

Let India's every purchase power your portfolio.



Introducing HSBC Consumption Fund

(An open ended equity scheme following consumption theme)

December 2024

Market update

India is broadly where China was in CY06. Since then, China has seen an explosion in consumption spends across categories and we believe that India will follow a similar path. India is favorably positioned due to its demographics, formalisation of economy, increased women participation in workforce, etc. Aspirational Indians are more tech savvy and influenced by social media and ready to spend now than later through use of credit. We are witnessing consumption shifting from unorganised to organised, premium categories and consumer behavior moving towards buying everything anywhere. This should drive strong consumption spends in the coming decade. HSBC India Consumption fund will aim to capture this strong underlying growth trends in the country.

HSBC Consumption Fund aims to invest a minimum 80% weight equities & equity related securities of companies engaged in or expected to benefit from consumption and consumption related activities and up to 20% in equity and equity related securities of companies other than consumption and consumption related activities.

Investment Objective

The investment objective of the Fund is to generate long-term capital growth from an actively managed portfolio of equity and equity related securities of companies engaged in or expected to benefit from consumption and consumption related activities. However, there can be no assurance or guarantee that the investment objective of the scheme would be achieved.

| Fund Category | Fund Manager | Benchmark ¹ | Inception Date | AUM ^{&} |
|---------------|--|-----------------------------------|----------------|----------------------|
| Thematic Fund | Gautam Bhupal, Anish Goenka®, Sonal Gupta# | Nifty India Consumption Index TRI | 31 Aug 2023 | Rs. 1,601.47 Cr |

HSBC Consumption Fund aims to invest a minimum 80% weight equities & equity related securities of companies engaged in or expected to benefit from consumption and consumption related activities and up to 20% in equity and equity related securities of companies other than consumption and consumption related activities. Refer to SID for more details

Focus of HSBC Consumption Fund

HSBC Consumption Fund will explore right opportunities arising out of broader trends/themes such as



Unorganised to
Organised shift



Penetration
led growth



Emerging
categories



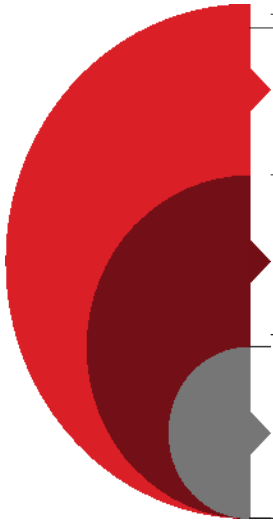
Premiumisation



Digitisation

- The fund is an actively managed portfolio of companies engaged in consumption and consumption related theme.
- HSBC Consumption Fund aims to invest a minimum 80% weight equities & equity related securities of companies engaged in or expected to benefit from consumption and consumption related activities and up to 20% in equity and equity related securities of companies other than consumption and consumption related activities.

Opportunity across sizes - LEAP



Large Cap - Leader

Top 100 companies

- Well established businesses
- Mature players with long track record
- Higher liquidity
- Stable earnings growth and less volatile

Mid Cap - Emerging Aspirants

101st to 250th companies

- Potential Large Caps
- Proven track record with higher growth prospects
- Comparatively higher volatility versus Large Caps
- Potential valuation multiple re-rating candidates

Small Cap - Pearls

251st company and beyond

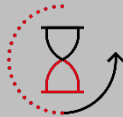
- Niche and emerging businesses
- High potential for growth
- Relatively more volatile and less liquidity
- Higher research arbitrage

Grow with HSBC Consumption Fund

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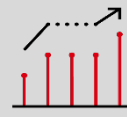
36.60%

CAGR since inception* ²



1.4X

since inception* ²



1,82,646

Value of SIP investment INR
10,000 p.m. since Inception* ³



INR 1,47,640

Value of Lump Sum
Investment INR 100,000 since
inception* ²

| Portfolio | % to net assets | Industry - Allocation | % to net assets |
|---|-----------------|-----------------------|-----------------|
| Bharti Airtel Limited | 5.43% | Consumer Durables | 20.35% |
| Varun Beverages Limited | 4.96% | Retailing | 16.11% |
| Multi Commodity Exchange of India Limited | 4.16% | Beverages | 9.46% |
| PB Fintech Limited | 3.98% | Telecom - Services | 5.43% |
| Dixon Technologies (India) Limited | 3.97% | Capital Markets | 5.18% |
| Zomato Limited | 3.81% | Healthcare Services | 5.18% |
| Kalyan Jewellers India Limited | 3.45% | Realty | 4.70% |
| Titan Company Limited | 3.17% | Automobiles | 4.68% |
| Radico Khaitan Limited | 2.98% | Leisure Services | 4.24% |
| Hindustan Unilever Limited | 2.98% | Diversified FMCG | 4.01% |

² As on 29 November 2024 of Growth option regular plan. During the same period, scheme benchmark (Nifty India Consumption Index TRI) has moved by 1.4X to Rs 1,39,490 from Rs 100,000 and delivered return of 30.52%. Please refer page no. 3 for detailed performance of HSBC Consumption Fund.

³ During the same period, value of scheme benchmark (Nifty India Consumption Index TRI) has moved to 1,71,768.

Exit Load: If units redeemed or switched out are upto 10% of the units purchased or switched in within 1 year from the date of allotment – Nil, If units redeemed or switched out are over and above the limit within 1 year from the date of allotment – 1%, If units are redeemed or switched out on or after 1 year from the date of allotment – Nil, The exit loads set forth above is subject to change at the discretion of the AMC and such changes shall be implemented prospectively.

Month End Total Expenses Ratios (Annualized)² – Regular³: 2.09%, Direct: 0.72%

Note: The above information is for illustrative purposes only. The sector(s)/stock(s)/issuer(s) mentioned in this document do not constitute any research report nor it should be considered as an investment research, investment recommendation or advice to any reader of this content to buy or sell any stocks / investments. The Fund/portfolio may or may not have any existing / future position in these sector(s)/stock(s)/issuer(s).

| Fund Manager - Gautam Bhupal Effective 31 Aug 2023. Total Schemes Managed - 13 | | | | |
|--|--------------|-----------|-----------------|-----------|
| Fund Manager - Anish Goenka Effective 01 Oct 2023. Total Schemes Managed - 1 | | | | |
| Fund Manager - Sonal Gupta Effective 31 Aug 2023. Total Schemes Managed - 26 | | | | |
| Fund / Benchmark (Value of Rs 10,000 invested) | 1 Year | | Since Inception | |
| | Amount in Rs | Returns % | Amount in Rs | Returns % |
| HSBC Consumption Fund-Regular Plan | 13593 | 35.93 | 14764 | 36.60 |
| Scheme Benchmark (Nifty India Consumption TRI) | 12860 | 28.60 | 13949 | 30.52 |
| Additional Benchmark (Nifty 50 TRI) | 12127 | 21.27 | 12703 | 21.11 |

Past performance may or may not be sustained in the future and is not indicative of future results. The performance details provided herein are of Regular Plan - Growth Option. Returns on ₹10,000 are point-to-point returns for the specific time period, invested at the start of the period. The returns for the respective periods are provided as on last available NAV of November 2024 for the respective schemes. Returns for 1 year and above are Compounded Annualized. Returns for less than 1 year is Simple Annualized. Load is not taken into consideration for computation of performance. Different plans shall have a different expense structure. The expenses of the Direct Plan under the Scheme will be lower to the extent of the distribution expenses / commission charged to the Regular Plan.

As per clause 5.9.1 of the SEBI Master Circular dated June 27, 2024, the scheme returns vis-à-vis the benchmark return (Total Return Index) shall be disclosed are provided from the date of allotment of units.

Post merger performance of the surviving scheme, arising out of merger of schemes with similar features, is computed as per the provisions of clause 13.4 of the SEBI Master Circular dated June 27, 2024, on Disclosure of Performance of Schemes post-merger using the weighted average performance of both transferor and transferee schemes. In other cases, performance is computed using the Applicable NAV of the surviving/continuing schemes. ~ Face value Rs 10

| SIP Performance - HSBC Consumption Fund*– Regular Plan | | | Inception Date: 20-Aug-14 |
|--|----------|-----------------|---------------------------|
| Scheme Name & Benchmarks | 1 Year | Since Inception | |
| Total amount invested (₹) | 120000 | 150000 | |
| Market Value as on November 29, 2024 (₹) | 1,38,595 | 1,82,646 | |
| Scheme Returns (%) | 30.14 | 33.63 | |
| Nifty India Consumption TRI - Scheme Benchmark (₹) | 1,30,222 | 1,71,768 | |
| Nifty India Consumption TRI - Scheme Benchmark Returns (%) | 16.27 | 22.29 | |
| Nifty 50 TRI - Additional Benchmark (₹) | 1,26,200 | 1,64,117 | |
| Nifty 50 TRI - Additional Benchmark Returns (%) | 9.78 | 14.39 | |



Past performance may or may not be sustained in the future and is not indicative of future results. For SIP returns, monthly investment of Rs. 10,000/- invested on the 1st day of every month has been considered. SIP Return are calculated on XIRR basis. IDCW are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration.

Sonal Gupta is dedicated fund manager for investments in foreign securities by all the schemes of HSBC Mutual Fund.

Source: HSBC Mutual Fund, data as on 30 November 2024

[Click here](#) to check other funds performance managed by the Fund Manager

Product Label

| Scheme name and Type of scheme | Scheme Risk-o-meter | Benchmark Risk-o-meter (as applicable) |
|--|--|---|
| <div>HSBC Consumption Fund</div> <div>(An open ended equity scheme following consumption theme)</div> <div>This product is suitable for investors who are seeking*:</div> <div><ul style="list-style-type: none">To create wealth over long-termInvestment predominantly in equity and equity related securities of companies engaged in or expected to benefit from consumption and consumption related activities</div> |  <div>The risk of the scheme is Very High Risk</div> | <div>As per AMFI Tier I Benchmark i.e. Benchmark : Nifty India Consumption Index TRI</div>  <div>The risk of the benchmark is Very High Risk</div> |

* Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

Note on Risk-o-meters: Riskometer is as on 30 November 2024, Any change in risk-o-meter shall be communicated by way of Notice cum Addendum and by way of an e-mail or SMS to unitholders of that particular scheme

¹As per clause 1.9 of the SEBI Master Circular dated June 27, 2024, on ‘Guiding Principles for bringing uniformity in Benchmarks of Mutual Fund Schemes’ has introduced two-tiered structure for benchmarking of certain categories of schemes. Accordingly, the benchmark has been classified as Tier 1 benchmark effective from 01 December 2021.

²TER Annualized TER including GST on Investment Management Fees

³ Continuing plans

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@ Managing since October 01, 2023. Please refer notice cum addendum dated September 29, 2023.

[&]For disclosure of quarterly AUM/AAUM and AUM by geography, please visit our website: <https://www.assetmanagement.hsbc.co.in/en/mutual-funds/investor-resources/information-library#&accordion1446811090=4>.

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Source – HSBC Mutual Fund, Data as of 30 November 2024. **Past performance may or may not be sustained in the future and is not indicative of future results.**

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Disclaimer: HSBC Asset Management

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Mutual Fund investments are subject to market risks, read all scheme related documents carefully.