

# A ten-year review

# **HSBC Mid Cap Fund**

#### (An open ended equity scheme predominantly investing in mid cap stocks)

Over the last one year as on December 31, 2022, HSBC Mid Cap fund has delivered -0.6% returns vs 3.6% benchmark returns effectively trailing the benchmark by 4.3%. This underperformance begun since March 2020 and although some of it has recovered over last 3 months, the near term performance remains wanting. It is worth mentioning here that the long term returns remain solid at 17.2% CAGR in ten years in line with its benchmark (17.2% CAGR) despite the impact of near term under performance.

For more details on the fund performance please refer page 6 of this note.

This 10-year journey of HSBC Mid Cap Fund can be divided into 4 phases, each lasting about 2.5-3 years:

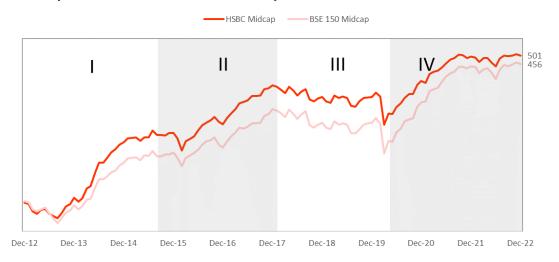
Phase I: (Nov 12-July 15) - Election rally

Phase II: (Aug 15 – Dec 17) – Consolidation followed by Mid Cap rally

Phase III: (Jan 18 – Mar 20) – Mid cap correction and Covid crash

Phase IV: (Mar 20 – Dec 22) – Post COVID monetary expansion

## 10 Year performance of HSBC Mid Cap Fund vs benchmark

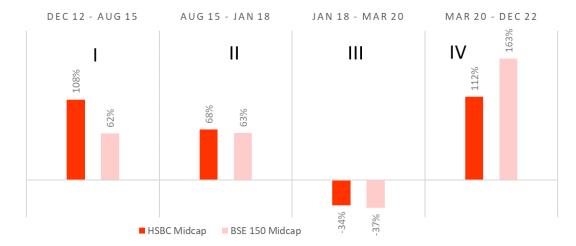


Past performance may or may not be sustained in future. The Monthly NAVs of the Scheme and the index values are rebased to 100 from Dec '12 to Dec '22. Data is as on December 31, 2022.

These four periods broadly represent four phases of the bull market that started in 2012. They include 3 periods of high returns (I, II & IV) & one period of negative returns. They also take into consideration important turning points like beginning of reforms with the new government (Phase I & II), Correction after introduction of Long term capital gain (LTCG) plus COVID bottom (III) and post COVID loose monetary policy (Phase IV).



#### Fund Performance vs Benchmark in the four phases



Past performance may or may not be sustained in future. Data is as on December 31, 2022.

If we compare the fund performance across last 10 years, we notice that the fund has outperformed the benchmark in 3 out of the 4 phases. It is interesting to note that the outperformance came in bull as well as bear phases (Phase III). This was due to strong processes that ensured superior stock selection and risk mitigation.

#### Learning from near term underperformance – avoid mistakes of omission

We believe that the underperformance in post COVID period can be attributed to a few of the index stocks that we missed. Investing ultimately is about avoiding mistakes. A key learning in last couple of years has been that as relative investors, one has to avoid both mistakes of omission and mistakes of commission. Mistakes of commission are the ones where one invests in a stock and sees permanent loss of capital. There are various reasons for this. Wrong capital allocation, macro accidents, buying at expensive valuations, governance issues etc. We as prudent investors put a lot of efforts in avoiding mistakes of commission.

However, as relative investors our responsibility is also towards avoiding mistakes of omission. These are mistakes of not investing in index stocks which might give superior returns. In the post COVID period, this is one of the major reasons for our underperformance vs Index.

A major contribution to the underperformance is from stocks which we would avoid due to governance/capital allocation issues. However, we also missed re-rating in a few cases and on others we did not anticipate the sustainability of growth.

#### The way forward...

#### 1. Improved processes to avoid mistakes of omission

We have changed our internal processes to avoid mistakes of omission. Companies in the index where we have a high negative active weight are discussed & debated with as much fervor as portfolio holdings. Analysts run sector neutral portfolios which penalize whenever we miss a good long term compounder. While we have done this, our screening criteria remains as stringent as ever.

#### 2. Stringent criteria to cut losers

We have also been guilty of being patient with companies which disappointed with poor fundamental performance. The reason was an expectation of mean reversion. Going forward we are going to be less patient



with companies where fundamental performance is deteriorating. We will endeavor to cut exposure in even good past performers when their growth starts disappointing.

#### 3. Effect of scheme merger

Pursuant to the transfer of schemes of L&T Mutual Fund to HSBC Mutual Fund, which was effective from the close of business hours of November 25, 2022, HSBC Midcap Fund ("transferor scheme") was merged with L&T Midcap Fund ("transferee scheme"). With the said merger, the portfolio of the surviving scheme i.e. HSBC Midcap Fund has changed a bit. L&T Midcap Fund being the larger portfolio has retained most of its top holdings and sector weights. The details are explained in the following graphics.



Pre-merger AUM – HSBC Midcap Fund and L&T Midcap Fund data as on 31 Oct '22, Post-merger data as on 30 Nov '22

### The details of the HSBC Mid Cap Fund portfolio and sector details for the period specified

October' 22		November '22	
The Federal Bank Limited	3.7%	Emami Limited	3.6%
APL Apollo Tubes Limited	3.5%	Ratnamani Metals & Tubes Limite	2.7%
ICICI Bank Limited	3.4%	Blue Dart Express Limited	2.5%
Cholamandalam Investment and	3.3%	IPCA Laboratories Limited	2.2%
Multi Commodity Exchange of	3.1%	The Indian Hotels Company Limit	2.2%
PI Industries Litmited	3.0%	Sundaram Finance Limited	2.2%
Ashok Leyland Limited	2.8%	Abbott India Limited	2.1%
ABB India Limited	2.8%	Cummins India Limited	2.1%
The Indian Hotels Company	2.8%	Bosch Limited	2.0%
Carborundum Universal Limited	2.7%	Cholamandalam Investment and	1.9%
Navin Fluorine International	2.7%	Indian Bank	1.8%
Laurus Labs Limited	2.7%	Bayer Cropscience Limited	1.8%
Dixon Technologies (India)	2.7%	CRISIL Limited	1.8%
POLYCAB INDIA Limited	2.6%	Multi Commodity Exchange of Inc	1.7%
Max Healthcare Institute Limited	2.5%	3M India Limited	1.7%
Kajaria Ceramics Limited	2.5%	Trent Limited	1.6%
Radico Khaitan Limited	2.4%	MphasiS Limited	1.6%
Vinati Organics Limited	2.4%	Indian Railway Finance Corporati	1.6%
SRF Limited	2.4%	Godfrey Phillips India Limited	1.6%
Max Financial Services Limited	2.3%	The Ramco Cements Limited	1.6%



#### Sector details

ober' 22		November '22
emicals & Petrochemicals	9.5%	Industrial Products
dustrial Products	8.8%	Pharmaceuticals & Biotechnology
nks	7.6%	Finance
althcare Services	6.0%	Auto Components
ment & Cement Products	5.4%	Banks
nsumer Durables	5.2%	Consumer Durables
- Software	5.1%	Fertilizers & Agrochemicals
armaceuticals & Biotechnology	4.5%	IT - Software
rerages	4.3%	Personal Products
to Components	4.2%	Chemicals & Petrochemicals
alty	4.1%	Healthcare Services
nance	3.3%	Cement & Cement Products
apital Markets	3.1%	Transport Services
ertilizers & Agrochemicals	3.0%	Leisure Services
as	2.9%	Realty

#### Portfolio and Sector details as at December '22

December '22	
Emami Limited	2.89%
Ratnamani Metals & Tubes Limited	2.80%
Abbott India Limited	2.32%
Blue Dart Express Limited	2.32%
Sundaram Finance Limited	2.30%
IPCA Laboratories Limited	2.24%
Bosch Limited	2.11%
Cummins India Limited	2.09%
Indian Bank	2.02%
The Indian Hotels Company Limited	2.00%
Cholamandalam Investment and Finance Company Ltd	2.00%
Bayer Cropscience Limited	1.96%
Multi Commodity Exchange of India Limited	1.78%
Godfrey Phillips India Limited	1.77%
CRISIL Limited	1.76%
3M India Limited	1.67%
The Ramco Cements Limited	1.66%
MphasiS Limited	1.59%
Trent Limited	1.53%
Timken India Limited	1.46%

December '22	
Industrial Products	10.82%
Pharmaceuticals & Biotechnology	9.91%
Finance	8.19%
Auto Components	7.01%
Banks	6.37%
IT - Software	3.90%
Fertilizers & Agrochemicals	3.77%
Consumer Durables	3.65%
Healthcare Services	3.16%
Chemicals & Petrochemicals	3.11%
Personal Products	2.89%
Cement & Cement Products	2.69%
Capital Markets	2.38%
Transport Services	2.32%
Leisure Services	2.00%

#### Conclusion:

As we have discussed, the scheme has outperformed its benchmark in 3/4 phases in the last 10 years. This has happened on the back of superior stock picking and prudent risk management. We believe the current underperformance is in the backdrop of unprecedented monetary expansion by global central banks. This expansion has led to mispricing of risk assets and world over, conservative portfolio managers have underperformed. While we have learnt a few lessons, we would like to focus on protecting long term returns. We believe that with the rate cycle reversing and monetary tightening resuming, this mispricing will correct and superior businesses will be correctly valued versus inferior businesses. Let's close with a quote from Charlie Munger.

"Bull markets go to people's heads. If you're a duck on a pond, and it's rising due to a downpour, you start going up in the world. But you think it's you, not the pond."



#### **HSBC Mid Cap Fund Performance as on 31 December 2022**

Fund Managers- Vihang Shankar Naik (No of schemes managed – 4) - managing fund since 28 Jun 2016 and Cheenu Gupta ((No of schemes managed – 7) - managing fund since 26 Nov 2022 and Mr. Sonal Gupta (No of schemes managed 4, for investment in foreign securities)

Lump Sum Investment Performance									Inception
Fund / Benchmark	Fund / Renchmark 1 Year 3 Years 5 Years Since Inception							ception	Date
	Amount in Rs	PTP Returns%	Amount in Rs	PTP Returns%	Amount in Rs	PTP Returns%	Amount in Rs	PTP Returns%	
HSBC Mid Cap Fund-Reg <sup>1</sup>	9,935	-0.65	15,584	15.94	13,688	6.47	2,07,154	17.90	90
Scheme Benchmark (S&P BSE 150 MidCap TRI)	10,364	3.65	19,457	24.84	17,074	11.28	NA	NA	9-Aug-04
Additional Benchmark (Nifty 50 TRI)	10,569	5.71	15,416	15.52	18,305	12.84	1,39,254	15.39	94

#### Past performance is not an indicator of future returns and may or may not be sustained in future.

**1 HSBC Mid Cap Fund:** The launch date of the S&P BSE 150 Mid Cap TRI is November 30, 2017 whereas the inception date of the scheme is August 09, 2004. The corresponding benchmark returns since inception of the scheme is not available. Source: Bloomberg, ICRA MFI, HSBC Mutual Fund, Data as at 31 Dec 2022

Since Inception returns are provided from the date of allotment of units. PTP returns - Point to Point returns.

The performance details provided herein is of Regular Plan - Growth Option. Returns on Rs.10,000 are point-to-point returns for the specific time period, invested at the start of the period. The returns for the respective periods are provided as on last available NAV of December 2022 for the respective Schemes. Returns for 1 year and above are Compounded Annualized. Returns for less than 1 year is Simple Annualized. Load is not taken into consideration for computation of performance. Different plans viz. Regular Plan and Direct Plan shall have a different expense structure. The expenses of the Direct Plan under the Scheme will be lower to the extent of the distribution expenses / commission charged to the Regular Plan.

# For details of performance of the other schemes managed by the same fund managers, please refer the Performance Note on page 7

Pursuant to the transfer of schemes of L&T Mutual Fund to HSBC Mutual Fund, which was effective from the close of business hours of November 25, 2022, the performance of the Scheme (which is the surviving scheme out of the merger of schemes with similar features) provided above is computed as per the provisions of SEBI Circular No- SEBI/HO/IMD/DF3/CIR/P/2018/69 dated April 12, 2018 using the weighted average performance of both transferor and transferee schemes. The details of the transferor and transferee schemes please refer to our notice dated October 14, 2022 available on <a href="https://www.assetmanagement.hsbc.co.in">www.assetmanagement.hsbc.co.in</a>.

Scheme name and Type of scheme	Riskometer of the Scheme	Riskometer of the benchmark
HSBC Midcap Fund (Erstwhile L&T Midcap Fund) - Midcap Fund – An open ended equity scheme predominantly investing in mid cap stocks.	Moderate Moderately High	Moderate Moderately High
This product is suitable for investors who are seeking*:	High High	Roder High
Long term wealth creation	Low Very High	Low Very High
Investment in equity and equity related securities of mid cap companies.	RISKOMETER	RISKOMETER
(Benchmark : S&P BSE 150 MidCap TRI Index)	Investors understand that their principal will be at Very High risk	

<sup>\*</sup> Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

Riskometer is as on 31 Dec 2022, Any change in risk-o-meter shall be communicated by way of Notice cum Addendum and by way of an e-mail or SMS to unitholders of that particular scheme



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#### Mutual Fund investments are subject to market risks, read all scheme related documents carefully.

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[ January 2023 ]

Fund Managers- Vihang Shankar Naik (No. of funds managed 4) – managing fund since 28 Jun 2016 and Cheenu Gupta (No. of funds managed 7) - managing fund since 26 Nov 2022 and Mr. Sonal Gupta (No of schemes managed 4, for investment in foreign securities)

Lump Sum Investment Performance								Inception	
Fund / Benchmark	Fund / Benchmark 1 Year 3 Years 5 Years Since Inception							nception	Date
(Value of Rs 10,000 invested)	Amount in Rs	PTP Returns %	Amount in Rs	PTP Returns %	Amount in Rs	PTP Returns %	Amount in Rs	PTP Returns %	
HSBC Mid Cap Fund-Reg <sup>1</sup>	9,935	-0.65	15,584	15.94	13,688	6.47	2,07,154	17.90	60
Scheme Benchmark (S&P BSE 150 MidCap TRI)	10,364	3.65	19,457	24.84	17,074	11.28	NA	NA	-Aug-
Additional Benchmark (Nifty 50 TRI)	10,569	5.71	15,416	15.52	18,305	12.84	1,39,254	15.39	04

Performance of other funds managed by t	he Fund Mar	nager							
Fund / Benchmark	1 Y	'ear	3 Years		5 Years		Since Inception		Inception Date
(Value of Rs 10,000 invested)	Amount in Rs	PTP Returns %	Amount in Rs	PTP Returns %	Amount in Rs	PTP Returns %	Amount in Rs	PTP Returns	
HSBC Large and Mid Cap Fund-Reg	9,797	-2.0356	14,843	14.0719	NA	NA	15,404	12.1711	28
Scheme Benchmark (NIFTY Large Midcap 250 TRI)	10,448	4.4968	17,307	20.0629	NA	NA	17698	16.3874	28-Mar-19
Additional Benchmark (Nifty 50 TRI)	10,569	5.7075	15,416	15.5206	NA	NA	16,381	14.0199	-19
HSBC Small Cap Fund-Reg <sup>2</sup>	10,046	0.4588	20,654	27.3517	16,125	10.016	44,346	18.8114	12
Scheme Benchmark (S&P BSE 250 Small Cap Index TRI)	9,898	-1.0193	20,142	26.2902	14,066	7.0537	NA	NA	12-May-14
Additional Benchmark (Nifty 50 TRI)	10,569	5.7075	15,416	15.5206	18,305	12.8385	28,789	13.0174	-14
HSBC ELSS Fund-Reg	9,697	-3.0371	14,332	12.7469	13,786	6.6252	79,320	13.078	27
Scheme Benchmark (Nifty 500 TRI)	10,425	4.2581	16,173	17.3806	17,247	11.5047	70964	12.3334	27-Feb-06
Additional Benchmark (Nifty 50 TRI)	10,569	5.7075	15,416	15.5206	18,305	12.8385	72,507	12.4769	06
HSBC Tax Saver Equity Fund-Reg	9,966	-0.3385	14,887	14.182	14,233	7.3069	56,769	11.4674	05
Scheme Benchmark (Nifty 500 TRI)	10,425	4.2581	16,173	17.3806	17,247	11.5047	55982	11.3702	05-Jan-07
Additional Benchmark (Nifty 50 TRI)	10,569	5.7075	15,416	15.5206	18,305	12.8385	55,088	11.2582	
HSBC Value Fund-Reg	10,524	5.2521	16,925	19.1733	15,679	9.4003	61,216	14.9753	80
Scheme Benchmark (Nifty 500 TRI)	10,425	4.2581	16,173	17.3806	17,247	11.5047	40646	11.4055	08-Jan-10
Additional Benchmark (Nifty 50 TRI)	10,569	5.7075	15,416	15.5206	18,305	12.8385	40,433	11.3604	10
HSBC Flexi Cap Fund-Reg	10,185	1.8516	14,713	13.7376	14,611	7.8691	1,57,695	15.7471	24
Scheme Benchmark (Nifty 500 TRI)	10,425	4.2581	16,173	17.3806	17,247	11.5047	134929	14.7942	24-Feb-04
Additional Benchmark (Nifty 50 TRI)	10,569	5.7075	15,416	15.5206	18,305	12.8385	1,26,802	14.4167	04
HSBC Conservative Hybrid Fund - Reg	10,039	0.3902	12,030	6.3543	13,111	5.5601	44,979	8.2988	
Scheme Benchmark (NIFTY 50 Hybrid Composite Deb 15:85 Index)	10,341	3.4158	12,635	8.108	14,867	8.2447	45336	8.3442	24-Feb-04
Additional Benchmark (CRISIL 10 year Gilt Index)	10,044	0.4424	11,122	3.6094	13,029	5.4285	27,211	5.451	42
HSBC Equity Savings Fund-Reg	10,203	2.04	13,122	9.4796	13,527	6.2214	23,442	7.8976	18
Scheme Benchmark (NIFTY Equity Savings Index)	10,487	4.8818	13,041	9.2542	15,113	8.6003	27882	9.5803	18-0ct-11
Additional Benchmark (CRISIL 10 year Gilt Index)	10,044	0.4424	11,122	3.6094	13,029	5.4285	20,531	6.6284	<u> </u>

Past performance may or may not be sustained in the future. Refer note below.

Name of Scheme	Fund Manager	No. of funds managed and Co-managed
HSBC Midcap Fund	Vihang Shankar Naik- Since June 28 2016 Cheenu Gupta- Since Nov 26 2022	Vihang Shankar Naik-4 Cheenu Gupta-7
HSBC Large & Mid Cap Fund	Cheenu Gupta- Since Nov 26, 2022 Neelotpal Sahai-Since Mar 28, 2019	Cheenu Gupta-7 Neelotpal Sahai-4
HSBC Small Cap Fund	Venugopal Manghat- Since Dec 17, 2019 Vihang Shankar Naik- Since Dec 17, 2019	Venugopal Manghat-5 Vihang Shankar Naik-4
HSBC ELSS Fund	Cheenu Gupta- Since Jul 02, 2021 Gautam Bhupal- Since Nov 26,2022	Cheenu Gupta-7 Gautam Bhupal-6
HSBC Tax Saver Fund	Gautam Bhupal- Since July 23, 2019 Cheenu Gupta- Since Nov 26, 2022	Gautam Bhupal-6 Cheenu Gupta-7
HSBC Value Fund	Venugopal Manghat- Since Nov 24,2012 Vihang Shankar Naik- Since Dec 17,2019	Venugopal Manghat-5 Vihang Shankar Naik-4
HSBC Flexi Cap Fund	Vihang Shankar Naik- Since Nov, 26 2022 Venugopal Manghat- Since Nov, 26 2022	Vihang Shankar Naik-4 Venugopal Manghat-5
HSBC Conservative Hybrid Fund	Ritesh Jain (Fixed Income) Since Nov 26,2022 Cheenu Gupta (Equity) Since Nov 26,2022	Ritesh Jain-5 Cheenu Gupta-7
HSBC Equity Savings Fund	Cheenu Gupta (Equity) -Since Jul 02, 2021 Ritesh Jain (Fixed Income) -Since Nov 26,2022	Cheenu Gupta-7 Ritesh Jain-5
HSBC Aggressive Hybrid Fund	Cheenu Gupta (Equity)- Since July 02, 2021 Shriram Ramanathan (Fixed Income)-Since May 30, 2016	Cheenu Gupta-7 Shriram Ramanathan-11

<sup>1</sup> HSBC Mid Cap Fund: The launch date of the S&P BSE 150 Mid Cap TRI is November 30, 2017 whereas the inception date of the scheme is August 09, 2004. The corresponding benchmark returns since inception of the scheme is not available.

<sup>2</sup> HSBC Small Cap Fund: The launch date of the S&P BSE 250 Small Cap Index (INR) is November 30, 2017 whereas the inception date of the scheme is May 12, 2014. The corresponding benchmark returns since inception of the scheme is not available.

Scheme Name & Benchmarks	1 Year	3 Years	5 Years	Since Inception
Total amount invested (₹)	120000	360000	600000	2200000
Market Value as on December 30, 2022 (₹)	1,23,067	4,55,326	8,26,121	1,08,89,062
Scheme Returns (%)	4.79	15.90	12.76	15.47
S&P BSE 150 MidCap TRI - Scheme Benchmark (₹)	1,26,469	5,19,552	9,85,243	NA
S&P BSE 150 MidCap TRI - Scheme Benchmark Returns (%)	10.19	25.39	19.95	NA
Nifty 50 TRI - Additional Benchmark (₹)	1,26,680	4,75,581	8,87,596	82,67,257
Nifty 50 TRI - Additional Benchmark Returns (%)	10.53	18.98	15.67	12.97

For SIP returns, monthly investment of Rs.10,000 invested on the 1st day of every month has been considered. SIP Return are calculated on XIRR basis. Since Inception returns are provided from the date of allotment of units.

The performance details provided herein is of Regular Plan - Growth Option. Returns on Rs.10,000 are point-to-point returns for the specific time period, invested at the start of the period. The returns for the respective periods are provided as on last available NAV of December 2022 for the respective Schemes. Returns for 1 year and above are Compounded Annualized. Returns for less than 1 year is Simple Annualized. Load is not taken into consideration for computation of performance. Different plans viz. Regular Plan and Direct Plan shall have a different expense structure. The expenses of the Direct Plan under the Scheme will be lower to the extent of the distribution expenses / commission charged to the Regular Plan.

Pursuant to the transfer of schemes of L&T Mutual Fund to HSBC Mutual Fund, which was effective from the close of business hours of November 25, 2022, certain schemes of L&T Mutual Fund and HSBC Mutual Fund were merged. Accordingly, the performance of the Scheme (which is the surviving scheme out of the merger of schemes with similar features) provided above is computed as per the provisions of SEBI Circular No- SEBI/HO/IMD/DF3/CIR/P/2018/69 dated April 12, 2018 using the weighted average performance of both transferor and transferoe schemes. The details of the transferor and transferee schemes please refer to our notice dated October 14, 2022 available on www.assetmanagement.hsbc.co.in.

Product Label		
Scheme name and Type of scheme	Riskometer of the Scheme	Riskometer of the benchmark
HSBC Midcap Fund (Erstwhile L&T Midcap Fund) - Midcap Fund – An open ended equity scheme predominantly investing in mid cap stocks.	_	
This product is suitable for investors who are seeking*:	Moderate Moderately High	Moderate Moderately High
<ul> <li>Long term wealth creation</li> <li>Investment in equity and equity related securities of mid cap companies.</li> <li>(Benchmark: S&amp;P BSE 150 MidCap TRI Index)</li> </ul>	Low Hope age High	to the total and
HSBC Large and Mid Cap Fund (Erstwhile HSBC Large & Mid Cap Equity Fund) - Large and Mid Cap Fund – An open ended equity scheme investing in both large cap and mid cap stocks.	RISKOMETER  Investors understand that their	RISKOMETER Very High
This product is suitable for investors who are seeking*:	principal will be at Very High risk	
Long term wealth creation and income     Investment predominantly in equity and equity related securities of Large and Mid cap companies (Benchmark: NIFTY Large Midcap 250 TRI)		
HSBC Small Cap Fund (Erstwhile L&T Emerging Businesses Fund) - Small Cap Fund – An open ended equity scheme predominantly investing in small cap stocks		
This product is suitable for investors who are seeking*:		
Long term capital appreciation     Investment predominantly in equity and equity-related securities, including equity derivatives in Indian markets with key theme focus being emerging companies (small cap stocks); and foreign securities (Benchmark: S&P BSE 250 Small Cap Index TRI Index)		
HSBC ELSS Fund (Erstwhile L&T Tax Advantage Fund) - Equity Linked Savings Scheme - An open ended equity linked saving scheme with a statutory lock in of 3 years and tax benefit		
This product is suitable for investors who are seeking*:		
<ul> <li>Long term capital growth</li> <li>Investment predominantly in equity and equity-related securities.</li> <li>(Benchmark: NIFTY 500 TRI Index)</li> </ul>		
HSBC Tax Saver Equity Fund - Equity Linked Savings Scheme - An open ended equity linked saving scheme with a statutory lock in of 3 years and tax benefit		
This product is suitable for investors who are seeking*:		
<ul> <li>Long term capital growth</li> <li>Investment predominantly in equity and equity-related securities.</li> <li>(Benchmark: NIFTY 500 TRI Index)</li> </ul>		
HSBC Value Fund (Erstwhile L&T India Value Fund) - Value Fund - An open ended equity scheme following a value investment strategy.		
This product is suitable for investors who are seeking*:		
Long term capital appreciation     Investment predominantly in equity and equity-related securities in Indian markets and foreign securities with higher focus on undervalued securities.  (Benchmark: NIFTY 500 TRI Index)		
HSBC Flexi Cap Fund - Flexi Cap Fund – An open ended dynamic equity scheme investing across large cap, mid cap, small cap stocks.		
This product is suitable for investors who are seeking*:		
<ul> <li>To create wealth over long term</li> <li>Investment in equity and equity related securities across market capitalizations.</li> <li>(Benchmark: NIFTY 500 TRI Index)</li> </ul>		

<sup>\*</sup> Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

#### HSBC Conservative Hybrid Fund (Erstwhile HSBC Regular Savings Fund)

Moderate Moderately
High

Low

RISKOMETER

Investors understand that their principal will be at Moderately High risk

Conservative Hybrid Fund – An open ended hybrid scheme investing predominantly in debt instruments.

This product is suitable for investors who are seeking\*:

- Investment in fixed income (debt and money market instruments) as well as equity and equity related securities
- Capital appreciation over medium to long term

# Benchmark Index: NIFTY 50 Hybrid Composite Debt 15:85 Index Moderate Moderately High High Low Very High

#### HSBC Equity Savings Fund (Erstwhile L&T Equity Savings Fund)

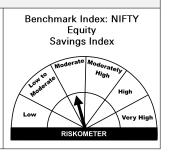


Investors understand that their principal will be at Moderate risk

Equity Savings Fund - An open ended scheme investing in equity, arbitrage and debt.

#### This product is suitable for investors who are seeking\*:

- Investment in fixed income (debt and money market instruments) as well as equity and equity related securities
- Capital appreciation over medium to long term



#### HSBC Aggressive Hybrid Fund (Erstwhile L&T Hybrid Equity Fund)

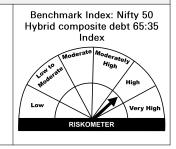


Investors understand that their principal will be at Very High risk

Aggressive Hybrid Fund - An open ended hybrid scheme investing predominantly in equity and equity related instruments..

This product is suitable for investors who are seeking\*:

- Long term wealth creation and income
- Investment in equity and equity related securities and fixed income instruments



\* Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

Riskometer of the respective scheme is as on 31 Dec 2022, Any change in risk-o-meter shall be communicated by way of Notice cum Addendum and by way of an e-mail or SMS to unitholders of that particular scheme.

#### Past performance is not an indicator of future returns. Source: HSBC Asset Management India, data as at 31 Dec 2022

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Mutual fund investments are subject to market risks, read all scheme related documents carefully.

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