

# Let India's every purchase power your portfolio.



Introducing

## HSBC Consumption Fund

(Thematic - An open ended equity scheme following consumption theme)

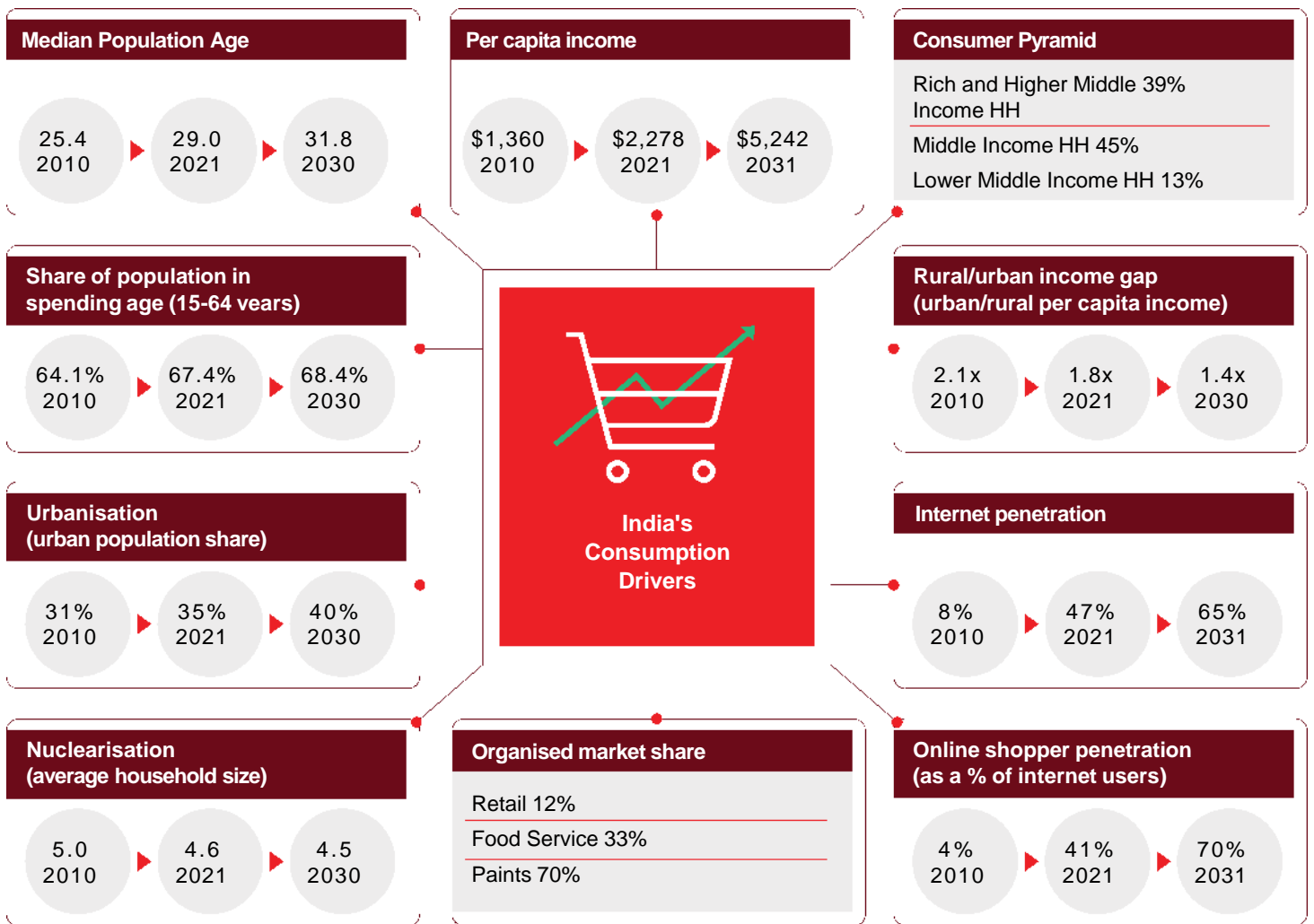
October 2023

### Market update

India is broadly where China was in CY06. Since then, China has seen an explosion in consumption spends across categories and we believe that India will follow a similar path. India is favorably positioned due to its demographics, formalisation of economy, increased women participation in workforce, etc. Aspirational Indians are more tech savvy and influenced by social media and ready to spend now than later through use of credit. We are witnessing consumption shifting from unorganised to organised, premium categories and consumer behavior moving towards buying everything anywhere. This should drive strong consumption spends in the coming decade. HSBC India Consumption fund will aim to capture this strong underlying growth trends in the country.

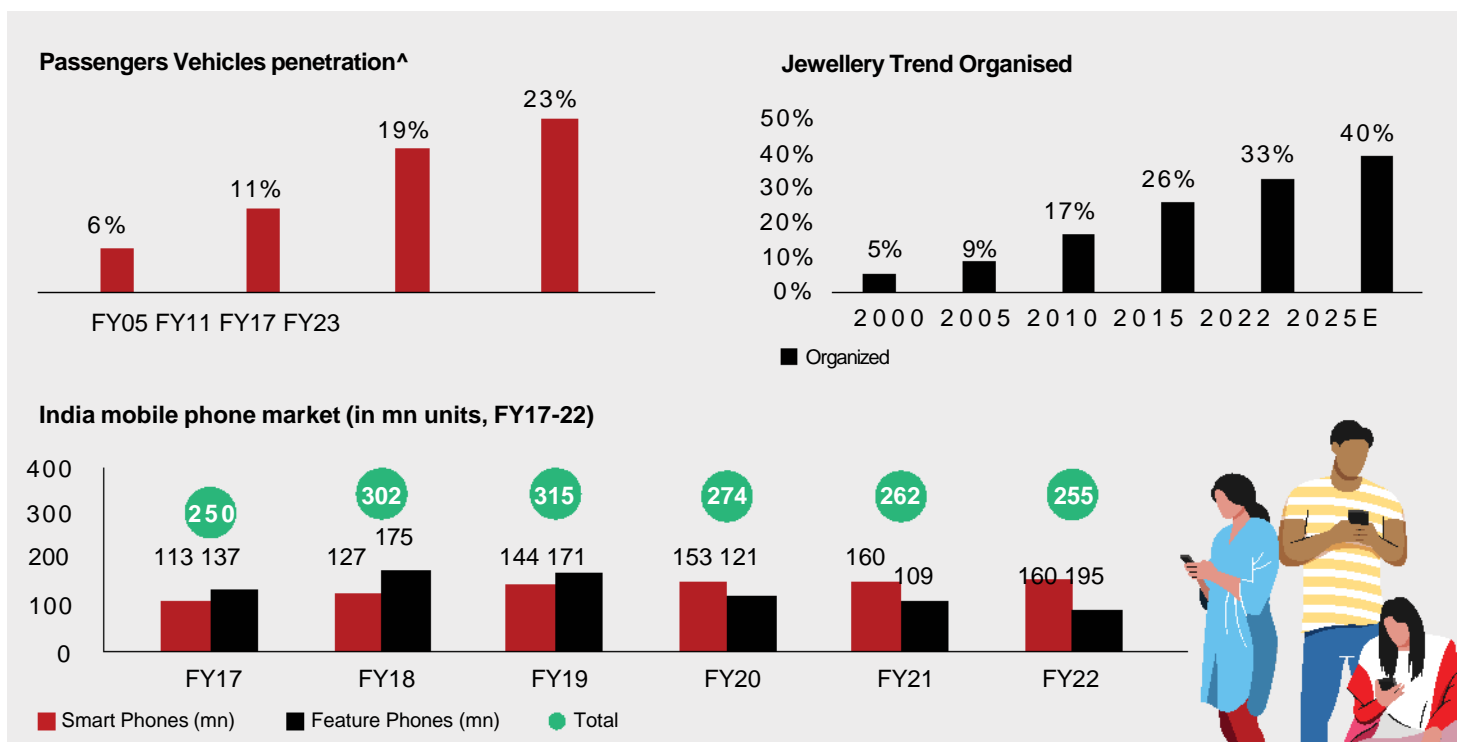
HSBC Consumption Fund aims to invest a minimum 80% weight equities & equity related securities of companies engaged in or expected to benefit from consumption and consumption related activities and up to 20% in equity and equity related securities of companies other than consumption and consumption related activities.

## Drivers of Consumption



Source – HSBC Mutual Fund, Bloomberg, BCG X Rai 2022, For illustration purpose only.

## Penetration, Premiumisation and shift from Unorganised to Organised driving consumption



Source: Spark capital research, Bloomberg, Data as on 30 June 2023, <sup>^</sup>% of people that own Passenger vehicles per 1000 persons in India. For illustration purpose only.

## Focus of HSBC Consumption Fund

HSBC Consumption Fund will explore right opportunities arising out of broader trends/themes such as



Unorganised to Organised shift



Penetration led growth



Emerging categories



Premiumisation



Digitisation

- The fund is an actively managed portfolio of companies engaged in consumption and consumption related theme.
- HSBC Consumption Fund aims to invest a minimum 80% weight equities & equity related securities of companies engaged in or expected to benefit from consumption and consumption related activities and up to 20% in equity and equity related securities of companies other than consumption and consumption related activities.

## Opportunity across sizes - LEAP

	<p>Large Cap - Leader Top 100 companies</p>	<ul style="list-style-type: none"> <li>• Well established businesses</li> <li>• Mature players with long track record</li> <li>• Higher liquidity</li> <li>• Stable earnings growth and less volatile</li> </ul>
	<p>Mid Cap - Emerging Aspirants 101<sup>st</sup> to 250<sup>th</sup> companies</p>	<ul style="list-style-type: none"> <li>• Potential Large Caps</li> <li>• Proven track record with higher growth prospects</li> <li>• Comparatively higher volatility versus Large Caps</li> <li>• Potential valuation multiple re-rating candidates</li> </ul>
	<p>Small Cap - Pearls 251<sup>st</sup> company and beyond</p>	<ul style="list-style-type: none"> <li>• Niche and emerging businesses</li> <li>• High potential for growth</li> <li>• Relatively more volatile and less liquidity</li> <li>• Higher research arbitrage</li> </ul>

## Grow with HSBC Consumption Fund

HSBC Consumption Fund aims to invest a minimum 80% weight equities & equity related securities of companies engaged in or expected to benefit from consumption and consumption related activities and up to 20% in equity and equity related securities of companies other than consumption and consumption related activities.

### Investment Objective

The investment objective of the Fund is to generate long-term capital growth from an actively managed portfolio of equity and equity related securities of companies engaged in or expected to benefit from consumption and consumption related activities. However, there can be no assurance or guarantee that the investment objective of the scheme would be achieved.

Fund Category	Fund Manager	Benchmark <sup>1</sup>	Inception Date	AUM <sup>&amp;</sup>
Thematic Fund	Gautam Bhupal, Anish Goenka <sup>@</sup> , Sonal Gupta <sup>#</sup>	Nifty India Consumption Index TRI	31 Aug 2023	Rs. 943.54 Cr

Portfolio	% to net assets	Sector - Allocation	% to net assets
Titan Company Limited	2.90%	Consumer Durables	6.13%
Maruti Suzuki India Limited	2.48%	Retailing	3.88%
Sai Silks Kalamandir Limited	2.42%	Automobiles	3.48%
Hindustan Unilever Limited	1.86%	Entertainment	2.60%
Page Industries Limited	1.82%	Personal Products	2.51%
Multi Commodity Exchange of India Limited	1.65%	Healthcare Services	2.10%
Godrej Consumer Products Limited	1.47%	Finance	2.09%
Zee Entertainment Enterprises Limited	1.45%	Realty	1.90%
PVR INOX Limited	1.15%	Diversified FMCG	1.86%
Cholamandalam Financial Holdings Limited	1.11%	Textiles & Apparels	1.82%

Entry Load\*: Not Applicable, Exit Load: If units redeemed or switched out are upto 10% of the units purchased or switched in within 1 year from the date of allotment – Nil, If units redeemed or switched out are over and above the limit within 1 year from the date of allotment – 1%, If units are redeemed or switched out on or after 1 year from the date of allotment – Nil, The exit loads set forth above is subject to change at the discretion of the AMC and such changes shall be implemented prospectively. <sup>\*</sup>In terms of 10.4.1.a. of SEBI Master Circular on Mutual Funds dated May 19, 2023. Month End Total Expenses Ratios (Annualized)<sup>2</sup> – Regular<sup>3</sup>: 2.24%, Direct: 0.85%

## Product Label

Scheme name and Type of scheme	Scheme Risk-o-meter	Benchmark Risk-o-meter
<p><b>HSBC Consumption Fund</b></p> <p><b>Thematic</b> - An open ended equity scheme following consumption theme</p> <p><b>This product is suitable for investors who are seeking*:</b></p> <ul style="list-style-type: none"> <li>To create wealth over long-term</li> <li>Investment predominantly in equity and equity related securities of companies engaged in or expected to benefit from consumption and consumption related activities</li> </ul>	<p>Investors understand that their principal will be at Very High risk</p>	<p><b>Benchmark : Nifty India Consumption Index TRI</b></p>

\* Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

**Note on Risk-o-meters:** Riskometer is as on 30 September 2023, Any change in risk-o-meter shall be communicated by way of Notice cum Addendum and by way of an e-mail or SMS to unitholders of that particular scheme

<sup>1</sup>As per clause 1.9 of the SEBI Master Circular dated May 19, 2023, on 'Guiding Principles for bringing uniformity in Benchmarks of Mutual Fund Schemes' has introduced two-tiered structure for benchmarking of certain categories of schemes. Accordingly, the benchmark has been classified as Tier 1 benchmark effective from 01 December 2021.

<sup>2</sup> TER Annualized TER including GST on Investment Management Fees

<sup>3</sup> Continuing plans

<sup>#</sup> Sonal Gupta is dedicated fund manager for investments in foreign securities by all the schemes of HSBC Mutual Fund.

<sup>@</sup> Managing since October 01, 2023. Please refer notice cum addendum dated September 29, 2023.

<sup>&</sup>For disclosure of quarterly AUM/AAUM and AUM by geography, please visit our website: <https://www.assetmanagement.hsbc.co.in/en/mutual-funds/investor-resources/information-library/#&accordion1446811090=4>.

Note: The sector(s)/stock(s)/issuer(s) mentioned in this document do not constitute any research report nor it should be considered as an investment research, investment recommendation or advice to any reader of this content to buy or sell any stocks / investments. The Fund/portfolio may or may not have any existing / future position in these sector(s)/stock(s)/issuer(s).

Source – HSBC Mutual Fund, Data as of 30 September 2023. Past performance may or may not be sustained in the future and is not indicative of future results.

Disclaimer: HSBC Asset Management

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Mutual Fund investments are subject to market risks, read all scheme related documents carefully.

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