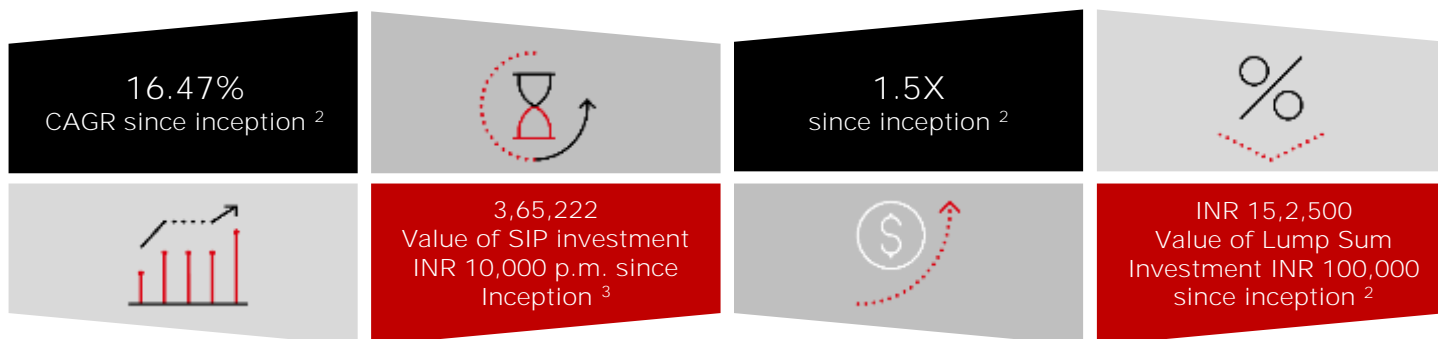
## Product Note

### HSBC Focused Fund (HFOF) (Formerly known as L&T Focused Equity Fund)

Focused Fund - An open ended equity scheme investing in maximum 30 stocks across market caps (i.e. Multi-Cap).  
L&T Focused Equity Fund has merged into HSBC Focused Equity Fund and the surviving scheme has been renamed)

May 2023

| Fund Category | Fund Manager                    | Benchmark <sup>1</sup> | Inception Date | AUM            |
|---------------|---------------------------------|------------------------|----------------|----------------|
| Focused       | Neelotpal Sahai and Ankur Arora | Nifty 500 TRI          | 22 July 2020   | Rs. 1359.92 Cr |



| Portfolio                               | % of net assets |
|---|-----------------|
| HDFC Bank Limited                       | 9.74%           |
| ICICI Bank Limited                      | 9.45%           |
| Infosys Limited                         | 5.53%           |
| Reliance Industries Limited             | 5.34%           |
| ITC Limited                             | 4.69%           |
| Larsen and Toubro Limited               | 4.52%           |
| Hindustan Unilever Limited              | 4.52%           |
| Axis Bank Limited                       | 4.43%           |
| Oil and Natural Gas Corporation Limited | 4.09%           |
| State Bank of India                     | 3.83%           |

| Sector - Allocation             | % of net assets |
|---------------------------------|-----------------|
| Banks                           | 29.78%          |
| IT - Software                   | 10.49%          |
| Diversified FMCG                | 9.21%           |
| Industrial Products             | 6.80%           |
| Petroleum Products              | 5.34%           |
| Construction                    | 4.52%           |
| Oil                             | 4.09%           |
| Pharmaceuticals & Biotechnology | 3.66%           |
| Finance                         | 3.06%           |
| Realty                          | 2.98%           |

### Why HSBC Focused Fund?

- To seek growth from an actively managed portfolio comprising of up to 30 companies across market capitalization (i.e. Multi Caps)
- Top down and bottom up approach will be used to invest in equity and equity related instruments
- Investments will be based on the Investment Team's analysis of business cycles, regulatory reforms, competitive advantages and more

<sup>1</sup> SEBI vide its circular no. SEBI/HO/IMD/IMD-II/DF3/P/ CIR/2021/652 dated October 27, 2021, on 'Guiding Principles for bringing uniformity in Benchmarks of Mutual Fund Schemes' has introduced two-tiered structure for benchmarking of certain categories of schemes. Accordingly, the benchmark has been classified as Tier 1 benchmark. Furthermore, the same is effective from 01 December 2021

<sup>2</sup> As on 30 April 2023 of Growth option. During the same period, scheme benchmark (Nifty 500 TRI) has moved by 1.7X to Rs. 1,73,000 from Rs.100,000 and delivered return of 21.91%. Please refer page no. 3 for detailed performance of HSBC Focused Fund.

<sup>3</sup> During the same period, value of scheme benchmark (Nifty 500 TRI) has moved to 3,86,597

Data as on 30 April 2023 unless otherwise given)

The fund has undergone merger/consolidation along with changes to its fundamental attributes as per the notice published on 15 Oct '22. For more details visit our website page - <https://www.assetmanagement.hsbc.co.in/en/mutual-funds/acquisition-of-it-mutual-fund>.

## Fund Philosophy

- HFEF follows a flexi-cap strategy with a flexibility to invest across the market capitalization spectrum and sectors.
- Profit pool consolidation with dominant players to continue and disruption to accelerate this shift.
- Stock selection focuses on earnings growth trajectory and within that, the emphasis lies on earnings surprises.
- Since valuations are in line with its historical averages, earnings visibility and relative earnings growth are the key criteria of stock selection.

## Key portfolio themes

- Our portfolio is a high-conviction portfolio which is positioned for stocks with earnings visibility in the near term and growth in medium to long term.
- Portfolio construction is through bottom-up stock selection and there is an emphasis on sustainable earnings growth, relative earnings and earnings surprises.
- The current set up of the market is that of moderating inflation, peaked interest rates, improving current account and balance of payment, and reviving growth. That means we are likely to witness improving macro data. However, we are not seeing its impact on corporate earnings that continues to have downward revision. Consensus earnings estimates of FY24 and FY25 look optimistic. The markets have been steady as the time-correction has led the valuations to be in line with historical averages. We have tamed our pro-cyclical bias and increased our exposure in the defensive sectors to de-risk our portfolio.

## Portfolio sectoral positioning as on 28th February 2023:

- Positive view on: Real Estate, Financials, Energy
- Neutral: Information Technology, Industrials, Consumer Staples, Healthcare, and Communication Services.
- Underweight stance: Materials, Consumer Discretionary, and Utilities

## Sector Attribution (3 Months):

- Both Allocation and Stock Selection had a favorable impact as against benchmark.
- Being UW in Utilities and OW in Real Estate were the key positive Allocation contributors.
- Stock selection in Industrials, Consumer Discretionary, Materials and Real Estate were the key positive contributors and stock selection in Information Technology and was the key detractor

## Investment Objective

To seek long term capital growth through investments in a concentrated portfolio of equity & equity related instruments of up to 30 companies across market capitalization. However, there is no assurance that the investment objective of the Scheme will be achieved.

|   |       |
|---|-------|
| Load / Expenses   |       |
| Entry Load  | NIL   |
| Exit Load - NIL (after 1 year), 1% (before 1 year) <sup>4</sup> |       |
| Expense ratio (Other than Direct) <sup>5</sup>                  | 2.16% |
| Expense ratio (Direct)  | 0.96% |

<sup>4</sup> Exit Load - If the units redeemed or switched out are upto 10% of the units purchased or switched in ("the limit") within 1 year from the date of allotment - Nil

• If units redeemed or switched out are over and above the limit within 1 year from the date of allotment - 1% • If units are redeemed or switched out on or after 1 year from the date of allotment - Nil

<sup>5</sup> Continuing plans

HSBC Focused Fund (HFOF) | Product Note  
[ May 2023 ]

Fund Managers - Neelotpal Sahai (No of Schemes Managed – 4) - Managing Fund Since 26 Nov 26 2022 and Ankur Arora (No of Schemes Managed – 3) - Managing Fund Since 29 July 2020 and Sonal Gupta (No of Schemes Managed - 4, for investment in foreign securities)

| Fund / Benchmark<br>(Value of Rs 10,000 invested) | 1 Year       |               | Since Inception |               |           |
|---|--------------|---------------|-----------------|---------------|-----------|
|   | Amount in Rs | PTP Returns % | Amount in Rs    | PTP Returns % |           |
| HSBC Focused Fund-Regular                         | 10271        | 2.71          | 15250           | 16.47         | 22-Jul-20 |
| Scheme Benchmark (Nifty 500 TRI)                  | 10404        | 4.05          | 17300           | 21.91         |           |
| Additional Benchmark (Nifty 50 TRI)               | 10689        | 6.91          | 16729           | 20.44         |           |

| Performance of other funds managed by the Fund Manager        |              |               |              |               |              |               |                 |               | Inception Date |
|---|--------------|---------------|--------------|---------------|--------------|---------------|-----------------|---------------|----------------|
| Fund / Benchmark<br>(Value of Rs 10,000 invested)             | 1 Year       |               | 3 Years      |               | 5 Years      |               | Since Inception |               |                |
|   | Amount in Rs | PTP Returns % | Amount in Rs | PTP Returns % | Amount in Rs | PTP Returns % | Amount in Rs    | PTP Returns % |                |
| HSBC Large Cap Fund – Regular <sup>6</sup>                    | 10549        | 5.50          | 17143        | 19.72         | 15518        | 9.19          | 338424          | 18.85         | 10-Dec-02      |
| Scheme Benchmark (Nifty 100 TRI)                              | 10371        | 3.72          | 18476        | 22.75         | 17031        | 11.24         | NA              | NA            |                |
| Additional Benchmark (Nifty 50 TRI)                           | 10689        | 6.91          | 18945        | 23.78         | 17865        | 12.31         | 223180          | 16.45         |                |
| HSBC Large and Mid Cap Fund-Regular                           | 10566        | 5.67          | 18033        | 21.76         | NA           | NA            | 15648           | 11.58         | 28-Mar-19      |
| Scheme Benchmark (NIFTY Large Midcap 250 TRI)                 | 10561        | 5.63          | 21002        | 28.12         | NA           | NA            | 17593           | 14.82         |                |
| Additional Benchmark (Nifty 50 TRI)                           | 10689        | 6.91          | 18945        | 23.78         | NA           | NA            | 16366           | 12.81         |                |
| HSBC Business Cycles Fund-Regular                             | 11114        | 11.17         | 20659        | 27.42         | 14576        | 7.83          | 25037           | 11.13         | 20-Aug-14      |
| Scheme Benchmark (Nifty 50 TRI)                               | 10404        | 4.05          | 19585        | 25.17         | 16949        | 11.14         | 26487           | 11.86         |                |
| Additional Benchmark (Nifty 50 TRI)                           | 10689        | 6.91          | 18945        | 23.78         | 17865        | 12.31         | 25413           | 11.33         |                |
| HSBC Balanced Advantage Fund-Regular                          | 10506        | 5.08          | 13209        | 9.74          | 13792        | 6.65          | 32254           | 10.05         | 07-Feb-11      |
| Scheme Benchmark (Nifty 50 Hybrid composite debt 50:50 Index) | 10673        | 6.75          | 15145        | 14.87         | 16546        | 10.60         | 33130           | 10.29         |                |
| Additional Benchmark (S&P BSE Sensex TRI)                     | 10848        | 8.51          | 18753        | 23.36         | 18434        | 13.02         | 39918           | 11.99         |                |

Past performance may or may not be sustained in the future. Refer note below.

| Name of Scheme               | Fund Manager   | No. of funds managed and Co-managed  |
|------------------------------|--|--------------------------------------|
| HSBC Focused Fund            | Neelotpal Sahai- Since Nov 26, 2022<br>Ankur Arora- Since July 29, 2020                      | Neelotpal Sahai-4<br>Ankur Arora-3   |
| HSBC Large Cap Fund          | Neelotpal Sahai- Since May 27, 2013<br>Ankur Arora- Since Nov 26, 2022                       | Neelotpal Sahai-4<br>Ankur Arora-3   |
| HSBC Large & Mid Cap Fund    | Cheenu Gupta- Since Nov 26, 2022<br>Neelotpal Sahai-Since Mar 28, 2019                       | Cheenu Gupta-7<br>Neelotpal Sahai-4  |
| HSBC Business Cycles Fund    | Ankur Arora- Since Nov 26 2022<br>Venugopal Manghat- Since Aug 20 2014                       | Ankur Arora-3<br>Venugopal Manghat-5 |
| HSBC Balanced Advantage Fund | Neelotpal Sahai (Equity)- Since Nov 26,2022<br>Ritesh Jain (Fixed Income) -Since Nov 26,2022 | Neelotpal Sahai-4<br>Ritesh Jain-5   |

| SIP Performance - HSBC Focused Fund - Regular   |          |         |         |                 | Inception Date: 22-Jul-20 |
|---|----------|---------|---------|-----------------|---------------------------|
| Scheme Name & Benchmarks                        | 1 Year   | 3 Years | 5 Years | Since Inception |                           |
| Total amount invested (₹)                       | 120000   | NA      | NA      | 330000          |                           |
| Market Value as on April 30, 2023 (₹)           | 1,23,268 | NA      | NA      | 3,65,222        |                           |
| Scheme Returns (%)                              | 5.18     | NA      | NA      | 7.37            |                           |
| Nifty 500 TRI - Scheme Benchmark (₹)            | 1,23,741 | NA      | NA      | 3,86,597        |                           |
| Nifty 500 TRI - Scheme Benchmark Returns (%)    | 5.94     | NA      | NA      | 11.63           |                           |
| Nifty 50 TRI - Additional Benchmark (₹)         | 1,25,331 | NA      | NA      | 3,88,284        |                           |
| Nifty 50 TRI - Additional Benchmark Returns (%) | 8.50     | NA      | NA      | 11.96           |                           |

<sup>6</sup> HSBC Large Cap Fund: The launch date of the Nifty 100 TRI is Jan 01, 2003 whereas the inception date of the scheme is Dec 10, 2002. The corresponding benchmark returns since inception of the scheme not available.

Note - Sonal Gupta shall be dedicated fund manager for investments in foreign securities by all the schemes of HSBC Mutual Fund.

Past performance may or may not be sustained in the future. Source: HSBC Asset Management India, data as at 30 April 2023

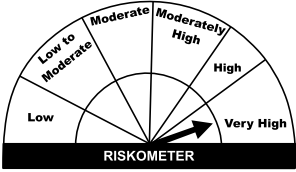
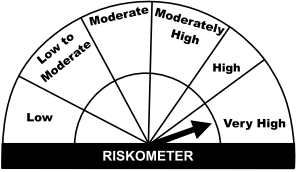
Since Inception returns are provided from the date of allotment of units. PTP returns – Point to Point returns.


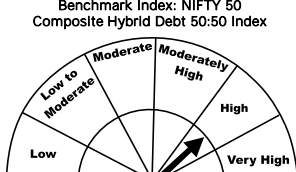
For SIP returns, monthly investment of Rs.10,000 invested on the 1st day of every month has been considered. SIP Return are calculated on XIRR basis.

The performance details provided herein is of Regular Plan - Growth Option. Returns on ₹10,000 are point-to-point returns for the specific time period, invested at the start of the period. The returns for the respective periods are provided as on last available NAV of April 2023 for the respective Schemes. Returns for 1 year and above are Compounded Annualized. Returns for less than 1 year is Simple Annualized. Load is not taken into consideration for computation of performance. Different plans shall have a different expense structure. The expenses of the Direct Plan under the Scheme will be lower to the extent of the distribution expenses / commission charged to the Regular Plan.

Pursuant to the transfer of schemes of L&T Mutual Fund to HSBC Mutual Fund, which was effective from the close of business hours of November 25, 2022, the performance of the Scheme (which is the surviving scheme out of the merger of schemes with similar features) provided above is computed as per the provisions of SEBI Circular No- SEBI/HO/IMD/DF3/CIR/P/2018/69 dated April 12, 2018 using the weighted average performance of both transferor and transferee schemes. The details of the transferor and transferee schemes please refer to our notice dated October 14, 2022 available on [www.assetmanagement.hsbc.co.in](http://www.assetmanagement.hsbc.co.in).

## Product Label

| Scheme name and Type of scheme   | Riskometer of the Scheme   | Riskometer of the benchmark  |
|--|--|--|
| <p><b>This product is suitable for investors who are seeking*:</b></p> <p><b>HSBC Focused Fund (Erstwhile HSBC Focused Equity Fund) - Focused Fund</b> – An open ended equity scheme investing in maximum 30 stocks across market caps (i.e. Multi-Cap).</p> <ul style="list-style-type: none"> <li>• Long term wealth creation</li> <li>• Investment in equity and equity related securities across market capitalization in maximum 30 stocks.<br/>(Benchmark : NIFTY 500 TRI Index)</li> </ul> <p><b>HSBC Large Cap Fund (Erstwhile HSBC Large Cap Equity Fund) - Large Cap Fund</b> – An open ended equity scheme predominantly investing in large cap stocks.</p> <ul style="list-style-type: none"> <li>• To create wealth over long term.</li> <li>• Investment in predominantly large cap equity and equity related securities.<br/>(Benchmark : NIFTY 100 TRI Index)</li> </ul> <p><b>HSBC Large and Mid Cap Fund (Erstwhile HSBC Large &amp; Mid Cap Equity Fund) - Large and Mid Cap Fund</b> – An open ended equity scheme investing in both large cap and mid cap stocks.</p> <ul style="list-style-type: none"> <li>• Long term wealth creation and income</li> <li>• Investment predominantly in equity and equity related securities of Large and Mid cap companies<br/>(Benchmark : NIFTY Large Midcap 250 TRI)</li> </ul> <p><b>HSBC Business Cycles Fund (Erstwhile L&amp;T Business Cycles Fund) - Thematic Fund</b> - An open ended equity scheme following business cycles based investing theme.</p> <ul style="list-style-type: none"> <li>• Long term capital appreciation</li> <li>• Investment predominantly in equity and equity-related securities, including equity derivatives in Indian markets with focus on riding business cycles through dynamic allocation between various sectors and stocks at different stages of business cycles in the economy.<br/>(Benchmark : NIFTY 500 TRI Index)</li> </ul> |  <p><b>RISKOMETER</b></p> <p>Investors understand that their principal will be at Very High risk</p> |  <p><b>RISKOMETER</b></p> |

| HSBC Balanced Advantage Fund (Erstwhile L&T Balanced Advantage Fund)   |  |   |
|--|--|---|
|  <p><b>RISKOMETER</b></p> <p>Investors understand that their principal will be at Very High risk</p> | <p><b>HSBC Balanced Advantage Fund</b> – An open ended dynamic asset allocation fund.</p> <p><b>This product is suitable for investors who are seeking*:</b></p> <ul style="list-style-type: none"> <li>• Long term capital appreciation and generation of reasonable returns</li> <li>• Investment in equity and equity related instruments, derivatives and debt and money market instruments</li> </ul> | <p>Benchmark Index: NIFTY 50 Composite Hybrid Debt 50:50 Index</p>  <p><b>RISKOMETER</b></p> |

\* Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

**Note on Risk-o-meters:** Riskometer is as on 30 April 2023, Any change in risk-o-meter shall be communicated by way of Notice cum Addendum and by way of an e-mail or SMS to unitholders of that particular scheme

Past performance may or may not be sustained in the future. Source: HSBC Asset Management India, data as at 30 April 2023

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Mutual fund investments are subject to market risks, read all scheme related documents carefully.