# **Fixed Income Deck**

July 2022







• HSBC Asset Management offices - Countries and territories where our investment teams sit are in bold

1. Asia-Pacific includes employees and assets of Hang Seng Bank, in which HSBC has a majority holding.

2. HSBC Jintrust Fund Management company is a joint venture between HSBC Asset Management and Shanxi Trust Corporation Limited.

\* Alternatives assets excludes USD 4.90bn from committed capital ("dry powder") as well as advisory and oversight assets.

\*\*Other in asset class refers to the assets of Hang Seng Bank, in which HSBC has a majority holding, and of HSBC Jintrust Fund Management, a joint venture between HSBC Asset Management and Shanxi Trust Corporation Limited. \*\*\*Other in alient type refers to asset distributed by Hang Seng Bank

CAsset Management as at 31 March 2022. Assets under management are presented on a distributed (AUD) ferences are due to rounding.

#### The investment management team manages/advises strategies with assets across investment categories

INR 12,485 Cr AUM as at last day of month ended June '22

AUM for the month ended (30 June 2022) Asset class wise disclosure of AUM and AAUM

Category	AUM as on the last	Average AUM for	
Category	day of the Quarter	the Quarter Rs.Cr	
Income	4,058	4,380	
Equity (other than ELSS)	3,817	4,053	
Liquid	3,975	4,263	
Equity ELSS	172	182	
Fund of Funds investing overseas	463	514	
Total	12,485	13,392	
Fund of Funds investing Domestic	134	140	

#### Disclosure of percentage of AUM by geography

Geographical spread	% of Total AUM as on the last day of the
Top 5 Cities	69%
Next 10 Cities	17%
Next 20 Cities	5%
Next 75 Cities	4%
Others	4%
Total	100%

Offshore advisory (Equity and Fixed Income): Rs.19,154 Cr



3

## A distinct perspective on asset management

- Liquidity management must be focused on risk management
  - Our aim is to preserve capital and provide liquidity
- There is little differentiation of risk, and hence pricing, across top tier issuers in the money markets
  - Only through professional management can the different types of risk be understood and differentiation be achieved
- Our investment process seeks to manage credit, liquidity, and interest rate risks
- Asset management process is guided by:
  - In-depth research, assessment
  - Monitoring of various potential risks as per the global standard set by Regulator & HSBC Asset Management



Aims to deliver consistent performance

# A holistic risk approach to a well diversified portfolio



Source: HSBC Asset Management India. The information above is provided by and represents the opinions of HSBC Global Asset Management and is subject to change without notice

# Aims to maintain credit quality through strong credit research process

Step 1	Rating Criteria	<b>&gt;</b>	External Long Term Rating/Short Term Rating
Step 2	Fundamental Research:	>	Industry, business, financial management, ESG and Relative value
Step 3	Tradability and liquidity	<b>&gt;</b>	Frequency of issuance and secondary liquidity
Step 4	Detailed discussion	<b>&gt;</b>	at credit forum
Step 6	Continuous Evaluation	<b>&gt;</b>	Earnings and company announcements Peer and industry impact Market indicators – trades in both equity & debt markets Monitoring at FOMC (internal committee), Risk committee

#### A strong credit quality process ensures lower risk in underlying investments

Source: HSBC Asset Management India. The information above is provided by and represents the opinions of HSBC Global Asset Management and is subject to change without notice. FOMC – Front Office Management Committee,

# Strong and optimum credit process

#### **Balance Risk and Return**

Business Risk	Market Risk	Financial Risk	Structure Risk
Robust fundamental research – mitigate downgrade risk	Understand that "less liquidity" and "mispricing" is here to stay	Financial/ratios/Projections	Look for bond covenant protection such as guarantee (from stronger parent)
Monitor existing investments for unpredictable adverse events	Weightage to liquidity of instruments versus credit risk	Profitability	SPV (Special Purpose Vehicle) structures
Identifying investible names is more company specific and not sector specific		Liquidity	DSRA (Debt Service Reserve Account), Escrow, Cash trap
Despite GOI ownership in case of PSU names, fundamentals take precedence		Solvency	Change of control
Markets, business, drivers of growth and risk factors		Capital expenditure/ Working capital	

- Liquidity and downgrade risks managed through strong and optimum credit process <sup>1</sup>
- Interest rate risk managed through active duration management
- Downgrade Risks managed through strong and optimum credit process

Source: HSBC Asset Management India. The information above is provided by and represents the opinions of HSBC Global Asset Management and is subject to change without notice 1. Liquidity risks managed through evaluation of issuance / traded volumes, minimum holding of regulator specified liquid assets and stress testing.

#### A continuous evaluation – Risk vs Return

#### Continuous monitoring and reassessment of risk, differentiates HSBC MF from the Industry

- Balanced approach to credit
  - To achieve optimal risk adjusted returns
  - Choose operating companies versus holding companies
  - Fundamental research is priority versus 'name lending' even in large groups and liquid names
  - Rating is used only as a filter rather than an active criteria
- Balanced approach in managing risk lower issuer concentration
- No intra-month transactions which we cannot report in the fact sheet
  - We are transparent in our methods and confident of our management process
- 'True to Label' products
  - Duration and credit strategies are 'true to label'
  - We do not use 'proxy' for credit quality
  - Our duration strategy is played out using a combination of instruments rather than concentrated securities

Note - Investors are requested to note that some of the investment restrictions/guidelines referred to in this document may not be a part of product features of Fixed Income Funds of HSBC MF but are internal investment guidelines followed by HSBC Asset Management (India) Private Limited while managing investment related risks and executing various investment strategies. These internal investment guidelines can undergo changes from time to time without any intimation to the investors. Source: HSBC Asset Management India. The information above is provided by and represents the opinions of HSBC Asset Management and is subject to change without notice.

# **Case for Fixed Income investing**



# Fixed Income Fund Universe

Some of the diverse options based on risk, return and investment horizon



\*Typical minimum investment horizon for investors, \* There were 2 instances on July 16, 2013 and July 24, 2013 when the liquid funds gave negative one-day return

<sup>1</sup> An open ended debt scheme investing in instruments with Macaulay duration between 4 to 7 years, <sup>2</sup> An open ended debt scheme predominantly investing in AA+ and above rated corporate bonds

- <sup>4</sup> An open ended dynamic debt scheme investing across durations
- <sup>5</sup> An open ended short term debt scheme investing in instruments with Macaulay duration between 1 year and 3 years
- <sup>6</sup> An open ended low duration debt scheme investing in instruments with Macaulay duration between 6 months and 12 months
- <sup>7</sup> An open ended ultra-short term debt scheme investing in instruments with Macaulay duration betweer 8 months and 6 months

<sup>9</sup> Overnight fund – An open ended debt scheme investing in overnight securities, <sup>8</sup> An open ended liquid scheme ^General strategy followed by the fund categories **PUBLIC** 

# What should one look for in 'Fund Selection'?

Parameters that could help own winning combination

Parameter	Things to look for
True to label	<ul> <li>'True to label' status of the fund</li> <li>Deviations from the mandate</li> <li>Identify deviations with an analysis of interest rates, liquidity and credit risk</li> </ul>
Ownership structure	<ul><li>Parent group support</li><li>Long-term business plan</li></ul>
Financial strength	Net worth and financial track record
AMC and trustee	Independent directors / Trustees
Management quality	<ul> <li>Stability</li> <li>Track record and experience</li> <li>Organisation structure</li> </ul>

# **Case for fixed income funds**

Fixed Income funds are an alternative investment option to traditional savings

#### Liquidity + low volatility + performance = fixed income funds advantage<sup>^</sup>

Performance	Volatility	Risk ^	Liquidity **	Credit Quality	Exit load	Surplus funds parking
<ul> <li>Fixed Income funds have the potential to deliver consistent and optimum risk adjusted performance</li> </ul>	• Fixed Income funds may subject to Iow volatility relative to other investment instruments due to the nature of underlying financial investment instruments such as GOI and corporate bonds	• Funds such as cash fund carry low interest rate risk with its positioning at the shortest end of the yield curve	<ul> <li>Offer high liquidity with redemption availability on any working day</li> </ul>	<ul> <li>Fixed Income fund category provides a choice of some of the most well regulated funds having relatively better credit quality managemen t processes to mitigate risk</li> </ul>	<ul> <li>Some fixed income funds offer no exit load on redemption</li> </ul>	• Funds such as cash fund are one of the best options to park surplus money from a short to medium term perspective

^There were two instances on July 16, 2013 and July 24, 2013 when the liquid funds gave negative one-day return

\*\* As per the Regulations, the Fund shall dispatch the redemption proceeds within 10 Business Days from the date of acceptance of redemption request. Under normal circumstances, the Fund will endeavour to dispatch the redemption proceeds 1 Business Day from the date of receiving a valid redemption request.

Past performance may or may not sustained in the future, Mutual fund investments are subject to market risks, read all scheme related documents carefully.

# **HSBC Overnight Fund**

Overnight fund – An open ended debt scheme investing in overnight securities

# Park your surplus money with confidence



# HSBC Overnight Fund<sup>^</sup> - A solution to your one day investment worries



#### Best suitable to park idle money for reasonable returns and high liquidity

^ Overnight fund – An open ended debt scheme investing in overnight securities. Relatively low interest rate risk and relatively low credit risk.

\*\* As per the Regulations, the Overnight Fund shall dispatch the redemption proceeds within 10 Business Days from the date of acceptance of redemption request. The Fund will endeavor to dispatch the redemption proceeds in 1 Business Day from the date of receiving a valid redemption request.

14

# **Case for Overnight Funds**

Reasonable risk adjusted performance	Lowest volatility	Lowest risk	High liquidity**
Overnight funds can deliver consistent and reasonable risk adjusted performance vs traditional saving products	Overnight funds offer relatively lower volatility compared to other fixed income funds	<ul> <li>Overnight funds carry no interest rate risk and lowest credit default risk vs other fixed income funds</li> </ul>	• Overnight funds are one of the most liquid investments available in the market with redemption availability on any working day

#### Less volatile + Less risky + Highest liquidity = Reasonable performance

<sup>\*\*</sup> As per the Regulations, the Overnight Fund shall dispatch the redemption proceeds within 10 Business Days from the date of acceptance of redemption request. The Fund will endeavor to dispatch the redemption proceeds in 1 Business Day from the date of receiving a valid redemption request.

# What are Overnight Funds and where do they invest?

• Overnight funds are debt funds that invest in debt and money market instruments having maturity of up to one business day

Debt instruments*	<b>Risk Profile</b>	Price Risk
TREPS (Tri Party Repos)	Low	Nil
Reverse Repo	Low	Nil

- The primary objective of these funds is to seek to generate returns commensurate with low risk and providing high level of liquidity, through investments made primarily in overnight securities having maturity of up to 1 business day.
- Risk is low as interest rate changes may not affect the price of the security

#### Overnight Fund's underlying investment reflect its lowest risk

<sup>\*</sup> Above list is not exhaustive and for illustration purpose only. Overnight funds can invest in other instruments that includes Commercial Papers (CP), Certificate of Deposits (CD) and T-Bills with the maturity of 1 business day. Please refer the scheme information document for complete list of investment options.

# **Positioning of Overnight Funds**



#### Overnight Funds are placed at the lowest risk level compared to other fixed income funds

<sup>1</sup> Overnight fund – An open ended debt scheme investing in overnight securities. Overnight Fund redemption – the fund endeavors to make the payout within one business day on redemption. <sup>2</sup> Liquid Funds - An open ended Liquid Scheme

- <sup>3</sup> An open ended ultra-short term debt scheme investing in instruments with Macaulay duration between 3 months and 6 months
- <sup>4</sup> An open ended low duration debt scheme investing in instruments with Macaulay duration between 6 months and 12 months
- <sup>5</sup> An open ended short term debt scheme investing in instruments with Macaulay duration between 1 year and 3 years
- <sup>6</sup> An open ended Dynamic Debt Scheme investing across duration
- <sup>7</sup> An open ended Medium to Long Term Debt Scheme investing in instruments such that the Macaulay duration of the portfolio is between 4 years to 7 years.
- <sup>8</sup> An open ended debt scheme predominantly investing in AA+ and above rated corporate bonds **PUBLIC**

# **HSBC Overnight Fund (HOF)**

- S The scheme aims to offer reasonable returns commensurate with low risk and high degree of liquidity through investments in overnight securities
- **Type of scheme -** Overnight fund An open ended debt scheme investing in overnight securities. Relatively low interest rate risk and relatively low credit risk.



Benchmark – Crisil Overnight Index



#### Where can the fund invest?

- TREPS & reverse repos
- Money market instruments
- Certificate of Deposits (CDs)
- Commercial Paper (CPs
- Debt obligations of government agencies and statutory bodies
- Debt obligations of banks

- Securities issued by Central / State governments
- Bank Fixed Deposits as permitted by SEBI
- Bills of Exchange / Promissory Notes
- Corporate debt
- Securitised Debt
- Other domestic fixed income securities

#### The fund offers reasonable returns commensurate with low risk and high degree of liquidity

Overnight funds can invest in above instruments having the maturity of 1 business day. Please note above list is an indicative list and is not exhaustive. Refer to the scheme SID for more details.

18

## HSBC Overnight Fund Fund overview

Fund Manager	Kapil Punjabi
Benchmark	Crisil Overnight Index
Inception Date	22 May 2019

HSBC Overnight Fund Riskometer					
HSBC Overnight Fund	<b>Overnight Fund</b> - An open e rate risk and relatively low c				
Moderate Moderately	This product is suitable for	investors who are seeking#:		Benchmark: CRISIL Overnight Fund A-I Index	
Low to Moderate High	• Income over short term an	d high liquidity			
	• Investment in debt & mon	ey market instruments with overnight matu	urity.	Low to Moderate Moderate High	
Low Very High RISKOMETER Investors understand that their principal	##Investors should consult for them.	"Investors should consult their financial advisers if in doubt about whether the product is suitable			
will be at Low risk	communication/disclosure. As per risk-o-meter will be calculated o methodology specified by SEBI in disclosure for all their schemes o	p-meter is as per the product labelling of the Sc r SEBI circular dated October 5, 2020 on product la on a monthly basis based on the risk value o the above stated circular. The AMC shall disclor n their respective website and on AMFI website er shall be communicated by way of Notice cum lar Scheme.	Low Very High RISKOMETER		
	Poten	tial Risk Class (HSBC Ove	rnight Fund)		
Credit Risk	$\boldsymbol{\zeta} \rightarrow$				
Interest Rate Risk $\downarrow$		Relatively Low (Class A)	Moderate (Class B)	Relatively High (Class C)	
Relatively Low (Class I)	Relatively Low (Class I)				
Moderate (Class II)					
Relatively High (Class III)					

Potential Risk Class ('PRC') matrix indicates the maximum interest rate risk (measured by Macaulay Duration of the scheme) and maximum credit risk (measured by Credit Risk Value of the scheme) the fund manager can take in the scheme. PRC matrix classification is done in accordance with and subject to the methodology/guidelines prescribed by SEBI to help investors take informed decision based on the maximum interest rate risk and maximum credit risk the fund manager can take in the scheme, as depicted in the PRC matrix.

# HSBC Overnight Fund (HOF) - investment strategy

HSBC Overnight Fund aims to deliver returns in line with overnight call / money market rates.



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The scheme will have low risk and offer a very high degree of liquidity as it will invest only in overnight securities.



Investments would be made normally in overnight securities including Tri-party Repo / reverse repos, debt instruments with overnight maturity / liquidity.

#### Offers return in-line with existing overnight call / money market rates

# Who should invest in HSBC Overnight Fund (HOF)?



#### Park surplus money

• HOF is well suited for investors looking to park their surplus money as the fund provides reasonable return potential with high liquidity

#### Emergency funds

• The fund is well suited for investors looking to park their emergency funds for short term such as 1 day and earn reasonable returns with better access to funds



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#### High quality, high liquidity and low risk

• HOF is also best suited for investors who would like to invest in a low volatile, high quality fixed income portfolio with easy redemption access

#### Investors with investment horizon of 1 day to 1 month

# HSBC Cash Fund (HCF)

Liquid Fund - An Open Ended Liquid Scheme. Relatively low interest rate risk and relatively low credit risk.

# Solution for your surplus cash



# HSBC Cash Fund<sup>^</sup> - Solution for your surplus cash



#### Suitable to park surplus cash for reasonable returns and high liquidity

^Liquid Fund - An Open Ended Liquid Scheme. Relatively low interest rate risk and relatively low credit risk.

\*\* As per the Regulations, the Overnight Fund shall dispatch the redemption proceeds within 10 Business Days from the date of acceptance of redemption request. The Fund will endeavor to dispatch the redemption proceeds in 1 Business Day from the date of receiving a valid redemption request.

23

### Liquidity + low volatility + optimum performance = Cash fund advantage

Performance	Volatility	Risk ^	Liquidity **	Credit Quality	Exit load	Surplus funds parking
<ul> <li>Cash funds have the potential to deliver consistent and relatively optimum risk adjusted performance</li> </ul>	• Cash funds are subjected to low volatility as the maturity period is less than 91 days	<ul> <li>Minimal interest rate risk with positioning at the shortest end of the yield curve</li> </ul>	<ul> <li>Offer high liquidity with redemption availability on any working day</li> </ul>	<ul> <li>Investments in the high credit quality instruments which generally have low capital risk</li> </ul>	• No exit load on redemption	• One of the best options to park surplus money from a short to medium term perspective.

^ Past performance may or may not sustained in the future, Mutual fund investments are subject to market risks, read all scheme related documents carefully.

\*\* As per the Regulations, the Fund shall dispatch the redemption proceeds within 10 Business Days from the date of acceptance of redemption request. Under normal circumstances, the Fund will endeavour to dispatch the redemption proceeds 1 Business Day from the date of receiving a valid redemption request.

24

# Case for Cash (Liquid) funds



#### Cash funds are placed at the bottom of the Risk-Return measure

<sup>1</sup> Overnight Fund redemption – The fund endeavors to make the payout within one business day on redemption. Overnight fund – An open ended debt scheme investing in overnight securities <sup>2</sup> Liquid Funds - An open ended Liquid Scheme. \*There were 2 instances on July 16, 2013 and July 24, 2013 when the liquid funds gave negative one-day return

- <sup>3</sup> An open ended ultra-short term debt scheme investing in instruments with Macaulay duration between 3 months and 6 months
- <sup>4</sup> An open ended low duration debt scheme investing in instruments with Macaulay duration between 6 months and 12 months
- <sup>5</sup> An open ended short term debt scheme investing in instruments with Macaulay duration between 1\_year and 3 years
- <sup>6</sup> An open ended Dynamic Debt Scheme investing across duration
- <sup>7</sup> An open ended Medium to Long Term Debt Scheme investing in instruments such that the Macaulay duration of the portfolio is between 4 years to 7 years.
- <sup>8</sup> An open ended debt scheme predominantly investing in AA+ and above rated corporate bonds **PUBLIC**

## Where do cash fund invests?

Cash fund's underlying investment subject to low risk

Cash funds generally invest in the following financial instruments \*

having maximum maturity of up to 91 days

Asset Class Type

Commercial Papers (CP)

Certificate of Deposits (CD)

TREPS

**Treasury Bills** 

Reverse Repo

\* Cash fund can invest in other instruments also apart from the above instruments e.g. Bank FDs Please note above list is an indicative list and is not exhaustive. Refer to the scheme SID for more details.

26

# HSBC Cash Fund (HCF) Fund strategy



- To ensure optimal liquidity to suit the investor's requirements in various situations, our fund managers follow stringent liquidity, credit risk and interest rate risk norms
  - Liquidity risk: : In a stressed liquidity scenario, the fund manager would find it difficult to sell the Commercial Papers (CPs) as they tend to become less liquid during such time. Under HSBC Cash Fund, Fund Manager aims to maintains about 40% non CPs (which comprises of liquid CDs and cash).
  - Credit risk: The portfolio comprises of high credit quality papers. HSBC MF follows a thorough credit evaluation process and generally aims to restrict investments to minimum A1+ entities for HCF, A1+ is the highest possible short term rating
  - Interest rate risk: HSBC MF's internal investment policy restricts the maximum portfolio weighted average maturity of HSBC cash fund to 60 days as against the 91 days mandate for the liquid funds. This reduces interest rate risk relative to market from adverse movements in interest rates.

# HSBC Cash Fund (HCF)

High credit quality portfolio

- HSBC MF's investment guidelines are more stringent than regulatory prescribed guidelines and general market practices
  - HCF invests predominantly in instruments rated minimum A1+ and generally does not invest more than 60% in CPs.
  - Maximum exposure for non-state owned banks generally will not exceed 5% and state owned banks exposure will not exceed 10%

Parameter	HSBC Investment Guidelines	Regulatory Investment Guidelines
Commercial Paper (CP) Allocation %	Up to 60%	No specific limits
Ratings (Minimum)	A1+	Investment grade
State owned banks	< = 10%	10% of a scheme of any one issuer which
		is rated above investment grade with a cap
Non State owned Banks	< = 5%	of 12% subject to the Board approval
Single non - bank group limit	< = 5%	20% of a scheme of any one issuer group which is rated above investment grade with a cap of 25% subject to the Board approval
More than 30 days assets (Up to 91 days) (Mark to Market – MTM)	<=70%	No specific limit

Data as of 30 June 2022 <= (less than or equal to),

Note - Investors are requested to note that the HSBC Investment Guidelines referred to in this document are not part of product features of HSBC Cash Fund but are internal investment guidelines followed by HSBC Asset Management (India) Private Limited in managing investment related risks and executing various investment strategies. These internal investment guidelines can undergo changes from time to time without any intimation to the investors.

# Fund ManagerKapil PunjabiBenchmarkCrisil Liquid Fund IndexInception DateDecember 04, 2002

HSBC Cash Fund Riskometer							
HSBC Cash Fund	Liquid Fund - An Open End	ded Liquid Scheme. Relatively low interest	rate risk and relatively low credit risk.	Banahmark: CBISII Liquid Fund A Linday			
Low to High High High High High High High High	<ul> <li>Investors should consult their financial advisers if in doubt about whether the product is suitable for them.</li> <li>Invests in Money Market Instruments.</li> <li>Investors should consult their financial advisers if in doubt about whether the product is suitable for them.</li> <li>Please note that the above risko-meter is as per the product labelling of the Scheme available as on the date of this communication/ disclosure. As per SEBI circular dated October 5, 2020 on product labelling is amended from time to time), risko-meter will be calculated on a monthly basis based on the risk value of the scheme profilio based on the methodology specified by SEBI in the above stated circular. The AMC shall disclose the risko-meter along with portfolio disclosure for all their schemes on their respective website and on AMF website within 10 days from the close of each month. Any change in risko-meter shall be communicated by way of Notice cum Addendum and by way of an e-mail or SMS to unitholders of that particular Scheme.</li> </ul>			Benchmark: CRISIL Liquid Fund A-I index			
Potential Risk Class (HSBC Cash Fund)							
Credit Risk → Interest Rate Risk ↓		Relatively Low (Class A)	Moderate (Class B)	Relatively High (Class C)			
Relatively Low (Class I)		A-I					
Moderate (Class II)							
Relatively High (Class III)							

Potential Risk Class ('PRC') matrix indicates the maximum interest rate risk (measured by Macaulay Duration of the scheme) and maximum credit risk (measured by Credit Risk Value of the scheme) the fund manager can take in the scheme. PRC matrix classification is done in accordance with and subject to the methodology/guidelines prescribed by SEBI to help investors take informed decision based on the maximum interest rate risk and maximum credit risk the fund manager can take in the scheme, as depicted in the PRC matrix.

29

# **HSBC Ultra Short Duration Fund**

Ultra Short Duration - An Open Ended Ultra-Short term debt scheme investing in instruments such that the Macaulay duration of the portfolio is between 3 months to 6 months. Please refer Page no. 9 of the SID for explanation on Macaulay duration. Relatively low interest rate risk and relatively low credit risk.

## An answer to your short term investment needs



## Moderately low volatility & risk + liquidity = reasonable risk adjusted performance

Reasonable risk	Moderately Low	Moderately Low	Liquidity**
adjusted performance	volatility	interest risk	
<ul> <li>Potential to deliver reasonable risk adjusted returns</li> </ul>	• Given that these funds invest predominantly in short term fixed income instruments, USDFs are subjected to moderately low volatility.	• Low interest rate risk due to the positioning of USDFs at the shorter end of the yield curve.	<ul> <li>As an open ended fund offers liquidity with redemption availability on any working day.</li> </ul>

- Ultra Short Duration Funds are subject to portfolio Macaulay duration\* of 3 6 months.
- These funds are suitable for moderately conservative investors with investment horizon of 1 to 6 months.

<sup>\*\*</sup> As per the Regulations, the Ultra Short Duration Funds shall dispatch the redemption proceeds within 10 Business Days from the date of acceptance of redemption request.

# **Positioning of Ultra Short Duration Funds**



<sup>1</sup> Overnight Fund redemption – The fund endeavors to make the payout within one business day on redemption. Overnight fund – An open ended debt scheme investing in overnight securities <sup>2</sup> Liquid Funds - An open ended Liquid Scheme. \*There were 2 instances on July 16, 2013 and July 24, 2013 when the liquid funds gave negative one-day return

- <sup>3</sup> An open ended ultra-short term debt scheme investing in instruments with Macaulay duration between 3 months and 6 months
- <sup>4</sup> An open ended low duration debt scheme investing in instruments with Macaulay duration between 6 months and 12 months
- <sup>5</sup> An open ended short term debt scheme investing in instruments with Macaulay duration between 1 year and 3 years <sup>6</sup> An open ended Dynamic Debt Scheme investing across duration 32
- <sup>6</sup> An open ended Dynamic Debt Scheme investing across duration
- <sup>7</sup> An open ended Medium to Long Term Debt Scheme investing in instruments such that the Macaulay duration of the portfolio is between 4 years to 7 years.
- <sup>8</sup> An open ended debt scheme predominantly investing in AA+ and above rated corporate bonds **PUBLIC**

# **HSBC Ultra Short Duration Fund^**



#### A solution to short term investment needs

^Ultra Short Duration - An Open Ended Ultra-Short term debt scheme investing in instruments such that the Macaulay duration of the portfolio is between 3 months to 6 months. Please refer Page no. 9 of the SID for explanation on Macaulay duration. Relatively low interest rate risk and relatively low credit risk.

\*\* As per the regulations, the Ultra Short Duration Fund shall dispatch the redemption proceeds within 10 business days from the date of acceptance of redemption request.

Note - The Macaulay duration is the weighted average term to maturity of the cash flows from a bond. The weight of each cash flow is determined by dividing the present value of the cash flow by the price.

# **HSBC Ultra Short Duration Fund (HUSDF)**

- S HSBC Ultra Short Duration Fund is an open ended ultra-short term debt scheme investing in instruments such that the Macaulay Duration of the portfolio is between 3 months to 6 months.
- Benchmark CRISIL Ultra Short Term Debt Index

#### Where can the fund invest?^

- Securities Central, State & local governments
- Debt obligations government agencies & statutory bodies
- Corporate debt
- Debt obligations of banks
- Money market instruments

- Certificate of Deposits (CDs)
- Commercial Paper (CPs)
- Bills of Exchange / Promissory Notes
- Securitized Debt

#### HUSDF offers reasonable returns commensurate with low risk and high degree of liquidity

<sup>^</sup> The above investment list is indicative and not exhaustive. HSBC Ultra Short Duration Fund can invest in other instruments so that portfolio duration is maintained between 3 to 6 months. Refer to the Scheme Information Document (SID) for complete list of allowed investment instruments

# HSBC Ultra Short Duration Fund

Fund overview

Fund Manager	Kapil Punjabi
Benchmark	CRISIL Ultra Short Term Debt Index
Inception Date	30 Jan 2020

HSBC Ultra Short Duration Fund Riskometer							
HSBC Ultra Short Duration Fund	Ultra Short Duration Fund such that the Macaulay dur 9 of the SID for explanation credit risk. This product is suitable for • Income over short term w • Investment in debt & mon between 3 months - 6 mo #Investors should consult for them. Please note that the above risk- communication/disclosure. As per risko-meter will be calculated methodology specified by SED i disclosure for all their schemes of month. Any change in risk-met SMS to unitholders of that partice	Benchmark: CRISII. Ultra Short Duration Fund A I Index					
Potential Risk Class (HSBC Ultra Short Duration Fund)							
Credit Risk → Interest Rate Risk ↓		Relatively Low (Class A)	Moderate (Class B)	Relatively High (Class C)			
Relatively Low (Class I)		A-I					
Moderate (Class II)							
Relatively High (Class III)							

Potential Risk Class ('PRC') matrix indicates the maximum interest rate risk (measured by Macaulay Duration of the scheme) and maximum credit risk (measured by Credit Risk Value of the scheme) the fund manager can take in the scheme. PRC matrix classification is done in accordance with and subject to the methodology/guidelines prescribed by SEBI to help investors take informed decision based on the maximum interest rate risk and maximum credit risk the fund manager can take in the scheme, as depicted in the PRC matrix.

35

# HSBC Ultra Short Duration Fund (HUSDF) - Investment strategy^



HUSDF invests up to 100% in debt and money market instruments with overall portfolio Macaulay duration in the range of 3 to 6 months.



The Macaulay duration of the portfolio will be 3 - 6 months and within this range the duration management would be largely dependent on investment team's view on rates, yield curve, liquidity, etc.



The Fund would largely maintain high credit quality portfolio of securities with investment predominantly in securities that have highest short term credit quality rating.



Given the 3 - 6 months portfolio duration requirement, the Fund would have exposure to money market instruments such as Bank Certificates of Deposit (CDs) and Commercial Papers (CPs).



The security selection would be driven by investment team's view on credit spreads, liquidity and the risk reward assessment of each security.

^The above strategy is indicative and not exhaustive. HSBC Ultra Short Duration Fund can invest in other instruments so that portfolio duration is maintained between 3 to 6 months. Refer to the Scheme Information Document (SID) for complete list of allowed investment instruments and detailed investment strategy
# Portfolio construction and guiding principle

### Positioning of 3 - 6 months portfolio with respect to yield curve

- Money market rates are seasonable in nature.
- Rates tend to move up during every quarter end and drop in subsequent month to quarter end.
- Aim to capitalise on the opportunity by positioning in asset maturing beyond March quarter.

### Guiding principle on Construction of portfolio in terms of credit quality.

• Securities with high credit quality and liquidity

### Aims to gain from seasonal nature of money market rates

The above strategy is indicative and not exhaustive. HSBC Ultra Short Duration Fund can invest in other instruments so that portfolio duration is maintained between 3 to 6 months. Refer to the offer document for complete list of allowed investment instruments and detailed investment strategy.

37

# **HSBC Low Duration Fund (HLDF)**

Low Duration Fund - An open ended low duration debt scheme investing in instruments such that the Macaulay duration of the portfolio is between 6 months to 12 months. Please refer Page no. 9 of the SID for explanation on Macaulay duration. Relatively low interest rate risk and moderate credit risk..

# Low Duration strategy



### **Case for Low Duration funds #**

Low Duration funds - an alternative to traditional short/medium term savings

### Liquidity + low volatility + performance = Low Duration fund advantage

Performance	Volatility	Risk ^	Liquidity ** ^	Credit Quality	Exit load	Surplus funds parking
• Low Duration funds have the potential to deliver consistent and relatively better risk adjusted performance	These funds may subject to low volatility due to the lower maturity compared to other long duration products	• Low interest rate risk with its positioning at the shorter end of the yield curve	<ul> <li>Can offer liquidity with redemption availability on any working day</li> </ul>	<ul> <li>Investments could be in the high credit quality instruments which generally have relatively low capital risk compared to other long duration financial instruments</li> </ul>	<ul> <li>May not be subjected to exit load on redemption</li> </ul>	<ul> <li>One of the quality options to park the surplus money from a medium term perspective</li> </ul>

^Past performance may or may not sustained in the future, Mutual fund investments are subject to market risks, read all scheme related documents carefully.

\*\* As per the Regulations, the Fund shall dispatch the redemption proceeds within 10 Business Days from the date of acceptance of redemption request. Under normal circumstances, the Fund will endeavour to dispatch the redemption proceeds 1 Business Day from the date of receiving a valid redemption request. # An open ended low duration debt scheme investing in instruments with Macaulay duration between 6 months and 12 months

39

### **Case for Low Duration Funds**



### <sup>1</sup> Overnight Fund redemption – The fund endeavors to make the payout within one business day on redemption. Overnight fund – An open ended debt scheme investing in overnight securities

- <sup>2</sup> Liquid Funds An open ended Liquid Scheme. \*There were 2 instances on July 16, 2013 and July 24, 2013 when the liquid funds gave negative one-day return
- <sup>3</sup> An open ended ultra-short term debt scheme investing in instruments with Macaulay duration between 3 months and 6 months
- <sup>4</sup> An open ended low duration debt scheme investing in instruments with Macaulay duration between 6 months and 12 months
- <sup>5</sup> An open ended short term debt scheme investing in instruments with Macaulay duration between 1 year and 3 years 40
- <sup>6</sup> An open ended Dynamic Debt Scheme investing across duration
- <sup>7</sup> An open ended Medium to Long Term Debt Scheme investing in instruments such that the Macaulay duration of the portfolio is between 4 years to 7 years.
- <sup>8</sup> An open ended debt scheme predominantly investing in AA+ and above rated corporate bonds **PUBLIC**

### Where Low Duration fund invests?

These fund's underlying investment may subject to relatively lower risk

Low Duration funds generally invests in the following financial instruments \*

Asset Class Type

Commercial Papers (CP)

Certificate of Deposits (CD)

TREPS

**Treasury Bills** 

Reverse Repo

\* Low Duration funds can invest in other instruments also apart from the above instruments

Please note above list is an indicative list and is not exhaustive. Refer to the scheme SID for more details.

41

# **HSBC Low Duration Fund^**



### Low duration strategy with high credit quality investments

^ Low Duration Fund - An open ended low duration debt scheme investing in instruments such that the Macaulay duration of the portfolio is between 6 months to 12 months. Please refer Page no. 9 of the SID for explanation on Macaulay duration. Relatively low interest rate risk and moderate credit risk.

Note - The Macaulay duration is the weighted average term to maturity of the cash flows from a bond. The weight of each cash flow is determined by dividing the present value of the cash flow by the price.

# HSBC Low Duration Fund

### Fund overview

# Fund ManagerKapil PunjabiBenchmarkCRISIL Low Duration Debt Index1Inception Date17 October 2006



Credit Risk $\rightarrow$			Relatively High
Interest Rate Risk $\downarrow$	Relatively Low (Class A)	Moderate (Class B)	(Class C)
Relatively Low (Class I)		B-I	
Moderate (Class II)			
Relatively High (Class III)			

Data as of 30 June 2022

Potential Risk Class ('PRC') matrix indicates the maximum interest rate risk (measured by Macaulay Duration of the scheme) and maximum credit risk (measured by Credit Risk Value of the scheme) the fund manager can take in the scheme. PRC matrix classification is done in accordance with and subject to the methodology/guidelines prescribed by SEBI to help investors take informed decision based on the maximum interest rate risk and maximum credit risk the fund manager can take in the scheme, as depicted in the PRC matrix.

<sup>&</sup>lt;sup>1</sup> Benchmark of the scheme is changed to CRISIL Ultra Short Term Debt Index effective 14 March 2018, which is now renamed to Crisil Low Duration Debt Index.

# **HSBC Short Duration Fund (HSDF)**

Short Duration Fund An open-ended short term debt scheme investing in instruments such that the Macaulay duration of the portfolio is between 1 year to 3 years. Please refer Page no. 9 of the SID for explanation on Macaulay duration. Moderate interest rate risk and moderate credit risk.

# **Short Duration strategy**



### **Case for Short Duration Funds**

Short Duration Funds offer capital appreciation in favourable interest rate scenario

### Moderate volatility + potential performance = Short Duration Fund

Performance	Volatility	Risk	Liquidity **	Credit Quality	Exit load
<ul> <li>Potential to deliver relatively optimum performance in a stable interest rate environment while they are subjected to moderate interest rate risk</li> </ul>	• Short Duration Funds are subjected to moderate volatility which may reflect in relatively moderate performance in favourable interest rate environment	<ul> <li>Relatively moderate interest rate risk</li> </ul>	<ul> <li>Offer moderate liquidity with redemption availability on any working day</li> </ul>	Investments in quality credit instruments	<ul> <li>May not be subjected to exit load on redemption</li> </ul>

<sup>\*\*</sup> As per the Regulations, the Fund shall dispatch the redemption proceeds within 10 Business Days from the date of acceptance of redemption request. Under normal circumstances, the Fund will endeavour to dispatch the redemption proceeds 1 Business Day from the date of receiving a valid redemption request. Past performance may or may not sustained in the future. Mutual fund investments are subject to market risks, read all scheme related documents carefully.

# **Case for Short Duration Fund**

Short Duration funds are placed at the mid level of the Risk-Return measure



### USDFs are placed at the moderately lower risk levels

<sup>1</sup> Overnight Fund redemption – The fund endeavors to make the payout within one business day on redemption. Overnight fund – An open ended debt scheme investing in overnight securities <sup>2</sup> Liquid Funds - An open ended Liquid Scheme, \*There were 2 instances on July 16, 2013 and July 24, 2013 when the liquid funds gave negative one-day return

- <sup>3</sup> An open ended ultra-short term debt scheme investing in instruments with Macaulay duration between 3 months and 6 months
- <sup>4</sup> An open ended low duration debt scheme investing in instruments with Macaulay duration between 6 months and 12 months
- <sup>5</sup> An open ended short term debt scheme investing in instruments with Macaulay duration between 1 year and 3 years
- <sup>6</sup> An open ended Dynamic Debt Scheme investing across duration
- <sup>7</sup> An open ended Medium to Long Term Debt Scheme investing in instruments such that the Macaulay duration of the portfolio is between 4 years to 7 years.
- <sup>8</sup> An open ended debt scheme predominantly investing in AA+ and above rated corporate bonds PUBLIC

Underlying investments

### Short Duration Funds generally invest in the following financial instruments\*:

Asset Class Type

**Corporate Bonds** 

**Government Securities** 

Commercial Papers (CP)

Certificate of Deposits (CD)

TREPS

Treasury Bills

Reverse Repo

<sup>\*</sup> Short Duration Funds can invest in other instruments also apart from the above instruments

Please note above list is an indicative list and is not exhaustive. Refer to the scheme SID for more details.

# HSBC Short Duration Fund (HSDF)<sup>^</sup>



### Short Duration strategy that can offer capital gains and accrual strategy

Note - The Macaulay duration is the weighted average term to maturity of the cash flows from a bond. The weight of each cash flow is determined by dividing the present value of the cash flow by the price.

<sup>^</sup> Short Duration Fund An open-ended short term debt scheme investing in instruments such that the Macaulay duration of the portfolio is between 1 year to 3 years. Please refer Page no. 9 of the SID for explanation on Macaulay duration. Moderate interest rate risk and moderate credit risk.

### **HSBC Short Duration Fund** Fund overview

**Fund Manager Ritesh Jain Benchmark** Crisil Short Term Bond Fund Index 10 December 2002 **Inception Date** 

Macaulay ^duration of the portfolio is between 1 year to 3 years. Please refer Page no. 9 of the SID for explanation on Macaulay duration. Moderate interest rate risk and moderate credit risk. Benchmark: CRISIL Short Term Bond Index This product is suitable for investors who are seeking## Regular Income over Medium term. Investment in diversified portfolio of fixed income securities such that the Macaulav<sup>A</sup> duration of the portfolio is between 1 year to 3 years. RISKOMETEI \*Investors should consult their financial advisers if in doubt about whether the product is suitable for them. Investors understand that their principal will be from Low to Moderate risk Please note that the above risk-o-meter is as per the product labelling of the Scheme available as on the date of this communication/ disclosure. As per SEBI circular dated October 5, 2020 on product labelling (as amended from time to time), risko-meter will be calculated on a monthly basis based on the risk value of the scheme portfolio based on the methodology specified by SEBI in the above stated circular. The AMC shall disclose the risk-o-meter along with portfolio disclosure for all their schemes on their respective website and on AMFI website within 10 days from the close of each month. Any change in risk-o-meter shall be communicated by way of Notice cum Addendum and by way of an e-mail or SMS to unitholders of that particular Scheme

**HSBC Short Duration Fund Riskometer** 

Short Duration Fund - An open ended Short Term Debt Scheme investing in instruments such that the

Potenti	al Risk Class (HSBC Short I	Duration Fund)	
Credit Risk $\rightarrow$			Deletively Llink
Interest Rate Risk $\downarrow$	Relatively Low (Class A)	Moderate (Class B)	Relatively High (Class C)
Relatively Low (Class I)			
Moderate (Class II)		B-II	
Relatively High (Class III)			

"Potential Risk Class ('PRC') matrix indicates the maximum interest rate risk (measured by Macaulay Duration of the scheme) and maximum credit risk (measured by Credit Risk Value of the scheme) the fund manager can take in the scheme. PRC matrix classification is done in accordance with and subject to the methodology/guidelines prescribed by SEBI to help investors take informed decision based on the maximum interest rate risk and maximum credit risk the fund manager can take in the scheme, as depicted in the PRC matrix."

HSBC Short Duration Fund

Low to

Low

# **HSBC Flexi Debt Fund (HFDF)**

Dynamic Bond Fund - An open ended dynamic debt scheme investing across duration. Please refer Page no. 10 of the SID for explanation on Macaulay duration. Relatively high interest rate risk and relatively low credit risk.

# **Dynamic strategy**



# **Case for HSBC Flexi Debt Fund** Flexi Debt Fund comes under Dynamic Bond funds

### **Dynamic Bond funds - flexible on duration and offer**

Performance	Volatility	Risk ^	Liquidity **	Credit Quality	Exit load
<ul> <li>Flexi Debt funds have the potential to deliver optimum risk adjusted performance while they are also subjected to relatively higher risk</li> </ul>	<ul> <li>Flexi Debt funds are subjected to moderate volatility</li> </ul>	<ul> <li>Relatively moderate interest rate risk with an availability of flexibility to position the portfolio in favourable duration</li> </ul>	Offers moderate liquidity with redemption availability on any working day though subjected to moderate NAV movement	<ul> <li>Investments in high credit quality instruments that generally have low capital risk</li> </ul>	<ul> <li>May not be subjected to exit load on redemption</li> </ul>

^ Past performance may or may not sustained in the future, Mutual fund investments are subject to market risks, read all scheme related documents carefully.

\*\* As per the Regulations, the Fund shall dispatch the redemption proceeds within 10 Business Days from the date of acceptance of redemption request. Under normal circumstances, the Fund will endeavour to dispatch the redemption proceeds 1 Business Day from the date of receiving a valid redemption request. redemptions before 3:00 p.m. proceeds next day

51

# **Case for Short Duration Funds**

Short Duration funds are placed at the mid level of the Risk-Return measure



### USDFs are placed at the moderately lower risk levels

<sup>1</sup> Overnight Fund redemption – The fund endeavors to make the payout within one business day on redemption. Overnight fund – An open ended debt scheme investing in overnight securities <sup>2</sup> Liquid Funds - An open ended Liquid Scheme, \*There were 2 instances on July 16, 2013 and July 24, 2013 when the liquid funds gave negative one-day return

- <sup>3</sup> An open ended ultra-short term debt scheme investing in instruments with Macaulay duration between 3 months and 6 months
- <sup>4</sup> An open ended low duration debt scheme investing in instruments with Macaulay duration between 6 months and 12 months
- <sup>5</sup> An open ended short term debt scheme investing in instruments with Macaulay duration between 1 year and 3 years
- <sup>6</sup> An open ended Dynamic Debt Scheme investing across duration
- <sup>7</sup> An open ended Medium to Long Term Debt Scheme investing in instruments such that the Macaulay duration of the portfolio is between 4 years to 7 years.
- <sup>8</sup> An open ended debt scheme predominantly investing in AA+ and above rated corporate bonds PUBLIC

### Where do Dynamic Bond fund invests?

Dynamic Bond fund's underlying investments with risk profile

Dynamic Bond funds generally invest in the following financial instruments \*

with flexibility on maturity period based on the favorable grounds

Asset Class Type

**Corporate Bonds** 

**Government Securities** 

Commercial Papers (CP)

Certificate of Deposits (CD)

TREPS

**Treasury Bills** 

Reverse Repo

\* Dynamic Bond funds can invest in other instruments also apart from the above instruments Please note above list is an indicative list and is not exhaustive. Refer to the scheme SID for more details.

# HSBC Flexi Debt Fund (HFDF)^



### Flexible investment strategy to gain from favourable duration segment

^ Dynamic Bond Fund - An open ended dynamic debt scheme investing across duration. Please refer Page no. 10 of the SID for explanation on Macaulay duration. Relatively high interest rate risk and relatively low credit risk. 54

### HSBC Flexi Debt Fund Fund overview

Fund Manager	Ritesh Jain
Benchmark	Crisil Composite Bond Fund Index
Inception Date	5 October 2007

		HSBC Flexi Debt Fund Riskor	neter	
HSBC Flexi Debt Fund		pen ended dynamic debt scheme investir planation on Macaulay duration. Relativel		Benchmark: CRISIL Dynamic Bond Fund A-III Index
Lew Indexate Historrativ High High Lew Vry High	Regular Income over long     Investment in Debt / Mone		It whether the product is suitable	Law to before the before the Law Workstein Law Workstein Law Workstein Law Workstein Law Workstein
Investors understand that their principal will be at Moderate risk	communication/disclosure. As per risk-o-meter will be calculated o methodology specified by SEBI in disclosure for all their schemes o	o-meter is as per the product labelling of the st SEBI circular dated October 5, 2020 on product on a monthly basis based on the risk value the above stated circular. The AMC shall disal in their respective website and on AMFI websit er shall be communicated by way of Notice cun lar Scheme.	labelling (as amended from time to time), of the scheme portfolio based on the ose the risk-o-meter along with portfolio e within 10 days from the close of each	RISKOMETER
	Poten	tial Risk Class (HSBC Flex	i Debt Fund)	
Credit Ris	k →			Relatively High

FULEI	ilai hisk class (hobc riek		
Credit Risk $\rightarrow$			Relatively High
Interest Rate Risk $\downarrow$	Relatively Low (Class A)	Moderate (Class B)	(Class C)
Relatively Low (Class I)			
Moderate (Class II)			
Relatively High (Class III)	A-III		

Potential Risk Class ('PRC') matrix indicates the maximum interest rate risk (measured by Macaulay Duration of the scheme) and maximum credit risk (measured by Credit Risk Value of the scheme) the fund manager can take in the scheme. PRC matrix classification is done in accordance with and subject to the methodology/guidelines prescribed by SEBI to help investors take informed decision based on the maximum interest rate risk and maximum credit risk the fund manager can take in the scheme, as depicted in the PRC matrix.

# **HSBC Debt Fund (HDF)**

Medium to Long Duration Fund - An open ended medium to long term debt scheme investing in instruments such that the Macaulay duration of the portfolio is between 4 years to 7 years. Please refer Page no. 9 of the SID for explanation on Macaulay duration. Relatively high interest rate risk and moderate credit risk.

# A medium to long duration strategy



## **Case for Medium to Long Duration Funds**

Capital appreciation in favourable interest rate outlook

	Medi	um to Long D	uration funds	offer:	
Performance	Volatility	Risk ^	Liquidity **	Credit Quality	Exit load
<ul> <li>In a falling interest rate scenario, medium to long duration funds have potential to deliver relatively better performance over other fixed income investing options while they are subjected to moderately high risk</li> </ul>	These funds are subjected to moderately high volatility which may reflect in relative moderately high performance in favourable interest rate environment	<ul> <li>Moderately high Interest rate risk in a rising interest rate scenario</li> </ul>	<ul> <li>Offers moderate liquidity with redemption availability on any working day though subjected to moderate to high NAV movement</li> </ul>	<ul> <li>Investments in high credit quality instruments</li> </ul>	<ul> <li>May not be subjected to exit load on redemption</li> </ul>

^ Past performance may or may not sustained in the future, Mutual fund investments are subject to market risks, read all scheme related documents carefully.

\*\*As per the Regulations, the Fund shall dispatch the redemption proceeds within 10 Business Days from the date of acceptance of redemption request. Under normal circumstances, the Fund will endeavour to dispatch the redemption proceeds 1 Business Day from the date of receiving a valid redemption request. redemptions before 3:00 p.m. proceeds next day

# **Case for Medium to Long Duration Funds**

Medium to Long Duration Funds placed below credit risk funds



### USDFs are placed at the moderately lower risk levels

58

<sup>1</sup> Overnight Fund redemption – The fund endeavors to make the payout within one business day on redemption. Overnight fund – An open ended debt scheme investing in overnight securities <sup>2</sup> Liquid Funds - An open ended Liquid Scheme, \*There were 2 instances on July 16, 2013 and July 24, 2013 when the liquid funds gave negative one-day return

- <sup>3</sup> An open ended ultra-short term debt scheme investing in instruments with Macaulay duration between 3 months and 6 months
- <sup>4</sup> An open ended low duration debt scheme investing in instruments with Macaulay duration between 6 months and 12 months
- <sup>5</sup> An open ended short term debt scheme investing in instruments with Macaulay duration between 1 year and 3 years
- <sup>6</sup> An open ended Dynamic Debt Scheme investing across duration
- <sup>7</sup> An open ended Medium to Long Term Debt Scheme investing in instruments such that the Macaulay duration of the portfolio is between 4 years to 7 years.
- <sup>8</sup> An open ended debt scheme predominantly investing in AA+ and above rated corporate bonds **PUBLIC**

# Where do Medium to Long Duration Funds invest?

Underlying investments with risk profile

Medium to Long Duration Funds generally invest in the following

financial instruments \* based on a favourable investment scenario

Asset Class Type

**Corporate Bonds** 

**Government Securities** 

Commercial Papers (CP)

Certificate of Deposits (CD)

TREPS

**Treasury Bills** 

Reverse Repo

<sup>\*</sup> Medium to long duration funds can invest in other instruments also apart from the above instruments Please note above list is an indicative list and is not exhaustive. Refer to the scheme SID for more details.

# HSBC Debt Fund (HDF)<sup>^</sup>



### Potential to deliver relatively high performance in favourable interest rates trend

^ Medium to Long Duration Fund - An open ended medium to long term debt scheme investing in instruments such that the Macaulay duration of the portfolio is between 4 years to 7 years. Please refer Page no. 9 of the SID for explanation on Macaulay duration. Relatively high interest rate risk and moderate credit risk. Note - The Macaulay duration is the weighted average term to maturity of the cash flows from a bond. The weight of each cash flow is determined by dividing the present value of the cash flow by the price.

# Fund ManagerKapil PunjabiBenchmarkCrisil Composite Bond Fund IndexInception Date10 December 2002

		HSBC Debt Fund Riskomet	ør	
HSBC Debt Fund	instruments such that the M	Fund - An open ended Medium to Long To flacaulay ^duration of the portfolio is betwe planation on Macaulay duration. Relatively	een 4 years to 7 years. Please refer	Benchmark: CRISIL Medium to Long Duration Fund B-III
Moderate Moderately	This product is suitable fo	r investors who are seeking#:		
Low to Moderate	Regular Income over long	term		Moderate Moderately High
Moderate	<ul> <li>Investment in diversified portfolio is between 4 year</li> </ul>	portfolio of fixed income securities such tha ars to 7 years.	Law to Moderate	
Lew Very High RISKOMETER Investors understand that their principal	#Investors should consult for them.	their financial advisers if in doubt about	whether the product is suitable	Low Very High RISKOMETER
will be at Moderate risk	Please note that the above risk-o-meter is as per the product labelling of the Scheme available as on the date of this communication/disclosure. As per SEBI circular dated October 5, 2020 on product labelling (as amended from time to time), risk-o-meter will be calculated on a monthly basis based on the risk value of the scheme portfolio based on the methodology specified by SEBI in the above stated circular. The AMC shall disclose the risk-o-meter along with portfolio disclosure for all their schemes on their respective website and on AMFI website within 10 days from the close of each month. Any change in risk-o-meter shall be communicated by way of Notice cum Addendum and by way of an e-mail or SMS to unithelders of that particular Scheme.			
	Po	tential Risk Class (HSBC D	ebt Fund)	
Credit Ris	$\boldsymbol{c} \rightarrow$			Polotivoly High
Interest Rate Risk ↓       Relatively Low (Class A)       Moderate (Class B)       Relatively High (Class C)		, 0		

Relatively Low (Class I) Moderate (Class II) Relatively High (Class III)

Potential Risk Class ('PRC') matrix indicates the maximum interest rate risk (measured by Macaulay Duration of the scheme) and maximum credit risk (measured by Credit Risk Value of the scheme) the fund manager can take in the scheme. PRC matrix classification is done in accordance with and subject to the methodology/guidelines prescribed by SEBI to help investors take informed decision based on the maximum interest rate risk and maximum credit risk the fund manager can take in the scheme, as depicted in the PRC matrix.

B-III

# **HSBC Corporate Bond Fund**

Corporate Bond Fund - An open ended debt scheme predominantly investing in AA+ and above rated corporate bonds. Moderate interest rate risk and relatively low credit risk.



# A strategy to generate optimum performance through quality portfolio



HSBC Corporate Bond Fund An open ended debt scheme predominantly investing in AA+ and above rated corporate bonds. Moderate interest rate risk and relatively low credit risk.

^ The Scheme would largely maintain high credit quality portfolio of Corporate Bonds rated AA+ and above. Other than credit rating our investment will rely on a strong in house credit research process which will complement the external rating.

# Why should one invest in HSBC Corporate Bond Fund (HCBF)



64

### HSBC Corporate Bond Fund Fund overview

Fund Manager       Ritesh Jain         Benchmark       NIFTY Corporate Bond Index         Inception Date       ID December 2002         State Corporate Bond Index       Interview I					
<section-header>         Inception Date       In Concentration         Description Date       Description Date         Image: Date of the state of t</section-header>	Fund Manager				
ISEC Corporate Bond Fund         Moreover and bonds. Please refer Page no. 9 of the SID for explanation on Macaulay duration. Moderate:         Description of the principal pri	Benchmark			e Bond Index	
HSBC Corporate Bond Fund       Corporate Bond Fund       No       And a construction on Macaulay duration. Moderate in the corporate bonds. Please refer Page no. 9 of the SD for explanation on Macaulay duration. Moderate interest rate risk and relatively low credit risk.       Incense over medium term.       Incense over medium	Inception Date			)02	
interest Rate Risk ↓       corporate bonds. Please refer Page no. 9 of the SDD for explanation on Macaulay duration. Moderate interest rate risk and relatively low credit risk.       interest rate risk and relatively low credit risk.         interest Rate Risk ↓       corporate bonds. Please refer Page no. 9 of the SDD for explanation on Macaulay duration. Moderate interest rate risk and relatively low credit risk.       interest rate risk and relatively low credit risk.         interest Rate Risk ↓       corporate bonds. Please refer Page no. 9 of the SDD for explanation on Macaulay duration. Moderate risk.       interest Rate Risk ↓       Relatively Low (Class I)       Moderate (Class II)       interest Rate Risk ↓       interest Ris			HSBC Corporate Bond Fund Risk	ometer	
Credit Risk →     Relatively Low (Class A)     Moderate (Class B)     Relatively High (Class C)       Interest Rate Risk ↓     Felatively Low (Class A)     Moderate (Class B)     Relatively High (Class C)       Relatively Low (Class I)     A-II     Felatively Low (Class B)     Felatively High (Class C)	Low to Moderate Moderate Unvestors understand that their principal	corporate bonds. Please refe interest rate risk and relative <b>This product is suitable for</b> Income over medium term Investment predominantly <b>#Investors should consult for them</b> . Please note that the above risk of communication/disclosure. As per risk o-meter will be calculated of methodology specified by SEBI in disclosure for all their schemes of month. Any change in risk o-met	r Page no. 9 of the SID for explanation on ly low credit risk. investors who are seeking <sup>##</sup> : in corporate bond securities rated AA+ an their financial advisers if in doubt about -meter is as per the product labelling of the Si SEBI circular dated October 5, 2020 on product k in a monthly basis based on the risk value c the above stated circular. The AMC shall disclo n their respective website and on AMFI website r shall be communicated by way of Notice cum	Low to Moderate Low to Moderate Low Very High	
Interest Rate Risk↓Relatively Low (Class A)Moderate (Class B)Relatively High (Class C)Relatively Low (Class I)		Potential	Risk Class (HSBC Corpor	ate Bond Fund)	
Moderate (Class II) A-II			Relatively Low (Class A)	Moderate (Class B)	
	Relatively Low (Class I)				
Relatively High (Class III)	Moderate (Class II)		A-II		
	Relatively High (Class III)				

"Potential Risk Class ('PRC') matrix indicates the maximum interest rate risk (measured by Macaulay Duration of the scheme) and maximum credit risk (measured by Credit Risk Value of the scheme) the fund manager can take in the scheme. PRC matrix classification is done in accordance with and subject to the methodology/guidelines prescribed by SEBI to help investors take informed decision based on the maximum interest rate risk and maximum credit risk the fund manager can take in the scheme, as depicted in the PRC matrix."

# Multi core portfolio construction process

### **Portfolio Construction parameters**

### Interest rate forecasting

- Macro analysis
- Direction of change in rates
- Magnitude and timing of change across maturities

### **Sector allocation**

- Allocation in Corporate
- Ratio of Fixed to Floating rate instruments

### Yield Curve positioning

- Curve flattening / steepening calls
- Spread analysis
- Portfolio positioning: Ladder, Bullet, Barbell maturity

### **Credit research**

- Bottom up security selection in depth credit research
- Identification of rating migration candidates
- Spread analysis
- Relative Value Analysis

### Top down and bottom up strategies

Source – HSBC Asset Management, India, Note - Above list is an indicative list and is not exhaustive Refer to the scheme SID for more details on investment guidelines

66

## Summary

### Why HSBC Corporate Bond Fund (HCBF)

- 3 5 year duration range has favourable investment scenario as RBI Accommodation & Surplus liquidity have reduced the returns at the very short end of yield curve.
- High credit quality
- Less volatile as compared to longer duration
- HSBC Corporate Bond Fund aims for better risk adjusted performance with stability

### Why HSBC Asset Management

- A strong credit quality process ensures lower risk in underlying investments
- Strict internal controls and compliance to minimise risk

Source - HSBC Asset Management, India., HSBC Corporate Bond Fund - An open ended debt scheme predominantly investing in AA+ and above corporate bonds

# Annexures



### Tushar Pradhan

Chief Investment Officer

Tushar has over 25 years of experience in various roles through his career. He is an MBA in Investment Finance, having graduated from the University of Hartford, Connecticut, USA in 1992. Prior to joining HSBC Global Asset Management, India in June 2009, Tushar has also worked in international positions in the United States for a couple of years before returning to India. In India he has worked with HDFC Asset Management and more recently with AIG Global Asset Management in senior asset management roles.

#### **Ritesh Jain**

Head of Fixed Income

Ritesh Jain has been a SVP and Head of Fixed Income in the India Fixed Income team since June 2019. He has been working in the industry since 1998. Prior to joining HSBC Global Asset Management, India, Ritesh was a President, CIO - Fixed Income at IIFL Asset Management, Head – Fixed Income at Pramerica Asset Management and Principal PNB Asset Management Company and Head of Fixed Income at Morgan Stanley investment Managers. He holds a Bachelor's degree from University of Calcutta and PGDBA (Finance) from Mumbai University, India.

#### Kapil Punjabi

VP and Fund Manager, Fixed Income Kapil Punjabi has been a Vice President and Fund Manager in the India Fixed Income team. He has been working in the industry since 2006. Prior to joining HSBC Asset Management, India in 2014, Kapil was a Fixed Income Fund Manager at Taurus Asset Management and Edelweiss Asset Management in in Mumbai. He holds a Bachelor's and a Master's degree in Management Studies from Mumbai University, India

#### Aswin Kumar B

VP and Credit Analyst, Fixed Income and Fund Manager Aswin Kumar Balasubramanian is the Vice President and Credit Analyst in the Fixed Income team Mumbai since September 2015. Aswin has been working in the industry since 2011. Prior to joining HSBC, Aswin worked as a Manager, Ratings at CRISIL Ltd in [Mumbai]. He holds a PGDM from IIM, Lucknow and a B.Tech from IIT, Madras.

#### Kunal Mehra AVP, Fixed Income

Kunal Mehra is the Associate Vice President and Credit Analyst in the Fixed Income team Mumbai since December 2021. Kunal has been working in the industry since 2005. Prior to joining HSBC, Kunal worked as a Manager, Ratings at CRISIL Ltd in [Mumbai]. He is an MBA from MET's Institute of Management, Mumbai and Bachelor in Commerce from Dalmia College of Commerce & Economics, Mumbai.

#### Rahul Totla AVP, Fixed Income

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