FUND FACTS

March 2012



L&T Investment Management Limited

309, 3rd Floor, Trade Centre, Bandra Kurla Complex, Bandra (East), Mumbai – 400 051, India. Tel.: 91-22-61366600 Fax: 91-22-61366603 www.lntmf.com Toll Free No.: 1800 209 6565 or SMS: LNTMF to 567678

Mutual Fund investments are subject to market risks, read all scheme related documents carefully.



March 2012

Dear Investor,

It is my pleasure to write to you for the first time as the CEO of L&T Mutual Fund. At the onset, let me thank you for the continued patronage and faith that you have reposed with L&T Mutual Fund, and I hope that you continue to support us in all our future initiatives as well. The focus for us has always been our valued customers and all our activities are aimed at customer delight, be it in the area of products or services. We hope this basic philosophy may continue to guide us in the future as it has in the past, and it would be my endeavour to maintain this integrity.

We at L&T Investment Management Limited ("AMC"), encourage our investors to approach their investments with a long term view and adopt a goal-based financial planning approach. The financial plan should be based on individual's goals, risk taking capability and time horizon for the investment. Once you decide on your financial plan, all you may need to do is to maintain it with a disciplined investment strategy and review and rebalance it periodically, if required. This appears in contrast to the investment approach to time the markets, which most of the investors have little control over. L&T Mutual Fund endeavours to provide investors with the entire suite of products across asset classes, risk profile and maturity bucket. This would ensure that we can offer our investors a complete bouquet of offerings under a single roof, depending upon the individual's needs.

We continue to be positive about the prospects of the Indian economy and the underlying fundamentals. Indian equities maintained traction for second month in a row driven by strong FII inflows. Foreign investors continued to buy equities with net buying of USD 5 billion in February. In India, fall in headline inflation and slowdown in industrial and economic activity seems to have raised hopes that the RBI may infuse liquidity through CRR cut and ease monetary policy. BSE Sensex gained 3.25%, while S&P Nifty climbed 3.58%. The BSE Mid and Small-cap indices outperformed their large-cap counterparts by gaining 8.77% and 6.14% respectively. As you may be aware Central Bank has already cut CRR by 50 bps in January 2012. This may be an opportunity to lock-in investment at the prevailing yields.

Investor's could continue to invest through the Systematic Investment Plan (SIP) route which could help them to match their investments in mutual funds with their own investment horizon and financial goals.

Regards Kailash Kulkarni Chief Executive Officer

Disclaimer: SIP does not assure a profit or guarantee protection against loss in a declining market.



MARKET REVIEW

Equity Market Review

Indian equities maintained traction for second month in a row driven by strong FII inflows. Foreign investors continued to buy equities with net buying of USD 5 billion in February. Improving economic data from the US, liquidity injection by ECB to fund banking liquidity shortfall and optimism that Greece would be able to secure second bailout package supported the market rally. Back home, sharp fall in inflation and slowdown in industrial and economic activity has raised hopes that the RBI may infuse liquidity through CRR cut and ease monetary policy which could help kick start the economy and this also may have helped the sentiments. But, by the end of the month the market corrected from higher levels due to surge in oil prices and fear of further spike over Iranian crisis, followed by slower pace of GDP growth. Overall, the market managed to settle on a positive note for the month.

Consolidating its gains of the previous month, Indian markets under-performed global and other emerging markets. The MSCI AC World Index climbed 4.83%, while, the MSCI Emerging Markets Index rose 5.89%. The Sensex gained 3.25%, while the Nifty climbed 3.58%. The BSE Mid and Small-cap indices outperformed their large-cap counterparts by gaining 8.77% and 6.14% respectively. Source: Bloomberg

Sector Performance

All BSE sectoral indices witnessed a rising trend over the month. Among the indices, major gain was seen in BSE Realty (14.5%), followed by Consumer Durables (11.1%), Power (9.9%) and Auto (8.1%), while BSE Healthcare (0.01%), BSE FMCG (2.27%) and BSE Oil & Gas (2.49%) underperformed. Source: BSE/NSE

Institutional Activities

FIIs flows were very strong with net inflow of Rs 24,694 crores (USD 5 bn) during the month. On the other hand, domestic MFs remained net sellers worth Rs 2,171 crores (USD 443 mn). Source: SEBI

Macro Economic Developments

Indian economy expanded at slower rate of 6.1% during the third quarter of fiscal 2012. Index of Industrial production (IIP) remained volatile and grew at 1.8% for December 2011, a significant slowdown from the November level of 5.9%. For January 2012, the eight core sectors growth stood at 0.5%. Exports during January climbed 10.1% to USD 25.35 billion (Rs 1245bn), while imports rose 20.3% to USD 40.1 billion (Rs 1973bn). Source: Bloomberg

WPI inflation for January was at 6.6% (y-o-y) compared to 7.47% (y-o-y) in the previous month. Nymex crude prices surged 8.7% over the month to USD 107 per barrel. Meanwhile, the rupee appreciated 0.9% during February to Rs 49.02 against the US dollar. Source: Bloomberg

Debt Market Review

Indian bond yields dropped across the curve during February 2012. However, yields on short-term instruments witnessed a rise. Globally, the 10-year yields on the government bonds in the US and Europe rose 13 bps and 1 bps to 1.93% and 1.80% respectively. However, the yield on 10-year government bond in Japan remained stable at 0.96%. Source: Bloomberg

Call rate surged 40 bps to 9% at end of February. The yield on 91-Day T-Bill gained 34 bps to 9.07%, while 364-Day T-Bill yield moved up 4 bps to 8.51%. The yield on 3-month certificate of deposit (CD) surged 72 bps to 10.65%, while the 1-year CD yield climbed 35 bps to 10.30%. Meanwhile, the yields on 3-month and 1-year commercial paper (CP) jumped 57 bps and 63 bps to 10.83% and 11% respectively. Source: Bloomberg

Gilt Performance

The 10-year benchmark G-sec yield declined 8 bps to 8.20%. The yield on the 5-year benchmark G-sec moved up 4 bps to 8.33%. Meanwhile, the short term 1-year benchmark G-sec yield climbed 12 bps to 8.17%. As a result, spread between 1 and 10-year benchmark G-sec decreased by 19 bps to 3 bps. Source: Bloomberg

Corporate Bond Performance

The 10-year AAA bond yield went down 4 bps to 9.28%. The yield of 5-year AAA paper fell 5 bps to 9.35%. Meanwhile, the short-term 1-year AAA bond yield fell 1 bps to 9.63%. As a result, the spread between 1 and 10-year AAA bond decreased by 4 bps to negative 35 bps. Meanwhile, the spread between 10-year benchmark G-sec and 10-year AAA bond increased by 4 bps to 91 bps. Source: Bloomberg

Inflation

WPI inflation for January eased to 6.60% (y-o-y) compared with 7.47% (y-o-y) previous month. Source: Bloomberg

Rupee

Rupee appreciated 0.87% during January to Rs 49.02 per US dollar. Forex reserves climbed by USD 183 million to USD 293.44 billion as on Feb. 17, 2012 from USD 293.26 billion as on Jan. 20, 2012. Source: Bloomberg

L&T Opportunities Fund

FUND DETAILS NAV of Plans / Options Style Matrix Dividend Option: Rs. 15.60 Cumulative Option: 39.59 Rs. Nic Siz Date of Inception : December 11, 2003** **The scheme was repositioned as L&T Opportunities Fund on December 11, 2003. Volatility Measures*: Standard Deviation 8.6359 **R-Squared** 0.917 1.1429 Sharpe Ratio# 0.2185 *Source: ICRA MFIE #Risk free rate assumed to be 8.70% (based on 3-months T-bill rate during last 3 months) Expense Ratio : 2.50% Portfolio Turnover : 1 16 **Options for Investment** Dividend (Pavout/Reinvestment) & Cumulative les

Beta

Minimum Investment	Rs.3000 and in multiples of Re.1 thereafter
Additional Investment	Rs.1000 and in multiples of Re.1 thereafter
Minimum Repurchase amount	Rs.500 or 50 units
Investment through SIP (Minimum Amount & Installment)	Rs.1000 for 6 Months
Fund Manager	Pankaj Gupta

Dividend History				
	Quantum of Dividend	NAV (Rs.) (Date of Declaration of Dividend)		
December 09, 2010	2.0000	19.57		
March 14, 2008	7.5000	24.20		
March 24, 2000	4.0000	17.23		

Pursuant to declaration/ payment of dividend, the NAV will fall to the extent of the payout and distribution taxes (if applicable).

Performance of dividend option would be net of Dividend Distribution Tax, as applicable

Benchmark: S&P CNX Nifty

Performance of Cumulative Option								
Date	NAV Per Unit (Rs.)	Scheme Returns	Benchmark Returns #	Additional Benchmark		nt Value of Sta ent of Rs 100		
		(%) ^	(%)	(%)	Returns # # (%)	Scheme (Rs)	Benchmark #(Rs)	Additional Benchmark # # (Rs)
Since inception till December 31, 2011**	11.40 \$	14.58%	13.26%	14.20%	29,956	27,276	29,160	
December 31, 2010 to December 31, 2011*	47.68	-28.38%	-24.62%	-24.64%	7,162	7,538	7,536	
December 31, 2009 to December 31, 2010*	40.96	16.41%	17.95%	17.43%	11,641	11,795	11,743	
December 31, 2008 to December 31, 2009*	20.80	96.92%	75.76%	81.03%	19,692	17,576	18,103	

*Absolute Returns **CAGR Returns # S&P CNX Nifty ## BSE Sensex

^ Past performance may or may not be sustained in the future and the same may not necessarily provide the base for comparison with other investment. Since inception returns are computed on Rs. 10 invested at inception. Performance of dividend option would be net of Dividend Distribution Tax, as applicable.

Load is not considered for computation of returns. NAV per unit mentioned are of the beginning of the period.

\$ Returns are calculated from 11/12/2003 when the scheme was repositioned as L&T Opportunities Fund

Investment objective and classification: L&T Opportunities Fund (an Open Ended Growth Fund): The Scheme will invest mainly to generate long term capital appreciation from a diversified portfolio of equity and equity related securities. The fund will invest in a universe of stocks, which will be identified using fundamental analysis. The fund will invest in a portfolio of both value and growth stocks. The strategy will be to build up diversified portfolio of quality stocks, with medium to long term potential.

Load Structure: Entry Load – Nil. Exit Load - 1% if redeemed \leq 1 year; Nil - if redeemed > 1 year

Total Schemes managed by the Fund Manager is 5. Refer page no. 23 for schemes currently managed by Mr. Pankaj Gupta (fund manager)

Data as on February 29, 2012

Scrip Name

Tatamotors-Dvr-A-Ordy

Maruti Suzuki India Ltd.

AUTO ANCILLARIES

Sundram Fasteners Ltd.

State Bank of India Ltd

Orient Paper & Industries Ltd.

CONSUMER NON DURABLES

Rural Electrification Corporation Ltd

INDUSTRIAL CAPITAL GOODS Bharat Heavy Electricals Ltd.

INDUSTRIAL PRODUCTS

MEDIA & ENTERTAINMENT Zee Entertainment Enterprises Ltd.

ESAB India Ltd.

Greaves Cotton Ltd

Birla Corporation Ltd.

Pratibha Industries Ltd Jaiprakash Associates Ltd.

CONSTRUCTION

Bank of Baroda Ltd

Federal Bank Ltd

Yes Bank Ltd

Axis Bank Ltd

CEMENT

ITC Ltd.

DIVERSIFIED Larsen And Toubro Ltd

Tata Steel Ltd

FERTILISERS Tata Chemicals Ltd

FINANCE HDFC Ltd

FERROUS METALS

Zuari Industries Ltd.

Exide Industries Ltd

Mahindra & Mahindra Ltd.

AUTO

BANKS

ICICI Bank Ltd

HDFC Bank Ltd

PORTFOLIO ALLOCATION

% to Net

Assets

2.35

2.07

1.58

6.00

1.08

0.91 1.99

6 04

4.66

2.86

2.43

1.50

1.38

1.06

0.96

0.82

1.78

0.37

0.27

0.64

5.02

5.02

3 01 3.01

0.98

0.98

1.76

0.82 2.58

3.79

1 1 9 4.98

2 12 2.12

1.22

0.56

1.78

1.14

1.14

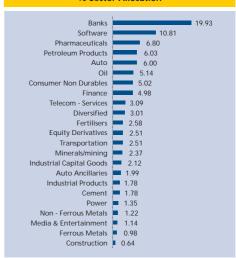
19.93



PORTFOLIO ALLOCATION	% to Net
Scrip Name	Assets
MINERALS/MINING	1.87
Gujarat Mineral Dev. Corp. Ltd.	0.50
Coal India Ltd	2.37
NON-FERROUS METALS	1.22
Hindalco Industries Ltd	1.22
OIL	2.14
Oil and Natural Gas Corporation Ltd	1.54
Cairn India Ltd.	1.46
OIL INDIA Ltd.	5.14
PETROLEUM PRODUCTS	4.87
Reliance Industries Ltd	1.16
Bharat Petroleum Corporation Ltd	6.03
PHARMACEUTICALS	1.96
Cipla Ltd	1.39
IPCA Laboratories Ltd	1.31
Dr.Reddys Laboratories Ltd.	1.10
Biocon Ltd	1.04
Aventis Pharma Ltd	6.80
POWER	1.35
KEC International Ltd.	1.35
SOFTWARE	6.71
Infosys Ltd.	2.45
Wipro Ltd	1.01
Tata Consultancy Services Ltd	0.64
Persistent Systems Ltd.	10.81
TELECOM - SERVICES	3.09
Bharti Airtel Ltd.	3.09
TRANSPORTATION	2.51
Gateway Distriparks Ltd	2.51
EQUITY DERIVATIVES NIFTY - NSE - March 2012	2.51
Cash and Cash Equivalents	2.51
Total Net Assets	6.22
Source : M Fund	100.00
AAum (In Iacs) Quarter ended December 31, 2011	9,821.31
Anum (macs) Quarter ended December 31, 2011	3,021.31

Source : AMFI

% Sector Allocation



Source: M Fund

L&T Growth Fund

Data	as	on	February	29,	2012	

Scrip Name

AUTO Baiai Auto I td

PORTFOLIO ALLOCATION

% to Net Assets

2 23



PORTFOLIO ALLOCATION

FUND E	ETAILS				
NAV of Plans / Options	Style Matrix				
Dividend Option:	Rs. 17.97				
Cumulative Option:	Rs. 37.97				
Date of Inception : September					
Volatility Measures*:					
Standard Deviation	7.5835				
R-Squared	0.9613				
Beta	1.0275				
Sharpe Ratio#	0.2259				
*Source: ICRA MFIE #Risk free rate assumed to be T-bill rate during last 3 month Expense Ratio :	2.50%				
Portfolio Turnover :	1.11				
Options for Investment	Dividend (Payout/ Reinvestment) & Cumulative				
Minimum Investment	Rs.5000 and in multiples of Re.1 thereafter				
Additional Investment	Rs.1000 and in multiples of Re.1 thereafter				
Minimum Repurchase amount	Rs.500 or 50 units				
Investment through SIP (Minimum Amount & Installment)	Rs.1000 for 6 Months				
Fund Manager	Pankaj Gupta				
Dividend History					

DIVI		/
	Quantum of Dividend	NAV (Rs.) (Date of Declaration of Dividend)
March 27, 2006	1.50	15.83
December 12, 2006	2.00	16.17

Pursuant to declaration/ payment of dividend, the NAV will fall to the extent of the payout and distribution taxes (if applicable).

Performance of dividend option would be net of Dividend Distribution Tax, as applicable.

Benchmark: S&P CNX Nifty

viid	Bajaj Auto Ltd.	2.23
Small	Maruti Suzuki India Ltd.	2.02
	Tatamotors-Dvr-A-Ordy	1.48
	Tata Motors Ltd.	1.44
		7.17
	BANKS	
	ICICI Bank Ltd	6.90
	HDFC Bank Ltd	4.85
	State Bank of India Ltd	4.33
	Yes Bank Ltd	2.13
iths	Union Bank Of India Ltd	0.94
		19.15
	CONSUMER NON DURABLES	
	ITC Ltd.	5.71
	Dabur India Ltd	1.84
	Godrej Consumer Products Ltd	1.74
25		9.29
	DIVERSIFIED	
25	Larsen And Toubro Ltd	4.77
	Hindustan Unilever Ltd	1.96
		6.73
	FINANCE	
	HDFC Ltd	3.56
	Power Finance Corporation Ltd	0.93
		4.49
	GAS	
	GAIL India Ltd	1.16
ate		1.16
on d)	INDUSTRIAL CAPITAL GOODS	
*)	Bharat Heavy Electricals Ltd.	2.53
		2.53
	MEDIA & ENTERTAINMENT	
will	Zee Entertainment Enterprises Ltd.	2.17
s (if		2.17
an d	NON-FERROUS METALS	
end	Hindalco Industries Ltd	2.18
	Hindustan Zinc Ltd.	0.76
		2.94
of C	umulative Option	
5. 50		

				1			
Date	NAV Per Unit (Rs.)	Scheme Returns	Benchmark Returns #	Additional Benchmark		nt Value of St ent of Rs 100	
		(%) ^	(%)	Returns # # (%)	Scheme (Rs)	Benchmark #(Rs)	Additional Benchmark # # (Rs)
Since inception till December 31, 2011**	10.00	20.05%	17.59%	18.55%	65,580	53,016	57,647
December 31, 2010 to December 31, 2011*	42.26	-22.41%	-24.62%	-24.64%	7,759	7,538	7,536
December 31, 2009 to December 31, 2010*	35.27	19.48%	17.95%	17.43%	11,948	11,795	11,743
December 31, 2008 to December 31, 2009*	20.11	75.88%	75.76%	81.03%	17,588	17,576	18,103
t Absolute Deturns # CACD Deturns # COD CNV Nifty ## DCE Consey							

*Absolute Returns **CAGR Returns # S&P CNX Nifty ## BSE Sensex

[^] Past performance may or may not be sustained in the future and the same may not necessarily provide the base for comparison with other investment. Since inception returns are computed on Rs. 10 invested at inception. Performance of dividend option would be net of Dividend Distribution Tax, as applicable.

Load is not considered for computation of returns. NAV per unit mentioned are of the beginning of the period.

Performance of dividend option would be net of Dividend Distribution Tax, as applicable.

Load is not considered for computation of returns. NAV per unit mentioned are of the beginning of the period.

Performance

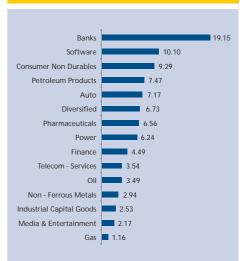
Investment objective and classification: L&T Growth Fund (an open ended growth scheme): To generate long term capital appreciation income through investment in equity and equity related instruments; the secondary objective is to generate some current income and distribute dividend. However, there is no assurance that the investment objective of the scheme will be achieved.

Load Structure: Entry Load – Nil. Exit Load - 1% if redeemed ≤ 1 year; Nil - if redeemed > 1 year

Total Schemes managed by the Fund Manager is 5. Refer page no. 23 for schemes currently managed by Mr. Pankaj Gupta (fund manager)

Scrip Name	% to Net Assets
OIL	
OIL INDIA Ltd.	2.48
Cairn India Ltd.	1.01
	3.49
PETROLEUM PRODUCTS	
Reliance Industries Ltd	6.47
Bharat Petroleum Corporation Ltd	1.00
	7.47
PHARMACEUTICALS	
Cipla Ltd	2.80
Dr.Reddys Laboratories Ltd.	2.51
Lupin Ltd	1.25
	6.56
POWER	
NHPC Ltd.	2.12
Power Grid Corporation of India Ltd	1.62
Tata Power Co.Ltd.	1.42
National Thermal Power Corporation Ltd	1.08
	6.24
SOFTWARE	
Infosys Ltd.	5.21
Tata Consultancy Services Ltd	2.04
HCL Technologies Ltd	1.65
Wipro Ltd	1.20
	10.10
TELECOM - SERVICES	
Bharti Airtel Ltd.	3.54
	3.54
Cash and Cash Equivalents	6.97
Total Net Assets	100.00
Source: M Fund	
AAum (In lacs) Quarter ended December 31, 2011	3,080.78
Source : AMFI	





Source: M Fund

L&T Midcap Fund

FUNI	D DETAILS	;
NAV of Plans / Options		Style Matrix
Dividend Option:	Rs.	18.65 Growth Blend Value
Cumulative Option:	Rs.	36.72
Date of Inception : Augu	ust 09, 2004	
Volatility Measures*:		
Standard Deviation	8	3.5381
R-Squared		0.958
Beta).9858
Sharpe Ratio#	().2657
*Source: ICRA MFIE #Risk free rate assumed to T-bill rate during last 3 mc		(based on 3-months
Expense Ratio :	:	2.50%
Portfolio Turnover :		2.44
Options for Investment		nd (Payout/ estment) & lative
Minimum Investment	Rs.500	00 and in multiples 1 thereafter
Additional Investment		00 and in multiples 1 thereafter
Minimum Repurchase	011101) or 50 units
amount	113.500	
Investment through SIP (Minimum Amount & Installment)	Rs.100	00 for 6 Months
Fund Manager	Anant Deep Katare	
Divide	end Histor	гу
	Quantum of Dividend	NAV (Rs.) (Date of Declaration of Dividend)

March 27, 2006	2.50	16.36
Pursuant to declaration/		
will fall to the extent of	the payout ar	nd distribution taxes

2.50

(if applicable). Performance of dividend option would be net of Dividend Distribution Tax, as applicable

Benchmark: CNX Midcap Inc

December 31, 2009 to December 31, 2010*

December 31, 2008 to December 31, 2009*

August 08, 2011

Data	as on	Februar	y 29, 2012

Scrip Name

AUTO ANCILLARIES Bosch Ltd.

Exide Industries Ltd

South Indian Bank Ltd.

Corporation Bank Ltd

Allahabad Bank Ltd

Yes Bank I td

CHEMICALS Godrej Industries Ltd

CONSTRUCTION

Bajaj Corp Ltd

Dabur India Ltd

ENGINEERING Engineers India Ltd

FERTILISERS

FINANCE

GAS

Tata Chemicals Ltd

Sundaram Finance Ltd

Petronet LNG Ltd

LIC Housing Finance Ltd

Gujarat State Petronet Ltd.

Emami Ltd

CEMENT

Union Bank Of India Ltd

Ultra Tech Cement Ltd.

Oriental Bank Of Commerce Ltd

Century Textiles & Industries Ltd.

Mahindra Lifespace Developers Ltd

IRB Infrastructure Developers Ltd.

CONSUMER NON DURABLES GlaxoSmithkline Consumer Healthcare Ltd

Colgate-Palmolive (India) Ltd

Godrej Consumer Products Ltd

Rural Electrification Corporation Ltd

17.43%

81.03%

Motherson Sumi system Ltd

AUTO Eicher Motors Ltd

BANKS Federal Bank Ltd

PORTFOLIO ALLOCATION

% to Net Assets

2 35 2.35

2.28

1.01

1.01 4.30

3 74

3.37

2.68

2.20

1.89

1.79

1 33 17.00

5.03

2.10 7.13

2 30 2.30

2 1 2

1.99

4.11

3.26

3.06

1 97

1 66

1.31

1.07 12.33

2.69

2.69

3.75

3.75

3.12

2.15

2 00

7.27

2.58

1.00

3.58

1.23

1.23

Additional

Benchmark

(Rs)

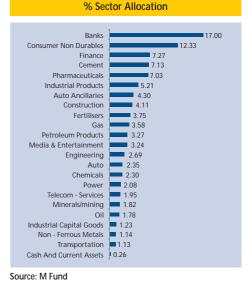
11,743

18,103



Scrip Name	% to Net Asset
INDUSTRIAL PRODUCTS	
Max India Ltd.	2.4
Greaves Cotton Ltd Bharat Forge Ltd.	1.6 1.1
bharat i orge Etd.	5.2
MEDIA & ENTERTAINMENT	
Dish TV India Ltd Zee Entertainment Enterprises Ltd.	1.2 1.2
Entertainment Network (India) Ltd	0.8
	3.2
MINERALS/MINING Gujarat Mineral Dev. Corp. Ltd.	1.8
Gujarat Minerar Dev. Corp. Etd.	1.8
NON-FERROUS METALS Hindustan Zinc Ltd.	1 1
HINdustan Zinc Ltd.	1.1 1. 1
OIL	
OIL INDIA Ltd.	1.7 1.7
PETROLEUM PRODUCTS	1.7
Hindustan Petroleum Corporation Lt	
Mangalore Refinery & Petrochemical	s 1.1
	3.2
PHARMACEUTICALS	2.0
Biocon Ltd IPCA Laboratories Ltd	2.0 1.3
Lupin Ltd	1.2
Cadila Healthcare Ltd. Pfizer Ltd.	1.0 1.0
Torrent Pharmaceuticals Ltd	0.2
	7.0
POWER NHPC Ltd.	2.0
Nifre Etd.	2.0
TELECOM - SERVICES	
Idea Cellular Ltd	1.9 1.9
TRANSPORTATION	
Gateway Distriparks Ltd	1.1 1. 1
Cash and Cash Equivalents	3.3
Total Net Assets	100.0
Source: M Fund	

Source : AMFI



Benchmark: CNX Midcap Index	INDUSTRIAL CAPITAL GOODS						3.5
			Bharat Elec	tronics Ltd.			1.2
							1.2
Pe	r forman	ce <mark>of Cun</mark>	nulative C	Option			
Date	NAV Per Unit (Rs.)	Scheme Returns	Benchmark Returns #	Additional Benchmark	Current Value of Standard Investment of Rs 10000 in the		
		(%) ^	(%)	Returns # # (%)	Scheme (Rs)	Benchmark #(Rs)	Additiona Benchma # # (Rs)
Since inception till December 31, 2011**	10.00	16.45%	15.41%	15.77%	30,840	28,867	29,532
December 31, 2010 to December 31, 2011*	43.66	-29.36%	-31.00%	-24.64%	7,064	6,900	7,536

19.16%

98.97%

*Absolute Returns **CAGR Returns # CNX MIdCap ## BSE Sensex

^ Past performance may or may not be sustained in the future and the same may not necessarily provide the base for comparison with other investment. Since inception returns are computed on Rs. 10 invested at inception. Performance of dividend option would be net of Dividend Distribution Tax, as applicable.

22.06%

111.28%

Load is not considered for computation of returns. NAV per unit mentioned are of the beginning of the period.

Performance of dividend option would be net of Dividend Distribution Tax, as applicable.

Load is not considered for computation of returns. NAV per unit mentioned are of the beginning of the period.

35.77

16.93

21.19

Investment objective and classification: L&T Midcap Fund (an open-ended equity scheme): To generate capital appreciation by investing primarily in midcap stocks. The scheme will invest primarily in companies whose market capitalization falls between the highest and the lowest constituent of the CNX Midcap Index.

12,206

21,128

11,916

19.897

Load Structure: Entry Load – Nil. Exit Load - 1% if redeemed ≤ 1 year; Nil - if redeemed > 1 year

L&T Contra Fund

FUND	DETAIL	S		PO
NAV of Plans / Options			Style Matrix	Scrip Name
			Style Growth Blend Value	AUTO
Dividend Option:	Rs.	9.84		Tatamotors-Dvr-
Cumulative Option:	Rs.	9.84		Maruti Suzuki In
·				AUTO ANCILLA
Date of Inception : Februar	y 27, 20	06		Exide Industries
olatility Measures*:				BANKS
tandard Deviation		7.9837	7	ICICI Bank Ltd
-Squared		0.9625	5	Federal Bank Lto Union Bank Of I
-squareu				Yes Bank Ltd
eta		1.001		Axis Bank Ltd Bank of Baroda
narpe Ratio#		0.1905	5	Corporation Ban
				CONSTRUCTIO
Source: ICRA MFIE				Mahindra Lifesp
Risk free rate assumed to b		b (base	d on 3-months	CONSUMER NO
-bill rate during last 3 mont	ns)			GlaxoSmithkline
xpense Ratio :		2.50%)	Navneet Publicat
Portfolio Turnover :		2.50)	DIVERSIFIED
				Larsen And Toub
ptions for Investment		end (Pa Jestmer		ENGINEERING
		ulative	it) a	Engineers India I
1inimum Investment	Rs.50)00 and	l in multiples	
	of Re	e.1 ther	eafter	FERROUS MET
Additional Investment	Rs.10)00 and	l in multiples	Tata Steel Ltd
	of Re	e.1 ther	eafter	FERTILISERS
Minimum Repurchase	Rs.50	0 or 5) units	Gujarat State Fe Tata Chemicals L
mount				
nvestment through SIP	Rs.10	000 for	6 Months	FINANCE Rural Electrificat
(Minimum Amount & Installment)				HDFC Ltd
Fund Manager	Pank	aj Gupt	a	GAS
Ũ				GAIL India Ltd
Performance of dividend opt Distribution Tax, as applicabl		ıld be r	et of Dividend	INDUSTRIAL CA
Benchmark: S&P CNX 500	. .			Bharat Heavy Ele
Sensimilarik. Skil Chivi S00				

Per	forman	ce of Cun	nulative C	Option			
Date	NAV Per Unit (Rs.)	Scheme Returns	Benchmark Returns #	Additional Benchmark	Current Value of Standard Investment of Rs 10000 in the		
		(%) ^	(%)	Returns # # (%)	Scheme (Rs)	Benchmark #(Rs)	Additional Benchmark # # (Rs)
Since inception till December 31, 2011**	10.00	-3.12%	5.30%	7.22%	8,310	13,522	15,031
December 31, 2010 to December 31, 2011*	11.32	-26.59%	-27.19%	-24.64%	7,341	7,281	7,536
December 31, 2009 to December 31, 2010*	9.79	15.63%	14.13%	17.43%	11,563	11,413	11,743
December 31, 2008 to December 31, 2009*	5.80	68.79%	88.57%	81.03%	16,879	18,857	18,103

*Absolute Returns **CAGR Returns # S&P CNX 500 ## BSE Sensex

^ Past performance may or may not be sustained in the future and the same may not necessarily provide the base for comparison with other investment. Since inception returns are computed on Rs. 10 invested at inception. Performance of dividend option would be net of Dividend Distribution Tax, as applicable.

Load is not considered for computation of returns. NAV per unit mentioned are of the beginning of the period.

Performance of dividend option would be net of Dividend Distribution Tax, as applicable.

Load is not considered for computation of returns. NAV per unit mentioned are of the beginning of the period.

Investment objective and classification: L&T Contra Fund (an open-ended equity scheme): To generate capital appreciation by investing in equity and equity related instruments by using a 'contrarian strategy'. Contrarian investing refers to buying into fundamentally sound scripts which have underperformed / not performed to their full potential in their recent past. Load Structure: Entry Load – Nil. Exit Load - 1% if redeemed \leq 1 year; Nil - if redeemed > 1 year

Total Schemes managed by the Fund Manager is 5. Refer page no. 23 for schemes currently managed by Mr. Pankaj Gupta (fund manager)

Data as on February 29, 2012

% to Net Assets 3.04 1.78 4.82 2.35 2.35 5.52 3.78 1.74 1.29 1.24 1.11 0.81 **15.49**

> 2.32 **2.32**

6 4 4

1.42 **7.86** 0.99 **0.99** 1.59 **1.59**

1.17 **1.17**

1.93 1.40 **3.33**

2.411.984.391.401.40

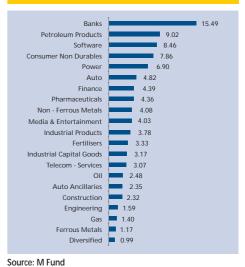
3 17

3.17



PORTFOLIO ALLOCATIO	N
Scrip Name	% to Net Assets
INDUSTRIAL PRODUCTS	
Vlax India Ltd.	2.37
Greaves Cotton Ltd	1.41
	3.78
	2 27
Zee Entertainment Enterprises Ltd.	2.37
Entertainment Network (India) Ltd	1.66 4.03
NON-FERROUS METALS	4.03
Hindustan Zinc Ltd.	2.08
Hindalco Industries Ltd	2.00
	4.08
OIL	
DIL INDIA Ltd.	2.48
	2.48
PETROLEUM PRODUCTS	
Reliance Industries Ltd	6.63
Bharat Petroleum Corporation Ltd	2.39
	9.02
PHARMACEUTICALS	1.59
Pfizer I td	1.59
Biocon Ltd	1.24
	4.36
POWER	
lata Power Co.Ltd.	3.14
Power Grid Corporation of India Ltd	2.11
Orient Green Power Company Ltd	1.65
	6.90
SOFTWARE	2.05
Infosys Ltd. Tata Consultancy Services Ltd	3.85 2.35
Wipro Ltd	2.26
wipio Eta	8.46
TELECOM - SERVICES	0.10
Bharti Airtel Ltd.	3.07
	3.07
Cash and Cash Equivalents	4.94
Total Net Assets	100.00
ource: M Fund	
Aum (In lacs) Quarter ended	777.22
December 31, 2011	
Source : AMFI	

% Sector Allocation



source: IVI Fund

L&T Hedged Equity Fund

FUND DE	TAIL	.S
NAV of Plans / Options		Style Matrix
Dividend Option:	Rs.	9.26 Growth Blend Value
Cumulative Option:	Rs.	13.04
Date of Inception : April 19, 20	07	Small
Volatility Measures*:		
Standard Deviation		7.2772
R-Squared		0.9762
Beta		0.9937
Sharpe Ratio#		0.1918
*Source: ICRA MFIE #Risk free rate assumed to be 8 T-bill rate during last 3 months)		6 (based on 3-months
Expense Ratio :	-	2.50%
Portfolio Turnover :		2.18
Options for Investment	Rein	lend (Payout/ vestment) & julative
Minimum Investment		000 and in multiples e.1 thereafter
Additional Investment		000 and in multiples e.1 thereafter
Minimum Repurchase amount	Rs.5	00 or 50 units
Investment through SIP (Minimum Amount & Installment)	Rs.10	000 for 6 Months
Fund Manager	Anai	nt Deep Katare
Dividend	Histo	ory

	Quantum of Dividend	NAV (Rs.) (Date of Declaration of Dividend)
October 16, 2007	0.80	12.10
November 02, 2007	1.00	12.63
December 11, 2007	1.10	12.49

Pursuant to declaration/ payment of dividend, the NAV will fall to the extent of the payout and distribution taxes (if applicable).

Performance of dividend option would be net of Dividend Distribution Tax, as applicable.

Benchmark: S&P CNX Nifty

Date

PORTFOLIO ALLOCATION	
Scrip Name	% to Net Assets
AUTO	
Mahindra & Mahindra Ltd.	4.03
Bajaj Auto Ltd.	2.29
Tata Motors Ltd.	2.23
BANKS	8.55
HDFC Bank Ltd	6.00
ICICI Bank Ltd	5.89
State Bank of India Ltd	2.28
Bank of Baroda Ltd	2.09
Axis Bank Ltd	1.21
	17.47
CEMENT	
Ultra Tech Cement Ltd.	1.11
CONSUMER NON DURABLES	1.11
ITC Ltd.	5.58
ine Etd.	5.58
DIVERSIFIED	0.00
Larsen And Toubro Ltd	4.55
Hindustan Unilever Ltd	3.59
	8.14
FERROUS METALS	
Jindal Steel and Power Ltd.	1.98
Tata Steel Ltd	0.51
FINANCE	2.49
HDFC Ltd	6.08
Rural Electrification Corporation Ltd	1.85
	7.93
GAS	
GAIL India Ltd	2.43
	2.43
INDUSTRIAL CAPITAL GOODS	

Data as on February 29, 2012

&T Mutual Fund Built on strong foundations

PORTFOLIO ALLOCATION % to Net Scrip Name Assets NON-FERROUS METALS Hindalco Industries Ltd 1.30 1.30 OII Cairn India Ltd. 2.19 Oil and Natural Gas Corporation Ltd 1.06 3.25 PETROLEUM PRODUCTS Reliance Industries Ltd 6.22 Bharat Petroleum Corporation Ltd 1.60 7.82 PHARMACEUTICALS Dr.Reddys Laboratories Ltd. 2 58 2.58 POWFR Power Grid Corporation of India Ltd 3.29 Tata Power Co.Ltd. 2.09 National Thermal Power Corporation Ltd 1.23 6.61 SOFTWARE Infosys Ltd 7.85 Tata Consultancy Services Ltd 4.03 Wipro Ltd 0.97 12.85 **TELECOM - SERVICES** Bharti Airtel Ltd. 3.40 3.40 Cash and Cash Equivalents 6.29 **Total Net Assets** 100.00 Source: M Fund AAum (In lacs) Quarter ended 810.69 December 31, 2011

Source : AMFI

2.20

2.20

Current Value of Standard

% Sector Allocation

17.47 Banks Software 12.85 Auto 8 55 Diversified 8.14 Finance 7.93 Petroleum Products 7.82 Power 6.61 Consumer Non Durables 5.58 Telecom - Services 3.40 Oil 3.25 Pharmaceuticals 2 58 2.49 Ferrous Metals Gas 2.43 Industrial Capital Goods 📃 2.20 Non - Ferrous Metals 1.30 Cement 🔳 1.11

Source: M Fund

Investment of Rs 10000 in the Unit (Rs.) Returns Returns # Benchmark (%) ^ (%) Returns # Scheme Benchmark Additional # (%) (Rs) #(Rs) Benchmark # # (Rs) 10.00 Since inception till December 31, 2011** 2.48% 3.14% 2.72% 11,220 11,568 11,347 December 31, 2010 to December 31, 2011* 15.02 -25.30% -24.62% -24.64% 7,470 7,538 7,536 December 31, 2009 to December 31, 2010* 12 84 16 98% 17 95% 17 43% 11,698 11,795 11,743 December 31, 2008 to December 31, 2009* 65.04% 75.76% 81.03% 16,504 18,103 7.78 17,576 *Absolute Returns **CAGR Returns # S&P CNX Nifty ## BSE Sensex

Performance of Cumulative Option

Benchmark

Scheme

NAV Per

^ Past performance may or may not be sustained in the future and the same may not necessarily provide the base for comparison with other investment. Since inception returns are computed on Rs. 10 invested at inception. Performance of dividend option would be net of Dividend Distribution Tax, as applicable

Load is not considered for computation of returns. NAV per unit mentioned are of the beginning of the period. Performance of dividend option would be net of Dividend Distribution Tax, as applicable.

Load is not considered for computation of returns. NAV per unit mentioned are of the beginning of the period.

Investment objective and classification: L&T Hedged Equity Fund (an Open Ended Equity Scheme): To generate long term capital appreciation by investing in equity, equity related and derivative instruments. The fund seeks to minimize risk by use of hedging instruments such as index and stock derivative instruments. The aim is to generate returns with a lower volatility

Load Structure: Entry Load – Nil. Exit Load - 1% if redeemed ≤ 1 year; Nil - if redeemed > 1 year

Total Schemes managed by the Fund Manager is 5. Refer page no. 23 for schemes currently managed by Mr. Anant deep Katare (fund manager)

Bharat Heavy Electricals Ltd.

Additional

L&T Tax Saver Fund

Data as on February 29, 2012

DODTEOLIO ALLOCATION



FUND	DETAILS					
NAV of Plans / Options		Style Matrix				
Dividend Option:	Rs. 1	3.41 Growth Blend Value				
Cumulative Option:	Rs. 1	4.44				
Date of Inception : Novem	ber 18, 2005	S B				
Volatility Measures*:						
Standard Deviation	8.1	1095				
R-Squared	0.9	9752				
Beta	1.0	0235				
Sharpe Ratio#	0	.214				
*Source: ICRA MFIE #Risk free rate assumed to T-bill rate during last 3 mon		ased on 3-months				
Expense Ratio :	2.50)%				
Portfolio Turnover :	2.90)				
Options for Investment Minimum Investment Additional Investment Minimum Repurchase amount	Reinvest Cumula Rs.500 d in multij thereaft Rs.500 a					
Investment through SIP (Minimum Amount & Installment)		Rs.500 for 12 Months or Rs. 1000 for 6 Months				
Fund Manager	Anant D	eep Katare				
Divide	nd History					
	Quantum of Dividend	NAV (Rs.) (Date of Declaration of Dividend)				
January 22, 2007	1.00	14.22				
Pursuant to declaration/ p will fall to the extent of th (if applicable).						

Performance of dividend option would be net of Dividend Distribution Tax, as applicable.

Benchmark: S&P CNX Nifty

PORTFOLIO ALLOCATION	
Scrip Name	% to Net Assets
AUTO	
Mahindra & Mahindra Ltd.	3.80
Tata Motors Ltd.	3.49
Bajaj Auto Ltd.	2.01
	9.30
BANKS	F 00
ICICI Bank Ltd	5.88
HDFC Bank Ltd State Bank of India Ltd	5.05
Bank of Baroda Ltd	2.35 2.02
Axis Bank Ltd	0.98
	16.28
CEMENT	10.20
Ultra Tech Cement Ltd.	1.12
	1.12
CONSUMER NON DURABLES	
ITC Ltd.	5.51
Nestle India Ltd	0.88
	6.39
DIVERSIFIED	
Larsen And Toubro Ltd	3.77
Hindustan Unilever Ltd	3.20
	6.97
FERROUS METALS Jindal Steel and Power Ltd.	1.90
Tata Steel Ltd	0.50
	2.40
FERTILISERS	2.10
Tata Chemicals Ltd	2.02
	2.02
FINANCE	
HDFC Ltd	4.38
Rural Electrification Corporation Ltd	2.90
LIC Housing Finance Ltd	0.95
	8.23
GAS	
GAIL India Ltd	2.37
INDUSTRIAL CAPITAL GOODS	2.37
Bharat Heavy Electricals Ltd.	2.07
sharar neavy Electricus Eta.	2.07

AV Per iit (Rs.)	Scheme Returns (%) ^	Benchmark Returns # (%)	Additional Benchmark Returns	Investme	nt Value of St ent of Rs 100	00 in the
	(%) ^	# (%)	Returns	Calcara		
			# # (%)	Scheme (Rs)	Benchmark #(Rs)	Additional Benchmark # # (Rs)
0.05	3.37%	9.73%	9.87%	12,249	17,650	17,792
7.44	-29.42%	-24.62%	-24.64%	7,058	7,538	7,536
5.06	15.80%	17.95%	17.43%	11,580	11,795	11,743
7.73	94.83%	75.76%	81.03%	19,483	17,576	18,103
7	7.44 5.06 .73	7.44 -29.42% 5.06 15.80% 73 94.83%	2.44 -29.42% -24.62% 5.06 15.80% 17.95% 73 94.83% 75.76%	.44 -29.42% -24.62% -24.64% .06 15.80% 17.95% 17.43% .73 94.83% 75.76% 81.03%	1.05 3.37% 9.73% 9.87% 12,249 1.44 -29.42% -24.62% -24.64% 7,058 1.06 15.80% 17.95% 17.43% 11,580 7.33 94.83% 75.76% 81.03% 19,483	10.05 3.37% 9.73% 9.87% 12,249 17,650 1.44 -29.42% -24.62% -24.64% 7,058 7,538 1.06 15.80% 17.95% 17.43% 11,580 11,795 7.3 94.83% 75.76% 81.03% 19,483 17,576

*Absolute Returns **CAGR Returns # S&P CNX Nifty ## BSE Sensex

^ Past performance may or may not be sustained in the future and the same may not necessarily provide the base for comparison with other investment. Since inception returns are computed on Rs. 10 invested at inception. Performance of dividend option would be net of Dividend Distribution Tax, as applicable.

Load is not considered for computation of returns. NAV per unit mentioned are of the beginning of the period. Performance of dividend option would be net of Dividend Distribution Tax, as applicable.

Load is not considered for computation of returns. NAV per unit mentioned are of the beginning of the period.

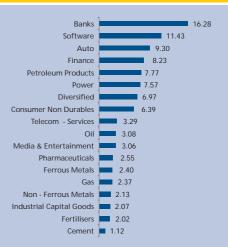
Source: M Fund

Investment objective and classification: L&T Tax Saver Fund (an Open Ended Equity Linked Tax Savings Scheme): To provide long term capital appreciation by investing
predominantly in equity and equity related instruments and also enabling investors to get income tax rebate as per the prevailing Tax Laws and subject to applicable condition.
Load Structure: Entry Load – Nil. Exit Load – Nil

Total Schemes managed by the Fund Manager is 5. Refer page no. 23 for schemes currently managed by Mr. Anant deep Katare (fund manager)

PORTFOLIO ALLOCATION	
Scrip Name	% to Net Assets
MEDIA & ENTERTAINMENT	
Entertainment Network (India) Ltd	1.88
Dish TV India Ltd	0.65
Zee Entertainment Enterprises Ltd.	0.53
·	3.06
NON-FERROUS METALS	
Hindalco Industries Ltd	1.14
Hindustan Zinc Ltd.	0.99
	2.13
OIL	
Cairn India Ltd.	2.07
Oil and Natural Gas Corporation Ltd	1.01
	3.08
PETROLEUM PRODUCTS	
Reliance Industries Ltd	6.18
Bharat Petroleum Corporation Ltd	1.59
	7.77
PHARMACEUTICALS	
Dr.Reddys Laboratories Ltd.	1.35
IPCA Laboratories Ltd	1.20
	2.55
POWER	
Tata Power Co.Ltd.	3.27
Power Grid Corporation of India Ltd	3.10
National Thermal Power Corporation Ltd	1.20
	7.57
SOFTWARE	
Infosys Ltd.	7.62
Tata Consultancy Services Ltd	3.81
2	11.43
TELECOM - SERVICES	
Bharti Airtel Ltd.	3.29
	3.29
Cash and Cash Equivalents	1.97
Total Net Assets	100.00
Source: M Fund	
AAum (In lacs) Quarter ended December 31, 2011 Source : AMFI	2,642.6





2.07

L&T Infrastructure Fund

FUND DETAILS					
NAV of Plans / Options		Style Matrix			
Dividend Option : Cumulative Option:	Rs. Rs.	6.30 Growth Blend Value			
Date of Inception : September		5 H			
Volatility Measures*:	27,200)/ <u>∎</u>			
Standard Deviation	5	.8213			
R-Squared	0	.8525			
Beta	0	.9639			
Sharpe Ratio#	-0	.0882			
*Source: ICRA MFIE #Risk free rate assumed to be 8.70% (based on 3-months T-bill rate during last 3 months)					
Expense Ratio : Portfolio Turnover :	2. 1.(50%)2			
Options for Investment		nd (Payout/ estment) & lative			
Minimum Investment		00/- and in les of Re. 1 fter			
Additional Investment		00/- and in les of Re. 1 fter			
Minimum Repurchase amount	Rs.500) or 50 units			
Investment through SIP (Minimum Amount & Installment)	Rs.100	00 for 6 Months			
Fund Manager	Panka	j Gupta			
Performance of dividend optio	n woul	d be net of Dividend			

erformance of dividend option would be net of Dividence Distribution Tax, as applicable.

Benchmark: S&P CNX Nifty

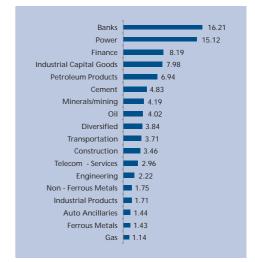
PORTFOLIO ALLOCATION	
Scrip Name	% to Net Assets
AUTO ANCILLARIES	
Kesoram Industries Ltd	1.44 1.44
BANKS	
ICICI Bank Ltd	6.13
State Bank of India Ltd Bank of Baroda Ltd	4.54 3.59
Axis Bank Ltd	3.59 1.95
AND BUTK Etd	16.21
CEMENT	
Mangalam Cement Ltd.	2.73
Madras Cements Ltd	1.11
Century Textiles & Industries Ltd.	0.99 4.83
CONSTRUCTION	4.03
Jaiprakash Associates Ltd.	1.50
Pratibha Industries Ltd	1.00
Simplex Infrastructures Ltd	0.96
	3.46
DIVERSIFIED Larsen And Toubro Ltd	3.84
	3.84
ENGINEERING	0.01
Engineers India Ltd	1.20
Va Tech Wabag Ltd.	1.02
	2.22
FERROUS METALS Tata Steel Ltd	1.43
	1.43
FINANCE	
HDFC Ltd	4.61
Rural Electrification Corporation Ltd	2.41
Power Finance Corporation Ltd	1.17
GAS	8.19
Gujarat State Petronet Ltd.	1.14
- · · · · · · · · · · · · · · · · · · ·	1.14
INDUSTRIAL CAPITAL GOODS	
Bharat Heavy Electricals Ltd.	4.50
Gujarat Apollo Industries Ltd.	1.56

Data as on February 29, 2012

L&T Mutual Fund Built on strong foundations

PORTFOLIO ALLOCATION Scrip Name % to Net Assets INDUSTRIAL PRODUCTS Cummins India Ltd 1.12 Greaves Cotton Ltd 0 59 1.71 MINERALS/MINING Coal India Ltd 2.82 Gujarat Mineral Dev. Corp. Ltd. 1.37 4.19 NON-FERROUS METALS 1 75 Hindalco Industries I td 1.75 OIL Oil and Natural Gas Corporation Ltd 2.02 Cairn India Ltd. 2 00 4.02 PETROLEUM PRODUCTS 4.99 Reliance Industries Ltd Bharat Petroleum Corporation Ltd 1.95 6.94 POWER National Thermal Power Corporation Ltd 5 57 Power Grid Corporation of India Ltd 4.78 Tata Power Co.Ltd. 3.37 KEC International Ltd. 1.40 15.12 **TELECOM - SERVICES** Bharti Airtel Ltd. 2.96 2.96 TRANSPORTATION Gateway Distriparks Ltd 3.71 3.71 Cash and Cash Equivalents 8.86 **Total Net Assets** 100.00 Source: M Fund AAum (In lacs) Quarter ended 3,126.02 December 31, 2011 Source : AMEL

% Sector Allocation



Performance of Cumulative Option							
Date	NAV Per Unit (Rs.)	Scheme Returns	Benchmark Returns #	Additional Benchmark		nt Value of St ent of Rs 100	
		(%) ^	(%)	Returns # # (%)	Scheme (Rs)	Benchmark #(Rs)	Additional Benchmark # # (Rs)
Since inception till December 31, 2011**	10.00	-14.45%	-1.82%	-2.41%	5,140	9,248	9,011
December 31, 2010 to December 31, 2011*	7.96	-35.43%	-24.62%	-24.64%	6,457	7,538	7,536
December 31, 2009 to December 31, 2010*	7.49	6.28%	17.95%	17.43%	10,628	11,795	11,743
December 31, 2008 to December 31, 2009*	4.47	67.56%	75.76%	81.03%	16,756	17,576	18,103
*Absolute Returns **CAGR Returns # S&P CNX Nifty ## BSE Sensex							

Bharat Electronics Ltd. Crompton Greaves Ltd

Tecpro Systems Ltd.

Absolute Returns *CAGR Returns # S&P CNX Nifty ## BSE Sense>

^ Past performance may or may not be sustained in the future and the same may not necessarily provide the base for comparison with other investment. Since inception returns are computed on Rs. 10 invested at inception. Performance of dividend option would be net of Dividend Distribution Tax, as applicable.

Load is not considered for computation of returns. NAV per unit mentioned are of the beginning of the period.

Source: M Fund

0.95

0.62

0.35

7.98

Investment objective and classification: L&T Infrastructure Fund (an open ended equity scheme): To generate capital appreciation by investing predominantly in equity and equity related instruments of companies in the infrastructure sector.

Load Structure: Entry Load – Nil. Exit Load - 1% if redeemed ≤ 1 year; Nil - if redeemed > 1 year

L&T Monthly Income Plan

Data as on February 29, 2012

PORTFOLIO ALLOCATION

(Monthly Income is not assured and is subject to the availability of distributable surplus)

FUND DETAILS				
FUINL	DETAILS			
NAV of Plans / Options Monthly Dividend Option: Quarterly Dividend Option: Cumulative Option:			11.2749 11.4765 20.6955	
Date of Inception : July 3	31, 2003			
Expense Ratio : Plan :	Regular and ins	titutio	2.20% nal	
Options for Investment	Monthly Divide Dividend, Cum			
Minimum Investment	Rs. 5000 (Cum.) and in multiples of Re.1 thereafter, Rs. 10000 (Div.) and in multiples of Re.1 thereafter			
Additional Investment	Rs. 1000 (Cum.) and in multiples of Re.1 thereafter, Rs. 1000 (Div.) and in multiples of Re.1 thereafter			
Minimum Repurchase amount	Rs.500 or 50 u	nits		
Investment through SIP (Minimum Amount & Installment)	Rs.1000 for 6 M	Month	5	
Fund Manager	Pankaj Gupta (Bekxy Kuriakos			

Dividend History					
Date of Declaration	Quantum of Dividend	NAV as on date of declaration (Rs.)			
(Monthly Divide	end)*				
26-Dec-11	0.0529	11.1038			
25-Nov-11	0.0529	11.1032			
25-Oct-11	0.0529	11.2372			
(Qtly Dividend)	*				
27-Dec-11	0.1586	11.3171			
27-Sep-11	0.1581	11.8933			
28-Jun-11	0.1586	11.5535			
*Individual					

Pursuant to declaration/ payment of dividend, the NAV will fall to the extent of the payout and distribution taxes (if applicable).

(Monthly income/ dividend is not assured and subject to availability of distributable surplus.

Performance of dividend option would be net of Dividend Distribution Tax, as applicable.

Benchmark: CRISIL MIP Blended Fund Index

FORTFOLIO ALLOCATION	
Scrip Name	% to Net Assets
AUTO ANCILLARIES	0.61
Banco Products (India) Ltd.	0.61
BANKS	1.00
ICICI Bank Ltd	0.82
HDFC Bank Ltd	0.70
State Bank of India	0.48
Axis Bank Ltd	0.45
Yes Bank Ltd	0.22
Federal Bank	3.67
CONSUMER NON DURABLES	0.91
ITC Ltd.	0.48
Dabur India Ltd	0.43
Navneet Publications India Ltd.	1.82
DIVERSIFIED	0.72
Hindustan Unilever Ltd	0.39
Larsen And Toubro Ltd	1.11
FERTILISERS	0.42
Zuari Industries Ltd.	0.42
FINANCE	1.17
HDFC Ltd	0.22
Power Finance Corporation	1.39
INDUSTRIAL PRODUCTS Polyplex Corporation Ltd	0.38
MEDIA & ENTERTAINMENT Zee Entertainment Enterprises Ltd. Hindustan Media Ventures Ltd. Dish TV India Ltd HT Media Ltd.	0.38 0.42 0.41 0.36 0.28 1.47
OIL	0.61
Oil and Natural Gas Corporation Ltd	0.61
PETROLEUM PRODUCTS	1.17
Reliance Industries Ltd	0.32
MRPL	1.49
PHARMACEUTICALS	0.37
Pfizer Ltd.	0.13
Torrent Pharmaceuticals Ltd	0.50
POWER	0.33
Tata Power Co.Ltd.	0.33

	Performa	ince of Cu	imulative	Option			
Date	NAV Per Unit (Rs.)	Scheme Returns	Benchmark Returns #			e of Standard Rs 10000 in th	
		(%) ^	(%)	Returns # # (%)	Scheme (Rs)	Benchmark #(Rs)	Additional Benchmark # # (Rs)
Since inception till December 31, 2011**	10.0000	8.57%	7.42%	4.32%	19,993	18,281	14,277
December 31, 2010 to December 31, 2011*	19.7145	1.41%	1.72%	1.91%	10,141	10,172	10,191
December 31, 2009 to December 31, 2010*	18.6753	5.56%	7.00%	3.11%	10,556	10,700	10,311
December 31, 2008 to December 31, 2009*	16.5623	12.76%	12.99%	-8.66%	11,276	11,299	9,134

^ Past performance may or may not be sustained in the future

CRISIL MIP Blended Index ## Crisil 10 Year Gilt Index

^ ^ Past performance may or may not be sustained in the future and the same may not necessarily provide the base for comparison with other investment. Since inception returns are computed on Rs. 10 invested at inception. Performance of dividend option would be net of Dividend Distribution Tax, as applicable.

Load is not considered for computation of returns. NAV per unit mentioned are of the beginning of the period.

*Absolute return **CAGR return

Investment objective and classification: L&T Monthly Income Plan (Monthly Income is not assured and is subject to the availability of distributable surplus) (an open ended income scheme with no assured returns): the primary investment objective is to generate monthly income through investments in a range of Debt, Equity and Money Market Instruments. Income will be distributed only if the same is earned by the scheme and there can be no assurance that the objective of the scheme will be realized.

Load Structure: Entry Load – Nil. Exit Load - 1% if redeemed ≤ 1 year; Nil - if redeemed > 1 year

Total Schemes managed by the Fund Manager is 5. Refer page no. 23 for Schemes currently managed by Mr. Pankaj Gupta (fund manager) Total Schemes managed by the Fund Manager is 8. Refer page no. 23 for Schemes currently managed by Ms. Bekxy Kuriakose (fund manager)

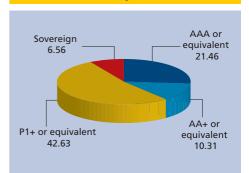
L&T Mutual Fund Built on strong foundations

PORTFOLIO ALLOCATION % to Net Scrip Name Assets SOFTWARE Infosys Ltd. 0.87 0.87 **TELECOM - SERVICES** Bharti Airtel Ltd. 0.38 0.38 CORPORATE DEBT ICICI Bank Ltd 9.78 Shriram Transport Finance Co Ltd 7.39 LIC Housing Finance Ltd 4.84 Power Grid Corporation of India Ltd 4 48 HDFC Ltd 2.36 First Blue Home Finance Ltd 1.96 Kotak Mahindra Prime Ltd 0.96 31.77 MONEY MARKET INSTRUMENTS Aditya Birla Finance Ltd. 16.90 IDBI Bank Ltd. 10 10 South Indian Bank Ltd. 5.05 Cholamandalam Inv. & Fin. Co. Ltd. 4.58 Kotak Mahindra Bank Ltd 4.04 Andhra Bank 1.43 ICICI Bank Ltd 0.42 Edelweiss Financial Services Ltd 0.11 42.63 GOVT. DATED SECURITIES 5 02 9.15% - CG - 14 Nov 2024 8.79% - CG - 08 Nov 2021 1.54 6.56 TERM DEPOSIT- SHORT TERM 2.17 Yes bank Ltd 2.17 Cash and Cash Equivalents 1.82 **Total Net Assets** 100.00 Source: M Fund

Credit Quality Profile	
Rating Category	%
AAA or equivalent	21.46
AA+ or equivalent	10.31
P1+ or equivalent	42.63
Sovereign	6.56
Average Maturity	462.91 days
Duration	1.10 years
Modified Duration	1.03 years
AAum (In Jacs) Quarter ended December 31, 20	11 11 983 66

AAum (In lacs) Quarter ended December 31, 2011 11,983.66 Source : AMFI





L&T MIP -Wealth Builder Fund

Data as on February 29, 2012

OCATION

% to Net Assets 0.96 0.96 0.90 0.87 0 54 0.22 2.53 1.84 1.84 0.96 0.96 0.98 0.98 1.70

> 1.34 3.04 0.80

0.80

0.16

0.16

1.42

1.03

2.45

1.50 0.52 2.02 4.93 4 92 4.91 4.04 18.80

17.23 9.30 9.09 4.54 0.05 0.02 40.23 5.04 2.40 7.44 9.84 9.84 7.95 100.00

(Monthly Income is not assured and is subject to the availability of distributable surplus)

FUNI	D DETAILS		PORTFOLIO ALLOCA
NAV of Plans / Options			Scrip Name
Growth	Rs.	10.2328	AUTO Mahindra & Mahindra Ltd.
Monthly Dividend:	Rs.	10.2328	BANKS
uarterly Dividend:	Rs.	10.2328	Federal Bank Punjab National Bank ICICI Bank Ltd
Date of Inception : Octo	ber 18, 2011		State Bank of India
xpense Ratio :	2.25%		CONSUMER NON DURABLES ITC Ltd.
ptions for Investment	Monthly Dividend, Qu Dividend, & Growth	uarterly	DIVERSIFIED Hindustan Unilever Ltd
inimum Investment	Rs. 5000 (Growth) an multiples of Re.1 ther Rs. 10000 (Monthly /	eafter,	FERTILISERS Tata Chemicals Ltd
	Rs. 10000 (Monthly / Quarterly Dividend) and in multiples of Re.1 thereafter		FINANCE HDFC Ltd Rural Electrification Corporation
dditional Investment	Rs. 1000 for all option multiples of Re.1 ther		INDUSTRIAL CAPITAL GOODS Bharat Heavy Electricals Ltd.
inimum Repurchase nount	Rs.500 or 50 units		PETROLEUM PRODUCTS Bharat Petroleum Corporation Ltd
vestment through SIP Iinimum Amount & stallment)	Rs.1000 for 6 Months	5	POWER Tata Power Co.Ltd. Power Grid Corporation of India Ltd
und Manager	Anant Deep Katare (E Portion) Richa Sharma Portion)		SOFTWARE Infosys Ltd. HCL Technologies Ltd
rformance of dividend o stribution Tax, as applica	option would be net of	f Dividend	CORPORATE DEBT LIC Housing Finance Ltd Tata Sons Ltd. Kotak Mahindra Prime Ltd HDFC Ltd
e nchmark : CRISIL MIP F	und Blended Index		MONEY MARKET INSTRUMENTS South Indian Bank Ltd. ICICI Bank Ltd Oriental Bank Of Commerce IDBI Bank Ltd. Aditya Birla Finance Ltd. Federal Bank
			GOVT. DATED SECURITIES 9.15% - CG - 14 Nov 2024 8.79% - CG - 08 Nov 2021
			TERM DEPOSIT- SHORT TERM Yes bank Ltd
			Cash and Cash Equivalents Total Net Assets

Source: M Fund

Since the scheme is in existence for less than one year, past performance shall not be provided pursuant to SEBI circular August 22, 2011

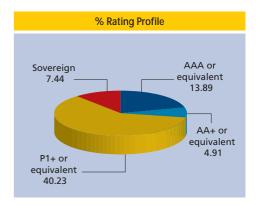
Investment Objective and Classification: L&T MIP Wealth Builder Fund (An open-ended income scheme): The primary investment objective is to generate monthly income through investments in a range of Debt, Equity and Money Market Instruments. Income will be distributed only if the same is earned by the Scheme and there can be no assurance that the objective of the Scheme will be realized.

Load Structure: Entry Load – Nil. Exit Load - 1% if redeemed ≤ 1 year; Nil - if redeemed > 1 year

Total Schemes managed by the Fund Manager is 5. Refer page no. 23 for schemes currently managed by Mr. Anant deep Katare (fund manager)



Credit Quality Profile	
Rating Category	%
AAA or equivalent	13.89
AA+ or equivalent	4.91
P1+ or equivalent	40.23
Sovereign	7.44
Average Maturity	539.64 days
Duration	1.22 years
Modified Duration	1.12 years
Aum (in lacs) Quarter ended December 31, 2011 Source : AMFI	7140.67



L&T Liquid Fund

Data as on February 29, 2	2012
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Rating Category

CREDIT QUALITY PROFILE

%

96.07

260,980.87

20.11 days

0.055 years

0.051 years

		DET	
FU	ND	DEI	AILS

NAV of Plans / Options

Regular Weekly Dividend:	1,198.7732
Regular - Cumulative	2,099.0281
Institutional Plus - Weekly Dividend	1,393.2283
Institutional Daily Dividend Reinvestment Plan (DDRIP)	1,011.6349
Institutional Plus - Cumulative	2,139.5116
Super Institutional - Cumulative	1,459.7057

Expense Ratio :

Regular	1.07%
Institutional Plus	0.36%
Super Institutional	0.25%

Options for Investment	Regular - Weekly dividend & Cumulative, Institutional Plus - Weekly Dividend & Cumulative, Super Institutional - Weekly Dividend, Cumulative & Daily Dividend Re-investment Plan (DDRSIP)
Minimum Investment	Regular - Rs. 10000 and in multiples of Re.1 thereafter, Institutional Plus - Rs. 1000000 and in multiples of Re.1 thereafter, Super Institutional Plus - Rs. 5 cr and in multiples of Re.1 thereafter, DDRIP - 100000 in multiples of Re. 1.
Additional Investment	Regular (DDRSIP) - Rs. 5000 and in multiples of Re.1 thereafter, Institutional Plus - Rs. 100000 and in multiples of Re.1 thereafter, Super Institutional Plus - 1 lakh per application & in multiples of Re. 1 thereafter.
Minimum Repurchase amount	Rs.500 or 50 units
Investment through SIF (Minimum Amount & Installment)	P Nil
Fund Manager Benchmark: CRISIL Liquid F	Bekxy Kuriakose Fund Index

Performance of dividend option would be net of Dividend Distribution Tax, as applicable.

Date of Inception : Regular Plan : October 04, 2000 Institutional Plus Plan : April 10, 2003 Super Institutional Plan : October 3, 2006

PORTFOLIO ALLOCATION Scrip Name % to Net

	Assets
MONEY MARKET INSTRUMENTS	
Bank of India	9.72
Allahabad Bank	9.51
Central Bank of India	8.29
Indusind Bank Ltd.	6.93
Punjab National Bank	4.58
Canara Bank	4.32
Axis Bank Ltd	4.03
Aditya Birla Finance Ltd.	3.66
State Bank of Patiala	3.46
UCO Bank	3.00
Godrej Industries Ltd	2.99
Indian Overseas Bank	2.31
Corporation Bank	2.30
Godrej & Boyce Manufacturing Co.	2.30
ICICI Bank Ltd	2.30
IDBI Bank Ltd. State Bank of Mysore	2.30 2.30
Cholamandalam Inv. & Fin. Co. Ltd.	1.61
Bank of Maharashtra	1.42
India Infoline Finance Ltd	1.42
India Infolnie Finance Eta	1.10

PORTFOLIO ALLOCATION	
Scrip Name	% to Net Assets
First Blue Home Finance Ltd Godrej Agrovet Ltd India Infoline Ltd Indian Oil Corporation Ltd Jindal Steel and Power Ltd. Karur Vysya Bank Magma Fincorp Ltd. Manappuram Finance Ltd. Punjab & Sind Bank SBI Global Factors Ltd. Vijaya Bank Sei Equipment Finance Ltd. State Bank of Bikaner & Jaipur South Indian Bank Ltd. Muthoot Finance Ltd. Infrastructure Development Fin Co Tata Capital Ltd Syndicate Bank Yes Bank Ltd Federal Bank	1.15 1.15 1.15 1.15 1.15 1.15 1.15 1.15
TERM DEPOSIT- SHORT TERM Allahabad Bank UCO Bank Ltd	2.31 1.16
Cash and Cash Equivalents Total Net Assets	3.47 0.46 100.00

Source: M Fund

Performance of Cumulative Option

Regular Plan -Cumulative Option							
Date	NAV Per Unit (Rs.)			Additional Benchmark	Current Value of Standard Investment of Rs 10000 in the		
				Returns # # (%)	Scheme (Rs)	Benchmark #(Rs)	Additional Benchmark # # (Rs)
Returns for 7 Days		8.40%	8.92%	8.26%	10,016	10,017	10,016
Returns for 14 Days		8.34%	8.50%	8.58%	10,032	10,033	10,033
Returns for 30 Days		8.23%	8.15%	8.92%	10,070	10,069	10,076
Since inception till December 31, 2011**	1000.0000	6.68%	5.95%	6.19%	20,699	17,576	13,188
December 31, 2010 to December 31, 2011*	1909.9600	8.37%	8.15%	3.39%	10,837	10,815	10,619
December 31, 2009 to December 31, 2010*	1819.7800	4.96%	5.12%	3.08%	10,496	10,512	10,339
December 31, 2008 to December 31, 2009*	1735.5300	4.85%	4.86%	4.93%	10,485	10,486	10,308
A Past performance may or may not be sustained in the future. # CRISIL Liquid Fund Index -Returns from 30.03.02. ## Crisil 91 Day T-Bill Index - Returns from 01.04.06							16

Institutional Plus Plan -Cumulative Ontion

Date	NAV Per Unit (Rs.)	Scheme Returns (%) ^		Additional Benchmark Returns # # (%)	Current Value of Standard Investment of Rs 10000 in the		
					Scheme (Rs)	Benchmark #(Rs)	Additional Benchmark # # (Rs)
Returns for 7 Days		9.33%	8.92%	8.26%	10,018	10,017	10,016
Returns for 14 Days		9.29%	8.50%	8.58%	10,036	10,033	10,033
Returns for 30 Days		9.17%	8.15%	8.92%	10,078	10,069	10,076
Since inception till December 31, 2011**	1221.1300	6.44%	5.92%	6.19%	17,252	16,527	13,188
December 31, 2010 to December 31, 2011*	1934.78	8.89%	8.15%	3.39%	10,889	10,815	10,619
December 31, 2009 to December 31, 2010*	1840.51	5.12%	5.12%	3.08%	10,512	10,512	10,339
December 31, 2008 to December 31, 2009*	1753.0200	4.99%	4.86%	4.93%	10,499	10,486	10,308

^ Past performance may or may not be sustained in the future. # CRISIL Liquid Fund Index - Returns from 10.04.03. ## Crisil 91 Day T-Bill Index - Returns from 01.04.06

Super Institutional Plan -Cumulative Option

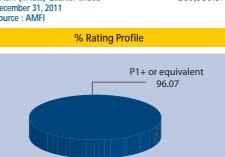
Date	NAV Per Unit (Rs.)	Scheme Returns (%) ^		Additional Benchmark Returns # # (%)	Current Value of Standard Investment of Rs 10000 in the		
					Scheme (Rs)	Benchmark #(Rs)	Additional Benchmark # # (Rs)
Returns for 7 Days		9.43%	8.92%	8.26%	10,018	10,017	10,016
Returns for 14 Days		9.39%	8.50%	8.58%	10,036	10,033	10,033
Returns for 30 Days		9.27%	8.15%	8.92%	10,079	10,069	10,076
Since inception till December 31, 2011**	10.0000	7.16%	6.77%	6.19%	14,371	14,102	12,858
December 31, 2010 to December 31, 2011*	1318.5400	8.99%	8.15%	3.39%	10,899	10,815	10,619
December 31, 2009 to December 31, 2010*	1253.0000	5.23%	5.12%	3.08%	10,523	10,512	10,339
December 31, 2008 to December 31, 2009*	1192.2500	5.10%	4.86%	4.93%	10,510	10,486	10,308

Past performance may or may not be sustained in the future. # CRISIL Liquid Fund Index - Returns from 03.10.06. ## Crisil 91 Day T-Bill Index - Returns from 01.04.06 ^ Past performance may or may not be sustained in the future and the same may not necessarily provide the base for comparison with other investment. Since inception returns are computed on Rs. 10 invested at inception. Performance of dividend option would be net of Dividend Distribution Tax, as applicable.

*Absolute return **CAGR return

Investment objective and classification: L&T Liquid Fund (an open ended high liquidity income fund): To generate reasonable returns while maintaining safety and providing the investor superior liquidity. To achieve this objective, investments will be predominantly made in a well-diversified and highly liquid portfolio of money market instruments, government securities and corporate debt. Load Structure: Entry Load and Exit Load - Nil.

		0 0 1
	Assets	P1+ or equivalent
Home Finance Ltd	1.15	·
grovet Ltd Jine Ltd	1.15 1.15	
Corporation Ltd	1.15	A
el and Power Ltd.	1.15	Average Maturity
sya Bank	1.15	Duration
incorp Ltd.	1.15	
Iram Finance Ltd.	1.15	Modified Duration
Sind Bank al Factors Ltd.	1.15 1.15	
nk	1.15	AAum (In lacs) Quarter ended
oment Finance Ltd.	1.14	December 31, 2011
ık of Bikaner & Jaipur	1.14	Source : AMFI
lian Bank Ltd.	0.81	9/ Dotin
Finance Ltd.	0.61	% Ratir
ture Development Fin Co tal Ltd	0.46 0.46	
Bank	0.40	
Ltd	0.09	
ank	0.08	
	96.07	
EPOSIT- SHORT TERM	2.24	
d Bank k Ltd	2.31 1.16	
K LIU	3.47	
d Cook Fauincelonto	0.44	



L&T Floating Rate Fund

Data as on February 29, 2012



FUND DETAILS

NAV of Plans / Options	
Regular Daily Dividend Reinvestment:	Rs. 10.8591
Regular Weekly Dividend Reinvestment:	Rs. 12.1677
Regular Monthly Dividend Option:	Rs. 10.6935
Regular Cumulative Option:	Rs. 15.4608

Date of Inception : August 10, 2005**

C D1

Expense Ratio :	0.35%
Options for Investment	Regular Options: Weekly dividend Reinvestment, Daily dividend Reinvestment, Monthly dividend Reinvestment (Payout/ Re-investment) and Cumulative
Minimum Investment	Rs. 5000 and in multiples of Re.1 thereafter
Additional Investment	Rs. 1000 and in multiples of Re.1 thereafter
Minimum Repurchase amount	Rs.500 or 50 units
Investment through SIP (Minimum Amount & Installment)	Nil
Fund Manager	Bekxy Kuriakose

PORTFOLIO ALLOCATION	
Scrip Name	% to Net Assets
MONEY MARKET INSTRUMENTS	
Aditya Birla Finance Ltd.	20.49
Cholamandalam Inv. & Fin. Co. Ltd.	17.12
Allahabad Bank	11.97
India Infoline Finance Ltd	10.32
Muthoot Finance Ltd.	10.27
Oriental Bank Of Commerce	9.24
Srei Equipment Finance Ltd.	6.86
South Indian Bank Ltd.	6.54
Indusind Bank Ltd.	2.74
Federal Bank	1.72
	97.27
Cash and Cash Equivalents	2.73
Total Net Assets	100.00
Source: M Fund	

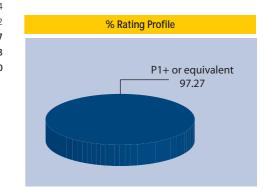
PORTEOLIO ALLOCATION

Credit Quality Profile	
Rating Category	%
P1+ or equivalent	97.27
Average Maturity	17.78 days
Duration	0.045 years

 Modified Duration
 0.041 years

 AAum (In lacs) Quarter ended December 31, 2011
 166,66

AAum (In Iacs) Quarter ended December 31, 2011 166.66 Source : AMFI



berky Re

Benchmark: CRISIL Liquid Fund Index

L&T Floating Rate Fund**			
Date of Declaration	Quantum of Dividend	NAV as on date of declaration (Rs.)	
(Monthly Dividend)*			
27Jan-11	0.0705	10.7535	
27-Dec-11	0.0617	10.7373	
28-Nov-11	0.0617	10.7329	

*Individual

** The Scheme has been repositioned as L&T Floating Rate Fund w.e.f. October 27, 2010.

Pursuant to declaration/ payment of dividend, the NAV will fall to the extent of the payout and distribution taxes (if applicable).

Performance of dividend option would be net of Dividend Distribution Tax, as applicable.

Performance of Cumulative Option NAV Per Unit Additional Current Value of Standard Investment of Date Scheme Benchmark Rs 10000 in the (Rs.) Returns Returns # Benchmark (%) ^ (%) Returns # Benchmark Additional Scheme (Rs) # (%) #(Rs) Benchmark # # (Rs) Since inception till December 31, 2011** 13.7463 9.06% 8.01% 6.28% 11,075 10,950 10,744 December 31, 2010 to December 31, 2011* 13.9267 9.32% 8.15% 6.42% 10,932 10,815 10,642 December 31, 2009 to December 31, 2010* NΑ NΑ NΑ NΑ NA NΑ NΑ December 31, 2008 to December 31, 2009* NA NA NA NA NA NA NA

^ Past performance may or may not be sustained in the future

CRISIL Liquid Fund Index

Crisil 1 Year T-Bill Index - Returns from 27/10/10

[^] Past performance may or may not be sustained in the future and the same may not necessarily provide the base for comparison with other investment. Since inception returns are computed on Rs. 10 invested at inception.

Performance of dividend option would be net of Dividend Distribution Tax, as applicable.

Load is not considered for computation of returns. NAV per unit mentioned are of the beginning of the period. *Absolute return **CAGR return

Investment objective and classification: L&T Floating Rate Fund (an open ended income scheme): The primary objective of the scheme to generate regular income through investment in a portfolio comprising substantially of floating rate debt / money market instruments, fixed rate debt / money market instruments swapped for floating rate returns, and fixed rate debt securities, Government securities and money market instruments.

Load Structure: Entry Load and Exit Load - Nil.

L&T Ultra Short Term Fund (w.e.f. July 11, 2011)

FUND D	ETAILS	
NAV of Plans / Options		
Regular - Monthly Dividend Option: Semi Annual Dividend Option Cumulative Option: Institutional -	Rs.	11.5316 13.2060 16.8067
Monthly Dividend Option: Cumulative Option: Daily Dividend Reinvestment: Weekly Dividend:	Rs. Rs. Rs.	12.0085 17.1846 10.1552 10.2606
Date of Inception : Regular Institutio	plan : Novembe onal Plan : April	
Expense Ratio :		
Regular	0.62%	
Institutional	0.40%	
Options for Investment	Regular Mon Dividend, Ser Dividend & C Institutional: Dividend, Cuu Weekly Divid Annual Divid investment, E Reinvestment	ni Annual umulative. Monthly mulative, end, Semi end, Re- Daily Dividend
Minimum Investment	Rs. 5000 and of Re.1 there	in multiples
Additional Investment	Rs. 1000 and of Re.1 there	after
Minimum Repurchase amount	Rs.500 or 50	units
Investment through SIP (Minimum Amount &	Nil	

Installment) Fund Manager Bekxy Kuriakose

Benchmark: CRISIL Liquid Fund Index

L&T Ultra Short Term Fund

Date of Declaration	Quantum of Dividend	NAV as on date of declaration (Rs.)
(Monthly Dividend)*	
25-Jan-12	0.0705	11.5909
26-Dec-11	0.0705	11.5827
25-Nov-11	0.0705	11.5732
25-Aug-11^	0.0617	11.5459
25-July-11^	0.0617	11.5315
27-Jun-11^	0.0617	11.5218
(Semi Annual Divid	lend)*	
23-Sep-09	1.8833	11.2126
27-Mar-09	0.1752	13.2289
Institutional		
25-Jan-12	0.0705	12.0609
26-Dec-11	0.0705	12.0467
25-Nov-11	0.0705	12.0311
29-Apr-11	0.0021	10.1552
25-Mar-10	0.7446	11.4675

* Individual ^ L&TUST Regular

Pursuant to declaration/ payment of dividend, the NAV will fall to the extent of the payout and distribution taxes (if applicable).

Performance of dividend option would be net of Dividend Distribution Tax, as applicable.

Data as on February 29, 2012

MONEY MARKET INSTRUMENTS

Cholamandalam Inv. & Fin. Co. Ltd.

Scrip Name

Magma Fincorp Ltd.

Aditya Birla Finance Ltd.

SBI Global Factors Ltd.

Bank of Maharashtra

ING Vysya Bank Ltd.

India Infoline Finance Ltd

91 DAYS TBILL 13 Apr 12

South Indian Bank Ltd.

Total Net Assets

Source: M Fund

TERM DEPOSIT- SHORT TERM

Cash and Cash Equivalents

Infrastructure Development Fin Co

IDBI Bank I td

Axis Bank Ltd

Yes Bank Ltd

Srei Equipment Finance Ltd.

First Blue Home Finance Ltd

Tata Capital Ltd

PORTFOLIO ALLOCATION

% to Net

Assets

13 38

10 73

8 02

6.69

6.69

6.68

6.68

6.67

6.65

6.63

6.58

4.00

2.58

0.27

0.13

92.38

6.72 6.72

0.90

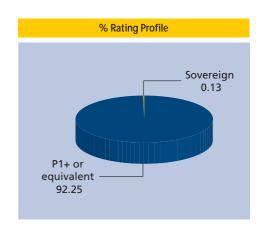
100.00



Credit Quality Profile	
Rating Category	%
P1+ or equivalent	92.25
Sovereign	0.13

AAum (In lacs) Quarter ended December 31, 2011 73,374.54 Source : AMFI

Average Maturity	23.66 days
Duration	0.057 years
Modified Duration	0.052 years



Performance of Cumulative Option

Regular Plan - Cumulative Option							
Date	NAV Per Unit (Rs.)	Scheme Returns	Benchmark Additional Returns # Benchmark (%) # (%)	Current Value of Standard Investment of Rs 10000 in the			
		(%) ^			Scheme (Rs)	Benchmark #(Rs)	Additional Benchmark # # (Rs)
Since inception till December 31, 2011**	10.0000	8.05%	5.95%	6.29%	29,802	17,576	23,645
December 31, 2010 to December 31, 2011*	15.1754	9.10%	8.15%	6.42%	10,910	10,815	10,642
December 31, 2009 to December 31, 2010*	14.4349	5.13%	5.12%	2.81%	10,513	10,512	10,281
December 31, 2008 to December 31, 2009*	13.6863	5.47%	4.86%	2.88%	10,547	10,486	10,288

^ Past performance may or may not be sustained in the future

CRISIL Liquid Fund Index -Returns from 30.03.02

Crisil 1 Year T-Bill Index

Bonus issued @ 5:9 in Feb 2004 has to ploughed back into NAV for calculating accurate returns

^ Past performance may or may not be sustained in the future and the same may not necessarily provide the base for comparison with other investment. Since inception returns are computed on Rs. 10 invested at inception.

Performance of dividend option would be net of Dividend Distribution Tax, as applicable.

Load is not considered for computation of returns. NAV per unit mentioned are of the beginning of the period.

*Absolute return **CAGR return

Investment objective and classification: L&T Freedom Income - Short Term Fund (an open ended pure income scheme): To generate reasonable and stable income and provide liquidity to the unit holder. To achieve this objective the scheme will invest predominantly in a well diversified and highly liquid portfolio of money market instruments, government securities and corporate debt. The scheme will not invest in equities or equity related instruments.

Load Structure: Entry Load and Exit Load - Nil.

L&T Select Income Fund-Flexi Debt Fund

FUND DETAILS

NAV of Plans / Options

NAV of Plans / Options	
Retail Dividend Option	10.2688
Retail Growth Option	11.8021
Retail Bonus Option	11.8021
Retail Quarterly Dividend C	ption 10.5805
Institutional Dividend Optic	on 10.3924
Institutional Growth Option	n 11.9270
Date of Inception : Retail Institu	option : October 8, 2009 tional option : October 8, 2009
Expense Ratio :	
Retail	0.95%
Institutional	0.53%
Options for Investment	*Dividend, Quarterly Dividend, Cumulative & Bonus. *Investors are requested to note that currently the Board of Trustee Company has decided the frequency as Monthly dividend under Dividend Sub- Option of the Scheme. The Board of Trustee Company reserves the right to change the frequency of the said Dividend Sub-Option of the Scheme.
Minimum Investment	Rs. 5000 and in multiples of Re.1 thereafter

 Re.1 thereafter

 Additional Investment
 Rs. 1000 and in multiples of Re.1 thereafter

 Minimum Repurchase amount
 Rs.500 or 50 units

Investment through SIP Nil (Minimum Amount & Installment)

Fund Manager Bekxy Kuriakose

Benchmark: CRISIL Composite Bond Fund Index

L&T Select Income Fund - Flexi Debt Fund			
Date of Declaration	Quantum of Dividend	NAV as on date of declaration (Rs.)	
27-Jan-12	0.0617	10.3181	
27-Dec-11	0.0529	10.2989	
28-Nov-11	0.0529	10.2858	
27-Dec-11*	0.1762	10.6174	
28-Jun-11*	0.0529	10.2106	
27-Sep-11*	0.0878	10.1964	

*(Qtly Dividend)

Institutional		
27-Jan-12	0.0617	10.4465
27-Dec-11	0.0617	10.4324
28-Nov-11	0.0617	10.4246
29-Aug-11	0.0705	10.4021
27-July-11	0.0617	10.3850

Pursuant to declaration/ payment of dividend, the NAV will fall to the extent of the payout and distribution taxes (if applicable).

PORTFOLIO ALLOCATION	
Scrip Name	% to Net Assets
MONEY MARKET INSTRUMENTS	
Edelweiss Financial Services Ltd	21.29
Syndicate Bank	16.94
ICICI Bank Ltd	16.48
JM Financial Products Ltd.	12.82
Axis Bank Ltd	10.20
Muthoot Finance Ltd.	5.96
Cholamandalam Inv. & Fin. Co. Ltd.	4.51
Aditya Birla Finance Ltd.	4.25
Oriental Bank Of Commerce	2.32
Allahabad Bank	2.25
Indusind Bank Ltd.	1.53
IDBI Bank Ltd.	0.43
South Indian Bank Ltd.	0.21
	99.19
Cash and Cash Equivalents	0.81
Total Net Assets	100.00

Source: M Fund

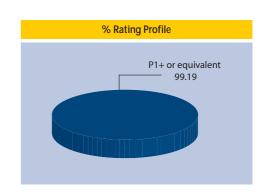
L&T Mutual Fund Built on strong foundations

Credit Quality Profile	
Rating Category	%
P1+ or equivalent	99.19
Average Maturity	41.55 days
Duration	0.117 years

AAum (In lacs) Quarter ended December 31, 2011 21,060.70 Source : AMFI

Modified Duration

0.106 years



Performance of Cumulative Option

Retail Plan - Cumulative Option							
Date	NAV Per Unit (Rs.)	Scheme Returns	Benchmark Returns #	Additional Benchmark		e of Standard I Rs 10000 in the	
		(%) ^	(%)	Returns # # (%)	Scheme (Rs)	Benchmark #(Rs)	Additional Benchmark # # (Rs)
Since inception till December 31, 2011**	10.0000	7.02%	6.00%	3.33%	11,633	11,388	10,758
December 31, 2010 to December 31, 2011*	10.6499	9.23%	6.90%	1.91%	10,923	10,690	10,191
December 31, 2009 to December 31, 2010*	10.1064	5.38%	4.96%	3.11%	10,538	10,496	10,311
December 31, 2008 to December 31, 2009*	NA	NA	NA	NA	NA	NA	NA

^ Past performance may or may not be sustained in the future

CRISIL Composite Bond Fund Index -Returns from 08.10.09

Crisil 10 Year Gilt Index

^ Past performance may or may not be sustained in the future and the same may not necessarily provide the base for comparison with other investment. Since inception returns are computed on Rs. 10 invested at inception.

Performance of dividend option would be net of Dividend Distribution Tax, as applicable.

Load is not considered for computation of returns. NAV per unit mentioned are of the beginning of the period.

*Absolute return **CAGR return

Performance of dividend option would be net of Dividend Distribution Tax, as applicable.

Investment objective and classification: L&T Select Income Fund-Flexi Debt Fund (an open ended income scheme): The Scheme seeks to generate regular returns and capital appreciation by investing in debt (including securitized debt), government and money market securities.

Load Structure: Entry Load – Nil. Exit Load - 0.25% if redeemed \leq 30 days. Nil if redeemed > 30 days. Bonus units and units issued on reinvestment of dividends shall not be subject to exit load. The investor is requested to check the prevailing load structure of the Scheme before investing.

L&T Triple Ace Fund

Data as on February 29, 2012



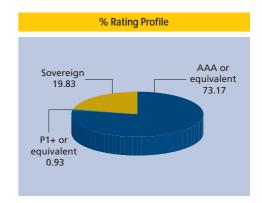
FUND DETAILS

NAV of Plans / Options		
Regular Quarterly Dividend Op	ition	11.5266
Regular Semi Annual Dividend	Option	12.0708
Regular Cumulative Option		28.1726
Regular Bonus		16.0521
Date of Inception : March 31	, 1997	
Expense Ratio :	1.25	
Options for Investment	Regular Quarterl Dividend, Cumul Semi Annual Div Bonus	ative,
Minimum Investment	Rs. 2000 and in of Re.1 thereafte	
Additional Investment	Rs. 1000 and in of Re.1 thereafte	
Minimum Repurchase amount	Rs.500 or 50 uni	ts
Investment through SIP (Minimum Amount & Installment)	Rs.1000 for 6 M	onths
Fund Manager	Bekxy Kuriakose	

PORTFOLIO ALLOCATION Scrip Name % to Net Assets CORPORATE DEBT HDFC Ltd 19.44 ICICI Bank Ltd 18.77 Power Grid Corporation of India Ltd 16.43 LIC Housing Finance Ltd 9.28 Infrastructure Development Fin Co 9.25 73.17 MONEY MARKET INSTRUMENTS Aditya Birla Finance Ltd. 0.93 0.93 GOVT. DATED SECURITIES 8.79% - CG - 08 Nov 2021 12.77 9.15% - CG - 14 Nov 2024 7.06 19.83 Cash and Cash Equivalents 6.07 **Total Net Assets** 100.00 Source: M Fund

Credit Quality Profile	
Rating Category	%
AAA or equivalent	73.17
P1+ or equivalent	0.93
Sovereign	19.83
Average Maturity	1044.86 days
Duration	2.12 years
Modified Duration	1.95 years

AAum (In lacs) Quarter ended December 31, 2011 513.69 Source : AMFI



Benchmark: CRISIL Composite Bond Fund Index

L&T Triple Ace Fund

Date of Declaration	Quantum of Dividend	NAV as on date of declaration (Rs.)
27-Dec-11	0.1321	11.4944
27-Sep-11*	0.0878	11.1271
28-Jun-11^	0.0881	11.3152
28-Mar-11*	0.0878	11.2681
27-Dec-10*	0.0878	11.2138

^ L&TTA Semi Annual Dividend

* L&TTA Quarterly Dividend

Pursuant to declaration/ payment of dividend, the NAV will fall to the extent of the payout and distribution taxes (if applicable).

Performance of dividend option would be net of Dividend Distribution Tax, as applicable.

	Performa	nce of Cu	mulative	Option			
Date	NAV Per Unit (Rs.)	Scheme Returns	Benchmark Additional Returns # Benchmark			e of Standard I Rs 10000 in th	
		(%) ^	(,,,,)	Returns # # (%)	Scheme (Rs)	Benchmark #(Rs)	Additional Benchmark # # (Rs)
Since inception till December 31, 2011**	10.0000	7.15%	5.95%	7.15%	27,721	17,577	20,421
December 31, 2010 to December 31, 2011*	26.0307	6.50%	6.90%	1.91%	10,650	10,690	10,191
December 31, 2009 to December 31, 2010*	25.1099	3.67%	4.96%	3.11%	10,367	10,496	10,311
December 31, 2008 to December 31, 2009*	25.5181	-1.60%	3.50%	-8.66%	9,840	10,350	9,134

^ Past performance may or may not be sustained in the future

CRISIL Composite Bond Fund Index -Returns from 30.03.02

Crisil 10 Year Gilt Index - Returns from 01.09.01

^ Past performance may or may not be sustained in the future and the same may not necessarily provide the base for comparison with other investment. Since inception returns are computed on Rs. 10 invested at inception.

Performance of dividend option would be net of Dividend Distribution Tax, as applicable.

Load is not considered for computation of returns. NAV per unit mentioned are of the beginning of the period

*Absolute return **CAGR return

Investment objective and classification: L&T Triple Ace Fund (an open ended pure income scheme): To generate regular and stable income for the unit holders of the Scheme. The corpus of the scheme would be invested primarily in debt market securities such as non-convertible debentures, bonds issued by corporates, bank and government, commercial paper, certificate of deposits and other money market instruments. The scheme would invest predominantly insecurities rated by the Credit Rating and Information Services of India Limited (CRISIL), or any other rating agency.

Load Structure: Entry Load – Nil. Exit Load - 1% if redeemed \leq 1 year; Nil - if redeemed > 1 year

L&T Gilt Fund

	Data a	is on	February	29,	2012
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Credit Quality Profile

FUND I	DETAILS		
NAV of Plans / Options			
nvestment - Quarterly Divide	end Option: Rs.	11.1846	
Investment - Cumulative Opt	ion: Rs.	23.8068	
Data of basedies March	20. 2000		
Date of Inception : March 29, 2000			
Expense Ratio :	1.17		
Options for Investment	Investment Pla	n -	
	Quarterly Divid		
	Cumulative		
Minimum Investment	Rs. 10000 and		
	of Re.1 therea	fter	
Additional Investment	Rs. 1000 and i of Re.1 therea		
Minimum Repurchase amount	Rs. 1000 and i of Re.1 therea		
anoun	or ne. I therea	ILEI	

Rs.1000 for 6 Months

Bekxy Kuriakose

PORTFOLIO ALLOCATION	
rip Name	% to Net Assets
ONEY MARKET INSTRUMENTS	
DA YS TBILL 13 Apr 12	27.51
	27.51
OVT. DATED SECURITIES	
79% - CG - 08 Nov 2021	37.54
15% - CG - 14 Nov 2024	32.62
	70.16
ash and Current Assets	2.33
tal Net Assets	100.00
urce: M Fund	

%
97.67
2855.12 days
5.04 years
4.84 years

AAum (In lacs) Quarter ended December 31, 2011 130.14 Source : AMFI



L&T Gilt Fund		
Date of Declaration	Quantum of Dividend	NAV as on date of declaration (Rs.)
27-Dec-11	0.0881	11.0597
27-Sep-11#	0.0439	10.7362
28-Jun-11#	0.0881	10.9770
28-Mar-11#	0.0878	10.9851

#L&TGLTF Quarterly Dividend

Investment through SIP

Benchmark: I-SEC LI- BEX

(Minimum Amount & Installment) Fund Manager

Pursuant to declaration/ payment of dividend, the NAV will fall to the extent of the payout and distribution taxes (if applicable).

Performance of dividend option would be net of Dividend Distribution Tax, as applicable.

Performance of Cumulative Option								
Date	NAV Per Unit (Rs.)	Scheme Returns	Benchmark Returns #	Additional Benchmark		e of Standard I Rs 10000 in the		
		(%) ^	(%)	Returns # # (%)	Scheme (Rs)	Benchmark #(Rs)	Additional Benchmark # # (Rs)	
Since inception till December 31, 2011**	10.0000	7.43%	7.81%	7.15%	23,243	20,836	20,421	
December 31, 2010 to December 31, 2011*	22.2417	4.50%	6.08%	1.91%	10,450	10,608	10,191	
December 31, 2009 to December 31, 2010*	21.6790	2.60%	6.31%	3.11%	10,260	10,631	10,311	
December 31, 2008 to December 31, 2009*	24.0109	-9.71%	-8.43%	-8.66%	9,029	9,157	9,134	

^ Past performance may or may not be sustained in the future

I-Sec Li- BEX -Returns from 31.03.02 ## Crisil 10 Year Gilt Index - Returns from 01.09.01

CISI TO Teal GIIL IIIUex - Returns ITOIITOT.09.01

^ Past performance may or may not be sustained in the future and the same may not necessarily provide the base for comparison with other investment. Since inception returns are computed on Rs. 10 invested at inception.

Performance of dividend option would be net of Dividend Distribution Tax, as applicable.

Load is not considered for computation of returns. NAV per unit mentioned are of the beginning of the period.

*Absolute return **CAGR return

Investment objective and classification: L&T Gilt Fund (an open ended dedicated Gilt scheme): To generate returns from a portfolio by investments in government securities. Load Structure: Entry Load – Nil. Exit Load - 0.25% if redeemed <1 month.

L&T Short Term Debt Fund

Data	as	on	Feb	ruar	v 29.	2012	,
Juiu	us	011	100	" uui	y <u>~</u> / ,	2012	۰.



FUND I	DETAILS	
NAV of Plans / Options		Scrip Nam
Dividend	10.1510	CORPORA
Quarterly Dividend	10.1510	Infrastructu
Growth	10.1510	Tata Sons L
Bonus	10.1510	LIC Housing Export Imp
Date of Inception : Decemb	per 27, 2011	Export imp
Expense Ratio :	1.23	MONEY M Axis Bank L
Options for Investment	*Dividend, Quarterly Dividend, Growth & Bonus *Investors are requested to note that currently the Board of Trustee Company has decided the frequency as Monthly dividend under Dividend Sub-Option of the Scheme. The Board of Trustee Company reserves the right to change the frequency of the said Dividend Sub-Option of the Scheme.	JM Financia IDBI Bank L UCO Bank Punjab Nat South India Syndicate E Cash and O Total Net J Source: M Fu
Minimum Investment	For all Options - A minimum of Rs. 5,000/- per application and in multiples of Re. 1/- thereafter.	
Additional Investment	For all Options - A minimum of Rs. 1000/- per application and in multiples of Re. 1/- thereafter	
Minimum Repurchase amount	For all Options - A minimum of Rs. 500/- per application or 50 units.	
Investment through SIP (Minimum Amount & Installment)	Rs.1000 for 6 Months	
Fund Manager	Bekxy Kuriakose	

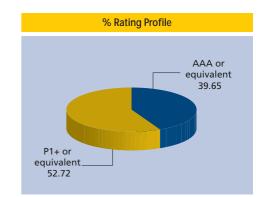
Benchmark: CRISIL Short Term Bond Fund Index

Scrip Name	% to Net Assets
CORPORATE DEBT	
Infrastructure Development Fin Co	14.52
Tata Sons Ltd.	10.09
LIC Housing Finance Ltd	10.02
Export Import Bank Of India	5.02
	39.65
MONEY MARKET INSTRUMENTS	
Axis Bank Ltd	14.55
JM Financial Products Ltd.	10.53
IDBI Bank Ltd.	9.31
UCO Bank	7.02
Punjab National Bank	4.66
South Indian Bank Ltd.	4.65
Syndicate Bank	2.00
	52.72
Cash and Cash Equivalents	7.63
Total Net Assets	100.00
Source: M Fund	

PORTFOLIO ALLOCATION

Credit Quality Profile				
Rating Category	%			
AAA or equivalent	39.65			
P1+ or equivalent	52.72			
Average Maturity	400.73 days			
Duration	1.03 years			
Modified Duration	0.93 years			

AAum (In lacs) Quarter ended December 31, 2011 335.38 Source : AMFI



Since the scheme is in existence for less than one year, past performance shall not be provided pursuant to SEBI circular August 22, 2011

Investment Objective - L&T Short Term Debt Fund (an Open Ended Debt Scheme): The investment objective of the Scheme is to generate returns for investors with a short-term investment horizon by investing in fixed income securities of shorter term maturity. Load Structure. Entry Load – Nil. Exit Load -0.25% - if redeemed < 3 months. Nil - if redeemed > 3 months

Total Schemes managed by the Fund Manager is 8. Refer page no. 23 for schemes currently managed by Ms. Bekxy Kuriakose (fund manager)

L&T Tax Advantage Fund - Series I (Cumulative Option)

FUND	DETAILS	Performance of Cumulative Option				
NAV of Plans / Options Dividend	12.49	Date	NAV Per Unit (Rs.)	Scheme Returns (%) ^	Benchmark Returns # (%)	Additional Benchmark Returns # # (%)
Cumulative	19.66	December 31, 2010 to December 31, 2011*	22.65	-28.21%	-26.95%	-24.64%
Fund Manager		December 31, 2009 to December 31, 2010*	18.67	21.32%	16.22%	17.43%
Expense Ratio :	2.50%	Date of Inception : (27/03/2009) *Absolute Return	s # BSE 200 ##	BSE Sensex		
Fund Manager	Anant Deep Katare	^ Past performance may or may not be sustained in the fut	ure and the same n	nay not necessarily	provide the base f	or comparison with
Benchmark: BSE 200		other investment. Since inception returns are computed on Rs. 10 invested at incept.	ion.			

Performance of dividend option would be net of Dividend Distribution Tax, as applicable.

Load is not considered for computation of returns. NAV per unit mentioned are of the beginning of the period.

Investment Objective and classification : The investment objective of the Scheme is to seek to generate long-term capital growth from a diversified portfolio of predominantly equity and equity-related securities and also enabling investors to get income tax rebate as per the prevailing Tax Laws and subject to applicable conditions. Load Structure; Entry Load - Nil. Exit Load - Nil.

Data as on February 29, 2012



Funds at a	glance							
Particulars	L&T Opportunities Fund**	L&T Hedged Equity Fund	L&T Midcap Fund	L&T Growth Fund	L&T Tax Saver Fund	L&T Contra Fund	L&T Infrastructure Fund	L&T Liquid Fund
Inception Date	December 11, 2003 **The scheme was repositioned as L&T Opportunities Fund on Dec. 11, 2003	19 April, 2007	August 09, 2004	September 17, 2001	November 18, 2005	February 27, 2006	September 27, 2007	Reg. Plan : October 4, 2000 Inst. Plus Plan : 10 April, 2003 Super Inst. Plan : Oct. 3, 2006
Fund Manager	Pankaj Gupta	Anant Deep Katare	Anant Deep Katare	Pankaj Gupta	Anant Deep Katare	Pankaj Gupta	Pankaj Gupta	Bekxy Kuriakose
Nature	An open-ended growth fund	An open-ended equity scheme	An open-ended equity scheme	An open-ended growth scheme	An open-ended equity linked tax savings scheme	An open-ended equity scheme	An open-ended equity scheme	An open-ended high liquidity income Fund
Investment Objective	The investment objective of the scheme is to generate long term capital appreciation from a diversified portfolio of equity and equity related securities. The fund will invest in a universe of stocks, which will be identified using fundamental analysis. The fund will invest in a portfolio of both value and growth stocks. The strategy will be to build up diversified portfolio of quality stocks, with medium to long term potential.	To generate long term capital appreciation by investing in equity, equity related and derivative instruments. The fund seeks to minimize risk by use of hedging instruments such as index and stock derivative instruments. The aim is to generate returns with a lower volatility.	The investment objective of the scheme is to generate capital appreciation by investing primarily in midcap stocks. The scheme will invest in companies whose market capitalization falls between the highest and the lowest constituent of the CNX Midcap Index.	appreciation income through investments	To provide long term capital appreciation by investing predominantly in equity and equity related instruments and also enabling investor to get income tax rebate as per the prevailing Tax Laws and subject to applicable conditions.	The objective of the scheme is to generate capital appreciation by investing in equity and equity related instruments by using a 'contrarian strategy'. Contrarian investing refers to buying into fundamentally sound scripts which have underperformed / not performed to their full potential in their recent past.	To generate capital appreciation by investing predominantly in equity and equity related instruments of companies in the infrastructure sector.	The investment objective will be to generate reasonable returns while maintaining safety and providing the investor superior liquidity. Investments will be predominantly made in a well-diversifi ed and highly liquid portfolio of money market instruments, government securities and corporate debt.
Benchmark Options for Investment	S&P CNX Nifty Dividend (Payout/ Reinvestment) & Cumulative	S&P CNX Nifty Dividend (Payout/ Reinvestment) & Cumulative	CNX Midcap Dividend (Payout/ Reinvestment) & Cumulative	S&P CNX Nifty Dividend (Payout/ Reinvestment) & Cumulative	S&P CNX Nifty Dividend (Payout/ Reinvestment) & Cumulative	S&P CNX 500 Dividend (Payout/ Reinvestment) & Cumulative	S&P CNX Nifty Dividend (Payout/ Reinvestment) & Cumulative	CRISIL Liquid Fund Index Regular - Weekly dividend & Cumulative, Institutional Plus - Weekly Dividend & Cumulative, Super institutional - Weekly Dividend & Cum., - Daily Dividend Reinvestment Plan
Minimum Investment (Amount for first purchase)	Rs.3000 and in multiples of Re.1 thereafter	Rs.5000 and in multiples of Re.1 thereafter	Rs.5000 and in multiples of Re.1 thereafter	Rs.5000 and in multiples of Re.1 thereafter	Rs.500 or 50 units and in multiples of Rs.500 thereafter	Rs.5000 and in multiples of Re.1 thereafter	Rs. 5000/- and in multiples of Re. 1 thereafter	Regular - Rs. 10000 and in multiples of Re.1 thereafter, Institutional Plus - Rs.1000000 and in multiples of Re.1 thereafter, Super Institutional Plan - Rs.5 cr and in multiples of Re.1 thereafter, DDRIP - 100000 in multiples
Additional Investment (For additional investment by existing investors)	Rs.1000 and in multiples of Re.1 thereafter	Rs.1000 and in multiples of Re.1 thereafter	Rs.1000 and in multiples of Re.1 thereafter	Rs.1000 and in multiples of Re.1 thereafter	Rs.500 and in multiples of Rs.500 thereafter	Rs.1000 and in multiples of Re.1 thereafter	Rs. 1000/- and in multiples of Re. 1 thereafter	of Re. 1. Regular - Rs. 5000 and in multiples of Re.1 thereafter, Institutional Plus - Rs. 100000 and in multiples of Re.1 thereafter, Super Institutional Plus - 1 lakh per application & in multiples of Re. 1 thereafter.
Minimum Repurchase amount	Rs.500 or 50 units	Rs.500 or 50 units	Rs.500 or 50 units	Rs.500 or 50 units	Rs. 500	Rs.500 or 50 units	Rs.500 or 50 units	Rs.500 or 50 units
Entry Load (including SIP/STP/DIP)	In terms of SEBI circular no. S directly by the investor to the							ommission shall be paid
Exit Load (including SIP/ STP/SWP/DIP)	1.00% if redeemed <= 1 year, NIL - if redeemed > 1 year. Pursuant to SEBI circular no.	1.00% if redeemed <= 1 year, NIL - if redeemed > 1 year. SEBI / IMD / CIR No. 6 /	1.00% if redeemed <= 1 year, NIL - if redeemed > 1 year. 172445/ 2009 dated A	1.00% if redeemed <= 1 year, NIL - if redeemed > 1 year. ugust 7, 2009 and SEBI /	Nil IMD / CIR No. 7 /17365(1.00% if redeemed <= 1 year, NIL - if redeemed > 1 year. 0 / 2009 dated August 17	1.00% if redeemed <= 1 year, NIL - if redeemed > 1 year. 7, 2009, the Scheme shal	Nil I not be permitted to make
	distinction between unithold	ers by charging different	ial exit loads based on t	he amount of subscription	and such parity shall be	made applicable at the p	ortfolio level respectively.	
Investment through SIP (Minimum Amount & Installment)	Rs.1000 for 6 Months	Rs.1000 for 6 Months	Rs.1000 for 6 Months	Rs.1000 for 6 Months	Rs.500 for 12 Months or Rs. 1000 for 6 Months	Rs.1000 for 6 Months	Rs. 1000 for 6 Months	N.A.

Disclaimers: The article (including market views expressed herein) is for general information only and does not have regard to specific investment objectives, financial situation and the particular needs of any specific person who may receive this information. Investments in mutual funds and secondary markets inherently involve risks and recipient should consult their legal, tax and financial advisors before investing. Recipient of this article/ information should understand that statements made herein regarding future prospects may not be realized. He/ She should also understand that any reference to the stocks/ sectors in the document is only for illustration purpose and **are NOT stock/sectors recommendations from the Author or the AMC or any of its associates.** Any performance information shown refers to the past should not be seen as an indication of future returns. The value of investments and any income from them can go down as well as up.

Data as on February 29, 2012



Funds at a								
Particulars	L&T Floating Rate Fund**	L&T Ultra Short Term Fund	L&T Select Income Fund - Flexi Debt Fund	L&T Triple Ace Fund	L&T Gilt Fund	L&T Monthly Income Plan	L&T MIP -Wealth Builder Fund	L&T Short Term Debt Fund
Inception Date	October 27, 2010 The scheme was earlier known as Lat T Short Term Floaring Rate Fund & was renamed as L&T Floating Rate Fund w.e.f. October 27, 2010.	November 27, 1997	October 08, 2009	March 31, 1997	March 29, 2000	July 31, 2003	October 18, 2011	December 27, 2011
Fund Manager	Bekxy Kuriakose	Bekxy Kuriakose	Bekxy Kuriakose	Bekxy Kuriakose	Bekxy Kuriakose	Pankaj Gupta (Equity Portion) Bekxy Kuriakose (Debt Portion)	Anant Deep Katare (Equity Portion) Richa Sharma (Debt Portion)	Bekxy Kuriakose
Nature	An open-ended income Scheme	An open-ended pure income Scheme	An open-ended income Scheme	An open-ended pure income Scheme	An open-ended dedicated Gilt (Govt. Securities) Scheme		An open-ended income scheme	An Open Ended Debt Scheme
Investment Objective	The primary objective of the Scheme is to generate regular income through investment in a portfolio of debt securities, Government securities and money market instruments.	The Investment Objective is to generate reasonable and stable income and provide liquidity to the unit holder. To achieve this objective the scheme will invest predominantly in a well diversified and highly liquid portfolio of money market instruments, government securities and corporate debt. The scheme will not invest in equities or equity related instruments.	The Scheme seeks to generate regular returns and capital appreciation by investing in debt (including securitised debt), government and money market securities.	The objective of the scheme is to generate regular and stable income for the unitholders of the Scheme. The corpus of the scheme would be invested primarily in debt market securities such as non-convertible debentures, bonk sissued by corporates, bank and government, commercial paper, certificate of deposits and other money market instruments. The scheme would invest predominantly insecurities rated by the Credit Rating and Information Services of India Limited (CRSIL), or any other rating agency.	The investment objective of the Scheme will be to generate returns from a portfolio from investments in Government Securities.	objective of L&T Monthly Income Plan, an open-ended scheme with no assured returns, is to generate monthly Income through investments in	The primary investment objective is to generate monthly income through investments in a range of Debt, Equity and Money Market Instruments. Income will be distributed only if the same is earned by the Scheme and there can be no assurance that the objective of the Scheme will be realized.	The investment objective of the Scheme is to generate returns for investors with a short- term investmenthorizon by investing in fi xed income securities of shorter term maturity.
Benchmark	CRISIL Liquid Fund Index	CRISIL Liquid Fund Index	CRISIL Composite Bond Fund Index	CRISIL Composite Bond Fund Index	I-Sec-Li-Bex	CRISIL MIP Blended index	CRISIL MIP Blended index	CRISIL Short Term Bond Fund Index
Options for Investment	Regular Options: Weekly dividend Reinvestment, Daily dividend Reinvestment, Monthly dividend Reinvestment (Payout/ Re-investment) and Cumulative	Dividend, Semi Annual Dividend & Cumulative. Institutional: Monthly Dividend, Cumulative, Weekly Dividend, Semi Annual Dividend, Re-investment, Daily	*Dividend, Quarterly Dividend, Cumulative & Bonus. *Investors are requested to note that currently the Board of Trustee Company has decided the frequency as Monthly dividend under Dividend Sub-Option of the Scheme. The Board of Trustee Company reserves the right to change the frequency of the said Dividend Sub-Option of the Scheme.	Regular Quarterly Dividend, Cumulative, Semi Annual Dividend, Bonus	Quarterly Dividend, Cumulative	Monthly Dividend, Quarterly Dividend, Cumulative & Bonus	Monthly Dividend, Quarterly Dividend & Growth	*Dividend, Quarterly Dividend, Growth & Bonus *Investors are requested to note that currently the Board of Trustee Company has decided the frequency as Monthiy dividend under Dividend Sub- Option of the Scheme. The Board o Trustee Company reserve the right to change the frequency of the said Dividend Sub-Option of the Scheme.
Minimum Investment (Amount for first purchase)	Rs. 5000 and in multiples of Re.1 thereafter	Regular - Rs. 3000 and in multiples of Re.1 thereafter, Institutional - Rs. 1000000 and in multiples of Re.1 thereafter, Div Re-investment - Rs. 100000 and in multiples of Re.1 thereafter	Retail - Rs. 5000 per application in multiples of Re.1 thereafter Institutional - Rs. 50,00,000 in multiples of Re.1 thereafter	Rs. 2000 and in multiples of Re.1 thereafter	Rs. 10000 and in multiples of Re.1 thereafter	Rs. 5000 (Cum.) and in multiples of Re.1 thereafter, Rs. 10000 (Div.) and in multiples of Re.1 thereafter	Rs. 5000 (Growth) and in multiples of Re.1 thereafter, Rs. 10000 (Monthly / Quarterly Dividend) and in multiples of Re.1 thereafter	For all Options - A minimum of Rs. 5,000/- per application and in multiples of Re. 1/- thereafter.
Additional Investment (For additional investment by existing investors)	Rs. 1000 and in multiples of Re.1 thereafter	Regular - Rs. 1000 and in multiples of Re.1	Regular - Rs. 1000 and in multiples of Re.1 thereafter	Rs. 1000 and in multiples of Re.1 thereafter	Rs. 1000 and in multiples of Re.1 thereafter	Rs. 1000 (Cum.) and in multiples of Re.1 thereafter, Rs. 1000 (Div.) and in multiples of Re.1 thereafter	Rs. 1000 for all option and in multiples of Re.1 thereafter	For all Options - A minimum of Rs. 1000/- per application and in multiples of Re. 1/- thereafter
Minimum Repurchase amount	Rs.500 or 50 units	Rs.500 or 50 units	Rs.500 or 50 units	Rs.500 or 50 units	Rs.500 or 50 units	Rs.500 or 50 units	Rs.500 or 50 units	For all Options - A minimum of Rs. 500/- per application or 50 units.
Entry Load (including SIP/STP/DIP)					rged by the Scheme to the invest the service rendered by the distr		09. Upfront commission sha	all be paid directly by the
Exit Load (including SIP/ STP/SWP/DIP)	Nil	Nil	0.25% if redeemed <= 30 days NIL if redeemed > 30 days	1% if redeemed <= 1 year NIL if redeemed > 1 year	0.25% if redeemed <= 1 month; NIL if redeemed > 1 month	1% if redeemed <= 1 year NIL if redeemed > 1 year	1% if redeemed <= 1 year NIL if redeemed > 1 year	0.25% - if redeemed ≤ 3 months; Nil - if redeemed > 3 months
Investment through SIP (Minimum Amount & Installment)	N.A.	N.A.	Rs.1000 for 6 Months	Rs.1000 for 6 Months	Rs.1000 for 6 Months	Rs.1000 for 6 Months	Rs.1000 for 6 Months	Rs.1000 for 6 Months

Disclaimer: SIP does not assure a profit or guarantee protection against loss in a declining market.

Statutory Details: L&T Mutual Fund has been established as a trust under the Indian Trust Act, 1882 by L&T Finance Limited, Sponsor/ Settlor (liability restricted to the seed corpus of Rs. 1 lakh) with L&T Mutual Fund Trustee Limited as the Trustee Company and L&T Investment Management Limited as the Investment Manager.

Risk Factors: Mutual Fund investments are subject to market risks, read all scheme related documents carefully. All investments in mutual funds and securities are subject to market risks and the NAV of the Schemes of the Fund may go up or down depending upon the factors and forces affecting the securities market. Investment in mutual fund units involves investment risks such as trading volumes, settlement risk, liquidity risk, default risk including the possible loss of principal. Past performance of the Sponsor/AMC/Mutual Fund does not guarantee future performance of the Schemes/ Plans. The Sponsor is not responsible or liable for any loss resulting from the operation of the Schemes beyond the initial contribution of Rs. 1 lakh made by it towards setting up the Fund.



S. no	Funds Managed by Mr. Pankaj Gupta	Refer Page no
1	L&T Growth Fund	6
2	L&T Opportunities Fund	5
3	L&T Contra Fund	8
4	L&T Infrastructure Fund	11
5	L&T Monthly Income Plan*	12

*Fund co-managed with Ms. Bekxy Kuriakose

S. no	Funds Managed by Mr. Anant Deep Katare	Refer Page no
1	L&T Midcap Fund	7
2	L&T Tax Saver Fund	10
3	L&T Hedged Equity Fund	9
4	L&T MIP - Wealth Builder Fund#	13
5	L&T Tax Advantage Fund - Series I	20

Fund co-managed with Ms. Richa Sharma

S. no	Funds Managed by Ms. Bekxy Kuriakose	Refer Page no
1	L&T Triple Ace Fund	18
2	L&T Floating Rate Fund	15
3	L&T Liquid Fund	14
4	L&T Gilt Fund	19
5	L&T Ultra Short Term Fund	16
6	L&T Select Income Fund - Flexi Debt Fund	17
7	L&T Monthly Income Plan*	12
8	L&T Short Term Debt Fund	20

*Fund co-managed with Mr. Pankaj Gupta

S. no	Funds Managed by Ms. Richa Sharma	Refer Page no
1	L&T MIP – Wealth Builder Fund*	13

*Fund co-managed with Mr. Anant Deep Katare

BRANCH NUMBERS



L&T Investment Management Ltd. Branch Details:

Mumbai: 309, 3rd Floor, Trade Centre, Bandra Kurla Complex, Bandra (East), Mumbai – 400 051.Tel.: 022 61366600/01.

Mumbai: (Branch) 16/22, Bake House, Ground Floor, Maharashtra Chamber of Commerce Lane, Next to Rampart Business Centre, Opp. Maharashtra State Co-Op Bank, Fort, Mumbai 400 023. Tel.: 61155501/02/03.

Agra: Office No.:- F-C-6, lst Floor, Block No. - 4/41 B, Friends Tower, Sanjay Palace, Agra-282002. Tel.: 0562- 4064006 / 9839075275.

Ahmedabad: Ground Floor, B Wing, Chandan House, B/S Kotak Mahindra Bank, Mithakhali Six Roads, Ahmedabad- 380006. Tel.: 9898029991.

Allahabad: Shop No.5, Annant Raj Plaza, M.G.Marg, Civil Lines, Allahabad - 211001. Tel.: 7309883100 / 0532- 2260916

Amritsar: S.C.O 25, Mezzanine Floor, Distt. Shopping Complex, Ranjit Avenue B-Block, Amritsar-143001. Tel.: 0183-5030353/54, 0183-5030353/ 54 / 9855721024.

Bhavnagar: Shop No. FF-5, Gopi Arcade, Waghawadi Road, Bhavnagar 364002. Tel.: +91-9376925339

Bengaluru: S-411, 2nd Floor, West Minster, No-13, Cunningham Road, Bengaluru-560 052.Tel.:-080-42497000/32952142

Bhopal: 2nd Floor 131/3 M P Nagar, Major Shopping Centre Zone II, Scheme No 30, Bhopal 462011. Tel.: 0755-2552452 – 53 / 9893654246.

Bhuvaneshwar: 2nd Floor, Plot No.428/3818, Jayadev Nagar, Bhubaneswar, Orissa-751002, Tel.:+91 9937062565.

Chandigarh: SCO-487-488, Cabin No. 9-10, Second Floor, Sector 35 C, Chandigarh - 160022.

Tel.: 0172 – 3068051 / 9878406940 / 98880 22979.

Chennai: "Montieth Palace", 4 th Floor, 47 Montieth Road, Egmore, Chennai 600 008. Tel.: 044 66881190.

Cochin: 2nd Floor, Ventura, Edapally Bye pass Road, Edapally P.O., Cochin-682024. Tel.: 0484-6533130/9895168160

Coimbatore: Kovai Towers, 2nd Floor, 44, Balasundram Road, (RTO Office Road) Coimbatore - 641 018. Tel.: 0422 4504047-48 / 99949 97599.

Cuttack: Manisha Plaza, Plot No-1050, 1st Floor, Link Road, Arundaya Market, Cuttack-753012. Tel.: 91+9937009935

Dhanbad: 1st Floor, Rathod Mansion, Bank More, Dhanbad-826001. Tel.: 9263779247.

Dehradun: Ground Floor, Shop#24, Radha Palace, 78 Rajpur Road, Dehradun-248001. Tel.: 0135- 2740579 / 9263779247.

Durgapur: B-27, Biplabi Rashbihari Basu Sarani, Bidhan Nagar, Sector 2 A, Durgapur-713 212 WB , 9932241935.

Goa: 5th Floor, Naik Villa, Dr. Dada Vaidya Road, Opp. Sakhardande Apts., Panjim, Goa 403001. Tel.: 0832 2422720/ 9923285799.

Gorakhpur: Shop No 20, 2nd Floor, Cross road The Mall, Bank Road, Gorakhpur 273001. Tel.: 09838330569.

Guwahati: Milanpur Road, Bamuni Maidan, Guwahati - 781021. Tel.: 9435556146.

Gwalior: 2nd Floor, J.J.Plaza, Huarat Chouraha, Lashkar, Gwalior -474009. Tel.: +91- 9713046951

Hyderabad: 502, 5th Floor, DEGA TOWERS, 6-3-1085, Rajbhavan Road, Somajiguda, Hyderabad. – 500 082. Tel.: 040 64557001 / 9849523638, 040-44545577/ 9246155415.

Hubli: 1st Floor W.B.Plaza, Opp Traffic Police Station, New Cotton Market, Hubli – 580029 Karnataka. Tel.: 07829030179

Indore: 118 City Centre, 570 M.G. Road, Indore- 452001- M.P.

Tel : 0731-4041022, Mobile : 09826012555 Jaipur: 2nd Floor, Roshan Tower, Opp Anchor Mall, Ajmer Road,

Jaipur 302006. Tel.: 0141 4043108 / 4043101 / 9950852103.

Jalandhar: SCO 3, 2nd Floor, Puda Complex, Jalandhar 144001. Tel.: 9872838208. Jamshedpur: Maghdeep Building 4th Floor, 'Q' Road, Bistupur, Jamshedpur-831001. Tel.: 9334289963. Tel.: 9386411200

Jodhpur: Dhan Laxmi Tower, 1st Floor, Opposite Nasrani Cinema, Above IDBI Bank, Jodhpur. Tel.: 0291- 2624266 / 9829309649.

Jammu: 70 D/C, Gandhinagar, Jammu-180004. Tel.: 9419845915.

Jamnagar: G 43 Ground Floor, Madhav Plaza, Opp SBI Bank, Near Lal Banglow, Jamnagar 361001. Tel.: 8905996999.

Kanpur: 717, 7th floor, Kan Chambers, 14/113 Civil Lines, Kanpur-2008001. Tel.: 0512-3059447, 0512- 3059447/ 3018561 / +919695051155.

Kolhapur: Anant Towers, 1st Floor, Sai Section, Rajarampuri Main Road, Kolhapur - 8, Tel.: 0231 6614834-5/ 9860087747.

Kolkata: Gooptu Court, 7A/1A,Middleton Street, 1st Floor, Kolkata-700071. Tel.: 033-40182224.

Lucknow: Office no. 106, 1st Floor, Sky High Chambers, 5 Park Road, Lucknow. UP - 226 001. Tel.: 0522 4003245 / 3052460 / 098381 19887.

Ludhiana: 5th Floor, SCO - 122, Firoz Gandhi Market, Ludhiana -141 001. Tel.: 0161 5029019 / 9878114700.

Madurai: No:489, First Floor West First Street KK Nagar, Madurai-625020. Tel.: 9865966013.

Mangalore: No-14-4-511-50, 3rd floor, Crystal-Arcade, Balmata Road, Hampanakatta, Mangalore – 575001. Tel.: 08242443609.

Meerut: 2nd Floor, Metro Arcade, Tejgarhi, Near BSNL Office, Meerut-250004 Mob # 09897901416.

Mysore: 1037, Devapartiva Road, Chamarajapuram, Mysore, Pin-570004, 9886639557. Tel.: 9916265898

Nagpur: 316, M G House, 4th Floor, Ravindranath Tagore Road, Civil Line, Nagpur 440001. Tel.: 0712- 6621511 / 9372695617.

Nashik: Shop no. 10, 1st Floor, Kapadia Commercial Complex, Opp Janalaxmi Bank (HO), Old Agra Road, Nashik 492 001. Tel.: 0253 6611791 / 6619211/ 9371077478

New Delhi: 6th Floor, DCM Building, 16, Barakhambha Road, Connaught Place, New Delhi - 110001 Tel.: 011 - 49533300 - 14

Patna: 3004, 3rd Floor, Grand Plaza, Fraser Road, Near Dakbunglow Chowraha, Patna - 800001Tel.: 09708038447.

Pune: 1240-A, Subhadra Bhavan, 2nd Floor, Apte Road, Deccan, Pune- 411004. Tel.: 020-25510468 / 020-66443031, 09823837593

Raipur: 1st Floor, Office No. FF 08, Avinash House, Maruti Business Park, G E Road, Raipur, Chattisgarh - 492001. Tel.: 0771 4224107

Rajkot: 1st Floor, Akshar Complex, B/h Siddhivinayak Complex, Dr. Yagnik Road, Rajkot - 360 001 Tel. : 9724459885

Ranchi: 1st Floor, 45, Garikhana, Nr. PNB, Harmu Road, Ranchi - 834001. Tel. : 08986724054.

Rourkela: Sector - 19, Ambagan, Rourkela - 769005 Orissa. Tel.: 9437648485.

Siliguri: 3rd Floor, Sevoke Road, Siliguri - 734 008. Tel.: 0353 2545474/ 9800202292.

Surat: 21st Century, 610 B, 6th Floor, Ring Road, Surat - 395002. Tel.: 0261 - 6641610 / 9924712128.

Trichy: 2nd Floor, Sterling Biz Park, C-86, North East Extn, Fort Station Road, Thillai Nagar, Trichy 620 018. Tamil Nadu. Tel.: 9952142228.

Trivandrum: Uthradom Building, TC-26/1309, 3rd Floor, Panavila Junction, RBI Station Road, Trivandrum - 695001. Tel.: 9605601122.

Vadodara: L&T Mutual Fund / L&T Finance, 4/1, Goverdhan Apartment, Nr.Utkarsh Petrol Pump,Muktanand Char Rasta, Karelibaug,Vadodara-390018. Tel.: 8128997153.

Vijaywada: Door no. 40-5-6/1, Brundavana Colony, Tikkil Road, Labbipeta, Vijaywada 520 010.

Varanasi: 2nd Floor, Office No.3, Urvashi Complex, Sigra Varanasi-221010. Tel.: 09839165055.

Vishakhapatnam: D.No: 10-1-6/1, Flat No: 305, 3rd Floor, Vinaynagar Heights, above Mohammad Khan, Jewellers, Asilmetta, Visakhapatnam - 530003. Tel.: 0891- 6640213, 6640211, 9703261122.