

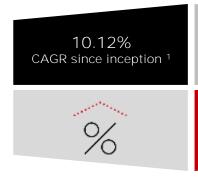
Product Note

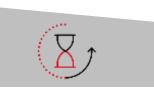
HSBC Balanced Advantage Fund (HBAF) (Formerly known as L&T Balanced Advantage Fund)

Balanced Hybrid Fund – An open ended dynamic asset allocation fund.

June 2023

| Fund Category | Fund Manager | Benchmark | Inception Date | AUM |
|-------------------------|------------------------------------|---|----------------|----------------|
| Balanced Hybrid Fund | Neelotpal Sahai and Ritesh Jain | NIFTY 50 Hybrid Composite Debt 50:50 Index | 7 Feb 2011 | Rs. 1447.43 Cr |





2,666,729 Value of SIP investment INR 10,000 p.m. since Inception ²







INR 3,27,850 Value of Lump Sum Investment INR 100,000 since inception ¹

| Portfolio | % of net assets |
|---------------------------------------|-----------------|
| DLF Limited | 4.93% |
| HDFC Bank Limited | 3.90% |
| Reliance Industries Limited | 3.84% |
| ICICI Bank Limited | 3.61% |
| Infosys Limited | 2.73% |
| ITC Limited | 2.00% |
| Sun Pharmaceutical Industries Limited | 1.89% |
| Varun Beverages Limited | 1.76% |
| Tata Consultancy Services Limited | 1.76% |
| RHI Magnesita India Limited | 1.62% |

| Sector - Allocation | % of net assets |
|---------------------------------|-----------------|
| Finance | 19.96% |
| Government Securities | 14.34% |
| Banks | 14.09% |
| Pharmaceuticals & Biotechnology | 8.38% |
| Realty | 5.47% |
| IT - Software | 5.42% |
| Petroleum Products | 4.09% |
| Diversified FMCG | 3.38% |
| Beverages | 3.18% |
| Industrial Products | 2.95% |

Data as on 31st May, 2023 unless otherwise given

The fund along with changes to its fundamental attributes as per the notice published on 15 Oct '22. For more details visit our website page - https://www.assetmanagement.hsbc.co.in/en/mutual-funds/acquisition-of-It-mutual-fund.

¹ As on 31 May 2023 of Growth option. During the same period, scheme benchmark (NIFTY 50 Hybrid Composite Debt 50:50 Index) has moved by 3.3X to Rs. 3,37,860 from Rs.100,000 and delivered return of 10.39%. Please refer page no.3 for detailed performance of HSBC Balanced Advantage Fund.

² During the same period, value of scheme benchmark (NIFTY 50 Hybrid Composite Debt 50:50 Index) has moved to 2,967,274

³ Exit Load - If the units redeemed or switched out are upto 10% of the units purchased or switched in ("the limit") within 1 year from the date of allotment - Nil.

[•] If units redeemed or switched out are over and above the limit within 1 year from the date of allotment - 1% • If units are redeemed or switched out on or after 1 year from the date of allotment - Nil

⁴ Continuing plans

HSBC Balanced Advantage Fund (HBAF)

Equity as an asset class is associated with high volatility and this is the key reason why most investors tend to stay away from equities or under allocate to equities, despite the strong long term return potential of this asset class. Such cautious investors fearful of high volatility could consider investing in funds which dynamically manage equity allocation based on valuation level – i.e. increase equity exposure when markets are cheap and reduce equity exposure when markets are expensive. Historical data suggests that such a strategy helps in taming the volatility significantly and yet help investors participate in the long term growth potential of equities.

Why HSBC Balanced Advantage Fund?

- Asset allocation between equity and debt depending on prevailing market and economic conditions
- Aims to build a portfolio of companies diversified across major industries, economic sectors and market capitalization that
 offer an acceptable risk reward balance
- Investment in debt securities will be guided by credit quality, liquidity, interest rates and their outlook
- To benefit from both asset classes of equity and fixed income for an optimal asset-allocation portfolio
- · To create a corpus through generating inflation-adjusted returns to cater to long-term goals

Fund Philosophy

- · The fund could help investors participate in the long term growth potential of equities but with a much lower short term volatility
- The Fund helps in systematically managing equity allocation based on valuations and keep emotions away from asset allocation decisions
- History suggests that sharp corrections in the market typically occur when equity valuations are expensive. Due to the fund's strategy of maintaining low equity allocation at higher valuation levels, it could help reduce downside significantly during such market corrections
- Potential to substantially improve risk adjusted return for medium to long term investors; active stock picking approach for equity allocation
- The Fund provides a tax efficient and cost efficient dynamic asset allocation solution taxation similar to equity oriented schemes

Portfolio sectoral positioning (Unhedged Equity) as on 28th February 2023:

- Positive view on: Healthcare, Real Estate, Materials, Consumer Staples, Utilities, and Communication Services
- · Neutral: Industrials
- · Underweight stance: Financials, Technology, Energy, and Consumer Discretionary

Investment Objective

To seek long term capital growth and income through investments in equity and equity related securities and fixed income instruments. There is no assurance that the objective of the Scheme will be realised and the Scheme does not assure or guarantee any returns.

| Load / Expenses | |
|--|-------|
| Entry Load | NIL |
| Exit Load - NIL (after 1 year), 1% (before 1 year) 4 | |
| Expense ratio (Other than Direct) ⁵ | 2.11% |
| Expense ratio (Direct) | 0.77% |

⁴ Exit Load - If the units redeemed or switched out are upto 10% of the units purchased or switched in ("the limit") within 1 year from the date of allotment − Nil
• If units redeemed or switched out are over and above the limit within 1 year from the date of allotment - 1% • If units are redeemed or switched out on or after 1 year from the

date of allotment - Nil

⁵ Continuing plans PUBLIC

Fund Managers - Neelotpal Sahai (No of Schemes Managed -4) - Managing Fund Since 26 Nov 2022 and Ritesh Jain (No of Schemes Managed -5) - Managing Fund Since 26 Nov 2022 and Sonal Gupta (No of Schemes Managed -4, for investment in foreign securities)

| Lump Sum Investment Performance | | | | | | | | Inception | |
|---|--------------|---------------|--------------|---------------|--------------|---------------|-----------------|---------------|--------|
| Fund / Benchmark | 1 Year | | 3 Years | | 5 Years | | Since Inception | | Date |
| (Value of Rs 10,000 invested) | Amount in Rs | PTP Returns % | Amount in Rs | PTP Returns % | Amount in Rs | PTP Returns % | Amount in Rs | PTP Returns % | |
| HSBC Balanced Advantage Fund - Regular | 10859 | 8.59 | 13483 | 10.46 | 13954 | 6.89 | 32785 | 10.12 | 07 |
| Scheme Benchmark (Nifty 50 Hybrid composite debt 50:50 Index) | 11104 | 11.04 | 15486 | 15.66 | 16874 | 11.02 | 33786 | 10.39 | 7-Feb- |
| Additional Benchmark (S&P BSE Sensex TRI) | 11405 | 14.05 | 20037 | 26.02 | 18827 | 13.48 | 41058 | 12.15 | |

| Performance of other funds managed by the Fund Manager | | | | | | | | | |
|--|--------------|------------------|--------------|------------------|--------------|------------------|-----------------|------------------|-------------------|
| Fund / Benchmark | 1 Year | | 3 Years | | 5 Years | | Since Inception | | Inception Date |
| (Value of Rs 10,000 invested) | Amount in Rs | PTP Returns % | Amount in Rs | PTP Returns % | Amount in Rs | PTP Returns % | Amount in Rs | PTP Returns % | Date |
| HSBC Large Cap Fund – Regular ⁵ | 11307 | 13.07 | 18245 | 22.15 | 16344 | 10.32 | 351019 | 18.97 | 10 |
| Scheme Benchmark (Nifty 100 TRI) | 11107 | 11.07 | 19538 | 24.96 | 17675 | 12.06 | NA | NA | 10-Dec-02 |
| Additional Benchmark (Nifty 50 TRI) | 11294 | 12.94 | 20037 | 26.02 | 18344 | 12.89 | 229584 | 16.53 | .02 |
| HSBC Large and Mid Cap Fund-Regular | 11750 | 17.50 | 19478 | 24.83 | NA | NA | 16564 | 12.84 | 28- |
| Scheme Benchmark (NIFTY Large Midcap 250 TRI) | 11543 | 15.43 | 22419 | 30.81 | NA | NA | 18380 | 15.68 | 28–Mar–19 |
| Additional Benchmark (Nifty 50 TRI) | 11294 | 12.94 | 20037 | 26.02 | NA | NA | 16836 | 13.28 | -19 |
| HSBC Conservative Hybrid Fund - Regular | 10848 | 8.48 | 12747 | 8.41 | 13938 | 6.86 | 46957 | 8.35 | 24 |
| Scheme Benchmark (NIFTY Large Midcap 250 TRI) | 10947 | 9.47 | 12806 | 8.58 | 15396 | 9.01 | 47133 | 8.38 | 24-Feb-04 |
| Additional Benchmark (CRISIL 10 year Gilt Index) | 11004 | 10.04 | 10979 | 3.16 | 13922 | 6.84 | 28647 | 5.61 | 04 |
| HSBC Equity Savings Fund-Regular | 10931 | 9.31 | 15526 | 15.76 | 14343 | 7.48 | 24840 | 8.14 | 18 |
| Scheme Benchmark (NIFTY Equity Savings Index) | 10866 | 8.66 | 14072 | 12.04 | 15228 | 8.77 | 28731 | 9.50 | 18-Oct-11 |
| Additional Benchmark (CRISIL 10 year Gilt Index) | 11004 | 10.04 | 10979 | 3.16 | 13922 | 6.84 | 21614 | 6.86 | <u> </u> |
| HSBC Arbitrage Fund-Regular | 10532 | 5.32 | 11237 | 3.96 | 12730 | 4.94 | 16435 | 5.73 | 30 |
| Scheme Benchmark (Nifty 50 Arbitrage Index) | 10554 | 5.54 | 11261 | 4.03 | 12541 | 4.63 | 15881 | 5.32 | 30-Jun-14 |
| Additional Benchmark (Nifty 50 TRI) | 11294 | 12.94 | 20037 | 26.02 | 18344 | 12.89 | 27149 | 11.84 | -14 |

| Fund / Benchmark | 1 Y | 'ear | Since Ir | | |
|-------------------------------------|--------------|---------------|--------------|---------------|------|
| (Value of Rs 10,000 invested) | Amount in Rs | PTP Returns % | Amount in Rs | PTP Returns % | |
| HSBC Focused Fund-Regular | 11025 | 10.25 | 15785 | 17.32 | 22 |
| Scheme Benchmark (Nifty 500 TRI) | 11274 | 12.74 | 17954 | 22.73 | -Jul |
| Additional Benchmark (Nifty 50 TRI) | 11294 | 12.94 | 17209 | 20.92 | -20 |

Past performance may or may not be sustained in the future. Refer note below.

| Name of Scheme | Fund Manager | No. of funds managed and Co-managed |
|--|--|--------------------------------------|
| HSBC Balanced Advantage Fund | Neelotpal Sahai (Equity)- Since Nov 26,2022 Ritesh Jain (Fixed Income) -Since Nov 26,2022 | Neelotpal Sahai-4 Ritesh Jain-5 |
| HSBC Large Cap Fund | Neelotpal Sahai- Since May 27, 2013 Ankur Arora- Since Nov 26, 2022 | Neelotpal Sahai-4 Ankur Arora-3 |
| HSBC Large & Mid Cap Fund | Cheenu Gupta- Since Nov 26, 2022 Neelotpal Sahai-Since Mar 28, 2019 | Cheenu Gupta-7 Neelotpal Sahai-4 |
| HSBC Conservative Hybrid Fund | Ritesh Jain (Fixed Income) Since Nov 26,2022 Cheenu Gupta (Equity) Since Nov 26,2022 | Ritesh Jain-5 Cheenu Gupta-7 |
| HSBC Equity Savings Fund | Cheenu Gupta (Equity) -Since Jul 02, 2021 Ritesh Jain (Fixed Income) -Since Nov 26,2022 | Cheenu Gupta-7 Ritesh Jain-5 |
| HSBC Arbitrage Fund | Praveen Ayathan (Equity) - Since Jun 30, 2014 Ritesh Jain (Fixed Income) - Since Nov 26, 2022 | Praveen Ayathan-3 Ritesh Jain-5 |
| HSBC Equity Savings Fund | Cheenu Gupta (Equity) -Since Jul 02, 2021 Ritesh Jain (Fixed Income) -Since Nov 26,2022 | Cheenu Gupta-7 Ritesh Jain-5 |
| HSBC Focused Fund | Neelotpal Sahai- Since Nov 26, 2022 Ankur Arora- Since July 29, 2020 | Neelotpal Sahai-4 Ankur Arora-3 |
| HSBC CRISIL IBX 50-50 Gilt Plus Apr 2028 Index Fund | Ritesh Jain Since Nov 26,2022 Kapil Lal Punjabi Since Mar 31, 2022 | Ritesh Jain-5 Kapil Lal Punjabi-6 |

⁵HSBC Large Cap Fund: The launch date of the Nifty 100 TRI is Jan 01, 2003 whereas the inception date of the scheme is Dec 10, 2002. The corresponding benchmark returns since inception of the scheme not available.

Note - Sonal Gupta shall be dedicated fund manager for investments in foreign securities by all the schemes of HSBC Mutual Fund.

| SIP Performance HSBC Balanced Advantage Fund - Reg | | | | | |
|---|---------|---------|---------|-----------------|-----------|
| Scheme Name & Benchmarks | 1 Year | 3 Years | 5 Years | Since Inception | _ |
| Total amount invested (₹) | 120000 | 360000 | 600000 | 1470000 | Inception |
| Market Value as on May 31, 2023 (₹) | 126,245 | 399,064 | 727,360 | 2,666,729 | |
| Scheme Returns (%) | 9.84 | 6.82 | 7.64 | 9.28 | Date: |
| Nifty 50 Hybrid composite debt 50:50 Index - Scheme Benchmark (₹) | 127,190 | 418,857 | 796,147 | 2,967,274 | 07-Feb-1 |
| Nifty 50 Hybrid composite debt 50:50 Index - Scheme Benchmark Returns (%) | 11.35 | 10.11 | 11.27 | 10.88 | eb-11 |
| S&P BSE Sensex TRI - Additional Benchmark (₹) | 128,716 | 449,122 | 876,050 | 3,542,474 | |
| S&P BSE Sensex TRI - Additional Benchmark Returns (%) | 13.81 | 14.94 | 15.14 | 13.51 | |

Since Inception returns are provided from the date of allotment of units. PTP returns – Point to Point returns.

For SIP returns, monthly investment of Rs.10,000 invested on the 1st day of every month has been considered. SIP Return are calculated on XIRR basis.

The performance details provided herein is of Regular Plan - Growth Option. Returns on ₹10,000 are point-to-point returns for the specific time period, invested at the start of the period. The returns for the respective periods are provided as on last available NAV of May 2023 for the respective Schemes. Returns for 1 year and above are Compounded Annualized. Returns for less than 1 year is Simple Annualized. Load is not taken into consideration for computation of performance. Different plans shall have a different expense structure. The expenses of the Direct Plan under the Scheme will be lower to the extent of the distribution expenses / commission charged to the Regular Plan.

Pursuant to the transfer of schemes of L&T Mutual Fund to HSBC Mutual Fund, which was effective from the close of business hours of November 25, 2022, the performance of the Scheme (which is the surviving scheme out of the merger of schemes with similar features) provided above is computed as per the provisions of SEBI Circular No- SEBI/HO/IMD/DF3/CIR/P/2018/69 dated April 12, 2018 using the weighted average performance of both transferor and transferee schemes. The details of the transferor and transferee schemes please refer to our notice dated October 14, 2022 available on www.assetmanagement.hsbc.co.in.

Product Label

Moderate Moderately Moderately High High RISKOMETER

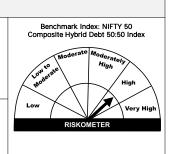
Investors understand that their principal will be at Very High risk

HSBC Balanced Advantage Fund (Erstwhile L&T Balanced Advantage Fund)

HSBC Balanced Advantage Fund – An open ended dynamic asset allocation fund.

This product is suitable for investors who are seeking*:

- Long term capital appreciation and generation of reasonable returns
- Investment in equity and equity related instruments, derivatives and debt and money market instruments.



| Scheme name and Type of scheme | *Riskometer of the Scheme | Riskometer of the benchmark |
|---|---------------------------|--------------------------------|
| This product is suitable for investors who are seeking*: | | Moderate Moderately |
| HSBC Large Cap Fund (Erstwhlle HSBC Large Cap Equity Fund) - Large Cap Fund – An open ended equity scheme predominantly investing in large cap stocks. | | Low to High High |
| To create wealth over long term. | | Low |
| Investment in predominantly large cap equity and equity related securities. (Benchmark: NIFTY 100 TRI Index) | | Very High |
| HSBC Large and Mid Cap Fund (Erstwhile HSBC Large & Mid Cap Equity Fund) - Large and Mid Cap Fund – An open ended equity scheme investing in both large cap and mid cap stocks. | | |
| Long term wealth creation and income | | |
| Investment predominantly in equity and equity related securities of Large and Mid cap companies (Benchmark: NIFTY Large Midcap 250 TRI) | | |
| HSBC Focused Fund (Erstwhile HSBC Focused Equity Fund) - Focused Fund – An open ended equity scheme investing in maximum 30 stocks across market caps (i.e. Multi-Cap). | | |
| Long term wealth creation | | |
| Investment in equity and equity related securities across market capitalization in maximum 30 stocks. (NIFTY 500 TRI Index) | | |

^{*} Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

Scheme name and Type of scheme *Riskometer of the Scheme Riskometer of the benchmark This product is suitable for investors who are seeking*: derately High High Index Fund - An open-ended Target Maturity Index Fund tracking CRISIL IBX 50:50 Gilt Plus SDL High High Index - April 2028. Relatively High interest rate risk and Low credit risk. • Income over target maturity period Very Higl • Investment in constituents similar to the composition of CRISIL IBX 50:50 Gilt Plus SDL Index - April (CRISIL IBX 50:50 Gilt Plus SDL Index - April 2028) Investors understand that their principal will be at Moderate risk *Riskometer of the Scheme Scheme name and Type of scheme Riskometer of the benchmark Benchmark Index: NIFTY 50 Hybrid Composite Debt 15:85 Index This product is suitable for investors who are seeking*: Equity Savings Fund - An open ended scheme investing in equity, arbitrage and debt. High High High • Investment in fixed income (debt and money market instruments) as well as equity and equity High securities Verv Hia • Capital appreciation over medium to long term (NIFTY Equity Savings Index) Investors understand that their principal will be at Moderately High Conservative Hybrid Fund- An open ended hybrid scheme investing predominantly in debt This product is suitable for investors who are seeking*: Investment in fixed income (debt and money market instruments) as well as equity and equity related · Capital appreciation over medium to long term * Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

Note on Risk-o-meters: Riskometer is as on 31 May 2023, Any change in risk-o-meter shall be communicated by way of Notice cum Addendum and by way of an e-mail or SMS to unitholders of that particular scheme

Past performance may or may not be sustained in the future. Source: HSBC Asset Management India, data as at 31 May 2023

Disclaimer: This document has been prepared by HSBC Asset Management (India) Private Limited (HSBC) for information purposes only and should not be construed as i) an offer or recommendation to buy or sell securities, commodities, currencies or other investments referred to herein; or ii) an offer to sell or a solicitation or an offer for purchase of any of the funds of HSBC Mutual Fund; or iii) an investment research or investment advice. It does not have regard to specific investment objectives, financial situation and the particular needs of any specific person who may receive this document. Investors should seek personal and independent advice regarding the appropriateness of investing in any of the funds, securities, other investment or investment strategies that may have been discussed or referred herein and should understand that the views regarding future prospects may or may not be realized. In no event shall HSBC Mutual Fund/HSBC Asset management (India) Private Limited and / or its affiliates or any of their directors, trustees, officers and employees be liable for any direct, indirect, special, incidental or consequential damages arising out of the use of information / opinion herein.

This document is intended only for those who access it from within India and approved for distribution in Indian jurisdiction only. Distribution of this document to anyone (including investors, prospective investors or distributors) who are located outside India or foreign nationals residing in India, is strictly prohibited. Neither this document nor the units of HSBC Mutual Fund have been registered under Securities law/Regulations in any foreign jurisdiction. The distribution of this document in certain jurisdictions may be unlawful or restricted or totally prohibited and accordingly, persons who come into possession of this document are required to inform themselves about, and to observe, any such restrictions. If any person chooses to access this document from a jurisdiction other than India, then such person do so at his/her own risk and HSBC and its group companies will not be liable for any breach of local law or regulation that such person commits as a result of doing so. © Copyright, HSBC Asset Management (India) Private Limited 2023, ALL RIGHTS RESERVED.

HSBC Mutual Fund, 9-11th Floor, NESCO - IT Park Bldg. 3, Nesco Complex, Western Express Highway, Goregaon East, Mumbai 400063. Maharashtra. GST - 27AABCH0007N1ZS, Email: investor.line@mutualfunds.hsbc.co.in | Website: www.assetmanagement.hsbc.co/in

Mutual fund investments are subject to market risks, read all scheme related documents carefully.