## Asset class wise disclosure of AUM & Average AUM ("AAUM")

## Disclosure of percentage of AUM by geogrophy

|                                    | Rs. in Lakhs                                |                                |
|------------------------------------|---|--------------------------------|
| Category                           | AUM as on the<br>last day of the<br>Quarter | Average AUM for<br>the Quarter |
| Income                             | 131,292.57                                  | 128,693.55                     |
| Equity (other than ELSS)           | 409,056.35                                  | 413,386.88                     |
| Balanced                           | -   | -                              |
| Liquid                             | 49,307.03                                   | 33,545.82                      |
| Gilt                               | 4,009.27                                    | 3,872.19                       |
| Equity - ELSS                      | 121,406.47                                  | 116,615.45                     |
| GOLD ETF                           | -   | -                              |
| Other ETF                          | -   | -                              |
| Fund of Fund investing<br>overseas | 6,253.64                                    | 6,980.07                       |
| Total                              | 721,325.33                                  | 703,093.96                     |
| Fund of Funds Scheme<br>(Domestic) | 4,251.75                                    | 5,068.02                       |

| Geographical<br>Spread | % of Total AUM as on the last day of the Quarter |
|------------------------|--|
|                        |  |
| Top 5 Cities           | 66%  |
| Next 10 Cities         | 16%  |
| Next 20 Cities         | 6%   |
| Next 75 Cities         | 6%   |
| Others                 | 6%   |
| Total                  | 100%   |
|                        |  |