

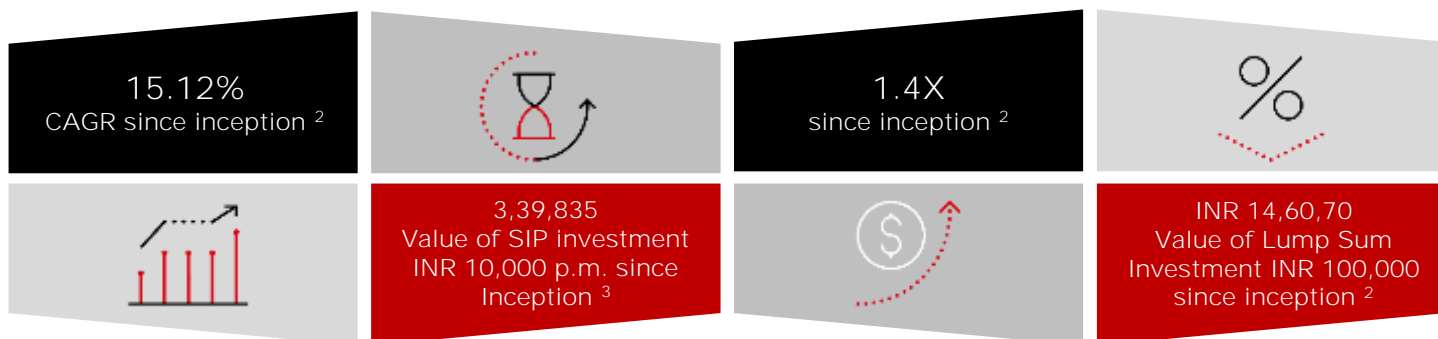
## Product Note

### HSBC Focused Fund (HFOF) (Formerly known as L&T Focused Equity Fund)

Focused Fund - An open ended equity scheme investing in maximum 30 stocks across market caps (i.e. Multi-Cap).  
L&T Focused Equity Fund has merged into HSBC Focused Equity Fund and the surviving scheme has been renamed)

April 2023

Fund Category	Fund Manager	Benchmark <sup>1</sup>	Inception Date	AUM
Focused	Neelotpal Sahai and Ankur Arora	Nifty 500 TRI	22 July 2020	Rs. 1314.09 Cr



Portfolio	% of net assets
HDFC Bank Limited	9.80%
ICICI Bank Limited	9.35%
Infosys Limited	6.52%
Reliance Industries Limited	5.32%
Hindustan Unilever Limited	4.87%
Axis Bank Limited	4.57%
ITC Limited	4.38%
Larsen and Toubro Limited	4.28%
Oil and Natural Gas Corporation Limited	4.02%
Sun Pharmaceutical Industries Limited	3.74%

Sector - Allocation	% of net assets
Banks	29.47%
IT - Software	11.46%
Diversified FMCG	9.25%
Petroleum Products	5.32%
Automobiles	4.57%
Industrial Products	4.42%
Construction	4.28%
Oil	4.02%
Reverse Repos/TREPS	3.77%
Pharmaceuticals and Biotechnology	3.74%

### Why HSBC Focused Fund?

- To seek growth from an actively managed portfolio comprising of up to 30 companies across market capitalization (i.e. Multi Caps)
- Top down and bottom up approach will be used to invest in equity and equity related instruments
- Investments will be based on the Investment Team's analysis of business cycles, regulatory reforms, competitive advantages and more

<sup>1</sup> SEBI vide its circular no. SEBI/HO/IMD/IMD-II DF3/P/ CIR/2021/652 dated October 27, 2021, on 'Guiding Principles for bringing uniformity in Benchmarks of Mutual Fund Schemes' has introduced two-tiered structure for benchmarking of certain categories of schemes. Accordingly, the benchmark has been classified as Tier 1 benchmark. Furthermore, the same is effective from 01 December 2021

<sup>2</sup> As on 31 March 2023 of Growth option. During the same period, scheme benchmark (Nifty 500 TRI) has moved by 1.6X to Rs. 16,54,30 from Rs.100,000 and delivered return of 20.58%. Please refer page no. 3 for detailed performance of HSBC Focused Fund.

<sup>3</sup> During the same period, value of scheme benchmark (Nifty 500 TRI) has moved to 3,59,713.

Data as on 31 March 2023 unless otherwise given)

The fund has undergone merger/consolidation along with changes to its fundamental attributes as per the notice published on 15 Oct '22. For more details visit our website page - <https://www.assetmanagement.hsbc.co.in/en/mutual-funds/acquisition-of-it-mutual-fund>.

## Fund Philosophy

- HFEF follows a flexi-cap strategy with a flexibility to invest across the market capitalization spectrum and sectors.
- Profit pool consolidation with dominant players to continue and disruption to accelerate this shift.
- Stock selection focuses on earnings growth trajectory and within that, the emphasis lies on earnings surprises.
- Since valuations are in line with its historical averages, earnings visibility and relative earnings growth are the key criteria of stock selection.

## Key portfolio themes

- Our portfolio is a high-conviction portfolio which is positioned for stocks with earnings visibility in the near term and growth in medium to long term.
- Portfolio construction is through bottom-up stock selection and there is an emphasis on sustainable earnings growth, relative earnings and earnings surprises.
- The current macro set up is that of high inflation, high interest rates, depreciating currency and slowing growth. Corporate earnings are seeing downward revision too. On the other hand, markets have been under-performing over 3 month and 6 month period. The time-correction has led the valuations to be in line with historical averages. In light of the above we have tamed our pro-cyclical bias and increased our exposure in the defensive sectors to de-risk our portfolio.

## Portfolio sectoral positioning as on 28th February 2023:

- Positive view on: Financials, Real Estate, Healthcare, and Industrials
- Neutral: Energy, Technology, Staples, and Communication Services
- Underweight stance: Materials, Utilities, and Discretionary

## Sector Attribution (3 Months):

- Both Allocation and Stock Selection had a favorable impact as against benchmark.
- Being UW in Utilities and stock selection in Industrials, Healthcare, and Energy helped the performance.
- Stock selection in Consumer Discretionary and Financials were the key detractors

## Investment Objective

To seek long term capital growth through investments in a concentrated portfolio of equity & equity related instruments of up to 30 companies across market capitalization. However, there is no assurance that the investment objective of the Scheme will be achieved.

Load / Expenses	
Entry Load	NIL
Exit Load - NIL (after 1 year), 1% (before 1 year) <sup>4</sup>	
Expense ratio (Other than Direct) <sup>5</sup>	2.19%
Expense ratio (Direct)	0.99%

<sup>4</sup> Exit Load - If the units redeemed or switched out are upto 10% of the units purchased or switched in ("the limit") within 1 year from the date of allotment - Nil

• If units redeemed or switched out are over and above the limit within 1 year from the date of allotment - 1% • If units are redeemed or switched out on or after 1 year from the date of allotment - Nil

<sup>5</sup> Continuing plans

HSBC Focused Fund (HFOF) | Product Note  
[ April 2023 ]

Fund Managers - Neelotpal Sahai (No of Schemes Managed – 4) - Managing Fund Since 26 Nov 26 2022 and Ankur Arora (No of Schemes Managed – 3) - Managing Fund Since 29 July 2020 and Sonal Gupta (No of Schemes Managed - 4, for investment in foreign securities)

Fund / Benchmark (Value of Rs 10,000 invested)	1 Year		Since Inception		
	Amount in Rs	PTP Returns %	Amount in Rs	PTP Returns %	
HSBC Focused Fund-Regular	9644	-3.56	14607	15.12	22-Jul-20
Scheme Benchmark (Nifty 500 TRI)	9878	-1.22	16543	20.58	
Additional Benchmark (Nifty 50 TRI)	10059	0.59	16070	19.28	

Performance of other funds managed by the Fund Manager									Inception Date
Fund / Benchmark (Value of Rs 10,000 invested)	1 Year		3 Years		5 Years		Since Inception		
	Amount in Rs	PTP Returns %	Amount in Rs	PTP Returns %	Amount in Rs	PTP Returns %	Amount in Rs	PTP Returns %	
HSBC Large Cap Fund – Regular <sup>6</sup>	9918	-0.82	18826	23.48	16021	9.86	327863	18.74	10-Dec-02
Scheme Benchmark (Nifty 100 TRI)	9842	-1.58	20322	26.66	17384	11.67	NA	NA	
Additional Benchmark (Nifty 50 TRI)	10059	0.59	20871	27.80	18222	12.72	214384	16.28	
HSBC Large and Mid Cap Fund-Regular	9915	-0.85	19650	25.25	NA	NA	15093	10.81	28-Mar-19
Scheme Benchmark (NIFTY Large Midcap 250 TRI)	10062	0.62	22991	31.98	NA	NA	16801	13.81	
Additional Benchmark (Nifty 50 TRI)	10059	0.59	20871	27.80	NA	NA	15721	11.94	
HSBC Business Cycles Fund-Regular	10518	5.18	22192	30.44	14676	7.96	23874	10.63	20-Aug-14
Scheme Benchmark (Nifty 50 TRI)	9878	-1.22	21450	28.97	17271	11.52	25328	11.39	
Additional Benchmark (Nifty 50 TRI)	10059	0.59	20871	27.80	18222	12.72	24411	10.91	
HSBC Balanced Advantage Fund-Regular	10229	2.29	14053	12.01	13819	6.67	31418	9.88	07-Feb-11
Scheme Benchmark (Nifty 50 Hybrid composite debt 50:50 Index)	10239	2.39	15960	16.86	16502	10.51	32243	10.11	
Additional Benchmark (S&P BSE Sensex TRI)	10203	2.03	20705	27.46	18971	13.63	38521	11.74	

Past performance may or may not be sustained in the future. Refer note below.

Name of Scheme	Fund Manager	No. of funds managed and Co-managed
HSBC Focused Fund	Neelotpal Sahai- Since Nov 26, 2022 Ankur Arora- Since July 29, 2020	Neelotpal Sahai-4 Ankur Arora-3
HSBC Large Cap Fund	Neelotpal Sahai- Since May 27, 2013 Ankur Arora- Since Nov 26, 2022	Neelotpal Sahai-4 Ankur Arora-3
HSBC Large & Mid Cap Fund	Cheenu Gupta- Since Nov 26, 2022 Neelotpal Sahai-Since Mar 28, 2019	Cheenu Gupta-7 Neelotpal Sahai-4
HSBC Business Cycles Fund	Ankur Arora- Since Nov 26 2022 Venugopal Manghat- Since Aug 20 2014	Ankur Arora-3 Venugopal Manghat-5
HSBC Balanced Advantage Fund	Neelotpal Sahai (Equity)- Since Nov 26,2022 Ritesh Jain (Fixed Income)-Since Nov 26,2022	Neelotpal Sahai-4 Ritesh Jain-5

SIP Performance - HSBC Focused Fund - Regular					Inception Date: 22-Jul-20
Scheme Name & Benchmarks	1 Year	3 Years	5 Years	Since Inception	
Total amount invested (₹)	120000	NA	NA	320000	
Market Value as on March 31, 2023 (₹)	1,17,666	NA	NA	3,39,835	
Scheme Returns (%)	-3.60	NA	NA	4.45	
Nifty 500 TRI - Scheme Benchmark (₹)	1,18,108	NA	NA	3,59,713	
Nifty 500 TRI - Scheme Benchmark Returns (%)	-2.92	NA	NA	8.75	
Nifty 50 TRI - Additional Benchmark (₹)	1,20,355	NA	NA	3,63,000	
Nifty 50 TRI - Additional Benchmark Returns (%)	0.55	NA	NA	9.45	

<sup>6</sup> HSBC Large Cap Fund: The launch date of the Nifty 100 TRI is Jan 01, 2003 whereas the inception date of the scheme is Dec 10, 2002. The corresponding benchmark returns since inception of the scheme not available.

Note - Sonal Gupta shall be dedicated fund manager for investments in foreign securities by all the schemes of HSBC Mutual Fund.

Past performance may or may not be sustained in the future. Source: HSBC Asset Management India, data as at 31 March 2023



Since Inception returns are provided from the date of allotment of units. PTP returns – Point to Point returns.

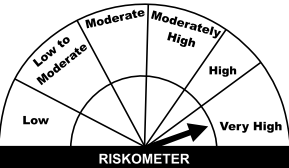
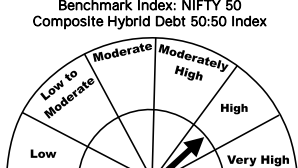
For SIP returns, monthly investment of Rs.10,000 invested on the 1st day of every month has been considered. SIP Return are calculated on XIRR basis.

The performance details provided herein is of Regular Plan - Growth Option. Returns on ₹10,000 are point-to-point returns for the specific time period, invested at the start of the period. The returns for the respective periods are provided as on last available NAV of January 2023 for the respective Schemes. Returns for 1 year and above are Compounded Annualized. Returns for less than 1 year is Simple Annualized. Load is not taken into consideration for computation of performance. Different plans shall have a different expense structure. The expenses of the Direct Plan under the Scheme will be lower to the extent of the distribution expenses / commission charged to the Regular Plan.

Pursuant to the transfer of schemes of L&T Mutual Fund to HSBC Mutual Fund, which was effective from the close of business hours of November 25, 2022, the performance of the Scheme (which is the surviving scheme out of the merger of schemes with similar features) provided above is computed as per the provisions of SEBI Circular No- SEBI/HO/IMD/DF3/CIR/P/2018/69 dated April 12, 2018 using the weighted average performance of both transferor and transferee schemes. The details of the transferor and transferee schemes please refer to our notice dated October 14, 2022 available on [www.assetmanagement.hsbc.co.in](http://www.assetmanagement.hsbc.co.in).

## Product Label

Scheme name and Type of scheme	Riskometer of the Scheme	Riskometer of the benchmark
<p><b>This product is suitable for investors who are seeking*:</b></p> <p><b>HSBC Focused Fund (Erstwhile HSBC Focused Equity Fund) - Focused Fund</b> – An open ended equity scheme investing in maximum 30 stocks across market caps (i.e. Multi-Cap).</p> <ul style="list-style-type: none"> <li>• Long term wealth creation</li> <li>• Investment in equity and equity related securities across market capitalization in maximum 30 stocks. (Benchmark : NIFTY 500 TRI Index)</li> </ul> <p><b>HSBC Large Cap Fund (Erstwhile HSBC Large Cap Equity Fund) - Large Cap Fund</b> – An open ended equity scheme predominantly investing in large cap stocks.</p> <ul style="list-style-type: none"> <li>• To create wealth over long term.</li> <li>• Investment in predominantly large cap equity and equity related securities. (Benchmark : NIFTY 100 TRI Index)</li> </ul> <p><b>HSBC Large and Mid Cap Fund (Erstwhile HSBC Large &amp; Mid Cap Equity Fund) - Large and Mid Cap Fund</b> – An open ended equity scheme investing in both large cap and mid cap stocks.</p> <ul style="list-style-type: none"> <li>• Long term wealth creation and income</li> <li>• Investment predominantly in equity and equity related securities of Large and Mid cap companies (Benchmark : NIFTY Large Midcap 250 TRI)</li> </ul> <p><b>HSBC Business Cycles Fund (Erstwhile L&amp;T Business Cycles Fund) - Thematic Fund</b> - An open ended equity scheme following business cycles based investing theme.</p> <ul style="list-style-type: none"> <li>• Long term capital appreciation</li> <li>• Investment predominantly in equity and equity-related securities, including equity derivatives in Indian markets with focus on riding business cycles through dynamic allocation between various sectors and stocks at different stages of business cycles in the economy. (Benchmark : NIFTY 500 TRI Index)</li> </ul>	 <p><b>RISKOMETER</b></p> <p>Investors understand that their principal will be at Very High risk</p>	 <p><b>RISKOMETER</b></p>

HSBC Balanced Advantage Fund (Erstwhile L&T Balanced Advantage Fund)		
 <p><b>RISKOMETER</b></p> <p>Investors understand that their principal will be at Very High risk</p>	<p><b>HSBC Balanced Advantage Fund</b> – An open ended dynamic asset allocation fund.</p> <p><b>This product is suitable for investors who are seeking*:</b></p> <ul style="list-style-type: none"> <li>• Long term capital appreciation and generation of reasonable returns</li> <li>• Investment in equity and equity related instruments, derivatives and debt and money market instruments</li> </ul>	<p>Benchmark Index: NIFTY 50 Composite Hybrid Debt 50:50 Index</p>  <p><b>RISKOMETER</b></p>

\* Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

**Note on Risk-o-meters:** Riskometer is as on 31 March 2023, Any change in risk-o-meter shall be communicated by way of Notice cum Addendum and by way of an e-mail or SMS to unitholders of that particular scheme

Past performance may or may not be sustained in the future. Source: HSBC Asset Management India, data as at 31 March 2023

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Mutual fund investments are subject to market risks, read all scheme related documents carefully.