



**HSBC Small Cap Fund (HSCF)** 

# Small Cap Pearls

Emerging businesses with an opportunity to generate higher Alpha

# Small Cap Companies 251st company and beyond Niche and emerging businesses High growth potential Relatively volatile and less liquid Relatively research arbitrage Potential multi baggers

#### Mid Cap Companies

- 101st to 250th stocks
- Emerging businesses
- Potential Large caps of tomorrow
- High growth potential
- Moderately liquid

#### Large Cap Companies

- Top 100 stocks
- Evolved businesses with track record
- Dominant big players
- Highly liquid in markets

#### Small Cap advantage: Emerging businesses with growth potential

The asset allocation and investment strategy will be as per the strategy features. Large-caps are represented by the top 100 stocks on full market capitalisation basis & Mid caps are represented by the next 150 stocks based on full market capitalisation and Small Cap stocks beyond 250<sup>th</sup> stock based on full market capitalisation basis as per AMFI list.



# How we define "Emerging Businesses?

Emerging businesses are typically smaller size businesses which are in their early stage of development

These businesses have potential to grow their revenues and profits at a higher rate as compared to broader market

Management team of such companies are generally more hands-on and are key contributors to the prospects of the company

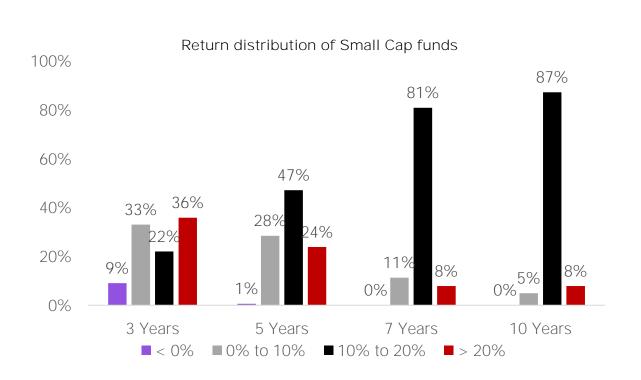
They typically fall into one of the following categories

- Companies in evolving industries
- Smaller players in a large industry catering to niche segments
- Smaller players looking to acquire share of the unorganized players in a large industry



# Why Small Cap Stocks?

#### Potential alpha generators



#### Large under owned universe of small cap stocks

#### Small Cap Features



Multi-baggers of tomorrow



Potential access to growth opportunity



Under-researched and under-owned



Opportunities to spot pricing anomalies



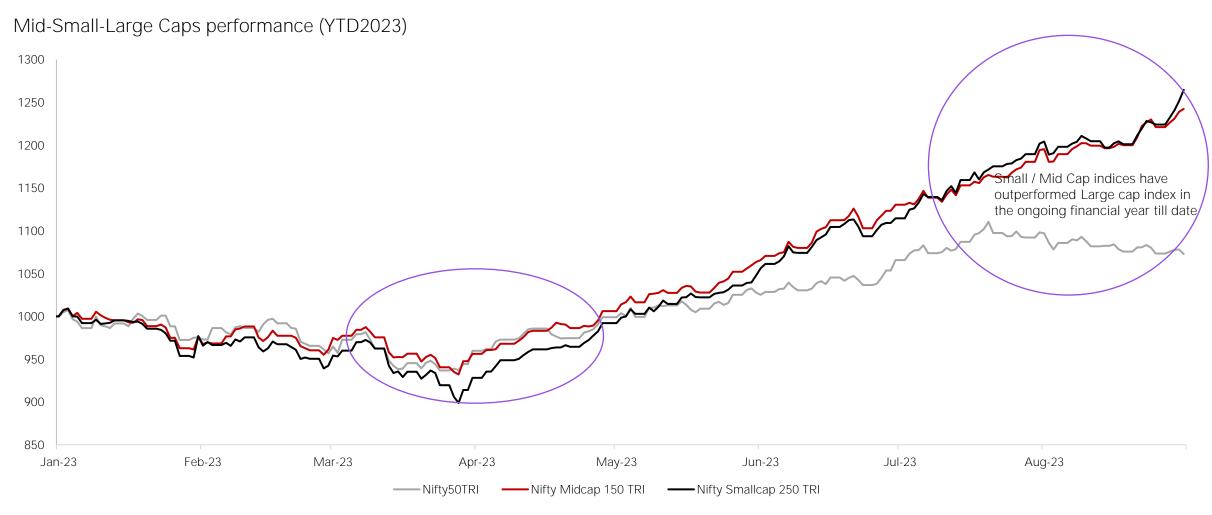
Diversity and alpha potential

#### Small Cap stocks may offer more probability of delivering high alpha

For illustration purpose only. Source: NSE, CRISIL, Data as at December 2022, Small Cap Funds are represented by weighted average index of 23 Small Cap funds representing the Small Cap category, Return distribution based on a daily rolling returns of various holding periods. Period considered: 1 January 2005 – 31 December 2022, Returns of Small cap funds is average of funds from respective category. Past performance may or may not be sustained in the future.



# YTD, small caps have out performed the Nifty and Mid cap index by a wide margin





Source: ICRA MFI, For illustration purposes only. Past performance may or may not be sustained in future

# Trending: rise in small and mid caps

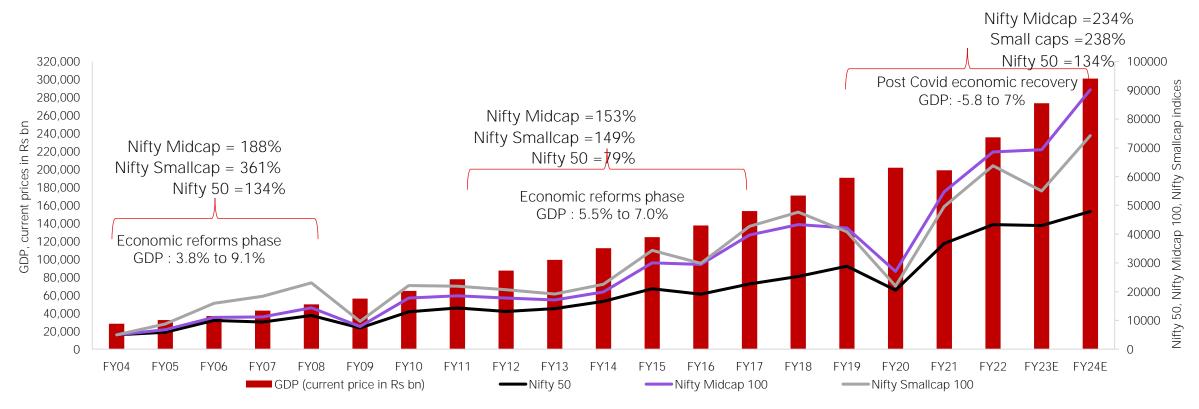




#### Small and Mid caps have potential to outperform in economic recovery phase



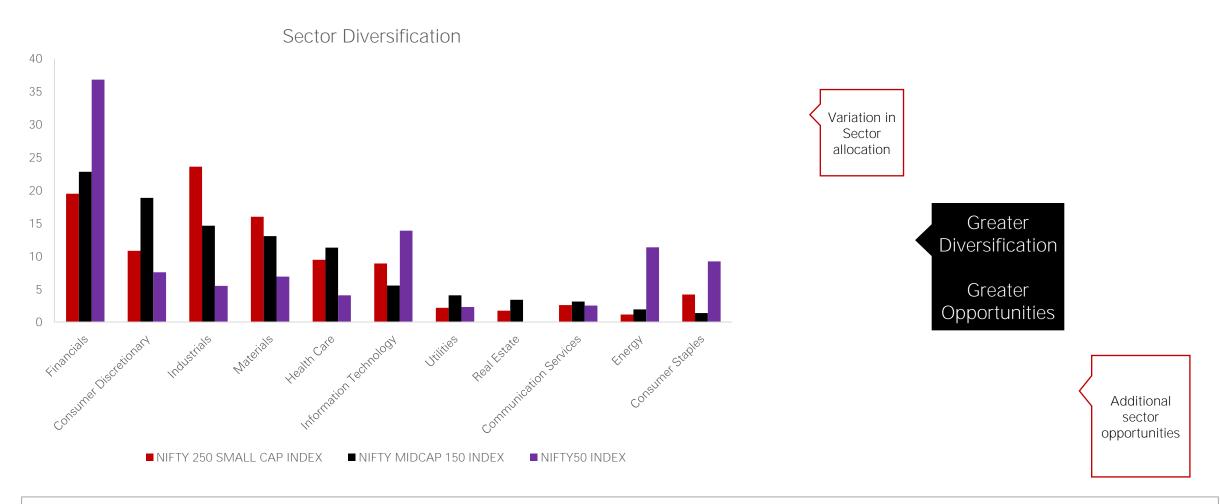
# Smaller companies tend to do well during economic / earnings recovery...



Indices	Free Float PAT Growth		CAGR	PE (x)		
	FY23A	FY24E	FY25E	FY23 - 25 E	FY24E	FY25E
Nifty Midcap 100 Growth (YoY)	19.3%	26.9%	22.7%	24.8%	25.6	20.9
Nifty Smallcap 100 Growth (YoY)	7.3%	19.7%	24.6%	22.2%	21.6	17.3
Nifty 50 Growth (YoY)	6.9%	26.3%	15.5%	20.8%	21.1	18.3



# An essential diversification - Smallcaps vs Midcaps vs Largecaps



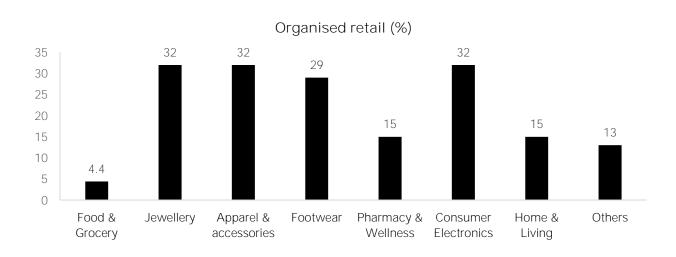
Small and Mid cap stock indices may offer more diversified universe for investment

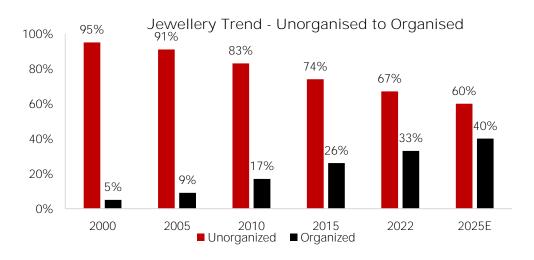


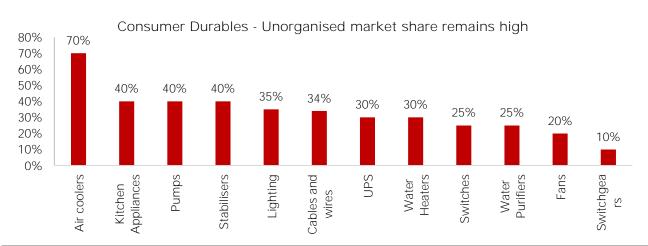
# Trending themes

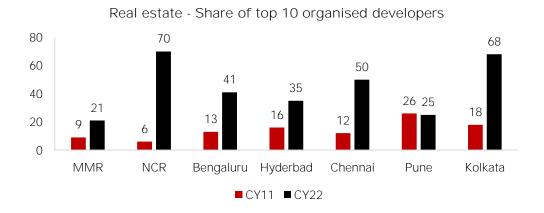


# Visible shift in market share from unorganised to organised players may throw up opportunities









#### Organised retail has significant growth opportunities ahead



Source: Bloomberg, Credit Suisse, Kalyan Jewellers RHP, Investec Past performance may or may not be sustained in future. Data provided is only for illustration purposes. It does not depict or indicate any promise / guarantee / assurance for future returns.

# Thrust on manufacturing opens opportunities

- Government has announced incentives worth USD 32.5 bn to promote domestic manufacturing under Production Linked Scheme (PLI)
- Increasing share of manufacturing in GDP China +1 strategy
- Visible signs of capex uptick leading to rerating of industrial stocks

	2021 India Mfg. GDP in			2035 India Mfg. GDP in	
	Sector	USD bn (% share) ^	2021 China's Mix	USD bn (% share) (E)	Indicative opportunities
	Auto & other transportation	49 (11%)	9%	230 (10%)	Electric Vehicles, Hydrogen Fuel Cells
Limited	Machinery	27 (6%)	8%	138 (6%)	Manufacturing equipment for other sectors
dependency on	Chemicals	40 (9%)	8%	207 (9%)	Specialty Chemicals, etc.
natural	Pharmaceuticals	36 (8%)	3%	115 (5%)	CDMO biggest growth opportunity
resources	Electrical	13 (3%)	8%	138 (6%)	5G, Sub-components, Semiconductors, CCTV, etc.
reserves	Electronics	9 (2%)	13%	161 (7%)	3a, 3ab-components, semiconductors, cc+v, etc.
	Miscellaneous	40 (9%)	8%	184 (8%)	Defense, Medical Consumables/devices, etc.
Directly	Metal & Metal Products	62 (14%)	19%	345 (15%)	
dependent on	Food Products	58 (13%)	9%	276 (12%)	
natural	Textile Products	49 (11%)	5%	207 (9%)	
	Wood, rubber & paper products	35 (8%)	5%	161 (7%)	
resources	Petroleum products	27 (6%)	5%	138 (6%)	
	Total	US\$ 0.4 Tn	US\$ 3.9 Tn	US\$ 2.3 tn	

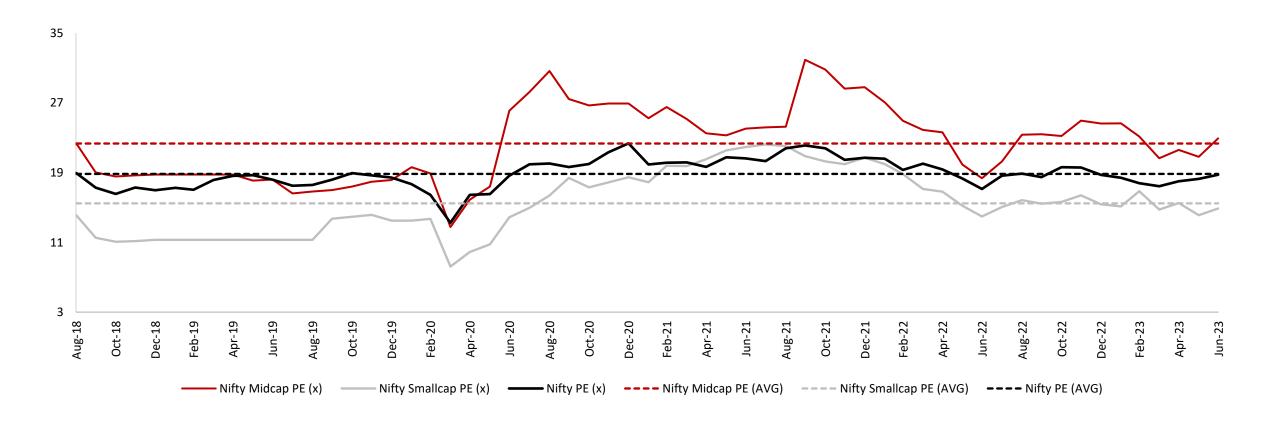


## IPOs – Businesses from diverse sectors

Issuer Company	Sector	Open Date Close Date	Is	ssue Size (Rs Cr.)
Campus Activewear Limited IPO	Footwear	26-Apr-22	28-Apr-22	1,400
Rainbow Children's Medicare Limited IPO	Pharma & Healthcare	27-Apr-22	29-Apr-22	1,581
Life Insurance Corporation of India (LIC) IPO	Finacial Services	4-May-22	9-May-22	21,008
Prudent Corporate Advisory Services Limited IPO	Finacial Services	10-May-22	12-May-22	539
Delhivery Limited IPO	Logistics	11-May-22	13-May-22	5,235
Venus Pipes & Tubes Limited IPO	Metals & Minerals	11-May-22	13-May-22	165
Paradeep Phosphates Limited IPO	Chemicals	17-May-22	19-May-22	1,502
Ethos Limited IPO	Retail and Fashion	18-May-22	20-May-22	472
eMudhra Limited IPO	Others	20-May-22	24-May-22	413
Aether Industries Limited IPO	Chemicals	24-May-22	26-May-22	808
Syrma SGS Technology Ltd IPO	Electronics Manufacturing	12-Aug-22	18-Aug-22	840
Dreamfolks Services Limited IPO	Information Technology	24-Aug-22	26-Aug-22	562
Tamilnad Mercantile Bank Limited IPO	Finacial Services	5-Sep-22	7-Sep-22	808
Harsha Engineers International Ltd IPO	Auto and Auto Ancillaries	14-Sep-22	16-Sep-22	755
Electronics Mart India Limited IPO	Electronics Manufacturing	4-Oct-22	7-Oct-22	500
Tracxn Technologies Limited IPO	Information Technology	10-Oct-22	12-Oct-22	309
DCX Systems Limited IPO	Aerospace & Defence	31-Oct-22	2-Nov-22	500
Fusion Micro Finance Limited IPO	Finacial Services	2-Nov-22	4-Nov-22	1,104
Global Health Limited IPO	Pharma & Healthcare	3-Nov-22	7-Nov-22	2,206
Bikaji Foods International Limited IPO	Agri & FMCG	3-Nov-22	7-Nov-22	881
Five Star Business Finance Ltd IPO	Finacial Services	9-Nov-22	11-Nov-22	1,593
Archean Chemical Industries Limited IPO	Chemicals	9-Nov-22	11-Nov-22	1,462
Kaynes Technology India Ltd IPO	Electronics Manufacturing	10-Nov-22	14-Nov-22	858
Inox Green Energy Services Limited IPO	Power	11-Nov-22	15-Nov-22	740
Keystone Realtors Limited IPO	Real Estate	14-Nov-22	16-Nov-22	635
Dharmaj Crop Guard Limited IPO	Chemicals	28-Nov-22	30-Nov-22	251
Uniparts India Limited IPO	Auto and Auto Ancillaries	30-Nov-22	2-Dec-22	836
Sula Vineyards Limited IPO	Agri & FMCG	12-Dec-22	14-Dec-22	960
Abans Holdings Limited IPO	Others	12-Dec-22	15-Dec-22	346
Landmark Cars Limited IPO	Auto and Auto Ancillaries	13-Dec-22	15-Dec-22	552
KFin Technologies Limited IPO	Finacial Services	19-Dec-22	21-Dec-22	1,500
Elin Electronics Limited IPO	Electronics Manufacturing	20-Dec-22	22-Dec-22	475
Radiant Cash Management Services Limited IPO	Finacial Services	23-Dec-22	27-Dec-22	257
Sah Polymers Limited IPO	Others	30-Dec-22	4-Jan-23	66
Divgi TorgTransfer Systems Limited IPO	Auto and Auto Ancillaries	1-Mar-23	3-Mar-23	412
Global Surfaces Limited IPO	Building Material	13-Mar-23	15-Mar-23	155
Udayshivakumar Infra Limited IPO	Infrastructure	20-Mar-23	23-Mar-23	66
Avalon Technologies Limited IPO	Electronics Manufacturing	3-Apr-23	6-Apr-23	865
Mankind Pharma Limited IPO	Pharma & Healthcare	25-Apr-23	27-Apr-23	4,326
Nexus Select Trust REIT	Real Estate Investment Trust	9-May-23	11-May-23	3,200
IKIO Lighting Limited IPO	Electronics Manufacturing	6-Jun-23	8-Jun-23	607
HMA Agro Industries Limited IPO	Agri & FMCG	20-Jun-23	23-Jun-23	480
ideaForge Technology Limited IPO	Aerospace & Defence	26-Jun-23	30-Jun-23	567
Cyient DLM Limited IPO	Information Technology	27-Jun-23	30-Jun-23	592
Senco Gold Limited IPO	Jewellery	4-Jul-23	6-Jul-23	405
Utkarsh Small Finance Bank Limited IPO	Finacial Services	12-Jul-23	14-Jul-23	500
Netweb Technologies India Limited IPO	Information Technology	17-Jul-23	19-Jul-23	631



#### Valuations still reasonable



#### Valuations close to long term averages

SMID – Small and Mid Cap stocks, Source – MOSL, Data as at June '23, 1-year forward P/E, AVG – Average of respective indices PE for 5 years, NSE Mid Cap and NSE Small Cap indices, Past performance may or may not sustain in future



# Expanding universe of stocks with higher profitability

Market cap of the 250<sup>th</sup> company currently is Rs.17000Cr vs 10000Cr in FY17.

Number of companies between Rs.1000Cr to Rs.17300Cr market cap: 730 (vs 600 in FY17).

	FY17	FY23
PAT	Number of Companies	Number of Companies
Greater than Rs.100Cr	232	449
Greater than Rs.250Cr		214
Greater than Rs.500Cr		99
Greater than Rs.1000Cr		36

The stock universe continues to see additions, growth in profits and market cap

Source: Bloomberg. The above data/information represents historic performance of the company and for illustration purpose only. The scheme may or may not have future positions in this stock. The above graphs/ analysis should not be construed as an investment advice or research report or recommendation to buy or sell any stock mentioned above. **Past performance may or may not sustain and doesn't guarantee the future performance.'** 



# However, stock selection is extremely critical in this segment...

Though smaller companies have the potential to grow at a higher rate, not all smaller companies would grow to become mid or large cap over time.

The key is to identify companies with

Scalable opportunities

Competent management / promoters

Strong corporate governance practices

Balance sheet strength

Moats

Such businesses when bought at reasonable valuations could offer significant upside potential over the medium to long term



# Remain invested in the right stocks for long - Small Cap to Large Cap progression

Journey of a Small cap stock - Bajaj Finance

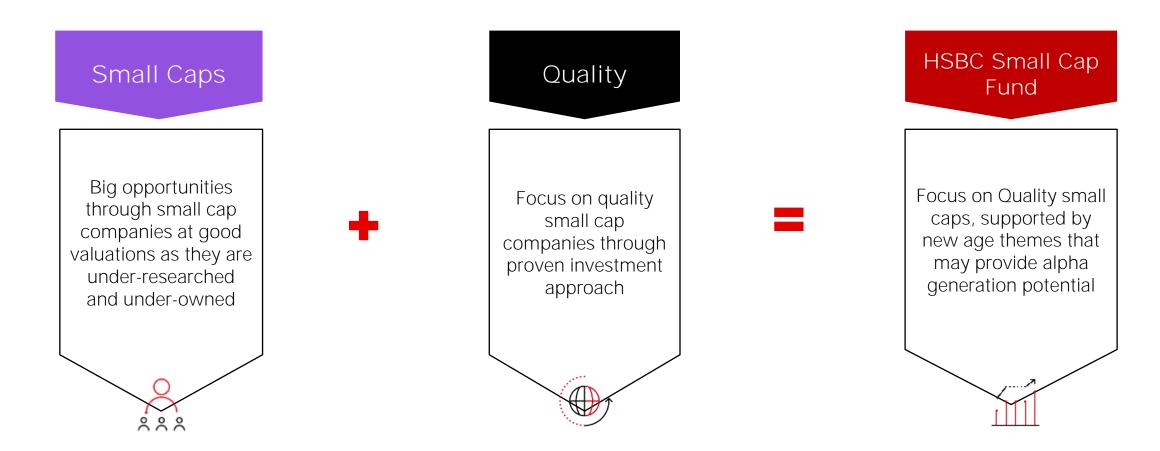
#### Bajaj Finance stock progression



### Benefit through the journey of Small Cap companies to Large Cap

Source: Bloomberg, The above chart and names of the stock is provided for illustration purpose only. Market Cap as on 1:9 Mar 09, 2:31 Jul 10, 3:28 Aug 17, 4. Price movement is from 1 Aug 10 to 31 Aug 17, The above information is for illustrative purpose only and it should not be considered as investment research, investment recommendation or advice to any reader of this content to buy or sell investments. The Fund may or may not have any future position in these stocks. Past performance may or may not be sustained in the future. The above company/stock is mentioned for illustration purpose only. The above data/information represents historic performance of the company and for illustration purpose only. The scheme may or may not have future positions in this stock. The above graphs/ analysis should not be construed as an investment advice or research report or recommendation to buy or sell any stock mentioned above. The returns provided above have been rounded off and hence there may be minor differences between point-to-point returns visar-vis returns indicated above.





Quality Small Cap stocks may provide alpha generation opportunities

Source – HSBC Mutual Fund, For illustration purpose only.

Note - Large-caps are represented by the top 100 stocks on full market capitalisation basis & Mid caps are represented by the next 150 stocks based on full market capitalisation and

Small Cap stocks beyond 250th stock based on full market capitalisation basis.



# Portfolio Strategy

#### **HSBC Small Cap Fund**

Fund Category	Fund Manager	Benchmark <sup>1</sup>	Inception Date	AUM
Small Cap Fund	Venugopal Manghat , Vihang Shankar Naik and Sonal Gupta <sup>2</sup>	NIFTY Small Cap 250 TRI	12 May 2014	Rs. 11549.40 Cr



<sup>&</sup>lt;sup>1</sup> As per clause 1.9 of the SEBI Master Circular dated May 19, 2023, on 'Guiding Principles for bringing uniformity in Benchmarks of Mutual Fund Schemes' has introduced two-tiered structure for benchmarking of certain categories of schemes. Accordingly, the benchmark has been classified as Tier 1 benchmark effective from 01 December 2021. <sup>2</sup> Sonal Gupta is dedicated fund manager for investments in foreign securities by all the schemes of HSBC Mutual Fund. Data as on 31 August 2023, Source - HSBC Mutual Fund

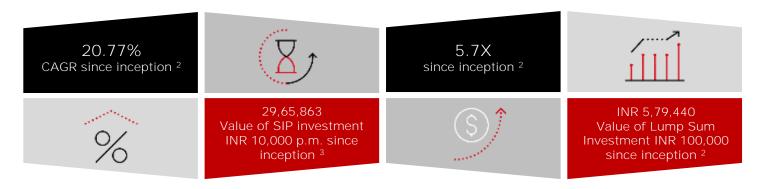


# Portfolio snapshot

#### **HSBC Small Cap Fund**

Portfolio (Top 10)	% of net assets
Apar Industries Limited	3.28%
KPR Mill Limited	3.27%
KEI Industries Limited	2.56%
Cera Sanitaryware Limited	2.50%
APL Apollo Tubes Limited	2.31%
EIH Limited	2.30%
KPIT Technologies Limited	2.23%
Sonata Software Limited	2.22%
Carborundum Universal Limited	2.11%
Mahindra Lifespace Developers Limited	2.08%

Sector - Allocation	% of net assets
Industrial Products	24.27%
IT - Software	7.74%
Consumer Durables	7.51%
Auto Components	6.12%
Textiles & Apparels	5.87%
Realty	5.49%
Construction	4.79%
Electrical Equipment	4.78%
Banks	3.81%
Chemicals & Petrochemicals	3.29%

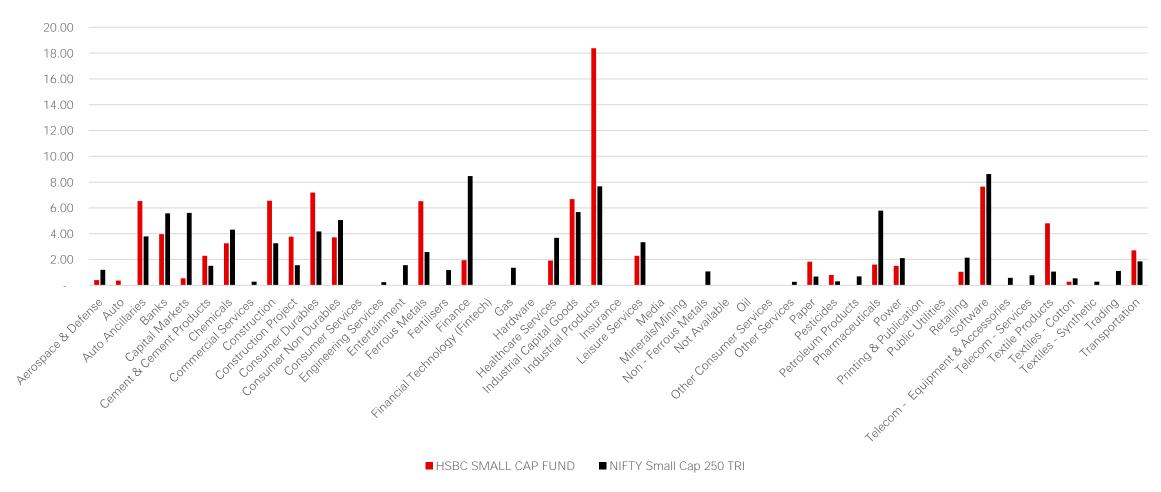


Data as on 31 August 2023, Source - HSBC Mutual Fund <sup>2</sup> As on 31 August 2023 of Growth option regular plan. During the same period, scheme benchmark (NIFTY Small Cap 250 TRI) has moved by 4.4X to Rs 4,48,470 from Rs 100,000 and delivered return of 17.49% Please refer page no. 22 for detailed performance of HSBC Small Cap Fund. <sup>3</sup> During the same period, value of scheme benchmark (S&P BSE 250 Small Cap Index TRI) has moved to 2,521,409



# Portfolio positioning

#### Sector allocation Fund & Index



Source: HSBC Asset Management India, Data as of July '23, The above sectors mentioned are for illustration purpose only. The above data/information represents historic performance of the sector and for illustration purpose only. The scheme may or may not have future positions in this sector. The above graphs/ analysis should not be construed as an investment advice or research report or recommendation to buy or sell in any sector mentioned above. Past Performance may or may not be sustained in future



# Why HSBC Small Cap Fund?

- Small cap stocks may have a high potential for growth in the long run.
- HSBC Small Cap Fund aims to invests in smaller size businesses in their early stage of development
- These businesses may have high growth potential in revenue and profits as compared to broader market
- The fund seek an exposure in small cap segment stocks for higher alpha generating opportunities
- Follows bottom-up stock selection using our time tasted investment approach
- At least 65% exposure to stocks beyond the top 250, in terms of market capitalisation
- Aims to invest in undervalued, under-owned, and under researched segments that may deliver growth
- Valuation is the most important key focus on investing in stocks with an adequate margin of safety



Data as on 31 August 2023, Source - HSBC Mutual Fund

#### Performance

Fund Managers - Venugopal Manghat (No of Schemes Managed – 4) - Managing Fund Since 17 Dec 2019 and Vihang Shankar Naik (No of Schemes Managed – 4) - Managing Fund Since 17 Dec 2019 and Sonal Gupta (No of Schemes Managed - 6, for investment in foreign securities)

Lump Sum Investment Performance									
Fund / Benchmark	1 Y	'ear	3 Y	ears	5 Y	ears	Since Ir	nception	Inception Date
(Value of Rs 10,000 invested)	Amount in Rs	PTP Returns %	Bato						
HSBC Small Cap Fund-Regular	13186	31.76	28958	42.53	22478	17.57	57944	20.77	12
Scheme Benchmark (NIFTY Small Cap 250 TRI)	12944	29.35	25347	36.35	20328	15.24	44847	17.49	-May
Additional Benchmark (Nifty 50 TRI)	10953	9.50	17532	20.58	17495	11.83	30886	12.88	-14

PTP returns – Point to Point returns. | As per clause 5.9.1 of the SEBI Master Circular dated May 19, 2023 the scheme returns vis-à-vis the benchmark return (Total Return Index) shall be disclosed are provided from the date of allotment of units. | IDCW are assumed to be reinvested and Bonus is adjusted. | The performance details provided herein is of Regular Plan - Growth Option. Returns on ₹10,000 are point-to-point returns for the specific time period, invested at the start of the period. The returns for 1 year and above are Compounded Annualized. Returns for less than 1 year is Simple Annualized. Load is not taken into consideration of performance. Different plans shall have a different plans on taken into consideration of performance. Different plans shall have a different plans on taken into consideration of performance. Different plans shall have a different plans s

Note - Sonal Gupta is dedicated fund manager for investments in foreign securities by all the schemes of HSBC Mutual Fund. Past performance may or may not be sustained in the future. Source: HSBC Mutual Fund, data as on 31 August 2023

SIP Performance - HSBC Small Cap Fund - Regular				
Scheme Name & Benchmarks	1 Year	3 Years	5 Years	Since Inception
Total amount invested (₹)	120000	360000	600000	1110000
Market Value as on August 31, 2023 (₹)	150,300	581,468	1,257,281	2,965,863
Scheme Returns (%)	50.03	33.78	30.12	20.33
NIFTY Small Cap 250 TRI - Scheme Benchmark (₹)	149,962	537,373	1,172,044	2,521,409
NIFTY Small Cap 250 TRI - Scheme Benchmark Returns (%)	49.44	27.85	27.16	17.03
Nifty 50 TRI - Additional Benchmark (₹)	128,540	439,512	882,930	2,110,827
Nifty 50 TRI - Additional Benchmark Returns (%)	13.48	13.41	15.45	13.40

For SIP returns, monthly investment of Rs.10,000 invested on the 1st day of every month has been considered. SIP Return are calculated on XIRR basis.

As per clause 5.9.1 of the SEBI Master Circular dated May 19, 2023 the scheme returns vis-à-vis the benchmark return (Total Return Index) shall be disclosed are provided from the date of allotment of units.

The performance details provided herein is of Regular Plan - Growth Option. Returns on ₹10,000 are point-to-point returns for the period, invested at the start of the period. The respective periods are provided as on last available NAV of August 2023 for the respective Schemes. Returns for 1 year and above are Compounded Annualized. Returns for less than 1 year is Simple Annualized. Load is not taken into consideration for computation of performance. Different plans shall have a different expense structure. The expenses of the Direct Plan under the Scheme will be lower to the extent of the distribution expenses / commission charged to the Regular Plan. Considering the varying maturities of the close ended schemes is not provided as it is strictly not comparable with that of open-ended schemes.

Post merger performance of the surviving scheme, arising out of merger of schemes with similar features, is computed as per the provisions of clause 13.4 of the SEBI Master Circular dated May 19, 2023 on Disclosure of Performance of Schemes post-merger using the weighted average performance of both transferor and transferor and transferor eschemes. In other cases, performance is computed using the Applicable NAV of the surviving/continuing schemes.

Past performance may or may not be sustained in the future. Source: HSBC Mutual Fund, data as on 31 August 2023

Click here to check other funds performance managed by the Fund Manager



#### **Product Label**

Scheme name and Type of scheme	Riskometer of the Scheme	Riskometer of the benchmark
HSBC Small Cap Fund (Erstwhile L&T Emerging Businesses Fund) – An open ended equity scheme predominantly investing in small cap stocks  This product is suitable for investors who are seeking*:	Moderate Moderately High  Low Very High	Noderate Moderately High High  Low Very High
Long term capital appreciation		
• Investment predominantly in equity and equity-related securities, including equity derivatives in Indian markets with key theme focus being emerging companies (small cap stocks); and foreign securities (Benchmark : NIFTY Small Cap 250 TRI)	Investors understand that their principal will be at Very High risk	

<sup>\*</sup> Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

Note on Risk-o-meters: Riskometer is as on 31 August 2023, Any change in risk-o-meter shall be communicated by way of Notice cum Addendum and by way of an e-mail or SMS to unitholders of that particular scheme

Past performance may or may not be sustained in the future. Source: HSBC Mutual Fund, data as at 31 August 2023



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