

April 2012

# **FUND FACTS**

# L&T Investment Management Limited



April 2012

#### Dear Investors,

As a financial services group, we continue to be excited by the prospects that the Indian financial landscape has to offer in terms of growth. Under-penetration of financial products, rising affluent population, growing economy and high savings rate are just some of the factors which present lot of opportunities. As highlighted in my letter last month, the focus for us continues to be our valued customers, and we continue to be guided by this underlying philosophy of serving you with service standards that could be a benchmark of excellence in the industry.

In our bid to strengthen ourselves and become a dominant player in the industry, we also enriched our Fund Management team recently. L&T Investment Management Limited announced the appointment of Mr. Venugopal Manghat (Co-Head-Equity Investments) and Ms. Shobheta Manglik (Fund Manager – Fixed Income). We also announced reallocation of fund management responsibilities accordingly; however, the same is expected to be handled seamlessly, as all our schemes are managed with a robust investment process, philosophy and guidelines.

We believe that the 'India Growth Story' is intact and any corrections in the market may offer us opportunities for wealth creation. You may be aware that developed markets outperformed their emerging market peers during the month of March 2012. The MSCI AC World Index went up marginally by 0.41%, while, the MSCI Emerging Markets Index plunged 3.52%. BSE Sensex fell 1.96%, while the S&P CNX Nifty slipped 1.66%. Slowdown in GDP growth of India in Q3, higher oil prices, state election in 5 states in India and a mixed Union Budget among other factors in March kept the markets on tenterhook. Investor's could continue to invest through the Systematic Investment Plan (SIP) route which could help them to match their investments in mutual funds with their own investment horizon and financial goals.

L&T Mutual Fund endeavors to provide investors with a suite of products across asset classes, risk profile and maturity bucket. This would ensure that we can offer our investors a complete bouquet of offerings under a single roof, depending upon the individual's needs. We hope that our investors will be able to benefit from these offerings. For more information you may visit any of our branches or call us toll-free at 1800-209-6565.

Regards

Kailash Kulkarni Chief Executive Officer



#### MARKET REVIEW

#### **Equity Market Review**

March 2012 was a month of correction for Indian equities and saw the market give up some of its YTD gains. With global catalysts relatively muted, all eyes were focused on key domestic events including the State Election results, Union Budget and the RBI policy. Timid performance by the ruling party in the elections was a sentiment dampener. RBI's surprise move to cut CRR by 75 bps triggered a rally in the market, however, it was short lived as the RBI announced status quo on rates in mid-quarter policy review. The Union Budget failed to give direction for the market as the Finance Minister gave no clear roadmap about the reform process but tried to put a cap on subsidy outflow. However, the mention of GAAR (General Anti Avoidance Rules) in the FM's speech with respect to the application of capital gains on activities involving offshore entities in India added to the uncertainty.

Developed markets managed to outperform their emerging peers during March 2012. The MSCI AC World Index went up marginally 0.41%, while, the MSCI Emerging Markets Index plunged 3.52%. The Sensex fell 1.96%, while the Nifty slipped 1.66%. The BSE Mid and Small-cap indices dropped 0.63% and 3.36% respectively Source: Bloomberg.

Among the BSE sectoral indices, major selling was seen in Realty (9.13%), followed by Power (8.31%), Oil & Gas (7.17%) and Metal (5.86%). On the other hand, FMCG (7.83%), Healthcare (4.57%) and Auto (1.40%) were the gainers Source BSE.

FIIs flows remained strong with net inflow of Rs 7,180.90 crores (USD 1.44 bn) during the month. On the other hand, domestic MFs remained net sellers worth Rs 1,549.30 crores (USD 304.50 mn) Source: SEBI.

The RBI reduced CRR rate by 75 bps to 4.75% while keeping repo and reverse repo rate unchanged in March 2012. Index of Industrial production (IIP) continued to be volatile growing at 6.8% in January 2012 (1.8% in Dec-11). For February 2012, the eight core sectors growth stood at 6.80%. Exports during February 2012 climbed 4.28% to USD 24.62 billion (Rs 1,210.4 bn), while imports rose 20.65% to USD 39.78 billion (Rs 1,955.95 bn) Source: Mospi.

February 2012 WPI inflation climbed up to 6.95% (vs 6.6% in January 2012) after seeing a declining trend in the last 4 months. Nymex crude oil prices fell 3.78% over the month to USD 103 per barrel. Meanwhile, the rupee depreciated 3.78% during March 2012 to Rs 50.88 against the US dollar Source: Bloomberg.

#### Outlook

After an eventful March 2012, markets will be focusing on some tough decisions by Govt. on price increase in auto and cooking fuel prices to rein in ballooning subsidies and to see seriousness on fiscal deficit consolidation. RBI's monetary policy will be keenly watched for cut in benchmark rates which can kick start the economy. Moreover, financial results from corporates will give indications on stability in macro environments and consumer demand outlook. Lastly, but importantly, Govt's moves on GAAR will be closely watched by foreign investors. In the short term markets may remain volatile due to quarterly results, outcome of RBI policy etc, but over the medium term, we remain positive on equity markets and advise investors to increase exposure through systemic investment plans.

### **Debt Market Review**

Indian bond yields moved up across the curve during March 2012. However, yields on short-term instruments witnessed a fall. Globally, the 10-year yields on the government bonds in the US and Japan rose 19 bps and 3 bps to 2.16% and 0.99% respectively. However, the yield on 10-year government bond in Europe fell 2 bps to 1.80% Source: Bloomberg.

Call rate surged 5.95 percentage points to 15% at end of March 2012. The yield on 91-Day T-Bill fell 4 bps to 9.02%, while 364-Day T-Bill yield moved down 11 bps to 8.40%. The yield on 3-month certificate of deposit (CD) rose 5 bps to 10.70%, while the 1-year CD yield fell 15 bps to 10.15%. Meanwhile, the yields on 3-month commercial paper (CP) jumped 27 bps to 11.27%. The yield on 1-year CP dropped 28 bps to 10.93% Source: Bloomberg.

The 10-year benchmark G-sec yield surged 34 bps to 8.54%. The yield on the 5-year benchmark G-sec moved up 27 bps to 8.60%. Meanwhile, the short term 1-year benchmark G-sec yield went up marginally 3 bps to 8.20%. As a result, spread between 1 and 10-year benchmark G-sec increased by 31 bps to 34 bps Source: Bloomberg.

The 10-year AAA bond yield surged 25 bps to 9.53%. The yield of 5-year AAA paper climbed 24 bps to 9.58%. Meanwhile, the short-term 1-year AAA bond yield rose 27 bps to 9.90%. As a result, the spread between 1 and 10-year AAA bond decreased by 3 bps to negative 38 bps. Meanwhile, the spread between 10-year benchmark G-sec and 10-year AAA bond fell by 11 bps to 80 bps Source: Bloomberg.

#### Outlook

Liquidity conditions are expected to ease substantially in the month of April 2012 on account of Government expenditure as well as percolation in the banking system of CRR cut by RBI; however intervention in the forex market by central bank cannot be ruled out. Short-term CD and CP rates are likely to ease in April significantly. Government securities may be under pressure due to heavy supply pressure expected in the first half of fiscal. As month of April has an auction of high quantum each week. RBI Monetary Policy statement on April 17, 2012 would be crucial for determining the direction of longer term interest rates. 10 year G-sec might be in a range of 8.85% to 8.35%. Corporate bonds are likely to be in a range as further supply of same and direction of rates projected by RBI monetary policy would be primary determinants.



#### **FUND DETAILS** Style Matrix **NAV of Plans / Options** (as on 30 March 2012) Dividend Option 15.46 **Cumulative Option** 39.24 Date of Inception: December 11, 2003\*\* \*\*The scheme was repositioned as L&T Opportunities Fund on December 11, 2003. **Volatility Measures\*:** Standard Deviation 9.05 R-Squared 0.93

1.15

0.20

Silai pe ilation	0.20			
*Source: ICRA MFIE #Risk free rate assumed to	ha 8 77%			
(based on 3-months T-bill rate during last 3 months)				
Expense Ratio :	2.50%			
Portfolio Turnover :	1.22			
Options for Investment	Dividend (Payout / Reinvestment) & Cumulative			
Minimum Investment	Rs.3000 and in multiples of Re.1 thereafter			
Additional Investment	Rs.1000 and in multiples of Re.1 thereafter			
Minimum Repurchase amount	Rs.500 or 50 units			

(Minimum Amount & Installment)

Fund Manager Mr. Pankaj Gupta

Benchmark S&P CNX Nifty

Rs.1000 for 6 Months

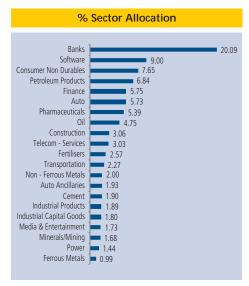
AAum (In lacs) Quarter ended March 31, 2012 10,432.45

Investment through SIP

Source : AMFI

Beta

Sharpe Ratio#



Source: M Fund Industry Classification as per AMFI

PORTFOLIO ALLOCATION	
Scrip Name	% to Net Assets
AUTO Tatamotors-Dvr-A-Ordy Maruti Suzuki India Ltd. Mahindra & Mahindra Ltd.	2.46 1.73 1.54 <b>5.73</b>
AUTO ANCILLARIES Exide Industries Ltd Sundram Fasteners Ltd.	0.99 0.94 <b>1.93</b>
BANKS ICICI Bank Ltd HDFC Bank Ltd State Bank of India Ltd Bank of Baroda Ltd Federal Bank Ltd Yes Bank Ltd Axis Bank Ltd	6.41 4.76 2.71 2.44 1.60 1.12 1.05 <b>20.09</b>
<b>CEMENT</b> Orient Paper & Industries Ltd. Birla Corporation Ltd.	1.03 0.87 <b>1.90</b>
CONSTRUCTION Larsen And Toubro Ltd	3.06 <b>3.06</b>
CONSUMER NON DURABLES ITC Ltd. Dabur India Ltd Hindustan Unilever Ltd	5.57 1.08 1.00
FERROUS METALS Tata Steel Ltd	<b>7.65</b> 0.99 <b>0.99</b>
FERTILISERS Tata Chemicals Ltd Zuari Industries Ltd.	1.71 0.86 <b>2.57</b>
FINANCE HDFC Ltd Rural Electrification Corporation Ltd	4.59 1.16 <b>5.75</b>
INDUSTRIAL CAPITAL GOODS Bharat Heavy Electricals Ltd.	1.80 <b>1.80</b>
INDUSTRIAL PRODUCTS ESAB India Ltd. Greaves Cotton Ltd	1.27 0.62 <b>1.89</b>
MEDIA & ENTERTAINMENT Zee Entertainment Enterprises Ltd.	1.16

PORTFOLIO ALLOCATION	
Scrip Name	% to Net Assets
MINERALS/MINING Gujarat Mineral Dev. Corp. Ltd.	1.68 <b>1.68</b>
NON-FERROUS METALS Hindalco Industries Ltd	2.00 <b>2.00</b>
OIL Oil and Natural Gas Corporation Ltd Cairn India Ltd. OIL INDIA Ltd.	1.99 1.41 1.35 <b>4.75</b>
PETROLEUM PRODUCTS Reliance Industries Ltd Bharat Petroleum Corporation Ltd	5.59 1.25 <b>6.84</b>
PHARMACEUTICALS Cipla Ltd Dr.Reddys Laboratories Ltd. IPCA Laboratories Ltd Aventis Pharma Ltd	1.91 1.43 1.03 1.02 <b>5.39</b>
POWER KEC International Ltd.	1.44 <b>1.44</b>
SOFTWARE Infosys Ltd. Wipro Ltd Tata Consultancy Services Ltd Persistent Systems Ltd.	5.90 1.60 1.44 0.06 <b>9.00</b>
<b>TELECOM - SERVICES</b> Bharti Airtel Ltd.	3.03 <b>3.03</b>
TRANSPORTATION Gateway Distriparks Ltd  Cash and Cash Equivalents Total Net Assets  Source : M Fund	2.27 2.27 8.51 100.00
Dividend History	

Dividend History			
Quantum of Dividend	NAV as on date of declaration (Rs.)		
2.0000	19.57		
7.5000	24.20		
4.0000	17.23		
	Quantum of Dividend 2.0000 7.5000		

Pursuant to declaration/ payment of dividend, the NAV will fall to the extent of the payout and distribution taxes (if applicable).

Performance of dividend option would be net of Dividend Distribution Tax, as applicable.

Performance of Cumulative Option							
Date	NAV Per Unit (Rs.)		turns Returns # Benchma %) ^ (%) Returns	Additional Benchmark		ue of Standard Rs 10000 in t	
				# # (%)	Scheme (Rs)	Benchmark #( Rs)	Additional Benchmark # # (Rs)
Since inception till March 31, 2012**	11.40\$	16.04%	14.69%	15.38%	34,412	31,235	32,838
March 31, 2011 to March 31, 2012*	39.23	-9.55%	-9.23%	-10.50%	9,045	9,077	8,950
March 31, 2010 to March 31, 2011*	43.37	3.71%	11.14%	10.94%	10,371	11,114	11,094
March 31, 2009 to March 31, 2010*	41.82	111.32%	73.76%	80.54%	21,132	17,376	18,054

0.57

1.73

Load is not considered for computation of returns. NAV per unit mentioned are of the beginning of the period.

\$ Returns are calculated from 11/12/2003 when the scheme was repositioned as L&T Opportunities Fund

Investment objective and classification: L&T Opportunities Fund (an Open Ended Growth Fund): The Scheme will invest mainly to generate long term capital appreciation from a diversified portfolio of equity and equity related securities. The fund will invest in a universe of stocks, which will be identified using fundamental analysis. The fund will invest in a portfolio of both value and growth stocks. The strategy will be to build up diversified portfolio of quality stocks, with medium to long term potential.

 $\textbf{Load Structure:} \ \ \text{Entry Load - Nil. Exit Load - 1} \% \ \ \text{if redeemed} \leq 1 \ \text{year; Nil - if redeemed} > 1 \ \text{year}$ 

Total Schemes managed by the Fund Manager is 5. Refer page no. 23 for schemes currently managed by Mr. Pankaj Gupta (fund manager)

Dish TV India Ltd

<sup>\*</sup>Absolute Returns \*\*CAGR Returns # S&P CNX Nifty ## BSE Sensex

<sup>^</sup> Past performance may or may not be sustained in the future and the same may not necessarily provide the base for comparison with other investment. Since inception returns are computed on Rs. 10 invested at inception. Performance of dividend option would be net of Dividend Distribution Tax, as applicable.



FUND	DETAILS
NAV of Plans / Options	Style Matri Style Growth Blend Value
(as on 30 March 2012)	17.74
Dividend Option	ā
Cumulative Option	37.48
Date of Inception :	September 17, 2001
Volatility Measures*:	
Standard Deviation	7.96
R-Squared	0.96
Beta	1.03
Sharpe Ratio#	0.20
*Source: ICRA MFIE	
#Risk free rate assumed to I (based on 3-months T-bill ra	
Expense Ratio :	2.50%
Portfolio Turnover :	1.39
Options for Investment	Dividend (Payout / Reinvestment) & Cumulativ
Minimum Investment	Rs.5000 and in multiples of Re.1 thereafter
Additional Investment	Rs.1000 and in multiples of Re.1 thereafter
Minimum Repurchase amount	Rs.500 or 50 units
Investment through SIP (Minimum Amount & Installment)	Rs.1000 for 6 Months
Fund Manager	Mr. Venugopal Manghat
Benchmark	S&P CNX Nifty
AAum (In lacs) Quarter ended March 31, 2012	3,139.56
Source : AMFI	

% Sector Allocation		
Banks	16.67	
Consumer Non Durables	11.89	
Software <sup>*</sup>	10.98	
Auto	7.23	
Petroleum Products	6.96	
Pharmaceuticals •	6.76	
Power	5.72	
Finance	5.33	
Construction	4.14	
Oil	3.83	
Telecom - Services	3.41	
Non - Ferrous Metals	3.00	
Media & Entertainment	2.15	
Industrial Capital Goods	2.11	
Gas	1.16	

Source: M Fund Industry Classification as per AMFI

PORTFOLIO ALLOCATION	
Scrip Name	% to Net Assets
AUTO	
Maruti Suzuki India Ltd.	2.17
Bajaj Auto Ltd.	2.08
Tatamotors-Dvr-A-Ordy	1.52
Tata Motors Ltd.	1.46
	7.23
BANKS	
ICICI Bank Ltd	5.70
HDFC Bank Ltd	4.86
State Bank of India Ltd	3.36
Yes Bank Ltd	1.80
Union Bank Of India Ltd	0.95
CONCEDUCATION	16.67
CONSTRUCTION Larsen And Toubro Ltd	4.14
Laiseil Aliu loubio Liu	4.14 <b>4.1</b> 4
CONSUMER NON DURABLES	4.14
ITC Ltd.	6.22
Hindustan Unilever Ltd	2.10
Dabur India Ltd	1.88
Godrej Consumer Products Ltd	1.69
	11.89
FINANCE	
HDFC Ltd	5.33
	5.33
GAS	
GAIL India Ltd	1.16
	1.16
INDUSTRIAL CAPITAL GOODS	
Bharat Heavy Electricals Ltd.	2.11
	2.11
MEDIA & ENTERTAINMENT	
Zee Entertainment Enterprises Ltd.	2.15
	2.15
NON-FERROUS METALS	2.24
Hindalco Industries Ltd	2.31
Hindustan Zinc Ltd.	0.69
OIL	3.00
OIL INDIA Ltd.	1.97
Oil and Natural Gas Corporation Ltd	0.95
Cairn India Ltd.	0.93
Canti illula Ltu.	0.91

PORTFOLIO ALLOCATION	
Scrip Name	% to Net Assets
PETROLEUM PRODUCTS	
Reliance Industries Ltd	5.90
Bharat Petroleum Corporation Ltd	1.06
	6.96
PHARMACEUTICALS	2.50
Cipla Ltd	2.69
Dr.Reddys Laboratories Ltd.	2.69 1.38
Lupin Ltd	6.76
POWER	0.70
NHPC Ltd.	1.96
Power Grid Corporation of India Ltd	1.54
Tata Power Co.Ltd.	1.25
National Thermal Power Corporation Ltd	0.97
	5.72
SOFTWARE	
Infosys Ltd.	5.17
Tata Consultancy Services Ltd	2.96
HCL Technologies Ltd	1.64
Wipro Ltd	1.21
	10.98
TELECOM - SERVICES	
Bharti Airtel Ltd.	3.41
0.1	3.41
Cash and Cash Equivalents	8.66
Total Net Assets	100.00
Source: M Fund	

Dividend History				
	Quantum of Dividend	NAV as on date of declaration (Rs.)		
March 27, 2006	1.50	15.83		
December 12, 2006	2.00	16.17		
D   1   1   1		the half black the		

Pursuant to declaration/ payment of dividend, the NAV will fall to the extent of the payout and distribution taxes (if applicable).

Performance of dividend option would be net of Dividend Distribution Tax, as applicable.

Performance of Cumulative Option							
Date	NAV Per Unit (Rs.)	nit (Rs.) Returns	eturns Returns #	Benchmark		nt Value of St ent of Rs 100	
		(%) ^	(%)	%) Returns ##(%)	Scheme (Rs)	Benchmark #(Rs)	Additional Benchmark # # (Rs)
Since inception till March 31, 2012**	10.00	21.05%	18.66%	19.41%	74,960	60,711	64,917
March 31, 2011 to March 31, 2012*	37.48	-6.63%	-9.23%	-10.50%	9,337	9,077	8,950
March 31, 2010 to March 31, 2011*	40.14	12.63%	11.14%	10.94%	11,263	11,114	11,094
March 31, 2009 to March 31, 2010*	35.64	84.57%	73.76%	80.54%	18,457	17,376	18,054

3.83

Load is not considered for computation of returns. NAV per unit mentioned are of the beginning of the period.

Investment objective and classification: L&T Growth Fund (an open ended growth scheme): To generate long term capital appreciation income through investment in equity and equity related instruments; the secondary objective is to generate some current income and distribute dividend. However, there is no assurance that the investment objective of the scheme will be achieved.

Load Structure: Entry Load – Nil. Exit Load - 1% if redeemed ≤ 1 year; Nil - if redeemed > 1 year

L&T Growth Fund is the only fund managed by Fund Manager Mr. Venugopal Manghat (w.e.f March 30, 2012). Prior to this the scheme was managed by Mr. Pankaj Gupta.

<sup>\*</sup>Absolute Returns \*\*CAGR Returns # S&P CNX Nifty ## BSE Sensex

<sup>^</sup> Past performance may or may not be sustained in the future and the same may not necessarily provide the base for comparison with other investment. Since inception returns are computed on Rs. 10 invested at inception. Performance of dividend option would be net of Dividend Distribution Tax, as applicable.



FUND I	DETAILS
NAV of Plans / Options (as on 30 March 2012)	Style Matrix Style Growth Blend Value
Dividend Option	18.83
Cumulative Option	37.07
Date of Inception :	August 09, 2004
Volatility Measures*:	
Standard Deviation	9.15
R-Squared	0.97
Beta	1.02
Sharpe Ratio#	0.25
*Source: ICRA MFIE	
#Risk free rate assumed to be (based on 3-months T-bill rate	
Expense Ratio :	2.50%
Portfolio Turnover :	2.49
Options for Investment	Dividend (Payout/ Reinvestment) & Cumulative
Minimum Investment	Rs.5000 and in multiples of Re.1 thereafter
Additional Investment	Rs.1000 and in multiples of Re.1 thereafter
Minimum Repurchase amount	Rs.500 or 50 units
Investment through SIP (Minimum Amount & Installment)	Rs.1000 for 6 Months
Fund Manager	Mr. Anant Deep Katare
Benchmark	CNX Midcap Index
AAum (In lacs) Quarter ended March 31, 2012	5,477.63
Source : AMFI	

% Sector Allocation				
Banks Consumer Non Durables Finance Cement Pharmaceuticals Industrial Products Gas Auto Ancillaries Construction Media & Entertainment Auto Fertilisers Engineering Chemicals Petroleum Products Telecom - Services Power Oil Minerals/Mining Transportation Industrial Capital Goods Non - Ferrous Metals	7.23 6.80 6.30 5.46 4.56 4.51 4.09 3.37 2.69 2.59 2.50 2.34 2.06 2.04 1.93 1.76 1.61 1.57 1.16			

Source: M Fund Industry Classification as per AMFI

PORTFOLIO ALLOCA	-
Scrip Name	% to Net Assets
<b>AUTO</b> Eicher Motors Ltd	2.69 <b>2.69</b>
AUTO ANCILLARIES Bosch Ltd. Exide Industries Ltd Motherson Sumi system Ltd	2.42 1.11 0.98 <b>4.51</b>
BANKS Federal Bank Ltd South Indian Bank Ltd. Oriental Bank Of Commerce Ltd Corporation Bank Ltd Union Bank Of India Ltd ING Vysya Bank Ltd. Allahabad Bank Ltd Yes Bank Ltd	3.91 3.17 2.40 1.99 1.91 1.90 1.70 1.41
<b>CEMENT</b> Ultra Tech Cement Ltd. Century Textiles & Industries Ltd.	5.40 1.40 <b>6.80</b>
<b>CHEMICALS</b> Godrej Industries Ltd	2.34 <b>2.34</b>
CONSTRUCTION Mahindra Lifespace Developers Ltd IRB Infrastructure Developers Ltd.	2.08 2.01 <b>4.09</b>
CONSUMER NON DURABLES GlaxoSmithkline Consumer Healthcare Ltd	3.47
Colgate-Palmolive (India) Ltd Bajaj Corp Ltd Godrej Consumer Products Ltd Dabur India Ltd Emami Ltd	3.25 1.96 1.77 1.34 1.15 <b>12.94</b>
<b>ENGINEERING</b> Engineers India Ltd	2.50 <b>2.50</b>
FERTILISERS Tata Chemicals Ltd	2.59 <b>2.59</b>
FINANCE Rural Electrification Corporation Ltd Sundaram Finance Ltd LIC Housing Finance Ltd	2.96 2.25 2.02 <b>7.23</b>
GAS Petronet LNG Ltd Gujarat State Petronet Ltd.	2.57 1.99
INDUSTRIAL CAPITAL GOODS Bharat Electronics Ltd.	<b>4.56</b> 1.16 <b>1.16</b>

PORTFOLIO ALLOCAT	ION
Scrip Name	% to Net Assets
INDUSTRIAL PRODUCTS Max India Ltd. Greaves Cotton Ltd Bharat Forge Ltd.	2.53 1.78 1.15 <b>5.46</b>
MEDIA & ENTERTAINMENT Dish TV India Ltd Zee Entertainment Enterprises Ltd. Entertainment Network (India) Ltd	1.44 1.20 0.73 <b>3.37</b>
MINERALS/MINING Gujarat Mineral Dev. Corp. Ltd.	1.61 <b>1.61</b>
NON-FERROUS METALS Hindustan Zinc Ltd.	1.04 <b>1.04</b>
OIL OIL INDIA Ltd.	1.76 <b>1.76</b>
PETROLEUM PRODUCTS Hindustan Petroleum Corporation Ltd	2.06
PHARMACEUTICALS	2.06
Divi Laboratories Ltd Lupin Ltd IPCA Laboratories Ltd Cadila Healthcare Ltd. Pfizer Ltd.	1.52 1.32 1.30 1.13 1.03 <b>6.30</b>
POWER NHPC Ltd.	1.93 <b>1.93</b>
TELECOM - SERVICES Idea Cellular Ltd	2.04 <b>2.04</b>
TRANSPORTATION Gateway Distriparks Ltd	1.57 <b>1.57</b>
Cash and Cash Equivalents Total Net Assets Source: M Fund	3.06 100.00
Source: M Fund	

Div	<mark>ridend History</mark>	
	Quantum of Dividend	NAV as on date of declaration (Rs.)
August 08, 2011	2.50	21.19
March 27, 2006	2.50	16.36
D	, , ,	P. C. L. J. J. NIANA

Pursuant to declaration/ payment of dividend, the NAV will fall to the extent of the payout and distribution taxes (if applicable).

Performance of dividend option would be net of Dividend Distribution Tax, as applicable.

Performance of Cumulative Option							
Date	NAV Per Unit (Rs.)	Scheme Returns	Benchmark Returns #	Additional Benchmark		nt Value of St ent of Rs 100	
		(%) ^	( )	Returns # # (%)	Scheme (Rs)	Benchmark #(Rs)	Additional Benchmark # # (Rs)
Since inception till March 31, 2012**	10.00	18.69%	18.42%	17.02%	37,070	36,422	33,257
March 31, 2011 to March 31, 2012*	37.07	-5.34%	-4.09%	-10.50%	9,466	9,591	8,950
March 31, 2010 to March 31, 2011*	39.16	5.13%	4.35%	10.94%	10,513	10,435	11,094
March 31, 2009 to March 31, 2010*	37.25	140.94%	126.12%	80.54%	24,094	22,612	18,054

<sup>\*</sup>Absolute Returns \*\*CAGR Returns # CNX MIdCap ## BSE Sensex

Load is not considered for computation of returns. NAV per unit mentioned are of the beginning of the period.

Investment objective and classification: L&T Midcap Fund (an open-ended equity scheme): To generate capital appreciation by investing primarily in midcap stocks. The scheme will invest primarily in companies whose market capitalization falls between the highest and the lowest constituent of the CNX Midcap Index.

**Load Structure:** Entry Load – Nil. Exit Load - 1% if redeemed  $\leq 1$  year; Nil - if redeemed > 1 year

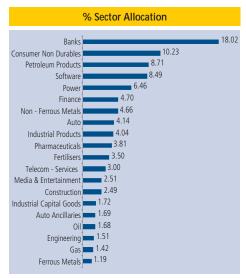
Total Schemes managed by the Fund Manager is 4. Refer page no. 23 for schemes currently managed by Mr. Anant Deep Katare (fund manager)

<sup>^</sup> Past performance may or may not be sustained in the future and the same may not necessarily provide the base for comparison with other investment. Since inception returns are computed on Rs. 10 invested at inception. Performance of dividend option would be net of Dividend Distribution Tax, as applicable.



FUND I	DETAILS
NAV of Plans / Options (as on 30 March 2012)	Style Matrix
Dividend Option	9.75
Cumulative Option	9.75
Date of Inception :	February 27, 2006
Volatility Measures*:	
Standard Deviation	8.34
R-Squared	0.97
Beta	1.02
Sharpe Ratio#	0.17
*Source: ICRA MFIE	
#Risk free rate assumed to b (based on 3-months T-bill rat	
Expense Ratio :	2.50%
Portfolio Turnover :	2.61
Options for Investment	Dividend (Payout/ Reinvestment) & Cumulative
Minimum Investment	Rs.5000 and in multiples of Re.1 thereafter
Additional Investment	Rs.1000 and in multiples of Re.1 thereafter
Minimum Repurchase amount	Rs.500 or 50 units
Investment through SIP (Minimum Amount & Installment)	Rs.1000 for 6 Months
Fund Manager	Mr. Pankaj Gupta
Benchmark	S&P CNX 500
AAum (In lacs) Quarter ended March 31, 2012	786.75

Source : AMFI



Source: M Fund Industry Classification as per AMFI

PORTFOLIO ALLOCATION		PORTFOLIO ALLOCATIO
Scrip Name	% to Net Assets	
AUTO	Assets	INDUSTRIAL CAPITAL GOODS
Tatamotors-Dvr-A-Ordy	2.19	Bharat Heavy Electricals Ltd.
Maruti Suzuki India Ltd.	1.95	bridiat riedvy Electricals Etd.
vidi di Sazaki iridia Eta.	4.14	INDUSTRIAL PRODUCTS
AUTO ANCILLARIES		Max India Ltd.
Exide Industries Ltd	1.69	Greaves Cotton Ltd
	1.69	
BANKS		MEDIA & ENTERTAINMENT
ICICI Bank Ltd	5.50	Entertainment Network (India) Ltd
Federal Bank Ltd	4.03	Zee Entertainment Enterprises Ltd.
ING Vysya Bank Ltd.	2.24	·
Union Bank Of India Ltd	1.78	NON-FERROUS METALS
Yes Bank Ltd	1.39	Hindalco Industries Ltd
Axis Bank Ltd	1.23	Hindustan Zinc Ltd.
Bank of Baroda Ltd	1.11	
Corporation Bank Ltd	0.74	OIL
	18.02	OIL INDIA Ltd.
CONSTRUCTION		
Mahindra Lifespace Developers Ltd	1.16	PETROLEUM PRODUCTS
Larsen And Toubro Ltd	1.01	Reliance Industries Ltd
Simplex Infrastructures Ltd	0.32	Bharat Petroleum Corporation Ltd
	2.49	
CONSUMER NON DURABLES		PHARMACEUTICALS
GlaxoSmithkline Consumer Healthcare Ltd	4.75	Cadila Healthcare Ltd.
ITC Ltd.	4.01	Pfizer Ltd.
Navneet Publications India Ltd.	1.47	
	10.23	POWER
ENGINEERING		Tata Power Co.Ltd.
Engineers India Ltd	1.51	Power Grid Corporation of India Ltd
	1.51	Orient Green Power Company Ltd
FERROUS METALS		
Tata Steel Ltd	1.19	SOFTWARE
	1.19	Infosys Ltd.
FERTILISERS		Wipro Ltd
Gujarat State Fert.& Chemicals Ltd.	2.14	Tata Consultancy Services Ltd
Tata Chemicals Ltd	1.36	
	3.50	TELECOM - SERVICES
FINANCE		Bharti Airtel Ltd.
HDFC Ltd	2.04	
Rural Electrification Corporation Ltd	1.81	Cash and Cash Equivalents
Infrastructure Development Finance	0.85	Total Net Assets
Company Ltd	0.85	Source: M Fund
	4.70	Source. Wir aria
GAS		
GAIL India Ltd	1.42	
	1 // 2	

Performance of Cumulative Option							
Date	NAV Per Unit (Rs.)	Scheme Returns	Benchmark Returns # (%) Additional Benchmark Returns # # (%)		it Value of Stant of Rs 100		
		(%) ^			Scheme (Rs)	Benchmark #(Rs)	Additional Benchmark # # (Rs)
Since inception till March 31, 2012**	10.00	-0.43%	7.87%	9.02%	9,740	15,867	16,927
March 31, 2011 to March 31, 2012*	9.74	-6.70%	-8.75%	-10.50%	9,330	9,125	8,950
March 31, 2010 to March 31, 2011*	10.44	6.64%	7.26%	10.94%	10,664	10,726	11,094
March 31, 2009 to March 31, 2010*	9.79	83.33%	87.95%	80.54%	18,333	18,795	18,054

1.42

Load is not considered for computation of returns. NAV per unit mentioned are of the beginning of the period.

Investment objective and classification: L&T Contra Fund (an open-ended equity scheme): To generate capital appreciation by investing in equity and equity related instruments by using a 'contrarian strategy'. Contrarian investing refers to buying into fundamentally sound scripts which have underperformed / not performed to their full potential in their recent past.

Load Structure: Entry Load − Nil. Exit Load − 1% if redeemed ≤ 1 year; Nil − if redeemed > 1 year

Total Schemes managed by the Fund Manager is 5. Refer page no. 23 for schemes currently managed by Mr. Pankaj Gupta (fund manager)

<sup>\*</sup>Absolute Returns \*\*CAGR Returns # S&P CNX 500 ## BSE Sensex

<sup>^</sup> Past performance may or may not be sustained in the future and the same may not necessarily provide the base for comparison with other investment. Since inception returns are computed on Rs. 10 invested at inception. Performance of dividend option would be net of Dividend Distribution Tax, as applicable.

# L&T Hedged Equity Fund

Data as on March 31, 2012



% to Net

Assets

2.05

1.51 3.56

5.89

1.76 7.65

2.88

0.50 3.38

3.26

1.90

1.14 6.30 8 09

3.99 1.02 13.10

> 3.40 3.40

1.99 100.00

FUND D	ETAILS
NAV of Plans / Options (as on 30 March 2012)	Style Matrix Style Growth Blend Value
Dividend Option	9.09 Ste
Cumulative Option	12.81
Date of Inception :	April 19, 2007
Volatility Measures*:	
Standard Deviation	7.75
R-Squared	0.98
Beta	1.01
Sharpe Ratio#	0.16
*Source: ICRA MFIE	
#Risk free rate assumed to be (based on 3-months T-bill rate	
Expense Ratio :	2.50%
Portfolio Turnover :	2.26
Options for Investment	Dividend (Payout/ Reinvestment) & Cumulative
Minimum Investment	Rs.5000 and in multiples of Re.1 thereafter
Additional Investment	Rs.1000 and in multiples of Re.1 thereafter
Minimum Repurchase amount	Rs.500 or 50 units
Investment through SIP (Minimum Amount & Installment)	Rs.1000 for 6 Months
Fund Manager	Mr. Anant Deep Katare
Benchmark	S&P CNX Nifty
AAum (In lacs) Quarter ended March 31, 2012	806.40

% <b>S</b> e	ctor Allocation	
-		
Banks		17.83
Software	13.10	
Consumer Non Durables	10.33	
Finance	9.24	
Petroleum Products	7.65	
Auto	7.62	
Power	6.30	
Construction	4.72	
Ferrous Metals	4.05	
Oil	3.56	
Telecom - Services	3.40	
Pharmaceuticals	3.38	
Gas	2.52	
Industrial Capital Goods	1.91	
Cement	■ 1.23	
Non - Ferrous Metals	■ 1.17	

Source: M Fund Industry Classification as per AMFI

PORTFOLIO ALLOCATION		PORTFOLIO ALLOCATIOI
Scrip Name	% to Net Assets	Scrip Name
AUTO		OIL
Mahindra & Mahindra Ltd.	3.06	Cairn India Ltd.
Tata Motors Ltd.	2.35	Oil and Natural Gas Corporation Ltd
Bajaj Auto Ltd.	2.21	
	7.62	PETROLEUM PRODUCTS
BANKS		Reliance Industries Ltd
HDFC Bank Ltd	6.25	Bharat Petroleum Corporation Ltd
ICICI Bank Ltd	6.00	•
State Bank of India Ltd	2.21	PHARMACEUTICALS
Bank of Baroda Ltd	2.15	Dr.Reddys Laboratories Ltd.
Axis Bank Ltd	1.22	Cipla Ltd
	17.83	
CEMENT		POWER
Ultra Tech Cement Ltd.	1.23	Power Grid Corporation of India Ltd
	1.23	Tata Power Co.Ltd.
CONSTRUCTION		National Thermal Power Corporation Ltd
Larsen And Toubro Ltd	4.72	National Memial Lower Corporation Eta
	4.72	SOFTWARE
CONSUMER NON DURABLES		Infosys Ltd.
ITC Ltd.	6.32	Tata Consultancy Services Ltd
Hindustan Unilever Ltd	4.01	•
	10.33	Wipro Ltd
FERROUS METALS		TELECOMA CERVICES
Tata Steel Ltd	2.13	TELECOM - SERVICES
Jindal Steel and Power Ltd.	1.92	Bharti Airtel Ltd.
=======================================	4.05	
FINANCE	6.20	Cash and Cash Equivalents
HDFC Ltd	6.39	Total Net Assets
Rural Electrification Corporation Ltd	1.83	Source: M Fund
Infrastructure Development Finance Company Ltd	1.02	Dividend History
Company Ltd	9.24	Quantum
GAS	7.24	of
GAIL India Ltd	2.52	Dividend
GAIL IIIdid Etd	2.52	October 16, 2007 0.80
INDUSTRIAL CAPITAL GOODS	2.52	November 02, 2007 1.00
Bharat Heavy Electricals Ltd.	1.91	December 11, 2007 1.10
S. a. a.c. ricary Electricals Eta.	1.51	December 11, 2007 1.10

Divi	dend History	l		
	Quantum of Dividend	NAV as on date of declaration (Rs.)		
October 16, 2007	0.80	12.10		
November 02, 2007	1.00	12.63		
December 11, 2007	1.10	12.49		
Pursuant to declaration/ payment of dividend, the NAV will fall to the extent of the payout and distribution taxes (if applicable).				
Performance of dividen	d ontion would	he net of Dividend		

Distribution Tax, as applicable.

Performance of Cumulative Option									
Date	NAV Per Unit (Rs.)	Scheme Returns	Benchmark Returns #	Additional Benchmark	Current Value of Sta Investment of Rs 1000				
	(%) ^ (%) Returns # (%)	Returns # # (%)	Scheme (Rs)	Benchmark #(Rs)	Additional Benchmark # # (Rs)				
Since inception till March 31, 2012**	10.00	5.13%	5.84%	5.07%	12,810	13,247	12,779		
March 31, 2011 to March 31, 2012*	12.81	-9.66%	-9.23%	-10.50%	9,034	9,077	8,950		
March 31, 2010 to March 31, 2011*	14.18	10.78%	11.14%	10.94%	11,078	11,114	11,094		
March 31, 2009 to March 31, 2010*	12.80	74.15%	73.76%	80.54%	17,415	17,376	18,054		

1.91

1.17 1.17

Load is not considered for computation of returns. NAV per unit mentioned are of the beginning of the period.

Investment objective and classification: L&T Hedged Equity Fund (an Open Ended Equity Scheme): To generate long term capital appreciation by investing in equity, equity related and derivative instruments. The fund seeks to minimize risk by use of hedging instruments such as index and stock derivative instruments. The aim is to generate returns with a

Load Structure: Entry Load - Nil. Exit Load - 1% if redeemed ≤ 1 year; Nil - if redeemed > 1 year

Total Schemes managed by the Fund Manager is 4. Refer page no. 23 for schemes currently managed by Mr. Anant Deep Katare (fund manager)

**NON-FERROUS METALS** Hindalco Industries Ltd

Source : AMFI

<sup>\*</sup>Absolute Returns \*\*CAGR Returns # S&P CNX Nifty ## BSE Sensex

<sup>^</sup> Past performance may or may not be sustained in the future and the same may not necessarily provide the base for comparison with other investment. Since inception returns are computed on Rs. 10 invested at inception. Performance of dividend option would be net of Dividend Distribution Tax, as applicable.



FUND D	DETAILS
NAV of Plans / Options (as on 30 March 2012) Dividend Option Cumulative Option	Style Matrix  Syle Matrix  12.12  14.14
Date of Inception :	November 18, 2005
Volatility Measures*: Standard Deviation R-Squared Beta Sharpe Ratio#	8.59 0.98 1.05 0.19
*Source: ICRA MFIE #Risk free rate assumed to be (based on 3-months T-bill rate	
Expense Ratio : Portfolio Turnover :	2.50% 2.97
Options for Investment	Dividend (Payout/ Reinvestment) & Cumulative
Minimum Investment	Rs.500 or 50 units and in multiples of Rs.500 thereafter
Additional Investment	Rs.500 and in multiples of Rs.500 thereafter
Minimum Repurchase amount	Rs. 500
Investment through SIP (Minimum Amount & Installment)	Rs. 500 for 12 Months or Rs. 1000 for 6 Months
Fund Manager	Mr. Anant Deep Katare
Benchmark	S&P CNX Nifty
AAum (In lacs) Quarter ended March 31, 2012	2,777.28

16.41 Software 11.51 Consumer Non Durables 10.66 Finance 8.40 Auto 8.35 Petroleum Products 7.53 Power 5.23 Ferrous Metals 3.91 Construction 3 87 Telecom - Services Pharmaceuticals 3.17 Media & Entertainment 3.09 Oil 2.72 Gas 2.45 Non - Ferrous Metals 1 95 Industrial Capital Goods 1.78

% Sector Allocation

Source : AMFI

Source: M Fund Industry Classification as per AMFI

1.23

PORTFOLIO ALLOCATION	
Scrip Name	% to Net Assets
AUTO	
Tata Motors Ltd.	3.64
Mahindra & Mahindra Ltd.	2.79
Bajaj Auto Ltd.	1.92
	8.35
BANKS	
ICICI Bank Ltd	5.93
HDFC Bank Ltd	5.21
State Bank of India Ltd	2.25
Bank of Baroda Ltd	2.04
Axis Bank Ltd	0.98
	16.41
CEMENT	
Ultra Tech Cement Ltd.	1.23
	1.23
CONSTRUCTION	
Larsen And Toubro Ltd	3.87
	3.87
CONSUMER NON DURABLES	
ITC Ltd.	6.18
Hindustan Unilever Ltd	3.54
Nestle India Ltd	0.94
	10.66
FERROUS METALS	2.00
Tata Steel Ltd	2.09
Jindal Steel and Power Ltd.	1.82
	3.91
FERTILISERS	
Tata Chemicals Ltd	0.98
FINIANIOF	0.98
FINANCE	4.50
HDFC Ltd	4.56
Rural Electrification Corporation Ltd	2.84
Infrastructure Development Finance	1.00
Company Ltd	8.40
GAS	0.40
GAIL India Ltd	2.45
GAIL IIIdia Ltd	2.45
INDUSTRIAL CAPITAL GOODS	2.43
Bharat Heavy Electricals Ltd.	1.78
briarde riedry Electricals Eta.	1.78
MEDIA & ENTERTAINMENT	1.76
Entertainment Network (India) Ltd	1.76
Dish TV India Ltd	0.79
7 Fetertainment F. C	0.75

PORTFOLIO ALLOCATION	
Scrip Name	% to Net Assets
NON-FERROUS METALS	
Hindalco Industries Ltd	1.02
Hindustan Zinc Ltd.	0.93
	1.95
OIL Cairn India Ltd.	1.02
	1.92 0.80
Oil and Natural Gas Corporation Ltd	2.72
PETROLEUM PRODUCTS	2.12
Reliance Industries Ltd	5.80
Bharat Petroleum Corporation Ltd	1.73
Briarat i etroleam corporation Eta	7.53
PHARMACEUTICALS	
Dr.Reddys Laboratories Ltd.	1.49
IPCA Laboratories Ltd	1.20
Cipla Ltd	0.48
	3.17
POWER	
Tata Power Co.Ltd.	2.06
Power Grid Corporation of India Ltd	2.06
National Thermal Power Corporation Ltd	1.11
COFTIMADE	5.23
SOFTWARE Infosys Ltd.	7.77
Tata Consultancy Services Ltd	3.74
lata Consultancy Services Eta	11.51
TELECOM - SERVICES	11.51
Bharti Airtel Ltd.	3.26
	3.26
Cash and Cash Equivalents	3.50
Total Net Assets	100.00
Source: M Fund	
Dividend History	

vidend History	1
Quantum of Dividend	NAV as on date of declaration (Rs.)
1.00	13.09
1.00	14.22
	Quantum of Dividend 1.00

Pursuant to declaration/ payment of dividend, the NAV will fall to the extent of the payout and distribution taxes (if applicable).

Performance of dividend option would be net of Dividend Distribution Tax, as applicable

Performance of Cumulative Option									
Date	NAV Per Unit (Rs.)	Scheme Returns							
	( , , , , , , , , , , , , , , , , , , ,	Returns # # (%)	Scheme (Rs)	Benchmark #(Rs)	Additional Benchmark # # (Rs)				
Since inception till March 31, 2012**	10.05	5.51%	11.68%	11.53%	14,070	20,212	20,036		
March 31, 2011 to March 31, 2012*	14.14	-12.66%	-9.23%	-10.50%	8,734	9,077	8,950		
March 31, 2010 to March 31, 2011*	16.19	7.57%	11.14%	10.94%	10,757	11,114	11,094		
March 31, 2009 to March 31, 2010*	15.05	105.04%	73.76%	80.54%	20,504	17,376	18,054		

0.54

3.09

Load is not considered for computation of returns. NAV per unit mentioned are of the beginning of the period.

Investment objective and classification: L&T Tax Saver Fund (an Open Ended Equity Linked Tax Savings Scheme): To provide long term capital appreciation by investing predominantly in equity and equity related instruments and also enabling investors to get income tax rebate as per the prevailing Tax Laws and subject to applicable condition.

Load Structure: Entry Load - Nil. Exit Load - Nil

Cement

Fertilisers 0.98

Total Schemes managed by the Fund Manager is 4. Refer page no. 23 for schemes currently managed by Mr. Anant Deep Katare (fund manager)

Zee Entertainment Enterprises Ltd.

<sup>\*</sup>Absolute Returns \*\*CAGR Returns # S&P CNX Nifty ## BSE Sensex

<sup>^</sup> Past performance may or may not be sustained in the future and the same may not necessarily provide the base for comparison with other investment. Since inception returns are computed on Rs. 10 invested at inception. Performance of dividend option would be net of Dividend Distribution Tax, as applicable.



FUND DI	ETAILS
NAV of Plans / Options (as on 30 March 2012)	
Dividend	12.21
Cumulative	19.22
Date of Inception :	March 27, 2009
Volatility Measures*:	
Standard Deviation	6.48
R-Squared	0.86
Beta	0.80
Sharpe Ratio#	0.17
*Source: ICRA MFIE	
#Risk free rate assumed to be (based on 3-months T-bill rate	
Expense Ratio :	2.50%
Portfolio Turnover :	2.05
Options for Investment	Dividend Payout and Cumulative
Minimum Investment	Not Applicable, as the Scheme is close ended in nature.
Additional Investment	Not Applicable, as the Scheme is close ended in nature.
Minimum Repurchase amount	A minimum of Rs. 500/- per application and in multiples of Rs. 500/
Investment through SIP (Minimum Amount & Installment)	Not available
Fund Manager	Mr. Anant Deep Katare
Benchmark	BSE 200
AAum (In lacs) Quarter ended March 31, 2012	303.78
Source : AMFI	

PORTFOLIO ALLOCATION				
Scrip Name	% to Net Assets			
AUTO				
Mahindra & Mahindra Ltd.	3.24			
Tata Motors Ltd.	1.96			
Bajaj Auto Ltd.	1.17			
	6.37			
AUTO ANCILLARIES				
Sundram Fasteners Ltd.	0.92			
	0.92			
BANKS				
CICI Bank Ltd	6.50			
State Bank of India Ltd	2.25			
Bank of Baroda Ltd	2.11			
Corporation Bank Ltd	2.04			
Axis Bank Ltd	1.21			
Oriental Bank Of Commerce Ltd	1.05			
	15.16			
CEMENT				
Century Textiles & Industries Ltd.	1.28			
	1.28			
CONSTRUCTION				
RB Infrastructure Developers Ltd.	2.16			
Mahindra Lifespace Developers Ltd	2.11			
laiprakash Associates Ltd.	1.54			
	5.81			
CONSUMER NON DURABLES				
TC Ltd.	3.98			
Bajaj Corp Ltd	2.21			
Godrej Consumer Products Ltd	2.06			
Navneet Publications India Ltd.	1.93			
	10.18			
FERROUS METALS	2.40			
Tata Steel Ltd Jindal Steel and Power Ltd.	2.18			
ilitidal Steel and Power Ltd.	1.99			
TINIA NICE	4.17			
FINANCE	2.02			
Rural Electrification Corporation Ltd	3.82			
GAS	3.82			
GAIL India Ltd	3.98			
GAIL INGIA LTG Petronet LNG Ltd				
	1.95			
Gujarat Gas Co. Ltd.	1.67			

Scrip Name	% to No
Gujarat State Petronet Ltd.	1.4
•	9.0
INDUSTRIAL CAPITAL GOODS	
Bharat Heavy Electricals Ltd.	2.4
Bharat Electronics Ltd.	2.0
	4.4
NON-FERROUS METALS	
Hindustan Zinc Ltd.	1.9
Hindalco Industries Ltd	1.4
	3.3
OIL	
Cairn India Ltd.	2.8
Oil and Natural Gas Corporation Ltd	1.0
	3.8
PETROLEUM PRODUCTS	
Reliance Industries Ltd	5.5
Bharat Petroleum Corporation Ltd	2.4
Hindustan Petroleum Corporation Ltd	2.2
	10.1
PHARMACEUTICALS	
IPCA Laboratories Ltd	1.6
	1.0
POWER	
Power Grid Corporation of India Ltd	4.3
Tata Power Co.Ltd.	2.7
National Thermal Power Corporation Ltd	1.
COFTIMADE	8.2
SOFTWARE	2.9
NIIT Technologies Ltd. Persistent Systems Ltd.	2.3 1.5
MindTree Ltd.	1.2
Willia liee Lta.	5.6
TELECOM - SERVICES	5.0
Bharti Airtel Ltd.	3.9
Dilaiti Airtel Etu.	3.9
Cash and Cash Equivalents	3.5 1.9
Total Net Assets	100.0
	100.0
Source: M Fund	

% Sector Allocation					
	Banks	15.16			
	Consumer Non Durables	10.18			
	Petroleum Products	10.16			
	Gas	9.01			
	Power	8,20			
	Auto	1			
	Construction	6.37			
	Software	5.81			
		5.64			
	Industrial Capital Goods	4.45			
	Ferrous Metals	4.17			
	Telecom - Services	3.91			
	Oil	3.89			
	Finance	3.82			
	Non - Ferrous Metals	3.39			
	Pharmaceuticals	1.66			
	Cement	1.28			
	Auto Ancillaries	0.92			

Source: M Fund	Industry Classification as per AMFI
Jource. IVI I ullu	ilidusti y ciassification as per Aivii i

Performance of Cumulative Option									
Date	NAV Per Unit (Rs.)	Scheme Returns	Benchmark Returns #	Benchmark	Current Value of Sta Investment of Rs 1000				
		(%) ^	(%)	Returns # # (%)	Scheme (Rs)	Benchmark #(Rs)	Additional Benchmark # # (Rs)		
Since inception till March 31, 2012**	10.00	24.21%	22.50%	19.99%	19,220	18,434	17,320		
March 31, 2011 to March 31, 2011*	19.22	-5.78%	-9.28%	-10.50%	9,422	9,072	8,950		
March 31, 2010 to March 31, 2011*	20.40	5.70%	8.15%	10.94%	10,570	10,815	11,094		
March 31, 2009 to March 31, 2010*	19.30	92.61%	92.87%	80.54%	19,261	19,287	18,054		

<sup>\*</sup>Absolute Returns \*\*CAGR Returns # BSE 200 ## BSE Sensex

Load is not considered for computation of returns. NAV per unit mentioned are of the beginning of the period.

Investment Objective and Classification: L&T Tax Advantage Fund – Series I (A 10 year Close Ended Equity Linked Saving Scheme, subject to a lock in for a period of three years from date of allotment). The investment objective of the Scheme is to seek to generate long term capital growth from a diversified portfolio of predominantly equity and equity related securities and also enabling investors to get income tax rebate as per the prevailing Tax Laws and subject to applicable conditions. The investment policies shall be framed in accordance with SEBI (Mutual Funds) Regulations, 1996 and rules and guidelines for Equity Linked Savings Scheme (ELSS), 2005 (and modifications to them).

Load Structure: Entry Load : Nil Exit Load : Nil

Total Schemes managed by the Fund Manager is 4. Refer page no. 23 for schemes currently managed by Mr. Anant Deep Katare (fund manager)

<sup>^</sup> Past performance may or may not be sustained in the future and the same may not necessarily provide the base for comparison with other investment. Since inception returns are computed on Rs. 10 invested at inception. Performance of dividend option would be net of Dividend Distribution Tax, as applicable.



FUND D	DETAILS
NAV of Plans / Options (as on 30 March 2012)	Style Ma style Growth Blend Ve
Dividend Option	6.08
Cumulative Option	6.08
Date of Inception :	September 27, 2007
Volatility Measures*:	
Standard Deviation	7.57
R-Squared	0.89
Beta	1.06
Sharpe Ratio#	-0.03
*Source: ICRA MFIE #Risk free rate assumed to be (based on 3-months T-bill rate	
Expense Ratio :	2.50%
Portfolio Turnover :	1.07
Options for Investment	Dividend (Payout/ Reinvestment) & Cumulative
Minimum Investment	Rs. 5000/- and in multiples of Re. 1 thereafter
Additional Investment	Rs. 1000/- and in multiples of Re. 1 thereafter
Minimum Repurchase amount	Rs.500 or 50 units
Investment through SIP (Minimum Amount & Installment)	Rs.1000 for 6 Months
Fund Manager	Mr. Pankaj Gupta
Benchmark	S&P CNX Nifty
AAum (In lacs) Quarter ended March 31, 2012	3,263.72
Source : AMFI	

FORTFOLIO ALLOCATION	
Scrip Name	% to Net Assets
AUTO ANCILLARIES	
Kesoram Industries Ltd	1.48
	1.48
BANKS	
ICICI Bank Ltd	6.31
State Bank of India Ltd	4.43
Bank of Baroda Ltd	3.72
Axis Bank Ltd	1.99
	16.45
CEMENT	
Mangalam Cement Ltd.	2.84
Madras Cements Ltd	1.26
Century Textiles & Industries Ltd.	1.21
certary textiles & industries Eta.	5.31
CONSTRUCTION	3.31
Larsen And Toubro Ltd	4.03
Simplex Infrastructures Ltd	1.01
Jaiprakash Associates Ltd.	0.88
Pratibha Industries Ltd	0.83
riatibila ilidustiles Etd	6. <b>75</b>
ENGINEERING	0.75
Engineers India Ltd	1.17
Va Tech Wabag Ltd.	1.17
va lecii vvabag Liu.	2.25
FERROUS METALS	2.25
Tata Steel Ltd	1.49
lata Steel Ltu	
FINANCE	1.49
	4.00
HDFC Ltd	4.89 1.46
Rural Electrification Corporation Ltd	
Infrastructure Development Finance Company Ltd	1.24
Power Finance Corporation Ltd	1.13
GAS	8.72
	1.00
Gujarat State Petronet Ltd.	1.88
INDUSTRIAL CARITAL COORS	1.88
INDUSTRIAL CAPITAL GOODS	2.20
Bharat Heavy Electricals Ltd.	3.39
Bharat Electronics Ltd.	2.34
Gujarat Apollo Industries Ltd.	1.51
Crompton Greaves Ltd	0.62
Tecpro Systems Ltd.	0.36
	8.22

PORTFOLIO ALLOCATION

Scrip Name	% to Ne
osiip italiie	Asse
INDUSTRIAL PRODUCTS	
Cummins India Ltd	1.2
Greaves Cotton Ltd	0.0
MINERALS/MINING	1.9
Coal India Ltd	1.9
Gujarat Mineral Dev. Corp. Ltd.	1.8
Gujarat Milieral Dev. Corp. Eta.	3.8
NON-FERROUS METALS	
Hindalco Industries Ltd	1.5
	1.
OIL	
Oil and Natural Gas Corporation Ltd	1.9
Cairn India Ltd.	1.9
	3.8
PETROLEUM PRODUCTS	
Reliance Industries Ltd	4.
Bharat Petroleum Corporation Ltd	2.
POWER	6.9
National Thermal Power Corporation Ltd	5.2
Power Grid Corporation of India Ltd	4.
Tata Power Co Ltd	3.
KEC International Ltd.	J.
NHPC Ltd.	0.9
TWIT C Etd.	15.0
TELECOM - SERVICES	
Bharti Airtel Ltd.	2.9
	2.9
TRANSPORTATION	
Gateway Distriparks Ltd	3.9
	3.9
Cash and Cash Equivalents	6.
	100.0
Total Net Assets	

% Sector Allocation				
	. 1			
Bar				
Pov	ver15.64			
Finar	nce 8.72			
Industrial Capital God	ods 8.22			
Petroleum Produ	cts 6.93			
Construct	ion 6.75			
Cem	ent 5.31			
Transportat				
	Oil 3.84			
Minerals/Min				
Telecom - Servi				
Engineer				
Industrial Produ				
Non - Ferrous Met	1.00			
Ferrous Met	1.13			
Auto Ancillar	ies 💻 1.48			

Source: M Fund Inc	dustry Classification as per AMFI
--------------------	-----------------------------------

Performance of Cumulative Option								
Date	NAV Per Unit (Rs.)	Scheme Returns	Benchmark Returns #	Additional Benchmark Returns # # (%)	eturns # Benchmark		nt Value of St ent of Rs 100	
		(%) ^	(%)		Scheme (Rs)	Benchmark #(Rs)	Additional Benchmark # # (Rs)	
Since inception till March 31, 2012**	10.00	-10.44%	1.28%	0.33%	6,080	10,590	10,148	
March 31, 2011 to March 31, 2012*	6.08	-14.00%	-9.23%	-10.50%	8,600	9,077	8,950	
March 31, 2010 to March 31, 2011*	7.07	-6.61%	11.14%	10.94%	9,339	11,114	11,094	
March 31, 2009 to March 31, 2010*	7.57	86.45%	73.76%	80.54%	18,645	17,376	18,054	

<sup>\*</sup>Absolute Returns \*\*CAGR Returns # S&P CNX Nifty ## BSE Sensex

Load is not considered for computation of returns. NAV per unit mentioned are of the beginning of the period.

Investment objective and classification: L&T Infrastructure Fund (an open ended equity scheme): To generate capital appreciation by investing predominantly in equity and equity related instruments of companies in the infrastructure sector.

**Load Structure:** Entry Load – Nil. Exit Load - 1% if redeemed ≤ 1 year; Nil - if redeemed > 1 year

Total Schemes managed by the Fund Manager is 5. Refer page no. 23 for schemes currently managed by Mr. Pankaj Gupta (fund manager)

<sup>^</sup> Past performance may or may not be sustained in the future and the same may not necessarily provide the base for comparison with other investment. Since inception returns are computed on Rs. 10 invested at inception. Performance of dividend option would be net of Dividend Distribution Tax, as applicable.





FUND	DETAILS
NAV of Plans / Options (as on 30 March 2012)	
Monthly Dividend Option Quarterly Dividend Option Cumulative Option:	
Date of Inception :	July 31, 2003
Expense Ratio : Plan :	2.20% Regular and institutional
Options for Investment	Quarterly Dividend (Reinvestment and Payout), Monthly Dividend (Reinvestment and Payout), Bonus and Cumulative
Minimum Investment	Rs. 5000 (Cum.) and in multiples of Re.1 thereafter, Rs. 10,000 (Div.) and in multiples of Re.1 thereafter
Additional Investment	Rs. 1000 (Cum.) and in multiples of Re.1 thereafter, Rs. 1000 (Div.) and in multiples of Re.1 thereafter
Minimum Repurchase amount	Rs.500 or 50 units
	D 4000 f C.M!

Investment through SIP Rs.1000 for 6 Months (Minimum Amount & Installment)

Fund Manager
Ms. Shobheta Manglik
(For Debt Portion)
Mr. Pankaj Gupta
(For Equity Portion)

Benchmark: CRISIL MIP Blended Fund Index

AAum (In lacs) Quarter

ended March 31, 2012 9,661.87

Source : AMFI

Average Maturity	529.67 days
Duration	1.28 years
Modified Duration	1.17 years



PORTFOLIO ALLOCATION

PORTFOLIO ALLOCATION	
Scrip Name	% to Net Assets
CORPORATE DEBT ICICI Bank Ltd Shriram Transport Finance Co Ltd LIC Housing Finance Ltd Power Grid Corporation of India Ltd HDFC Ltd First Blue Home Finance Ltd Kotak Mahindra Prime Ltd	10.34 7.83 5.13 4.75 2.51 2.09 1.02 33.67
MONEY MARKET INSTRUMENTS IDBI Bank Ltd. Canara Bank South Indian Bank Ltd. Kotak Mahindra Bank Ltd Andhra Bank Aditya Birla Finance Ltd. ICICI Bank Ltd Edelweiss Financial Services Ltd	10.79 10.53 5.39 4.32 1.52 0.63 0.45 0.11
<b>GOVT. DATED SECURITIES</b> 9.15% - CG - 14 Nov 2024	7.15 <b>7.15</b>
TERM DEPOSIT- SHORT TERM Yes Bank  Cash and Cash Equivalents Total Net Assets	1.63 1.63 7.91 100.00
Source: M Fund	

Dividend History						
Date of Declaration	Quantum of Dividend	NAV as on date of declaration (Rs.)				
Regular - Month	ly Dividend					
26 Mar-12	0.044	11.2666				
27 Feb-12	0.044	11.2842				
25 Jan-12	0.044	11.2446				
26-Dec-11	0.0529	11.1038				
25-Nov-11	0.0529	11.1032				
Regular - Quarte	erly Dividend					
27-Mar-12	0.1321	11.4955				
27-Dec-11	0.1586	11.3171				
27-Sep-11	0.1581	11.8933				
28-Jun-11	0.1586	11.5535				
Duranant to deale	ention/ nounnent	of dividend the NAV				

Pursuant to declaration/ payment of dividend, the NAV will fall to the extent of the payout and distribution taxes (if applicable).

(Monthly income/ dividend is not assured and subject to availability of distributable surplus.

Performance of dividend option would be net of Dividend Distribution Tax, as applicable.

% Rating Profile				
Sovereign 7.15 P1+ or equivalent 33.74	AAA or equivalent 22.73  AA+ or equivalent 10.94			

Performance of Cumulative Option							
Date	NAV Per Unit (Rs.)	Scheme Returns	Benchmark Returns #	Additional Benchmark	Current Value of Standard Investment of Rs 10000 in the		
		(%) ^	(%)	Returns # # (%)	Scheme (Rs)	Benchmark #(Rs)	Additional Benchmark # # (Rs)
Since inception till March 31, 2012**	10.0000	8.79%	7.68%	4.43%	20,774	19,005	14,568
March 31, 2011 to March 31, 2012*	20.7743	5.36%	5.24%	2.43%	10,536	10,524	10,243
March 31, 2010 to March 31, 2011*	19.7179	4.92%	6.17%	4.61%	10,492	10,617	10,461
March 31, 2009 to March 31, 2010*	18.7937	12.63%	14.25%	3.60%	11,263	11,425	10,360

Load is not considered for computation of returns. NAV per unit mentioned are of the beginning of the period.

Investment objective and classification: L&T Monthly Income Plan (Monthly Income is not assured and is subject to the availability of distributable surplus) (an open ended income scheme with no assured returns): the primary investment objective is to generate monthly income through investments in a range of Debt, Equity and Money Market Instruments. Income will be distributed only if the same is earned by the scheme and there can be no assurance that the objective of the scheme will be realized.

Load Structure: Entry Load − Nil. Exit Load − 1% if redeemed ≤ 1 year; Nil − if redeemed > 1 year

Total Schemes managed by the Fund Manager is 5. Refer page no.23 for schemes currently managed by Mr. Pankaj Gupta (Fund manager for equity portion)
Total Schemes managed by the Fund Manager is 5. Refer page no. 23 for schemes currently managed by Ms. Shobheta Manglik (Fund manager for debt portion)

<sup>^</sup> Past performance may or may not be sustained in the future and the same may not necessarily provide the base for comparison with other investment. Since inception returns are computed on Rs. 10 invested at inception. Performance of dividend option would be net of Dividend Distribution Tax, as applicable.



% to Net Assets 0.29 0.29

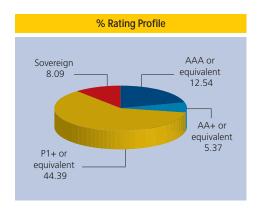
> 0.18 0.18 0.33 0.33 1.37

1.08 2.45 2.30 1.04 3.34 5.39 5 37 4.46 2.69 17.91

19.02 10.27 10.04 5.01 0.05 44.39 8.09 8.09

2.82 2.82 4.30 100.00

FUND DETAILS		PORTFOLIO ALLOCATION	PORTFOLIO ALLOCATION		
NAV of Plans / Options (as on 30 March 2012)		Scrip Name	% to Net Assets	Scrip Name	
,	40.0045	AUTO		OIL	
Growth	10.2346	Mahindra & Mahindra Ltd.	1.04	Cairn India Ltd.	
Monthly Dividend	10.2346	Tata Motors Ltd.	0.62		
Quarterly Dividend	10.2346	Maruti Suzuki India Ltd.	0.32	PETROLEUM PRODUCTS	
			1.98	Bharat Petroleum Corporation Ltd	
Date of Inception :	October 18, 2011	BANKS			
		ICICI Bank Ltd	1.21	PHARMACEUTICALS	
Expense Ratio :	2.25%	Federal Bank	1.03	Divi Laboratories Limited	
		Punjab National Bank	0.93		
Options for Investment		HDFC Bank Ltd	0.64	POWER	
	(Reinvestment and Payout),	State Bank of India	0.61	Tata Power Co.Ltd.	
	Quarterly Dividend		4.42	Power Grid Corporation of India Ltd	
	(Reinvestment and Payout) and	CEMENT			
	Growth	Madras Cements Ltd	0.19	SOFTWARE	
Minimum Investment	Rs. 5000 (Growth) and in	Shree Cement Ltd.	0.12	Infosys Ltd.	
	multiples of Re.1 thereafter, Rs. 10000 (Monthly / Quarterly Dividend) and in multiples of Re.1 thereafter		0.31	HCL Technologies Ltd	
		CONSUMER NON DURABLES			
		ITC Ltd.	2.20	CORPORATE DEBT	
			2.20	LIC Housing Finance Ltd	
Additional Investment	Rs. 1000 for all option and in multiples of Re.1 thereafter	DIVERSIFIED		Kotak Mahindra Prime Ltd	
	•	Hindustan Unilever Ltd	1.14	HDFC Ltd	
Minimum Repurchase	Rs.500 or 50 units	Larsen And Toubro Ltd	0.32	Tata Sons Ltd.	
amount			1.46		
Investment through SIP	Rs.1000 for 6 Months	FERTILISERS		MONEY MARKET INSTRUMENTS	
(Minimum Amount &		Tata Chemicals Ltd	1.03	South Indian Bank Ltd.	
nstallment)			1.03	ICICI Bank Ltd	
Fund Manager	Ms. Shobheta Manglik	FINANCE		Oriental Bank Of Commerce	
	(For Debt Portion) & Mr. Pankaj Gupta	HDFC Ltd	1.89	IDBI Bank Ltd.	
	(For Equity Portion)	Rural Electrification Corporation Ltd	1.39	Aditya Birla Finance Ltd.	
5			3.28		
Benchmark	CRISIL MIP Blended Fund Index	GAS		GOVT. DATED SECURITIES	
AAum (In lacs) Quarter	0.000.50	Indraprastha Gas Ltd.	0.34	9.15% - CG - 14 Nov 2024	
ended March 31, 2012	9,890.58		0.34		
Source : AMFI		INDUSTRIAL CAPITAL GOODS		TERM DEPOSIT- SHORT TERM	
		Bharat Heavy Electricals Ltd.	0.73	Yes Bank	
Average Maturity	567.48 days		0.73		
Average iviaturity	307.46 udys	NON-FERROUS METALS		Cash and Cash Equivalents	
Duration	1.26 years	Hindalco Industries Ltd	0.15	Total Net Assets	
	1.18 years		0.15	Source: M Fund	



**Modified Duration** 

Since the scheme is in existence for less than one year, past performance shall not be provided pursuant to SEBI circular August 22, 2011

Investment Objective and Classification: L&T MIP Wealth Builder Fund (An open-ended income scheme): The primary investment objective is to generate monthly income through investments in a range of Debt, Equity and Money Market Instruments. Income will be distributed only if the same is earned by the Scheme and there can be no assurance that the objective of the Scheme will be realized.

Load Structure: Entry Load - Nil. Exit Load - 1% if redeemed ≤ 1 year; Nil - if redeemed > 1 year

1.18 years

Total Schemes managed by the Fund Manager is 5. Refer page no.23 for schemes currently managed by Mr. Pankaj Gupta w.e.f March 30, 2012. Prior to this the fund was managed by Mr. Anant Deep Katare (Equity Portion)

Total Schemes managed by the Fund Manager is 5. Refer page no. 23 for schemes currently managed by Ms. Shobheta Manglik w.e.f March 30, 2012. Prior to this the fund was managed by Ms. Richa Sharma (Debt Portion)



FUND DETAILS	
NAV of Plans / Options	
(as on 30 March 2012)	
Regular - Weekly Dividend	1,199.4446
Regular - Cumulative	2,114.0860
Institutional Plus - Weekly Dividend	1,404.2328
Super Institutional Daily Dividend	1,011.6349
Reinvestment Plan (DDRIP)	
Institutional Plus - Cumulative	2,156.4106
Super Institutional - Cumulative	1,471.5144
Date of Inception :Regular Plan : October	04, 2000

Institutional Plus Plan: April 10, 2003 Super Institutional Plan: October 3, 2006

#### **Expense Ratio:**

Regular	1.10%
Institutional Plus	0.36%
Super Institutional	0.25%

Options for Investment Regular: Weekly Dividend (Reinvestment and Payout) and Cumulative Institutional Plus: Weekly Dividend (Reinvestment and Payout) and Cumulative Super Institutional Plus: Weekly Dividend (Reinvestment and Payout), Cumulative and Daily Dividend Reinvestment Plan

#### Minimum Investment

Regular - Rs. 10000 and in multiples of Re.1 thereafter, Institutional Plus - Rs. 1000000 and in multiples of Re.1 thereafter, Super Institutional Plus - Rs. 5 cr and in multiples of Re.1 thereafter, DDRIP - 100000 in multiples of Re. 1.

#### Additional Investment

Regular (DDRSIP) - Rs. 5000 and in multiples of Re.1 thereafter, Institutional Plus - Rs. 100000 and in multiples of Re.1 thereafter, **Super** Institutional Plus - 1 lakh per application & in multiples of Re. 1 thereafter.

Rs.500 or 50 units

Minimum Repurchase

amount Investment through SIP Nil

(Minimum Amount &

installment)

**Fund Manager** 

Ms. Bekxy Kuriakose and Ms. Shobheta Manglik Benchmark: CRISIL Liquid Fund Index

AAum (In lacs) Quarter

ended March 31, 2012 1,97,465.51

Source: AMFI

Average Maturity	47.06 days
Duration	0.13 years
Modified Duration	0.12 years

#### % Rating Profile



PORTFOLIO ALLOCATION		PORTFOLIO ALLOCATI	ON
Scrip Name	% to Net Assets	Scrip Name	% to Net Assets
MONEY MARKET INSTRUMENTS		Canara Bank	3.11
UCO Bank	11.38	Bank of Baroda	3.10
Indian Bank	10.82	State Bank of Patiala	3.09
Punjab National Bank	9.48	Aditya Birla Finance Ltd.	2.48
Bank of Maharashtra	6.46	Union Bank Of India	2.35
Bank of India	6.21	Axis Bank Ltd	1.89
Corporation Bank	6.21	Indusind Bank Ltd.	1.86
Central Bank of India	6.17	ICICI Bank Ltd	1.24
Punjab & Sind Bank	5.36	Syndicate Bank	0.38
State Bank of Bikaner & Jaipur	3.16	IĎBI Bank Ltd.	0.15
ING Vysya Bank Ltd.	3.16		97.44
Axis Bank Ltd	3.15	Cash and Cash Equivalents	2.56
State Bank of Hyderabad	3.12	Total Net Assets	100.00
United Bank of India	3.11	0	
		Source: M Fund	

#### **Performance of Cumulative Option**

#### Regular Plan -Cumulative Option

Date	NAV Per Unit (Rs.)	Scheme Returns	Benchmark Returns #	Additional Benchmark		lue of Standard f Rs 10000 in t	
		(%) ^	(%)	Returns # # (%)	Scheme (Rs)	Benchmark #(Rs)	Additional Benchmark # # (Rs)
Returns for 7 Days		9.50%	11.14%	10.30%	10,016	10,021	10,020
Returns for 14 Days		9.17%	9.84%	8.86%	10,035	10,038	10,034
Returns for 30 Days		8.76%	9.25%	8.71%	10,074	10,079	10,074
Since inception till March 31, 2012**	1000.0000	6.73%	6.03%	6.96%	21,146	17,970	13,467
March 31, 2011 to March 31, 2012*	2114.6429	8.60%	8.44%	4.25%	10,860	10,844	10,696
March 31, 2010 to March 31, 2011*	1947.1300	6.05%	6.21%	2.82%	10,605	10,621	10,425
March 31, 2009 to March 31, 2010*	1836.0116	4.18%	3.69%	5.08%	10,418	10,369	10,282

# CRISIL Liquid Fund Index -Returns from 30.03.02 ## Crisil 91 Day T-Bill Index - Returns from 01.04.06

\*\*CAGR Returns \*Absolute Returns

#### Institutional Plus Plan -Cumulative Option

Date	NAV Per Unit (Rs.)	Scheme Returns	Benchmark Returns #	Additional Benchmark	Current Value of Standard Investment of Rs 10000 in the		
		(%) ^	(%)	Returns # # (%)	Scheme (Rs)	Benchmark #(Rs)	Additional Benchmark # # (Rs)
Returns for 7 Days		10.37%	11.14%	10.30%	10,020	10,021	10,020
Returns for 14 Days		10.05%	9.84%	8.86%	10,039	10,038	10,034
Returns for 30 Days		9.64%	9.25%	8.71%	10,082	10,079	10,074
Since inception till March 31, 2012**	1221.1300	6.54%	6.01%	6.96%	17,664	16,897	13,467
March 31, 2011 to March 31, 2012*	2157.0294	9.31%	8.44%	4.25%	10,931	10,844	10,696
March 31, 2010 to March 31, 2011*	1973.3400	6.22%	6.21%	2.82%	10,622	10,621	10,425
March 31, 2009 to March 31, 2010*	1857.8519	4.34%	3.69%	5.08%	10,434	10,369	10,282

# CRISIL Liquid Fund Index - Returns from 10.04.03 ## Crisil 91 Day T-Bill Index - Returns from 01.04.06

\*\*CAGR Returns \*Absolute Returns

#### Super Institutional Plan -Cumulative Option

Date	NAV Per	Scheme	Benchmark	Additional		lue of Standard	
	Unit (Rs.)	Returns (%) ^	Returns # (%)	Benchmark Returns # # (%)	Scheme (Rs)	f Rs 10000 in t Benchmark #(Rs)	Additional Benchmark ## (Rs)
Returns for 7 Days		10.52%	11.14%	10.30%	10,020	10,021	10,020
Returns for 14 Days		10.20%	9.84%	8.86%	10,039	10,038	10,034
Returns for 30 Days		9.87%	9.25%	8.71%	10,084	10,079	10,074
Since inception till March 31, 2012**	10.0000	7.29%	6.88%	6.96%	14,719	14,418	13,130
March 31, 2011 to March 31, 2012*	1471.9407	9.43%	8.44%	4.25%	10,943	10,844	10,696
March 31, 2010 to March 31, 2011*	1345.1200	6.33%	6.21%	2.82%	10,633	10,621	10,425
March 31, 2009 to March 31, 2010*	1265.0066	4.43%	3.69%	5.08%	10,443	10,369	10,282

## Crisil 91 Day T-Bill Index - Returns from 01.04.06 # CRISIL Liquid Fund Index - Returns from 03.10.06

\*Absolute Returns \*\*CAGR Returns

^ Past performance may or may not be sustained in the future and the same may not necessarily provide the base for comparison with other investment. Since inception returns are computed on Rs. 10 invested at inception.

Performance of dividend option would be net of Dividend Distribution Tax, as applicable.

Load is not considered for computation of returns. NAV per unit mentioned are of the beginning of the period.

Investment objective and classification: L&T Liquid Fund (an open ended high liquidity income fund): To generate reasonable returns while maintaining safety and providing the investor superior liquidity. To achieve this objective, investments will be predominantly made in a well-diversified and highly liquid portfolio of money market instruments, government securities and corporate debt. Load Structure: Entry Load and Exit Load – Nil.

Total Schemes managed by the Fund Manager is 8. Refer page no.23 for schemes currently managed by Ms. Bekxy Kuriakose (fund manager)

Total Schemes managed by the Fund Manager is 5. Refer page no. 23 for schemes currently managed by Ms. Shobheta Manglik w.e.f March 30, 2012. Prior to this the fund was managed by only Ms. Bekxy Kuriakose. (fund manager)



FUND DETAILS					
NAV of Plans / Options (as on 30 March 2012)					
Daily Dividend Reinvestment	10.8591				
Weekly Dividend Reinvestment	12.1739				
Monthly Dividend Option	10.7062				
Cumulative Option	15.5803				
Date of Inception :	August 10, 2005**				
Expense Ratio :	0.35%				
Options for Investment	Daily Dividend Reinvestment), Weekly Dividend (Reinvestment), Monthly Dividend Reinvestment and Payout) and Cumulative				
Minimum Investment	Rs. 5000 and in multiples of Re.1 thereafter				
Additional Investment	Rs. 1000 and in multiples				

PORTFOLIO ALLOCATION					
Scrip Name	% to Net Assets				
MONEY MARKET INSTRUMENTS					
Indian Bank	21.77				
Canara Bank	18.31				
Bank of India	15.34				
UCO Bank	15.27				
Central Bank of India	12.27				
State Bank of Patiala	12.20				
	95.16				
Cash and Cash Equivalents	4.84				
Total Net Assets	100.00				
Source: M Fund					

L&T Floating Rate Fund**					
Date of Declaration	Quantum of Dividend	NAV as on date of declaration (Rs.)			
Regular - Monthly Dividend					
27 Mar-12	0.0617	10.7654			
27 Feb-12	0.0617	10.7580			
27 Jan-12	0.0705	10.7535			
27 Dec-11	0.0617	10.7373			
28 Nov-11	0.0617	10.7329			
** The Scheme has been repositioned as L&T Floating Rate					

Fund w.e.f. October 27, 2010.

Pursuant to declaration/ payment of dividend, the NAV will fall to the extent of the payout and distribution taxes (if applicable).

Performance of dividend option would be net of Dividend Distribution Tax, as applicable.

Fund	Manager	

Investment through SIP

(Minimum Amount & Installment)

Minimum Repurchase

amount

Ms. Richa Sharma and Mr. Hareshwar Karekar Benchmark: CRISIL Liquid Fund Index

AAum (In lacs) Quarter ended March 31, 2012

Source : AMFI

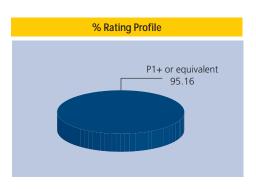
326.84

Nil

of Re.1 thereafter

Rs.500 or 50 units

Average Maturity	59.18 days
Duration	0.16 years
Modified Duration	0.15 years



Performance of Cumulative Option							
Date	NAV Per Unit (Rs.)	Scheme Returns	Benchmark Returns #	Additional Benchmark		lue of Standard f Rs 10000 in t	
		(%) ^	(%)	Returns # # (%)	Scheme (Rs)	Benchmark #(Rs)	Additional Benchmark # # (Rs)
Since inception till March 31, 2012**	13.7463	9.19%	8.23%	6.53%	11,337	11,196	10,944
March 31, 2011 to March 31, 2012*	15.5847	9.57%	8.44%	6.59%	10,957	10,844	10,659
March 31, 2010 to March 31, 2011*	14.2230	NA	NA	NA	NA	NA	NA
March 31, 2009 to March 31, 2010*	NA	NA	NA	NA	NA	NA	NA
# CDISH Liquid Fund Index ## Crisil 1 Year T Bill Index Partures from 27/10/10							

- # CRISIL Liquid Fund Index ## Crisil 1 Year T-Bill Index Returns from 27/10/10
- \*Absolute Returns \*\*CAGR Returns

Load is not considered for computation of returns. NAV per unit mentioned are of the beginning of the period.

Investment objective and classification: L&T Floating Rate Fund (an open ended income scheme): The primary objective of the scheme to generate regular income through investment in a portfolio comprising substantially of floating rate debt / money market instruments, fixed rate debt / money market instruments swapped for floating rate returns, and fixed rate debt securities, Government securities and money market instruments.

Load Structure: Entry Load and Exit Load - Nil.

Total Schemes managed by the Fund Manager is 11. Refer page no.23 for schemes currently managed by Ms. Richa Sharma w.e.f March 30, 2012. Prior to this the fund was managed by Ms. Bekxy Kuriakose. (fund manager)

Total Schemes managed by the Fund Manager is 11. Refer page no. 23 for schemes currently managed by Mr. Hareshwar Karekar w.e.f March 30, 2012. Prior to this the fund was managed by Ms. Bekxy Kuriakose. (fund manager)

<sup>^</sup> Past performance may or may not be sustained in the future and the same may not necessarily provide the base for comparison with other investment. Since inception returns are computed on Rs. 10 invested at inception. Performance of dividend option would be net of Dividend Distribution Tax, as applicable.



FUND DETAILS					
NAV of Plans / Options (as on 30 March 2012)					
Regular - Monthly Dividend Option Semi Annual Dividend Option Cumulative Option Institutional -	11.5551 13.3131 16.9431				
Monthly Dividend Option Cumulative Option Daily Dividend Reinvestment	12.0283 17.3276 10.1552				

Date of Inception: Regular plan: November 27, 1997

Institutional Plan : April 10, 2003

Expense Ratio :

Regular 0.61% Institutional 0.39%

Options for Investment Regular: Monthly Dividend

(Reinvestment and Payout), Semi-annual Dividend (Reinvestment and Pay-out) and Cumulative

Institutional: Weekly
Dividend (Reinvestment and
Payout), Monthly Dividend
(Reinvestment and Payout),
Semi Annual Dividend
(Reinvestment and Payout),
Daily Dividend Reinvestment
Plan and Cumulative

Minimum Investment Rs. 5000 and in multiples of

Additional Investment Re.1 thereafter Rs. 1000 and in multiples of

Minimum Repurchase Re.1 thereafter Rs.500 or 50 units

amount Investment through SIP Ni

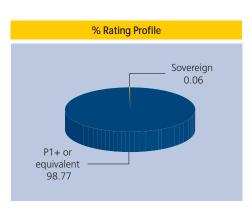
Investment through SIP Nil (Minimum Amount & Installment)

Fund Manager Ms. Bekxy Kuriakose
Benchmark: CRISIL Liquid Fund Index

AAum (In lacs) Quarter ended March 31, 2012 54,634.56

Source : AMFI

Average Maturity	73.50 days
Duration	0.202 years
Modified Duration	0 183 years



PORTFOLIO ALLOCATION	l e
Scrip Name	% to Net Assets
MONEY MARKET INSTRUMENTS	
Bank of Maharashtra	10.73
IDBI Bank Ltd.	10.61
ING Vysya Bank Ltd.	10.61
Axis Bank Ltd	10.57
Oriental Bank Of Commerce	10.54
Central Bank of India	10.53
Canara Bank	10.23
ICICI Bank Ltd	8.62
State Bank of Patiala	8.21
United Bank of India	4.21
Federal Bank	1.96
Karur Vysya Bank	1.95
91 DAYS TBILL 13 Apr 12	0.06
	98.83
Cash and Cash Equivalents	1.17
Total Net Assets	100.00
Source: M Fund	

L&T Ultra Short Term Fund					
Date of Declaration	Quantum of Dividend	NAV as on date of declaration (Rs.)			
Regular - Monthly	Dividend				
26-Mar-12	0.0617	11.6102			
27-Feb-12	0.0705	11.606			
25-Jan-12	0.0705	11.5909			
26-Dec-11	0.0705	11.5827			
Institutional - Monthly Dividend					
26-Mar-12	0.0705	12.0925			
27-Feb-12	0.0705	12.0825			
25-Jan-12	0.0705	12.0609			
26-Dec-11	0.0705	12.0467			
25-Nov-11	0.0705	12.0311			

Pursuant to declaration/ payment of dividend, the NAV will fall to the extent of the payout and distribution taxes (if applicable).

Performance of dividend option would be net of Dividend Distribution Tax, as applicable.

Dorformono	o.€	Cumaril	ative	Ontion
Performance	UI	Culliul	alive	Option

Regular Plan - Cumulative Option							
Date	NAV Per Unit (Rs.)	Scheme Returns (%) ^	Returns # Be	Additional Benchmark Returns #		lue of Standard f Rs 10000 in t	
		V,		# (%)	Scheme (Rs)	Benchmark #(Rs)	Additional Benchmark # # (Rs)
Since inception till March 31, 2012**	10.0000	8.08%	6.03%	6.32%	30,506	17,970	24,085
March 31, 2011 to March 31, 2012*	16.9478	9.42%	8.44%	6.59%	10,942	10,844	10,659
March 31, 2010 to March 31, 2011*	15.4883	6.17%	6.21%	3.86%	10,617	10,621	10,386
March 31, 2009 to March 31, 2010*	14.5878	4.74%	3.69%	3.08%	10,474	10,369	10,308

# CRISIL Liquid Fund Index -Returns from 30.03.02

## Crisil 1 Year T-Bill Index \*Absolute Returns \*\*CAGR Returns

Bonus issued @ 5:9 in Feb 2004 has been ploughed back into NAV for calculating returns

Institutional Plan - Cumulative	Option						
Date	NAV Per Unit (Rs.)	Scheme Returns		Additional Benchmark		lue of Standard f Rs 10000 in t	
		(%) ^	(%)	Returns # # (%)	Scheme (Rs)	Benchmark #(Rs)	Additional Benchmark # # (Rs)
Since inception till March 31, 2012\$\$	17.3645	6.74%	6.02%	5.05%	17,967	16,897	15,567
March 31, 2011 to March 31, 2012\$	17.3325 *	9.69%	8.44%	6.59%	10,969	10,844	10,659
March 31, 2010 to March 31, 2011\$	15.8012 *	6.55%	6.21%	3.86%	10,655	10,621	10,386
March 31, 2009 to March 31, 2010\$	14.8295 *	5.02%	3.69%	3.08%	10,502	10,369	10,308

<sup>#</sup> CRISIL Liquid Fund Index -Returns from 30.03.02

## Crisil 1 Year T-Bill Index

Bonus issued @ 5:9 in Feb 2004 has been ploughed back into NAV for calculating returns

^ Past performance may or may not be sustained in the future and the same may not necessarily provide the base for comparison with other investment. Since inception returns are computed on Rs. 10 invested at inception. Performance of dividend option would be net of Dividend Distribution Tax, as applicable.

Load is not considered for computation of returns. NAV per unit mentioned are of the beginning of the period.

Investment objective and classification: L&T Ultra Short Term Fund (an open ended pure income scheme): To generate reasonable and stable income and provide liquidity to the unit holder. To achieve this objective the scheme will invest predominantly in a well diversified and highly liquid portfolio of money market instruments, government securities and corporate debt. The scheme will not invest in equities or equity related instruments.

 $\textbf{Load Structure:} \ \mathsf{Entry} \ \mathsf{Load} \ \mathsf{and} \ \mathsf{Exit} \ \mathsf{Load} - \mathsf{Nil}.$ 

Total Schemes managed by the Fund Manager is 8. Refer page no. 23 for schemes currently managed by Ms. Bekxy Kuriakose (fund manager)

<sup>\*</sup> Ex-Bonus \$ Absolute Returns \$\$ CAGR Returns

## L&T Select Income Fund - Flexi Debt Fund

Data as on March 31, 2012



FUND DETAILS				
NAV of Plans / Options (as on 30 March 2012)				
Retail -				
Dividend Option	10.2797			
Growth Option	11.8952			
Bonus Option	11.8951			
Quarterly Dividend Option	10.4638			
Institutional -				
Dividend Option	10.4083			
Growth Option	12.0256			
Date of Inception: Retail option: October 8, 2009				

**Expense Ratio:** Retail 0.95%

Institutional 0.52%

Options for Investment Institutional/ Retail Option: Dividend\*, Growth, Quarterly Dividend and Bonus \*Investors are requested to note that currently the Board of Trustee Company has decided the frequency as Monthly dividend under Dividend Sub- Option of the Scheme. The Board of Trustee Company reserves the right to change the frequency of the said Dividend Sub-Option

Minimum Investment

Rs. 5000 and in multiples of Re.1 thereafter

Rs. 1000 and in multiples of Additional Investment

> Re 1 thereafter Rs.500 or 50 units

of the Scheme.

Minimum Repurchase amount

Investment through SIP Nil

(Minimum Amount & Installment)

**Fund Manager** Ms. Bekxy Kuriakose

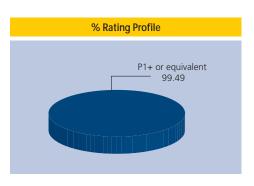
CRISIL Composite Bond Fund Benchmark:

AAum (In lacs) Quarter

ended March 31, 2012 13,697.60

Source : AMFI

Average Maturity	45.45 days
Duration	0.125 years
Modified Duration	0.112 years



PORTFOLIO ALLOCATION					
Scrip Name	% to Net Assets				
MONEY MARKET INSTRUMENTS					
IDBI Bank Ltd.	16.51				
Dena Bank	16.35				
Syndicate Bank	13.33				
Axis Bank Ltd	13.29				
Aditya Birla Finance Ltd.	9.92				
United Bank of India	9.82				
Indian Overseas Bank	7.20				
UCO Bank	5.22				
Punjab & Sind Bank	4.59				
State Bank of Patiala	3.26				
	99.49				
Cash and Cash Equivalents	0.51				
Total Net Assets	100.00				

Source: M Fund

L&T Select Income Fund - Flexi Debt Fund						
Date of Declaration	Quantum of Dividend	NAV as on date of declaration (Rs.)				
Retail - Monthly Div	ridend					
27-Mar-12	0.0617	10.3411				
27-Feb-12	0.0529	10.325				
27-Jan-12	0.0617	10.3181				
Retail - Quarterly Dividend						
27-Mar-12	0.1762	10.655				
27-Dec-11	0.1762	10.6174				
28-Jun-11	0.0529	10.2106				
27-Sep-11	0.0878	10.1964				
Institutional - Mont	hly Dividend					
27-Mar-12	0.0617	10.4691				

0.0617 10.4324 27-Dec-11 28-Nov-11 0.0617 10.4246 Pursuant to declaration/ payment of dividend, the NAV will fall to the extent of the payout and distribution taxes (if applicable).

0.0617

0.0617

10.4583

10.4465

Performance of dividend option would be net of Dividend Distribution Tax, as applicable.

### Performance of Cumulative Option

27-Feb-12

27-Jan-12

Retail Plan - Cumulative Option	า							
Date	NAV Per Unit (Rs.)	Scheme Returns	Benchmark Returns #	Additional Benchmark		lue of Standard f Rs 10000 in t	Standard Investment 0000 in the	
		(%) ^	(%)	Returns # # (%)	Scheme (Rs)	Benchmark #(Rs)	Additional Benchmark # # (Rs)	
Since inception till March 31, 2012**	10.0000	7.26%	6.28%	3.83%	11,898	11,631	10,977	
March 31, 2011 to March 31, 2012*	11.8984	9.37%	7.68%	2.43%	10,937	10,768	10,243	
March 31, 2010 to March 31, 2011*	10.8789	6.40%	5.06%	4.61%	10,640	10,506	10,461	
March 31, 2009 to March 31, 2010*	NA	NA	NA	NA	NA	NA	NA	

# CRISIL Composite Bond Fund Index -Returns from 08.10.09 ## Crisil 10 Year Gilt Index \*Absolute Returns \*\*CAGR Returns

Institutional Plan - Cumulative Option								
Date	NAV Per Unit (Rs.)	Scheme Returns	Benchmark Returns #	Additional Benchmark		lue of Standard f Rs 10000 in t	ndard Investment O in the	
		(%) ^	(%)	Returns # # (%)	Scheme (Rs)	Benchmark #(Rs)	Additional Benchmark # # (Rs)	
Since inception till March 31, 2012**	10.0000	7.74%	6.28%	3.33%	12,029	11,631	10,977	
March 31, 2011 to March 31, 2012*	12.0291	9.87%	7.68%	2.43%	10,987	10,768	10,243	
March 31, 2010 to March 31, 2011*	10.9488	6.86%	5.06%	4.61%	10,686	10,506	10,461	
March 31, 2009 to March 31, 2010*	NA	NA	NA	NA	NA	NA	NA	
" CDICU C 1: B 15 1: 1								

# CRISIL Composite Bond Fund Index -Returns from 08.10.09

## Crisil 10 Year Gilt Index \*Absolute Returns \*\*CAGR Returns

^ Past performance may or may not be sustained in the future and the same may not necessarily provide the base for comparison with other investment. Since inception returns are computed on Rs. 10 invested at inception. Performance of dividend option would be net of Dividend Distribution Tax, as applicable.

Load is not considered for computation of returns. NAV per unit mentioned are of the beginning of the period.

Investment objective and classification: L&T Select Income Fund-Flexi Debt Fund (an open ended income scheme): The Scheme seeks to generate regular returns and capital appreciation by investing in debt (including securitized debt), government and money market securities.

Load Structure: Entry Load – Nil. Exit Load - 0.25% if redeemed ≤ 30 days. Nil if redeemed > 30 days. Bonus units and units issued on reinvestment of dividends shall not be subject to exit load. The investor is requested to check the prevailing load structure of the Scheme before investing.

Total Schemes managed by the Fund Manager is 8. Refer page no. 23 for schemes currently managed by Ms. Bekxy Kuriakose (fund manager)



FUND I	DETAILS
NAV of Plans / Options (as on 30 March 2012)	
Regular -	
Quarterly Dividend Option	11.3786
Semi Annual Dividend Option	n 12.0728
Cumulative Option	28.1772
Bonus	16.0548
Date of Inception :	March 31, 1997
Expense Ratio :	1.25%
Options for Investment	Quarterly Dividend (Reinvestment and Payout), Semi-annual Dividend (Reinvestment and Payout), Bonus and Cumulative
Minimum Investment	Rs. 2000 and in multiples of Re.1 thereafter

Rs. 1000 and in multiples of

Re.1 thereafter

Rs.500 or 50 units

Rs.1000 for 6 Months

Ms. Shobheta Manglik

CRISIL Composite Bond

2.02 years

Fund Index

526.30

**Additional Investment** 

Minimum Repurchase

Investment through SIP

(Minimum Amount & Installment)

Fund Manager

AAum (In lacs) Quarter

ended March 31, 2012

**Modified Duration** 

amount

Benchmark:

PORTFOLIO ALLOCATION	
Scrip Name	% to Net Assets
CORPORATE DEBT	
HDFC Ltd	19.77
ICICI Bank Ltd	18.91
Power Grid Corporation of India Ltd	16.58
LIC Housing Finance Ltd	9.38
Infrastructure Development Fin Co	9.36
	74.00
MONEY MARKET INSTRUMENTS	
Aditya Birla Finance Ltd.	0.95
	0.95
GOVT. DATED SECURITIES	
9.15% - CG - 14 Nov 2024	19.78
	19.78
Cash and Cash Equivalents	5.27
Total Net Assets	100.00
Source: M Fund	

	V as on date declaration (Rs.)					
Quarterly Dividend						
.1321	11.5372					
.1321	11.4944					
.0878	11.1271					
Semi Annual Dividend						
.0881	11.3152					
	.1321 .0878 .0881					

Pursuant to declaration/ payment of dividend, the NAV will fall to the extent of the payout and distribution taxes (if applicable).

Performance of dividend option would be net of Dividend Distribution Tax, as applicable.

Source : AMFI	
Average Maturity	1155.17 days
Duration	2.14 years

% Rating Profile
Sovereign 19.78  AAA or equivalent 74.00  P1+ or equivalent 0.95

Performance of Cumulative Option							
Date	NAV Per Unit (Rs.)	Scheme Returns	Benchmark Returns #	Additional Benchmark	Current Value of Standard Investment of Rs 10000 in the		
		(%) ^	(%)	Returns # # (%)	Scheme (Rs)	Benchmark #(Rs)	Additional Benchmark # # (Rs)
Since inception till March 31, 2012**	10.0000	7.15%	6.02%	7.18%	28,183	17,951	20,838
March 31, 2011 to March 31, 2012*	28.1831	6.87%	7.68%	2.43%	10,687	10,768	10,243
March 31, 2010 to March 31, 2011*	26.3722	4.42%	5.06%	4.61%	10,442	10,506	10,461
March 31, 2009 to March 31, 2010*	25.2554	8.08%	5.41%	3.60%	10,808	10,541	10,360

# CRISIL Composite Bond Fund Index -Returns from 30.03.02

## Crisil 10 Year Gilt Index - Returns from 01.09.01 \*Absolute Returns \*\*CAGR Returns

^ Past performance may or may not be sustained in the future and the same may not necessarily provide the base for comparison with other investment. Since inception returns are computed on Rs. 10 invested at inception. Performance of dividend option would be net of Dividend Distribution Tax, as applicable.

Load is not considered for computation of returns. NAV per unit mentioned are of the beginning of the period.

Investment objective and classification: L&T Triple Ace Fund (an open ended pure income scheme): To generate regular and stable income for the unit holders of the Scheme. The corpus of the scheme would be invested primarily in debt market securities such as non-convertible debentures, bonds issued by corporates, bank and government, commercial paper, certificate of deposits and other money market instruments. The scheme would invest predominantly insecurities rated by the Credit Rating and Information Services of India Limited (CRISIL), or any other rating agency.

 $\textbf{Load Structure} : \text{Entry Load} - \text{Nil. Exit Load} - 1\% \text{ if redeemed} \leq 1 \text{ year; Nil - if redeemed} > 1 \text{ year}$ 

Total Schemes managed by the Fund Manager is 5. Refer page no. 23 for schemes currently managed by Ms. Shobheta Manglik w.e.f March 30, 2012. Prior to this the fund was managed by Ms. Bekxy Kuriakose. (fund manager)

**Fund Manager** 

AAum (In lacs) Quarter

ended March 31, 2012 Source : AMFI

Benchmark:



FUND DETAILS					
NAV of Plans / Options (as on 30 March 2012)					
Quarterly Dividend Option	10.9142				
Cumulative Option	23.5508				
Date of Inception :	March 29, 2000				
Expense Ratio :	1.20%				
Options for Investment	Quarterly Dividend (Reinvestment and Payout) and Cumulative				
Minimum Investment	Rs. 10000 and in multiples of Re.1 thereafter				
Additional Investment	Rs. 1000 and in multiples of Re.1 thereafter				
Minimum Repurchase amount	Rs. 1000 and in multiples of Re.1 thereafter				
Investment through SIP (Minimum Amount & Installment)	Rs.1000 for 6 Months				

PORTFOLIO ALLOCATION	
Scrip Name	% to Net Assets
MONEY MARKET INSTRUMENTS	
91 DAYS TBILL 13 Apr 12	44.01
	44.01
GOVT. DATED SECURITIES	
9.15% - CG - 14 Nov 2024	48.76
	48.76
Cash and Cash Equivalents	7.23
Total Net Assets	100.00
Source: M Fund	

L&T Gilt Fund						
Date of Declaration	Quantum of Dividend	NAV as on date of declaration (Rs.)				
Quarterly Dividend						
27-Mar-12	0.1321	11.1097				
27-Dec-11	0.0881	11.0597				
27-Sep-11	0.0439	10.7362				
28-Jun-11	0.0881	10.9770				

Pursuant to declaration/ payment of dividend, the NAV will fall to the extent of the payout and distribution taxes (if applicable).

Performance of dividend option would be net of Dividend Distribution Tax, as applicable.

Average Maturity	2252.48 days
Duration	3.71 years
Modified Duration	3.55 years
	,

Ms. Shobheta Manglik

I-SEC LI- BEX

170.14

% Rating Profile				
Sovereign 92.77				

Performance of Cumulative Option								
Date	NAV Per Unit (Rs.)	Scheme Returns	Benchmark Returns #	Additional Benchmark		e of Standard I Rs 10000 in th		
		(%) ^	(%)	Returns # # (%)	Scheme (Rs)	Benchmark #(Rs)	Additional Benchmark # # (Rs)	
Since inception till March 31, 2012**	10.0000	7.39%	7.87%	7.18%	23,556	21,344	20,838	
March 31, 2011 to March 31, 2012*	23.5557	4.49%	6.30%	2.43%	10,449	10,630	10,243	
March 31, 2010 to March 31, 2011*	22.5432	5.29%	7.41%	4.61%	10,529	10,741	10,461	
March 31, 2009 to March 31, 2010*	21.4105	6.55%	3.09%	3.60%	10,655	10,309	10,360	

# I-Sec Li- BEX -Returns from 31.03.02

## Crisil 10 Year Gilt Index - Returns from 01.09.01 \*Absolute Returns \*\*CAGR Returns

^ Past performance may or may not be sustained in the future and the same may not necessarily provide the base for comparison with other investment. Since inception returns are computed on Rs. 10 invested at inception. Performance of dividend option would be net of Dividend Distribution Tax, as applicable.

Load is not considered for computation of returns. NAV per unit mentioned are of the beginning of the period.

Investment objective and classification: L&T Gilt Fund (an open ended dedicated Gilt scheme): To generate returns from a portfolio by investments in government securities.

Load Structure: Entry Load − Nil. Exit Load - 0.25% if redeemed ≤1 month.

Total Schemes managed by the Fund Manager is 5. Refer page no. 23 for schemes currently managed by Ms. Shobheta Manglik w.e.f March 30, 2012. Prior to this the fund was managed by Ms. Bekxy Kuriakose. (fund manager)



FUND DETAILS					
NAV of Plans / Options (as on 30 March 2012)					
Dividend	10.2242				
Quarterly Dividend	10.2242				
Growth	10.2242				
Bonus	10.2242				
Date of Inception : December	27, 2011				
Expense Ratio :	1.18%				
Options for Investment	*Dividend, Quarterly Dividend, Growth & Bonus *Investors are requested to note that currently the Board of Trustee Company has decided the frequency as Monthly dividend under Dividend Sub- Option of the Scheme. The Board of Trustee Company reserves the right to change the frequency of the said Dividend Sub-Option of the Scheme.				
Minimum Investment	For all Options - A minimum of Rs. 5,000/- per application and in multiples of Re. 1/- thereafter.				
Additional Investment	For all Options - A minimum of Rs. 1000/- per application and in multiples of Re. 1/- thereafter				

Minimum Repurchase

Investment through SIP

(Minimum Amount & Installment)
Fund Manager

AAum (In lacs) Quarter

ended March 31, 2012 Source : AMFI

amount

Benchmark:

For all Options - A

minimum of Rs. 500/- per

application or 50 units.

Rs.1000 for 6 Months

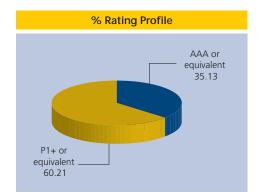
Ms. Bekxy Kuriakose CRISIL Short Term Bond

Fund Index

9,137.13

PORTFOLIO ALLOCATION				
Scrip Name	% to Net Assets			
CORPORATE DEBT				
Infrastructure Development Fin Co	13.75			
LIC Housing Finance Ltd	9.47			
Tata Sons Ltd.	7.16			
Export Import Bank Of India	4.75			
	35.13			
MONEY MARKET INSTRUMENTS				
Axis Bank Ltd	13.91			
Oriental Bank Of Commerce	13.08			
Indian Bank	9.36			
IDBI Bank Ltd.	8.89			
Punjab National Bank	4.45			
South Indian Bank Ltd.	4.44			
Indusind Bank Ltd.	3.73			
Syndicate Bank	1.91			
JM Financial Products Ltd.	0.44			
	60.21			
Cash and Cash Equivalents	4.66			
Total Net Assets	100.00			

Average Maturity	384.95 days
Duration	0.99 years
<b>Modified Duration</b>	0.90 years



Since the scheme is in existence for less than one year, past performance shall not be provided pursuant to SEBI circular August 22, 2011

Investment Objective - L&T Short Term Debt Fund (an Open Ended Debt Scheme): The investment objective of the Scheme is to generate returns for investors with a short-term investment horizon by investing in fixed income securities of shorter term maturity. Load Structure. Entry Load – Nil. Exit Load -0.25% - if redeemed ≤ 3 months. Nil - if redeemed > 3 months

Total Schemes managed by the Fund Manager is 8. Refer page no. 23 for schemes currently managed by Ms. Bekxy Kuriakose (fund manager)

Source: M Fund



Funds at a	glance							
Particulars	L&T Opportunities Fund**	L&T Hedged Equity Fund	L&T Midcap Fund	L&T Growth Fund	L&T Tax Saver Fund	L&T Contra Fund	L&T Infrastructure Fund	L&T Liquid Fund
Nature	An open-ended growth fund	An open-ended equity scheme	An open-ended equity scheme	An open-ended growth scheme	An open-ended equity linked tax savings scheme	An open-ended equity scheme	An open-ended equity scheme	An open-ended high liquidity income Fund
Inception Date	December 11, 2003 **The scheme was repositioned as L&T Opportunities Fund on Dec. 11, 2003	19 April, 2007	August 09, 2004	September 17, 2001	November 18, 2005	February 27, 2006	September 27, 2007	Reg. Plan: October 4, 2000 Inst. Plus Plan: 10 April, 2003 Super Inst. Plan: Oct. 3, 2006
Benchmark	S&P CNX Nifty	S&P CNX Nifty	CNX Midcap	S&P CNX Nifty	S&P CNX Nifty	S&P CNX 500	S&P CNX Nifty	CRISIL Liquid Fund Index
Fund Manager	Mr. Pankaj Gupta	Mr. Anant Deep Katare	Mr. Anant Deep Katare	Mr. Venugopal Manghat	Mr. Anant Deep Katare	Mr. Pankaj Gupta	Mr. Pankaj Gupta	Ms. Bekxy Kuriakose and Ms. Shobheta Manglik
Options for Investment	Dividend (Payout/ Reinvestment) & Cumulative	Dividend (Payout/ Reinvestment) & Cumulative	Dividend (Payout/ Reinvestment) & Cumulative	Dividend (Payout/ Reinvestment) & Cumulative	Dividend (Payout/ Reinvestment) & Cumulative	Dividend (Payout/ Reinvestment) & Cumulative	Dividend (Payout/ Reinvestment) & Cumulative	Regular - Weekly dividend & Cumulative, Institiutional Plus - Weekly Dividend & Cumulative, Super institutional - Weekly Dividend & Cum., - Daily Dividend Reinvestment Plan
Minimum Application Amount (First purchase)	Rs.3000 and in multiples of Re.1 thereafter	Rs.5000 and in multiples of Re.1 thereafter	Rs.5000 and in multiples of Re.1 thereafter	Rs.5000 and in multiples of Re.1 thereafter	Rs.500 and in multiples of Rs.500 thereafter	Rs.5000 and in multiples of Re.1 thereafter	Rs. 5000/- and in multiples of Re. 1 thereafter	Regular - Rs. 10,000 and in multiples of Re.1 thereafter, Institutiona Plus - Rs.10,00,000 and in multiples of Re.1 thereafter, Super Institutional Plan - Weekly Dividend & Cumulative - Rs.5 cr and in multiples of Re.1 thereafter, DDRIP - 100000 in multiples of Re. 1.
Additional Purchase	Rs.1000 and in multiples of Re.1 thereafter	Rs.1000 and in multiples of Re.1 thereafter	Rs.1000 and in multiples of Re.1 thereafter	Rs.1000 and in multiples of Re.1 thereafter	Rs.500 and in multiples of Rs.500 thereafter	Rs.1000 and in multiples of Re.1 thereafter	Rs. 1000/- and in multiples of Re. 1 thereafter	Regular: Rs. 5000/- and in multiples of Re. 1/- thereafter Institutional Plus Plan: Rs.1,00,000/- per and in multiples of Re. 1/- thereafter DDRIP: Rs. 5000/- and in multiples of Re. 1/- thereafter Super Institutional Plan-Weekly Dividend & cumulative:Rs. 1,00,000/- and in multiples of Re. 1/- thereafter
Minimum Repurchase	Rs.500 or 50 units	Rs.500 or 50 units	Rs.500 or 50 units	Rs.500 or 50 units	Rs. 500 and in multiples of 500	Rs.500 or 50 units	Rs.500 or 50 units	Rs.500 or 50 units
amount Entry Load				Entry Load: NIL				
(including SIP/STP/DIP)	In terms of SEBI circular no			30, 2009, no entry load				
Exit Load	shall be paid directly by th 1.00% if redeemed <=	1.00% if redeemed		1.00% if redeemed	Nil	1.00% if redeemed	1.00% if redeemed	Nil
(including SIP/	1 year, NIL - if redeemed	<= 1 year, NIL - if	<= 1 year, NIL - if	<= 1 year, NIL - if		<= 1 year, NIL - if	<= 1 year, NIL - if	
STP/SWP/DIP)	> 1 year.  Pursuant to SEBI circular not to make distinction between			d August 7, 2009 and S				
Investment through SIP (Minimum Amount & Installment)	Rs.1000 for 6 Months	Rs.1000 for 6 Months	ging differential exit io Rs.1000 for 6 Months	Rs.1000 for 6 Months		Rs.1000 for 6 Months		N.A.

Disclaimers: The article (including market views expressed herein) is for general information only and does not have regard to specific investment objectives, financial situation and the particular needs of any specific person who may receive this information. Investments in mutual funds and secondary markets inherently involve risks and recipient should consult their legal, tax and financial advisors before investing. Recipient of this article/ information should understand that statements made herein regarding future prospects may not be realized. He/ She should also understand that any reference to the stocks/ sectors in the document is only for illustration purpose and are NOT stock/sectors recommendations from the Author or the AMC or any of its associates. Any performance information shown refers to the past should not be seen as an indication of future returns. The value of investments and any income from them can go down as well as up.



Funds at a	a glance							
Particulars	L&T Floating Rate Fund**	L&T Ultra Short Term Fund	L&T Select Income Fund - Flexi Debt Fund	L&T Triple Ace Fund	L&T Gilt Fund	L&T Monthly Income Plan	L&T MIP -Wealth Builder Fund	L&T Short Term Debt Fund
Nature	An open-ended income Scheme	An open-ended pure income Scheme	An open-ended income Scheme	An open-ended pure income Scheme	An open-ended dedicated Gilt (Govt. Securities) Scheme	An open-ended income scheme with no assured returns	An open-ended income scheme	An Open Ended Debt Scheme
Inception Date	October 27, 2010 The scheme was earlier known as L&T Short Term Floaring Rate Fund & was renamed as L&T Floating Rate Fund w.e.f. October 27, 2010.  **The Scheme has been repositioned as L&T Floating rate fund w.e.f. October 27, 2010.	November 27, 1997	October 08, 2009	March 31, 1997	March 29, 2000	July 31, 2003	October 18, 2011	December 27, 2011
Benchmark	CRISIL Liquid Fund Index	CRISIL Liquid Fund Index	CRISIL Composite Bond Fund Index	CRISIL Composite Bond Fund Index	I-Sec-Li-Bex	CRISIL MIP Blended Fund Index	CRISIL MIP Blended Fund Index	CRISIL Short Term Bond Fund Index
Fund Manager	Ms. Richa Sharma and Mr. Hareshwar Karekar		Ms. Bekxy Kuriakose	Ms. Shobheta Manglik	Ms. Shobheta Manglik	Ms. Shobheta Manglik (For Debt Portion) & Mr. Pankaj Gupta (For Equity Portion)	Ms. Shobheta Manglik (For Debt Portion) & Mr. Pankaj Gupta (For Equity Portion)	Ms. Bekxy Kuriakose
Options for Investment	Reinvestment, Daily dividend Reinvestment, Monthly dividend Reinvestment (Payout/	Regular Monthly Dividend, Semi Annual Dividend & Cumulative. Institutional: Monthly Dividend, Cumulative, Weekly Dividend, Semi Annual Dividend, Re-investment, Daily Dividend Reinvestment Plan	*Dividend, Quarterly Dividend, Cumulative & Bonus. *Investors are requested to note that currently the Board of Trustee Company has decided the frequency as Monthly dividend under Dividend Sub- Option of the Scheme. The Board of Trustee Company reserves the right to change the frequency of the said Dividend Sub-Option of the Scheme.	Regular Quarterly Dividend, Cumulative, Semi Annual Dividend, Bonus	Quarterly Dividend, Cumulative	Monthly Dividend, Quarterly Dividend, Cumulative & Bonus	Monthly Dividend, Quarterly Dividend & Growth	*Dividend, Quarterly Dividend, Growth & Bonus *Investors are requested to note that currently the Board of Trustee Company has decided the frequency as Monthly dividend under Dividend Sub-Option of the Scheme. The Board of Trustee Company reserves the right to change the frequency of the said Dividend Sub-Option of the Scheme.
Minimum Application Amount (First purchase)	thereafter	Regular: A minimum of Rs. 3,000/- per application and in multiples of Re. 1/-thereafter Institutional (except Daily Dividend Reinvestment Plan): A minimum of Rs. 10,00,000/- per application and in multiples of Re. 1/-thereafter Institutional (Daily Dividend Reinvestment Plan): A minimum of Rs. 1,00,000/- per application and in multiples of Re. 1/-thereafter Institutional (Daily Dividend Reinvestment Plan): A minimum of Rs. 1,00,000/- per application and in multiples of Re. 1/-thereafter	Retail - Rs. 5,000 and in multiples of Re.1 thereafter Institutional - Rs. 50,00,000 and any amount thereafter	Rs. 2000 and in multiples of Re.1 thereafter	Rs. 10000 and in multiples of Re.1 thereafter	Dividend: Rs. 10,000/- and in multiples of Re. 1/-thereafter Cumulative: Rs. 5000/- and in multiples of Re. 1/-thereafter	Growth: Rs.5,000/- and in multiples of Re. 1/- thereafter. Monthly Dividend & Quarterly Dividend: Rs. 10,000/- and in multiples of Re. 1/- thereafter	For all Options - A Rs. 5,000/- and in multiple: of Re. 1/- thereafter.
Additional Purchase	thereafter	Regular - Rs. 1000 and in multiples	in multiples of Re.1 thereafter	Rs. 1000 and in multiples of Re.1 thereafter	Re.1 thereafter	Rs. 1,000/- and in multiples of Re. 1/- thereafter	For all Options- Rs. 1,000/- and in multiples of Re. 1/- thereafter.	For all Options - Rs. 1000/- and in multiples of Re. 1/- thereafter
Minimum Repurchase amount	Rs.500 or 50 units	Rs.500 or 50 units	Rs.500 or 50 units	Rs.500 or 50 units	Rs.500 or 50 units	Rs.500 or 50 units	Rs.500 or 50 units	For all Options - A minimum of Rs. 500/- per application or 50 units.
Entry Load (including SIP/STP/DIP)	Entry Load: NIL In terms of SEBI circular directly by the investor	r no. SEBI/IMD/CIR No.4 to the AMFI registered	4/ 168230/09 dated June Distributors based on the	30, 2009, no entry load wi	ll be charged by the Scheme to arious factors including the sen	the investor effective a	August 1, 2009. Upfront c	commission shall be paid
Exit Load (including SIP/ STP/SWP/DIP)	Nil	Nil	0.25% if redeemed <=	1% if redeemed <= 1 year NIL if redeemed > 1 year		1% if redeemed <= 1 year NIL if redeemed > 1 year	1% if redeemed <= 1 year NIL if redeemed > 1 year	0.25% - if redeemed ≤ 3 months; Nil - if redeemed > 3 months
Investment through SIP (Minimum Amount & Installment)	N.A.	N.A.	Rs.1000 for 6 Months	Rs.1000 for 6 Months	Rs.1000 for 6 Months		Rs.1000 for 6 Months	Rs.1000 for 6 Months

**Disclaimer:** SIP does not assure a profit or guarantee protection against loss in a declining market.

Statutory Details: L&T Mutual Fund has been established as a trust under the Indian Trust Act, 1882 by L&T Finance Limited, Sponsor/ Settlor (liability restricted to the seed corpus of Rs. 1 lakh) with L&T Mutual Fund Trustee Limited as the Trustee Company and L&T Investment Management Limited as the Investment Manager.

Risk Factors: Mutual Fund investments are subject to market risks, read all scheme related documents carefully. All investments in mutual funds and securities are subject to market risks and the NAV of the Schemes of the Fund may go up or down depending upon the factors and forces affecting the securities market. Investment in mutual fund units involves investment risks such as trading volumes, settlement risk, liquidity risk, default risk including the possible loss of principal. Past performance of the Sponsor/AMC/Mutual Fund does not guarantee future performance of the Schemes/ Plans. The Sponsor is not responsible or liable for any loss resulting from the operation of the Schemes beyond the initial contribution of Rs. 1 lakh made by it towards setting up the Fund.



S. No.	Fund Managed by Mr. Venugopal Manghat	For details refer page no.				
1	L&T Growth Fund	5				
S. No.	Funds Managed by Mr. Pankaj Gupta	For details refer page no.				
1	L&T Opportunities Fund	4				
2	L&T Contra Fund	7				
3	L&T Infrastructure Fund	11				
4	L&T Monthly Income Plan* (Equity Portion)	12				
5	L&T MIP Wealth Builder Fund*(Equity Portion) 13					
*Fund co	p-managed with Ms. Shobheta Manglik (Debt Portion)					

S. No.	Funds Managed by Mr. Anant Deep Katare	For details refer page no.
1	L&T Midcap Fund	6
2	L&T Tax Saver Fund	9
3	L&T Hedged Equity Fund	8
4	L&T Tax Advantage Fund – Series I	10

S. No.	Funds Managed by Ms. Bekxy Kuriakose	For details refer page no.
1	L&T Liquid Fund#	14
2	L&T Ultra Short Term Fund	16
3	L&T Select Income Fund - Flexi Debt Fund	17
4	L&T Short Term Debt Fund	20

<sup>#</sup> Fund co-managed with Ms. Shobheta Manglik

S. No.	Funds Managed by Ms. Shobheta Manglik	For details refer page no.
1	L&T Gilt Fund	19
2	L&T Triple Ace Fund	18
3	L&T Liquid Fund@	14
4	L&T Monthly Income Plan** (Debt Portion)	12
5	L&T MIP -Wealth Builder Fund**(Debt Portion)	13

<sup>@</sup> Fund co-managed with Ms. Bekxy Kuriakose\*\*Fund co-managed with Mr. Pankaj Gupta (Equity Portion)

S. No.	Funds Co-Managed by Ms. Richa Sharma and Mr. Hareshwar Karekar	For details refer page no.
1	L&T Floating Rate Fund	15

Other Funds Co-Managed by Ms. Richa Sharma and Mr. Hareshwar Karekar		
1	L&T FMP - IV (July24M A)	
2	L&T FMP - IV (June367D A)	
3	L&T FMP - IV (September367D A)	
4	L&T FMP – V (December366D A)	
5	L&T FMP – V (December368D A)	
6	L&T FMP - V (February90D A)	
7	L&T FMP – VI (March371D A)	
8	L&T FMP - V (February368D A)	
9	L&T FMP – V (March367D A)	
10	L&T FMP – V (March395D A)	

	Other Funds managed by  Ms. Bekxy Kuriakose
1	L&T FMP – I (September24M A)
2	L&T FMP – II (January15M A)
3	L&T FMP – III (April370D A)
4	L&T FMP – III (June366D A)



# L&T Investment Management Ltd. Branch Details

#### WEST ZONE

#### MAHARASHTRA:

Mumbai (Bake House): 12, Bake House, Maharashtra Chambers of Commerce lane, Opp. Maharashtra state co-op bank Ltd., Fort, Mumbai - 400023; Tel.: 6115 5555/03/04.; Mumbai (Trade Center): 309, 3rd Floor, Trade Centre, Bandra Kurla Complex, Bandra (East), Mumbai - 400051 Tel.: 022 61366600/01; Mumbai (Spanco): Spanco House, B S Deoshi Marg, Plot No.322, 322/1 Near USV Chemical Company and Census Office Deonar, Mumbai - 400088 Tel.: 61130901; Pune: 1240-A,2nd Floor, Subhadra Bhavan, Opp. Ramee, Apte Road, Deccan, Pune - 411004 Tel.: 020- 25510468/ 66443031 / 9823837593; Kolhapur : Anant Towers, 1st Floor, Sykes extension, Rajarampuri Road, Kolhapur - 416008 Tel.: 0231 6614834-5/ 9860087747; Nagpur: 316, M G House, 4th Floor, Ravindranath Tagore Road, Civil Line, Nagpur - 440001 Tel.: 0712- 6621511/ 9372695617.; **Nashik:** Shop no. 10, 1st Floor, Kapadia Commercial Complex ,Opp Janalaxmi Bank (HO), Old Agra Road, Nashik - 422001 Tel.: 0253 6611791 / 6619211/ 9371077478.

#### **GUJARAT**:

Ahmedabad: Ground Floor, B Wing, Chandan House, B/S Kotak Mahindra Bank, Near Law garden, Mithakhali Six Roads, Ahmedabad - 380006. Tel.: 9898029991; Baroda: 4/1, Goverdhan Apartment, Nr. Utkarsh Petrol Pump, Muktanand Char Rasta, Karelibaug, Baroda - 390018. Tel.: 8128997153; Bhavnagar: Shop No. FF-5, Gopi Arcade, Waghawadi Road, Bhavnagar - 364002 Tel.: 9376925339; Jamnagar: G-43, Ground Floor, Madhav Plaza, Opp SBI Bank, Near Lal Banglow, Jamnagar-361001. Tel.: 8905996999. Rajkot: 1st Floor, Akshar Complex, B/h Siddhivinayak Complex, Dr. Yagnik Road, Rajkot - 360001. Tel.: 9724459885; Surat: 21st Century, 610 B, 6th Floor, Ring Road, Surat - 395002 Tel.: 0261 - 6641610 / 9924712128.

#### MADHYA PRADESH:

**Bhopal**: 2nd Floor 131/3 M P Nagar, Major Shopping Centre Zone II, Scheme No 30, Bhopal - 462011 Tel.: 0755-2552452–53 / 9893654246; **Indore**: 118 City Centre, 570 M.G. Road, Indore - 452001. Tel.: 0731-4041022/9826012555:

#### GOA:

5th Floor, Naik Villa, Dr. Dada Vaidya Road, Opp. Sakhardande Apts., Panjim, Goa - 403001 Tel.: 0832 2422720/ 9923285799

#### **NORTH ZONE**

#### **NEW DELHI:**

6th Floor, DCM Building, 16, Barakhambha Road, Connaught Place, New Delhi - 110001 Tel.: 011 -49533301 - 14

#### **UTTAR PRADESH:**

Agra: Shop No. F, C-6, Block No. 41/4B, Friends Tower, Sanjay Place, Agra - 282002 Tel.: 0562-4064006/9839075275; Allahabad: Shop No.5, AnnantRaj Plaza, 132 B/28, Mahatma Gandhi Marg (opposite Rana Jewellers), Civil Lines, Allahabad - 211001 Tel.: 0532- 2260916 / 7309883100; Gorakhpur: Shop

No 20, 2nd Floor, Cross road The Mall, Bank Road, Gorakhpur - 273001 Tel.: 9838330569; **Kanpur**: 717, 7th Floor, Kan Chambers, 14/113 Civil Lines, Kanpur - 208001 Tel.: 0512- 3059447/ 3018561/9918500388; **Lucknow**: Office no. 109, 1st Floor, Sky High Chambers, 5 Park Road, Lucknow - 226 001 Tel.: 0522 4003245 / 3052460 / 09838119887; **Meerut**: 2nd Floor, Metro Arcade, Tejgarhi, Near BSNL Office, Meerut - 250004 Tel.: 9897901416; **Varanasi**: 2nd Floor, Office No.3, Urvashi Complex, Sigra, Varanasi - 221010 Tel.: 9839165055.

#### PUNJAB:

Amritsar: SCO 25, Mezzanine Floor, Distt. Shopping Complex, Ranjit Avenue B-Block, Amritsar - 143001. Tel.: 0183-5030353 / 54 / 9855721024. Chandigarh: SCO-487-488, Cabin No. 9-10, Second Floor, Sector 35 C, Chandigarh - 160022 Tel.: 0172–3068051 / 9878406940 / 98880 22979. Jalandhar: SCO 3, 2nd Floor, Puda Complex, Jalandhar-144001. Tel.: 9872838208; Ludhiana: 5th Floor, SCO - 122, Firoz Gandhi Market, Ludhiana - 141001. Tel.: 0161 5029019 / 987811470 / 09855095135.

#### **RAJASTHAN:**

Jaipur: 2nd Floor, Roshan Tower, Opp Anchor Mall, Ajmer Road, Jaipur - 302006 Tel.: 0141 4043108 / 4043101/9950852103; Jodhpur: 2nd Floor, DhanLaxmi Tower, Above IDBI Bank, Chopasni Road, Sardarpura, Jodhpur - 342001 Tel.: 0291- 2624266/9829309649

#### JAMMU & KASHMIR:

Jammu: 70D/C, Gandhi Nagar, Near Valmiki Chowk, Jammu - 180004 Tel.: 9419845915

#### **UTTARAKHAND:**

**Dehradun:** Ground Floor, Shop no. 24, Radha Palace, 78 Rajpur Road, Dehradun - 248001 Tel.: 0135-2740579/9336955999

#### MADHYA PRADESH:

**Gwalior:** 2nd Floor, J.J. Plaza, Huzrat Chauraha, Lashkar, Gwalior - 474001 Tel.: 9713046951

#### **EAST ZONE**

#### **WEST BENGAL:**

Kolkata: Gooptu Court, 7A/1A, Middleton Street, 1st Floor, Kolkata - 700071 Tel.: 033-40182224; Durgapur: B-27, Biplabi Rashbihari Basu Sarani, Bidhan Nagar, Sector 2 A, Durgapur-713212 WB. Tel.: 9932241935; Siliguri: 3rd mile, Sevoke Road, Siliguri - 734008 Tel.: 0353 2545474/ 9800202292.

#### **ORISSA**

**Bhuvaneshwar:** Plot No 428/3818, 2nd Floor, Eastern Block Jaydev Nagar, Bhuvaneshwar - 751002 Tel.: 9937062565; **Cuttack:** Manisha Plaza,Plot No-1050, 1st Floor,Link Road, Arundaya Market, Cuttack - 753012 Tel.: 9937009935; **Rourkela:** Sector - 19, Ambagan, Rourkela - 769005, Tel.: 9437648485.

#### JHARKHAND:

**Dhanbad:** 1st Floor, Rathod Mansion, Bank More, Below UCO Bank, Dhanbad - 826001; Tel.: 9263779247:

Jamshedpur: Shop No.5, Ground Floor, R R Square, Bistupur, Jamshedpur - 831001; Tel.: 9386411200; Ranchi: 1st Floor, 45, Garikhana, Nr. PNB, Harmu Road, Ranchi - 834001 Tel.: 9504901190;

#### CHATTISGARH:

**Raipur:** 1st Floor, Office No. FF 08, Avinash House, Maruti Business Park, G E Road, Raipur - 492001 Tel.: 0771 4224107 / 9926808555.

#### ASSAM:

Guwahati: Milanpur Road, Bamuni Maidan, Guwahati - 781021 Tel.: 9435556146

#### BIHAR:

Patna: 3004, 3rd Floor, Grand Plaza, Fraser Road, Near Dakbunglow Chowraha, Patna - 800001 Tel.: 9708038447.

#### **SOUTH ZONE**

#### KARNATAKA:

Bengaluru: S-411, 2nd Floor, West Minster, No-13, Cunningham Road, Bengaluru - 560052. Tel.: 42497000/32952142; Hubli: 1st Floor W.B.Plaza, Opp Traffic Police Station, New Cotton Market, Hubli - 580029, Tel.: 9886105569 / 09844979788/0836 - 4264141; Mangalore: No-14-4-511-50, 3rd floor, Crystal-ARC, Balmata Road, Hampanakatta, Mangalore - 575001 Tel.: 0824-2443609/07829044427; Mysore : 1037, Devapartiva Road, Chamarajapuram, Off M G Road, Mysore - 570004 Tel.: 0821 2331833/9886639557

#### TAMILNADU:

Chennai: Montieth Palace, 4th Floor, 47 Montieth Road, Egmore, Chennai - 600008. Tel.: 044 66881190/04428545752; Coimbatore: Kovai Towers, 2nd Floor, 44, Balasundram Road, (RTO Office Road) Coimbatore - 641018. Tel.: 0422 4504047-48 9894775663; Madurai: No 489, First Floor West First Street KK Nagar, Madurai - 625020. Tel.: 09865966013/0452-4514005; Trichy : 2nd Floor, Sterling Biz Park, C-86, North East Extn, Fort Station Road, Thillai Nagar, Trichy - 620018. Tel.: 9952142228/09865966013.

#### **ANDHRA PRADESH:**

 Hyderabad:
 502, 5th Floor, Dega Towers, 6-3-1085,

 Rajbhavan
 Road, Somajiguda, Hyderabad - 500082.

 Tel.:
 040 64557001 / 9849523638.

 Tel.:
 040-44545577/

 9246155415;
 Vijaywada:
 Door
 No.
 40-5-6/1,

 Brundavana
 Colony, Tikkil Road, Labbipeta, Vijaywada - 520010.
 Tel.:
 0866-2485274;
 Vishakhapatnam:

 D.No:
 10-1-6/1, Flat No:
 305, 3rd Floor, Vinaynagar

 Heights,
 Above
 Mohammad
 Khan
 Jewellers,

 Asilmetta,
 Vishakhapatnam
 - 530003.
 Tel.:
 0891

 6620401/9703261122.

### KERALA:

Kochi:2ndFloor,Ventura,EdapallyBy-passRoad,EdapallyP.O.,Kochi- 682024.Tel.:0484-6533130/09895168160;Thiruvananthapuram:TC26/1309,3rdfloor,UthradamBuilding,PanavilaJunction,RBIStationRoad,Thiruvananthapuram-695001.Tel.:9895168160